



TETRA TECH

complex world | CLEAR SOLUTIONS™

Tetra Tech was founded in 1966 to provide engineering services related to waterways, harbors and coastal areas. Over the past 45 years, the Company has substantially increased the size and scope of its business and expanded its service offerings through a series of strategic acquisitions and internal growth. With approximately 13,000 associates located in 300 offices worldwide, Tetra Tech is a leading provider of consulting, engineering, program management, construction, and technical services. Tetra Tech offers a broad range of front-end and technical support services that include, but are not limited to the following: security design; disaster management and homeland security services; a wide variety of training services; health & safety consulting; energy (renewable and conventional) development, support, and construction; a wide variety of environmental and engineering services; geographic information systems (GIS); water, wastewater, and stormwater management; infrastructure and green infrastructure services; and sustainability services (global climate change, energy management, and carbon management). As demonstrated in the table to the right, the 2011 *Engineering News-Record* magazine industry rankings clearly show that Tetra Tech continues to be one of the top firms in the nation!

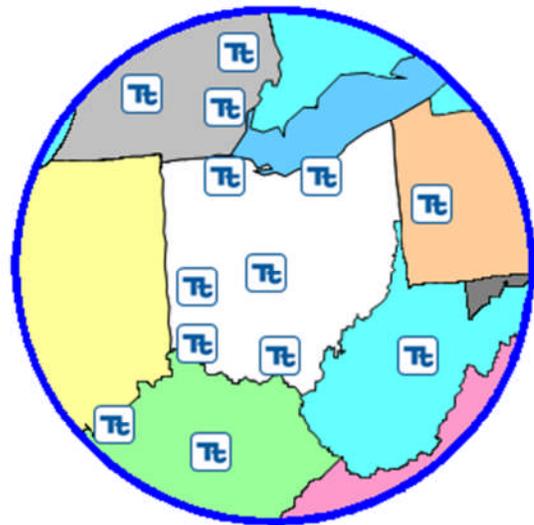
From the beginning, Tetra Tech has attracted the best and brightest minds in science and engineering, and has always focused on bringing innovative solutions to our clients' most complex needs. Tetra Tech became a publicly traded company in 1991 (NASDAQ-TTEK) and today (December 2011), Tetra Tech boasts annual revenues of nearly \$2.6 billion. For more information, visit our website www.ttratech.com.





In today's all-hazard threat environment we offer solid experience and have supported the State of Ohio through prevention/planning, preparedness, training, protection, response, mitigation, and recovery. Tetra Tech's solutions provide a "real world" advantage to our clients because they are based on our experience in responding to over 1,600 chemical, biological, radiological, nuclear, and explosive releases and natural hazards such as hurricanes, earthquakes, floods, and tornados. We have provided disaster management, environmental, and engineering services to each of the Critical Infrastructure/Key Resources sectors. The combination of being a leader in both real-world emergency preparedness and response and infrastructure design establishes Tetra Tech as an unmatched provider of disaster management services.

Tetra Tech is uniquely qualified to offer our services in support of this Ohio State Term Schedule, and we are committed to building on our continuous support to the State of Ohio and all participating entities. We currently have over 100 employees in our primary Ohio offices (not counting jobsite offices) and over 550 staff in the surrounding states. The Tetra Tech Ohio offices are located in the cities of Cincinnati, Cleveland, Columbus, Dayton, Portsmouth, and Toledo.



The real power of Tetra Tech is that local staff provide our clients with the customer service typically associated with small local based firms, while we are only a phone call or e-mail away from over 13,000 resources with tremendous expertise to help solve your complex problems.

As one of the largest consulting, engineering, construction, and technical service firms in the United States, Tetra Tech has built a reputation in the industry as a leader in developing effective solutions to a constantly changing, complex world. For the past four decades, Tetra Tech has been providing public and private clients innovative answers and clear solutions, unfettered by hierarchical organizational structure and complex cost centers. Tetra Tech continuously develops and applies emerging and innovative techniques to assist our clients. Our reputation for providing effective services is backed by reliable systems; sound financial management; and engineering, scientific, economic, and business analyses.

The following rate sheet and labor categories are based upon our current General Services Administration (GSA) approved schedule (#GS-10F-0076K) and are provided for the use of this State Term Schedule. Tetra Tech looks forward to continuing our support to the State of Ohio and all participating entities.



