



**State of Ohio**

**Product Catalog**

**and**

**Maintenance Pricing**

Price effective 7/1/07



# March 2007 State of Ohio Price Book

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**Meter and Register  
Price List**

	Monthly Rental			All-Inclusive at Tri-rate (1)			Notes		
	Min	Mid	Max	Min	Mid	Max	Description	Hold	Prints to
<b>IJ25 Series Digital, IBIP Meters</b>									
IJ25A	\$12.95	\$15.95	\$18.95	\$15.95	\$18.95	\$21.95	D-USPS	99,999.99	99.99
<b>SM22/SM26 Series Digital Meters*</b>									
SM26A	\$11.95	\$22.00	\$40.00	\$19.95	\$30.00	\$36.00	D-USPS	99,999.99	99.999
SM22ADVA	\$31.95	\$42.00	\$60.00	\$39.95	\$50.00	\$56.00	D-USPS	99,999.99	99.999
<b>IJ-40 Series IBI Digital Meter*</b>									
IJ40A	\$32.00	\$37.00	\$47.00	\$34.00	\$39.00	\$49.00	D-USPS	99,999.99	99.999
<b>IJ-50 Series IBI Digital Meter*</b>									
IJ50A	\$34.00	\$39.00	\$49.00	\$39.00	\$44.00	\$54.00	D-USPS	99,999.99	99.999
IJ50XAI - Expanded Departments				\$44.00	\$49.00	\$59.00	D-USPS	99,999.99	99.999
<b>IJ-60 Series IBI Digital Meter*</b>									
IJ60A	\$39.00	\$44.00	\$54.00	\$47.00	\$52.00	\$67.00	D-USPS	99,999.99	99.999
IJ60XAI - Expanded Departments				\$52.00	\$57.00	\$67.00	D-USPS	99,999.99	99.999
<b>IJ-65 Series IBI Digital Meter*</b>									
IJ65DA	\$45.00	\$65.00	\$95.00	\$50.00	\$70.00	\$95.00	D-USPS	99,999.99	99.999
<b>IJ-70 Series IBI Digital Meter*</b>									
IJ70BA	\$55.00	\$65.00	\$80.00	\$61.00	\$71.00	\$86.00	D-USPS	99,999.99	99.999
<b>IJ-80 Series IBI Digital Meter*</b>									
IJ80BA, CAI	\$70.00	\$80.00	\$95.00	\$83.00	\$93.00	\$108.00	D-USPS	99,999.99	99.999
<b>IJ-85 Series IBI Digital Meter*</b>									
IJ85BA	\$50.00	\$75.00	\$105.00	\$65.00	\$80.00	\$110.00	D-USPS	99,999.99	99.999
<b>IJ-90 Series IBI Digital Meter*</b>									
IJ90BA, CAI	\$80.00	\$90.00	\$115.00	\$85.00	\$95.00	\$120.00	D-USPS	99,999.99	99.999
<b>IJ-105 Series Digital Meter*</b>									
IJ105A	\$55.00	\$80.00	\$115.00	\$70.00	\$85.00	\$120.00	D-USPS	99,999.99	99.999
<b>IJ-110 Series Digital Meter*</b>									
IJ110BA, CAI	\$85.00	\$100.00	\$120.00	\$90.00	\$105.00	\$125.00	D-USPS	99,999.99	99.999
<b>IJ-15K Series Digital Meter*</b>									
IJ15KA	\$80.00	\$90.00	\$90.00	\$95.00	\$95.00	\$95.00	D-USPS	99,999.99	99.999

Online Services for IJ70/80/90	Standard Edition (SP10)	Professional Edition (SP20)	eConfirmation Edition (SP30)
Monthly Subscription	\$30.00	\$30.00	\$15.00

**Value Edition (SP10 & SP20)**

\$50.00

neoFunds Account Plans	Basic	Advantage	Premier
All IJ Meters / Monthly Fee	\$7.99	\$19.99	1% Transaction Fee

**Rules:**

**Purchase:** Meter can be locked at Mid-Rate for up-to 3 years if prepaid in advance

**Neopost Lease:** Meter can be locked at Min-Rate for total duration of lease

\* The SM26, IJ25, 964X, IJ35, IJ45, IJ65, IJ75 and IJ85 meters are variable reset meters. The SM26A/AI meter works on the SM26 and SM22 bases. The maximum reset per day is \$999.99 for IJ25A, \$3,000 for the SM26A and \$5,000 for 964X meters (no-deposit POC only). Please note on the paperwork if the customer wishes to set a lower maximum reset limit.