Labor Category	Hourly Rates
Program/Operations Manager	\$162.85
Financial Manager	\$135.55
Administrative Assistant 1	\$45.57
Administrative Assistant 2	\$58.41
Administrative Assistant 3	\$72.45
Scientist 1	\$68.09
Scientist 2	\$88.40
Project Scientist 3	\$112.37
Project Scientist 4	\$139.57
Senior Scientist 5	\$166.00
Engineer 1	\$72.99
Engineer 2	\$89.49
Project Engineer 3	\$110.20
Project Engineer 4	\$126.15
Senior Engineer 5	\$180.97
Computer Graphic Tech 1	\$54.47
Computer Graphic Tech 2	\$71.07
Computer Graphic Tech 3	\$108.32
Computer Programmer 1	\$65.62
Computer Programmer 2	\$85.17
Computer Programmer 3	\$130.18
Technician 1	\$54.59
Technician 2	\$63.53
Database Specialist 1	\$65.62
Database Specialist 2	\$85.17
Database Specialist 3	\$130.18
Analyst/Planner 1	\$56.67
Analyst/Planner 2	\$77.56
Project Analyst/Planner 3	\$97.21
Project Analyst/Planner 4	\$119.54
Senior Analyst/Planner 5	\$158.18
Conference Planner	\$95.11
Training Specialist	\$127.57
Quality Assurance Manager	\$143.12
Data Analyst	\$143.18
Technical Editor/Writer 1	\$67.75
Technical Editor/Writer 2	\$100.21
Word Processor	\$59.82



LABOR CATEGORY DESCRIPTIONS

Program/Operations Manager

Directs the performance of a variety of related projects and implements program management under this supply schedule. Is responsible for ensuring high quality products and services that are delivered according to the agreed schedule and budget of the applicable task/delivery order. Also provides overall management of budget and ensures projects and subcontracting plans are operated within the parameters of the contract. Requires a bachelor's degree in related field or equivalent and a minimum of twelve years experience with program development and operations management.

Financial Manager

Manages financial systems and oversees administrative contractual requirements. Tracks budgets for multiple projects and communicates frequently internally with the program manager and externally with the client regarding adherence to budgets. Provides financial forecasts and reviews past performance with client regarding funding. Requires a bachelor's degree in business, accounting, or related field and five years experience with financial management.

Administrative Assistant 1

Assists program and project managers with financial management and operations. Assists with the organization of tasks, preparation for meetings, and completion of contractually-required paperwork. Requires zero to one year of relevant experience or an associate's degree and no experience.

Administrative Assistant 2

Assists program and project managers with financial management and operations. Assists with the organization of tasks, preparation for meetings, and completion of contractually-required paperwork. Requires one to three years of relevant experience or an associate's degree and one year experience.

Administrative Assistant 3

Assists program and project managers with financial management and operations. With very little direction, assists with the organization of tasks, preparation for meetings, and completion of contractually-required paperwork. Requires three years or more of relevant experience or an associate's degree and two years experience.

Scientist 1

Conducts a scientific analysis, field testing, and the preparation of analytical documents under supervision of more experienced personnel. Requires a bachelor's degree and zero to two years of experience or an associate's degree and 4 years or more of experience.

Scientist 2

Conducts scientific analysis, field testing, and the preparation of analytical documents under supervision of more experienced personnel. Requires a bachelor's degree and two to four years of experience or an associate's degree and 6 years or more of experience.



Project Scientist 3

Conducts scientific analysis, field testing, and the preparation of analytical documents under very little supervision. Requires a bachelor's degree and four to eight years of experience or an associate's degree and 10 years or more of experience. Advanced degree is desirable.

Project Scientist 4

Conducts scientific analysis, field testing, and the preparation of analytical documents and oversees scientific work of less experienced personnel. Requires a bachelor's degree and eight to eighteen years of experience or an associate's degree and twelve years or more of experience. Advanced degree is desirable.

Senior Scientist 5

Directs complex projects requiring integration of refined scientific techniques with the outputs of other disciplines, such as engineering and law. Develops and refines new scientific techniques to improve quality. Establishes performance and technical standards. Requires bachelor's degree in a technical discipline and more than eighteen years of experience or an associate's degree and twenty years or more of experience.

Engineer 1

Provides basic technical assistance in engineering under the supervision of more experienced personnel. Requires a bachelor's degree and zero to four years of experience.

Engineer 2

Performs analysis and design tasks. Also prepares specifications and assists in the development of standards. Requires a bachelor's degree and four to ten years experience.

Project Engineer 3

Devises tests to evaluate and check systems. Documents the results of complex analysis and design tasks. May design complex systems and may act as project manager. Requires a bachelor's degree in a technical discipline and ten to fourteen years of related experience.