**NOTES:**

**Postage-On-Call Reset Fees**

IJ25:	\$9.50 each (up to 3 setting codes per call)
IJ25 Reset Fees:	\$5.00 each
Wire Transfers:	\$10.00
Emergency Advance:	\$30.00
Insufficient Funds:	\$25.00
(Bounced Checks)	
ACH Transfers	No Charge

To change a P.O.C. customer's fixed reset amount, there will be a \$135 fee (non-commissionable).

(1) All-inclusive rates include unlimited resets at no additional charge. To bundle an All-inclusive meter in a lease use the mid-all-inclusive rate

(2) Maximum post office or P.O.C. setting is \$999.00 at one time for 9212 series.

**Measured TRI-RATE Break Points**

SM22/26, IJ25/40	9240/50/60, 9640/50, IJ50/60/65/75/85/90/110/105
Monthly Postage Usage	Monthly Postage Usage
Min: \$ 00-114.99	\$ 00-439.99
Mid: \$ 115.00-449.99	\$ 440.00-1,799.99
Max: \$ 450.00+	\$ 1,800.00+

# Meter Matrix

	MODEL #	P. O. C.	ELECTRONIC / DIGITAL MECHANICAL / IBIP	SM26B / SM22B	9000	9010 / 20 / 30	9120	9123 / 25	9130 / SM52	SM58	IJ 35	IJ 40	IJ 45	IJ 50	IJ 60	IJ 65	IJ 75	IJ 85	IJ80	IJ90	IJ 105	IJ110	9141	9146 / SM56	9148 / SM78 / SM68	9150 / 51	9165	9180 / Performer / SM94	SM75 / SM85 / SM95	
<b>USPS</b>	9212		E		■																									
3-BANK METER	9212A	■	E		■																									
0.00	9252		E																				■	■	■	■	■	■		
	9252A	■	E																				■	■	■	■	■	■	■	
	9247		E																											
DECIMAL METER	9247A	■	E					■	■	■																				
0.000	9647A	■	E							■																				
	9257		E																				■	■	■	■	■	■	■	
	9257A	■	E																				■	■	■	■	■	■	■	
(CPA)	9267		E																				■	■	■	■	■	■	■	
(CPA)	9267A	■	E																				■	■	■	■	■	■	■	
	IJ25A	■	I																											
4-BANK METER	9248		E																											
00.00	9248A	■	E					■	■	■																				
	9648A	■	E							■																				
	9258		E																				■	■	■	■	■	■	■	
	9258A	■	E																				■	■	■	■	■	■	■	
(CPA)	9268		E																				■	■	■	■	■	■	■	
(CPA)	9268A	■	E																				■	■	■	■	■	■	■	
	SM26A	■	D	■																										
	IJ35A	■	D								■																			
	IJ40A	■	D									■																		
	IJ45A	■	D										■																	
5-BANK METER	IJ50A	■	D											■																
	IJ60A	■	D												■															
00.000	IJ70BA	■	D													■														
	IJ75A	■	D														■													
	IJ85A	■	D															■												
	IJ80BA	■																	■											
	IJ90BA	■																		■										
	IJ105A	■	D																		■									
	IJ110BA	■	D																			■								
	9659	■	E																											■
<b>UPS</b>	9223		M			■																								
3-BANK REGISTER W/O P.I.N.#	9233		M				■	■																						
	9253		E																				■	■	■	■	■	■	■	
4-BANK REGISTER W/O P.I.N.#	9239		M				■	■																						
	9234		M				■	■																						
4-BANK REGISTER W/P.I.N.#	9254		E																				■	■	■	■	■	■	■	

# Mailing Equipment Price List

## IJ SERIES

Components	Purchase List Price	M/A	State of Ohio	RCP
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### IJ40 Series Mailing Machine

MH40	Handfeed with Moistener	IJ40, IJS3	\$1,455	\$140	\$1,204
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### IJ50 Series Mailing Machine

MH50	Handfeed with Moistener	IJ50, IJS3	\$2,060	\$205	\$1,595
MA50	Autofeed with Moistener	IJ50, IJ405060AF, IJS3	\$2,850	\$280	\$2,358

### IJ60 Series Mailing Machine

MA60	Autofeed with Moistener	IJ60, IJ405060AF, IJS3	\$3,825	\$380	\$3,058
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### IJ40/50/60 Components

IJ405060AF	IJ40 IJ50 IJ60 Automatic Feeder	IJ405060AF	\$1,095	\$110	\$813	
IJADCARD*	AD-Card w/ 1 custom Ad Slogan OR mail class die	Memory card All IJ Systems	\$65.00		\$50	
9980IJ	IJ40 50 60 Printer Package	Cable, Serial / Parallel converter	\$495	\$50	\$410	
WP5IJ	5 lbs Weigh Platform for IJ40/50/60	8905 - rate pak	\$795	\$60	\$428	\$99
MMII	MailManager II Software Only	MMII-SW	\$1,995	\$200	\$1,651	
IJX5-MM2	Neopost MM2 meter interface kit for IJ65 and IJ75*		\$395	N/C	\$327.00	
Ink Cartridge	Ink Cartridge (17,000 impressions) - 12 months		\$140.00		-	

### IJ70 Series Mailing Machine

MA70	IJ70 Base with Autofeed	IJ70, Autofeed	\$5,295	\$530	\$4,083
IJ70B	IJ70 Base no Feeder	IJ70	\$3,795	\$375	\$3,140

### IJ70 Components

IJDS-IJ70	Dynamic Scale for IJ70 - Online Services Compatible	IJDS	\$5,595	\$560	\$4,135	SP10
IJ70DSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ70 - Online Services Compatible	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	SP10
IJ70DSADD-OLD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ70 - Non Online Services Compatible	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	\$240
IJSBPUPG3	SBP Upgrade Kit for IJ-70		\$1,370	\$0	\$1,134	
DU70-200	Upgrade to 200 departments for IJ70		\$280	-	\$232	
9970IJ	Report Printer w/ interface & parts	Cable, 8857- I/O Board	\$575	\$55	\$476	
AFUPG	Autofeed upgrade (For IJ70)	AF	\$1,950	\$195	\$1,320	
Ink Cartridge	Ink Cartridge (31,500 impressions) - 12 months		\$145.00		-	

### IJ80 Series Mailing Machine

MA80	IJ80 with Autofeed	IJ80, AF	\$7,395	\$740	\$6,119
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### IJ80 Components

IJDS-IJ80	Dynamic Scale for IJ80 (Online Services Compatible Mailing System)**	IJDS	\$5,595	\$560	\$4,135	SP10
KDSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110 - Online Services Compatible	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	SP10
KDSADD-OLD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110 - Non Online Services Compatible	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	\$240
IJSBPUPG1	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible		\$1,370	\$0	\$1,134	
IJSBPUPG2	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible		\$1,370	\$0	\$1,134	
MPR1	Report Printer (IJ80/90/110/IJ15K)	8857, Cable	\$575	\$55	\$476	
DU80-200	Upgrade to 200 departments for IJ80		\$450	-	\$372	
DU80-500	Upgrade to 500 departments for IJ80		\$1,350	-	\$1,117	
Ink Cartridge	Ink Cartridge (31,500 impressions) - 12 months		\$145.00		-	

### IJ90 Series Mailing Machine

MM90	IJ90 with Mixed Mail Feeder	IJ90, MMF	\$12,350	\$1,200	\$10,220
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### IJ90 Components