Project Engineer 4

Plans project coordination, management, and engineering. Develops and refines new engineering techniques to improve quality. Establishes performance and technical standards. Requires bachelor's degree in a technical discipline and fourteen to eighteen years of experience.

Senior Engineer 5

Directs complex projects requiring integration of refined engineering techniques with the outputs of other disciplines, such as environmental science and law. Develops and refines new engineering techniques to improve quality. Establishes performance and technical standards. Requires bachelor's degree in a technical discipline and more than eighteen years of experience.



Computer Graphic Tech 1

Works with technical writers and other authors to prepare illustrations, slide presentations, and other graphics to improve the quality of several communication techniques. Works under supervision of other technicians who are more experienced. Requires high school diploma, technical diploma or associate's degree, bachelor's degree and zero to two years relevant experience.

Computer Graphic Tech 2

Works with technical writers and other authors to prepare illustrations, slide presentations, and other graphics to improve the quality of several communication techniques. Works under supervision of other technicians who are more experienced. Requires high school diploma, technical diploma, associate's degree, or bachelor's degree, and two to four years of equivalent relevant experience.

Computer Graphic Tech 3

Works with technical writers and other authors to prepare illustrations, slide presentations, and other graphics to improve the quality of several communication techniques. Also assists authors in managing the production and quality of documents or graphics. Requires high school diploma, technical diploma, associate's degree, or bachelor's degree, and more than four years of equivalent and relevant experience.

Computer Programmer 1

Provides programming support and performs duties as defined by the project manager or more senior programmer. Assists in maintaining the operation and function of systems. Also may support system help desks. Entry level position requiring associate's degree or advanced certification and two to four years experience or bachelor's degree in related field, such as computer science, engineering, mathematics, or physics, or the equivalent in professional work experience.

Computer Programmer 2

Provides programming support and performs duties as defined by the project manager or more senior programmer. Assists in maintaining the operation and function of systems. Also may support system help desks. May design and implement modifications or enhancements to forms, menus, and reports generated by programs. Requires associate's degree or advanced certification and a minimum of four years experience or bachelor's degree in related field, such as computer science, engineering mathematics, or physics, and a minimum of two years of professional work experience.

Computer Programmer 3

Designs software and implements databases. Writes specifications and work plans for projects. Provides methodologies for programmers with less experience and assists them to implement their tasks. Designs and develops documentation of quality control and data requirements. Requires associate's degree or advanced certifications and a minimum of eight years professional experience or bachelor's degree or other advanced degree in related field, such as computer science, engineering, mathematics, or physics, and has a minimum of four years of professional work experience.



Technician 1

Enters information into varying databases and systems, collects the documents from various sources, as directed; and/or provides logistics and administrative support for field activities and meetings. Requires a high school diploma or associate's degree and up to two years of experience.

Technician 2

Enters information into varying databases and systems, collects the documents from various sources, as directed; and/or provides logistics and administrative support for field activities and meetings. Requires a high school diploma and two or more years professional work experience or an associate's degree and one or more years of professional work experience.

Database Specialist 1

Performs logical and physical database design. Performs data analysis, database design, development activities, and implementation for databases and their conversions. Works with users to determine data storage and access requirements. An entry level position that requires an associate's degree and one year experience or bachelor's degree in a related field such as computer science, business engineering, or information systems and zero to two years experience.

Database Specialist 2

Performs logical and physical database design. Performs data analysis, database design, development activities, and implementation for databases and their conversions. Works with users to determine data storage and access requirements. Makes recommendations for improving existing databases. Provides guidance and expertise in the use of database languages. Requires an associate's degree and two or more years experience or bachelor's degree in a related field such as computer science, business, engineering, or information systems and two to four years of professional work experience.

Database Specialist 3

Performs logical and physical database design. Performs data analysis, database design, development activities, and implementation for databases and their conversions. Works with users to determine data storage and access requirements. Makes recommendations for improving existing databases. Provides guidance and expertise in the use of database languages. Requires an associate's degree and six or more years experience or bachelor's degree in a related field such as computer science, business, engineering, or information systems, and more than four years of professional work experience.

Analyst/Planner 1

Conducts basic research on regulations, policies, past analyses, and new analytical tools pertaining to a given problem requiring resolution. Summarizes literature. Entry level position that requires a bachelor's degree in a related field such as political science, history, policy administration, or land use planning and zero to two years experience or an associate's degree with four or more years of experience.