IJ90-110DS	Dynamic Scale for IJ90, IJ110 (Online Services Compatible Mailing System)**	IJDS	\$5,595	\$560	\$4,135	SP10
KDSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	SP10
IJSBPUPG1	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible		\$1,370	\$0	\$1,134	
IJSBPUPG2	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible		\$1,370	\$0	\$1,134	
MPR1	Report Printer (IJ80/90/110/IJ15K)	8857, Cable	\$575	\$55	\$476	
DU90-200	Upgrade to 200 departments for IJ90		\$300	-	\$248	
DU90-500	Upgrade to 500 departments for IJ90		\$1,200	-	\$993	
Ink Tank	67,000 imprints or 12 months		\$227.00	-		
Print Head	Print Head - 310,000 imprints or 18 months		\$205.00	-		

### IJ110 Series Mailing Machine

MM110	IJ110 with Mixed Mail Feeder	IJ110, MMF	\$14,995	\$1,495	\$12,095
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### IJ110 Components

IJ90-110DS	Dynamic Scale for IJ90, IJ110 (Online Services Compatible Mailing System)**	IJDS	\$5,595	\$560	\$4,135	SP10
KDSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	SP10
IJSBPUPG1	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible		\$1,370	\$0	\$1,134	
IJSBPUPG2	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible		\$1,370	\$0	\$1,134	
MPR1	Report Printer (IJ80/90/110/IJ15K)	8857, Cable	\$575	\$55	\$476	
DU110-500	Upgrade to 500 departments for IJ110		\$900	-	\$745	
Ink Tank	134,000 imprints or 12 months		\$340.00	-		
Print Head	Print Head - 310,000 imprints or 18 months		\$205.00	-		

### Roll Tape Dispenser for IJ65, IJ70, IJ75, IJ80, IJ85 IJ90 and IJ110

TRTD	Thermal Roll Tape Dispenser	TRTD	\$1,495	\$150	\$1,072
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### IJ Dynamic Scale

IJDS-UPG	Dynamic Scale Upgrade for IJ80, IJ90, IJ110 (OLS Compatible)	IJDS	\$5,595	\$560	\$4,135	SP10
IJDS-657585 UPG	Dynamic Scale Upgrade for IJ65/75/85/70/80/90/110 (Non OLS Compatible)					\$240
IJSBPUPG4	SBP Upgrade Kit for IJ65/75/85 Only		\$1,370	\$0	\$1,134	
IJX5DSADD	SBP Compliant Dynamic Scale for IJ65/75/85 (Non OLS Compatible)	IJDS	\$5,595	\$560	\$4,630	\$240

### Scanner for Online Services Capable IJ80,90,110

IJSCAN	Barcode Wedge Scanner to process eConfirmation Edition Labels	IJSCAN	\$299	\$30	\$247
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### Stacker

MST1	Conveyer Stacker	MST1	\$1,895	\$190	\$1,568
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### Presort Report Diamond Protocol Software for IJ80,90,110

DP2MBI	Presort Report Diamond Protocol Software for IJ80,90,110 with 2MB Board	DP2MB	\$400	n/a	\$331
DP4MBI	Presort Report Diamond Protocol Software for IJ80,90,110 with 4MB Board	DP4MB	\$400	n/a	\$331

\* Must identify base model number when submitting artwork for custom IJADCARDS.

\*\* Required when connecting IJ below v7.5 to MailManager

\*\*\* Must identify base model number, customer number and order number to produce an IJXADCARD.

\*\* Standard Edition required for rate download.

# IJ SERIES PACKAGES - Low to Mid IJ Mailing Systems

## IJ-40 - IJ-50 and IJ-60

### Standard Packages

PACKAGE NAME	Components	Package Price			M/A	State of Ohio Price
<b>MH40</b>	IJ40B, IJS3		<b>\$1,455</b>		\$140	\$1,189
<b>MH40-R1</b>	IJ40B, IJ40AI	<i>Rental</i>	<b>\$49.95/Mo</b>	Min. 36 Months	\$0	
<b>MH40-R2</b>	IJ40B, IJ40AI, WP5	<i>Rental</i>	<b>\$55.95/Mo</b>	Min. 36 Months	\$0	
<b>MH40-R3</b>	IJ40B, IJ40AI, IJS3	<i>Rental</i>	<b>\$55.95/Mo</b>	Min. 36 Months	\$0	
<b>MH40-R4</b>	IJ40B, IJ40AI, WP5, IJS3	<i>Rental</i>	<b>\$59.95/Mo</b>	Min. 36 Months	\$0	
<b>MH50</b>	IJ50B, IJS3		<b>\$2,060</b>		\$205	\$1,598
<b>MA50</b>	IJ50B, IJ405060AF, IJS3		<b>\$2,850</b>		\$280	OM
<b>MA60</b>	IJ60B, IJ405060AF, IJS3		<b>\$3,825</b>		\$380	\$3,021

### Special Priority Packages

PACKAGE NAME	Components	List Price	M/A	State of Ohio Price
<b>MH40-P5</b>	IJ40B, IJS3, WP5IJ	\$2,345	\$160	\$1,271
<b>MH40-IJWP10L</b>	IJ40B, IJS3, IJWP10L	\$3,100	\$199	\$1,630
<b>MH40-IJWP30L</b>	IJ40B, IJS3, IJWP30L	\$3,445	\$270	\$2,121
<b>MA50-P5</b>	IJ50B, IJ405060AF, IJS3, WP5IJ	\$3,645	\$290	\$2,334
<b>MA50-IJWP10L</b>	IJ50B, IJ405060AF, IJS3, IJWP10L	\$4,640	\$340	\$2,693
<b>MA50-IJWP30L</b>	IJ50B, IJ405060AF, IJS3, IJWP30L	\$4,985	\$399	\$3,952
<b>MA60-P5</b>	IJ60B, IJ405060AF, IJS3, WP5IJ	\$4,490	\$395	\$3,102
<b>MA60-IJWP10L</b>	IJ60B, IJ405060AF, IJS3, IJWP10L	\$5,320	\$435	\$3,642
<b>MA60-IJWP30L</b>	IJ60B, IJ405060AF, IJS3, IJWP30L	\$5,665	\$480	\$3,952
<b>MA60-IJWP70L</b>	IJ-60B, IJ405060AF, IJS3, IJWP70L	\$6,010	\$515	\$4,197

# IJ SERIES PACKAGES - High End IJ Mailing Systems

## IJ-70 Mid Market Mailing Solution

### Standard Packages

PACKAGE NAME	Components	Package Price			M/A	State of Ohio Price
MA70	IJ70, AF		<b>\$5,295</b>		\$530	\$4,083

### Special Priority Packages

PACKAGE NAME	Components	List Price	M/A	State of Ohio Price
MA70-IJWP10H	IJ70, AF, IJWP10H	\$7,320	\$590	\$4,575
MA70-IJWP30H	IJ70, AF, IJWP30H	\$7,665	\$660	\$5,064
MA70-IJWP70H	IJ70, AF, IJWP70H	\$8,065	\$680	\$5,228

# IJ SERIES PACKAGES - High End IJ Mailing Systems

## IJ-80 - IJ-90 - IJ-110 & IJ-15K

### Standard Packages

PACKAGE NAME	Components	Package Price	M/A	State of Ohio Price
MA80	IJ80, AF	<b>\$7,395</b>	\$740	\$5,718
MM90	IJ90, MMF	<b>\$12,350</b>	\$1,200	\$9,479
MM110	IJ110, MMF	<b>\$14,995</b>	\$1,495	\$12,095