Analyst/Planner 2

Conducts basic analyses of regulations, policies, past analyses, and new analytical tools pertaining to a given problem requiring resolution. Integrates information gathered from the literature under the direction of more experienced analysts/planners. Requires a bachelor's degree in a related field (see Analyst/Planner I) and two to four years of experience or an associate's degree with six or more years of experience.

Project Analyst/Planner 3

Conducts basic analyses of regulations, policies, past analyses, and new analytical tools pertaining to a given problem requiring resolution. Assists in defining the scope of the analysis to be conducted, including relevant laws, regulations, issues, and options. Integrates information gathered from the literature under the direction of more experienced analysts/planners. Requires a bachelor's degree in a related field (see Analyst/Planner I) and four to eight years of experience or an associate's degree with ten or more years of experience.

Project Analyst/Planner 4

Conducts analyses of more complex regulations, policies, past analyses, and new analytical tools pertaining to a given problem requiring resolution. Assumes a lead role in defining the scope of the analysis to be conducted, including relevant laws, regulations, issues, and options. Directs the collection and integration of information and prepares the approach to be used in conducting the analyses. Requires a bachelor's degree in a related field (see Analyst/Planner I) and eight to fourteen years of experience, or a law degree and eight to fourteen years of experience or an associate's degree with sixteen or more years of experience.

Senior Analyst/Planner 5

Directs complex projects requiring integration of complex legal/regulatory issues with the outputs of other disciplines, such as environmental science and engineering. Develops and refines new techniques to improve quality of regulatory/policy descriptions and/or performance assessments. Establishes performance and technical standards for regulatory/policy analyses. Requires a bachelor's degree in a related field (see Analyst/Planner I) and more than fourteen years of experience, or a law degree and fourteen or more years of experience or an associate's degree with eighteen or more years of experience.

Conference Planner

Coordinates training and demonstration conferences and meetings for multiple purposes. Arranges logistics (such as hotel and training facilities), plans staffing for the event, and provides such on-site support as note takers, system support, and audio-visual support. Requires a bachelor's degree and two years of related work experience.

Training Specialist

The position requires a highly specialized instructional expert who works with technical experts to provide advice on instructional methods for preparing and delivering training workshops, computer-based training, and other venues. Also assists in the development of training material, the scheduling and administration of events, the training of instructors, and production of participant material. Requires a bachelor's degree in a related field and twelve or more years of professional training experience or a master's degree in instructional design and ten years of professional training experience.



Quality Assurance Manager

Tetra Tech's contract Quality Assurance (QA) Managers are directly responsible for the quality of work conducted for each Tetra Tech program and project. They provide direction and guidance to the program manager, project managers, technical reviewers, and technical and administrative personnel completing the work. When appropriate, contract QA managers develop program-specific Quality Management Practices and Quality Assurance Project Plans to tailor our companywide quality system to meet customer requirements for a particular program. Additional contract QA manager responsibilities include advising the Tetra Tech program manager on quality issues, conducting quality audits and assessments of Tetra Tech activities, recommending corrective action for work that does not meet quality standards, and identifying quality improvement opportunities. The contract QA managers also serve as a link between the program and Tetra Tech's Corporate Quality Management team. Requires an associate's or bachelor's degree and a minimum of ten years of professional consulting experiencing, a minimum of five years of project-related Quality Assurance/Quality Control experience and three years of contract- or program-level QA/QC.

Data Analyst

Works closely with computer programmers and database specialists to determine data needs of the client and capabilities of the system. Analyzes reports and authors and produces documents summarizing data. Synthesizes information to forecast trends and identify data gaps. Recommends systems development and solutions to issues raised. Requires an associate's degree in a related field and a minimum of fifteen years professional work experience or bachelor's degree in a related field and ten or more years of professional work experience.

Technical Editor/Writer 1

Works with technical specialists, writes reports, manuals, training courses, and other documents; and ensures quality of those documents written by others. Reviews grammar, writing style, and syntax of documentation. Requires an associate's degree and two to four years professional work experience or bachelor's degree and zero to two years of professional work experience.

Technical Editor/Writer 2

Works with technical specialists, writes reports, manuals, training courses, and other documents; and ensures quality of those documents written by others. Reviews grammar, writing style, and syntax of documentation. Requires an associate's degree and four or more years professional work experience or bachelor's degree and more than two years of professional work experience.

Word Processor

Supports project management and the development of technical documentation by work processing letters, reports, fact sheets, guides, and training materials. Requires high school diploma and two to five years professional work experience or an associate's degree and one to three years of professional work experience.

Notes:

1. Tetra Tech reserves the right to substitute personnel, as necessary, to meet the requirements of individual projects, but only upon approval of the agency project manager