### Special Priority Packages

PACKAGE NAME	Components	List Price	M/A	State of Ohio Price
MA80-IJWP10H	IJ80, AF, IJWP10H	\$9,075	\$810	\$6,413
MA80-IJWP30H	IJ80, AF, IJWP30H	\$9,420	\$875	\$6,699
MA80-IJWP70H	IJ80, AF, IJWP70H	\$9,820	\$890	\$7,067
MM90-IJWP10H	IJ90, MMF, IJWP10H	\$14,320	\$1,290	\$9,969
MM90-IJWP30H	IJ90, MMF, IJWP30H	\$14,665	\$1,350	\$10,459
MM90-IJWP70H	IJ90, MMF, IJWP70H	\$15,065	\$1,390	\$12,585
MM110-IJWP10H	IJ110, MMF, IJWP10H	\$18,420	\$1,575	\$12,585
MM110-IJWP30H	IJ110, MMF, IJWP30H	\$18,765	\$1,635	\$13,075
MM110-IJWP70H	IJ110, MMF, IJWP70H	\$19,165	\$1,675	\$13,156

### IJ-15K In-Line Digital Meter

PACKAGE NAME	List Price	M/A	State of Ohio Price
IJ15KB	\$16,000	\$1,480	\$13,240
IJ15K-LT	\$995	\$0	\$823

SUPPLIES	Qty 1-4	Qty 5+
4133781W (Printhead)	\$120	\$110
4133780V (Ink Reservoir)	\$140	\$125

## Electronic Scales Price List

		Purchase		RCP	State of Ohio Price
		List Price	M/A		
<b>WP4</b>	4 lb. Integrated Weigh Platform (For IJ25 only)	<b>\$395</b>	\$34	<b>\$69.00</b>	\$327
<b>WP5IJ</b>	5 lb Integrated Weigh Platform (IJ35,40,50, 60 Only)	<b>\$795</b>	\$40	<b>\$99.00</b>	\$609
<b>IJWP10L</b>	10 lb. Integrated Weigh Platform (For IJ40/50/60 Only) w/ Scale Stanc	<b>\$1,550</b>	\$155	<b>\$69.00</b>	\$1,222
<b>IJWP10H</b>	10 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only) w/ Scale Stanc	<b>\$1,550</b>	\$155	<b>SP10</b>	\$1,222
<b>IJWP30L</b>	30 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	<b>\$1,895</b>	\$190	<b>\$69.00</b>	\$1,222
<b>IJWP30H</b>	30 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)	<b>\$1,895</b>	\$190	<b>SP10</b>	\$1,222
<b>IJWP70L</b>	70 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	<b>\$2,295</b>	\$230	<b>\$69.00</b>	\$1,778
<b>IJWP70H</b>	70 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)	<b>\$2,295</b>	\$230	<b>SP10</b>	\$1,778
<b>IJ70 Weigh Platforms Only</b>					
<b>IJWP10-IJ70</b>	10 lb. Integrated Weigh Platform (For IJ70 Only)	<b>\$1,550</b>	\$155	<b>SP10</b>	\$1,254
<b>IJWP30-IJ70</b>	30 lb. Integrated Weigh Platform (For IJ70 Only)	<b>\$1,895</b>	\$190	<b>SP10</b>	\$1,336
<b>IJWP70-IJ70</b>	70 lb. Integrated Weigh Platform (For IJ70 Only)	<b>\$2,295</b>	\$230	<b>SP10</b>	\$1,820
<b>DW-10</b>	10 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	<b>\$390</b>	\$32		\$228
<b>DW-30</b>	30 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	<b>\$510</b>	\$32		\$404
<b>DW-70</b>	70 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	<b>\$695</b>	\$32		\$552
<b>FSHIP-IJ105</b>	Friendship IJ105 Interface/Excel expor	<b>\$395</b>			
<b>SE37IJEK 5 lb. Electronic Scale</b>		<b>\$1,145</b>	\$55		\$699
<b>Options/Accessories</b>					
	SCLSTD Scale Stand for SE37 and SM26W	<b>\$130</b>	N/A		\$107
	8584 UPS Rates	<b>\$200</b>	N/A		\$165
	8585 FedEx Rates	<b>\$200</b>	N/A		\$165
	8583 USPS - other rates(2)	<b>\$200</b>	N/A		\$165
	640 Multipiece weighing	<b>\$200</b>	N/A		\$165
	630 10 lb. upgrade	<b>\$400</b>	N/A		\$331
	650 20 lb. Upgrade (SE375767 platform required)	<b>\$400</b>	N/A		\$331
	<b>RCP</b> Price per year - minimum 3 yr. Term IJ40/50/60/70/80/90/110			<b>\$169.00</b>	
<b>SE57IJEK 10 lb. Electronic Scale</b>		<b>\$1,565</b>	\$55		\$1,030
<b>Options/Accessories</b>					
	SCLSTD Scale Stand for SE57 and SM26W	<b>\$130</b>	N/A		\$107
	8584 UPS Rates	<b>\$200</b>	N/A		\$165
	8585 FedEx Rates	<b>\$200</b>	N/A		\$165
	8583 USPS - other rates(2)	<b>\$200</b>	N/A		\$165
	650 20 lb. Upgrade (SE375767 platform required)	<b>\$400</b>	N/A		\$331
	640 Multipiece weighing	<b>\$200</b>	N/A		\$165
	<b>RCP</b> Price per year - minimum 3 yr. Term IJ40/50/60/70/80/90/110			<b>\$169.00</b>	
<b>SE67IJEK 20 lb. Electronic Scale</b>		<b>\$1,995</b>	\$65		\$1,030
<b>Options/Accessories</b>					
	SCLSTD Scale Stand for SE57 and SM26W	<b>\$130</b>	N/A		\$107
	8584 UPS Rates	<b>\$200</b>	N/A		\$165
	8585 FedEx Rates	<b>\$200</b>	N/A		\$165
	8583 USPS - other rates(2)	<b>\$200</b>	N/A		\$165
	640 Multipiece weighing	<b>\$200</b>	N/A		\$165
	<b>RCP</b> Price per year - minimum 3 yr. Term IJ40/50/60/70/80/90/110			<b>\$169.00</b>	
<b>ST77-70 70 lb. Modular Scale</b>		<b>\$2,450</b>	\$215		\$1,361
<b>Options/Accessories</b>					
	8784 UPS Rates	<b>\$200</b>	N/A		\$165
	8785 FedEx Rates	<b>\$200</b>	N/A		\$165
	8783 USPS - other rates (1)	<b>\$200</b>	N/A		\$165
	648 Mail Accounting	<b>\$600</b>	N/A		\$497
	9943-RP Report Printer	<b>\$550</b>	\$92		\$327
	8125 Barcode Reader	<b>\$1,495</b>	\$105		\$1,237
	701 Custom Rates	<b>\$200</b>	N/A		\$165
	640 Multipiece weighing	<b>\$200</b>	N/A		\$165
	<b>RCP</b> Price per year - minimum 3 yr. Term IJ40/50/60/70/80/90/110			<b>\$169.00</b>	

(1) **Other rates include:** 1st Class Automation, 1st Class non-automation, Library mail, Global Express: Media Mail Presorted 5 digit, Global Priority - Small & Large Envelope, Global Priority by weigh

(2) **Other rates include:** Presort 1st, 1st Class Automation, Library

## Neopost USPS Mail Classes Chart October 2003

	Mail Class / Products	KEY	IJD5		WP4	SE17	WP5	IJWP10/30/70	IJWP10/30/70	SE37-57-67	ST77	SE46	SM26	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWN/ASX
			2lbs	15-30-100 lbs	(IJ25)		(IJ35/45)	(IJ40/50/60)	(IJ70/80/90/110)										
	<b>WEIGHT CAPACITY</b>																		
	1st Class / Priority	752	S	S				S	S	S	S	S	S	S	S	S	S	S	S
	1st Class	852	S	S	S			S	S	S	S	S	S	S	S	S	S	S	S
	1st Class Automation 3 Digit - Letter	744	S	S				S	S	O	O	S	S	S		O	S	O	S
	1st Class Automation 3 Digit - Flat	744	S	S				S	S	O	O	S	S	S		O	S	O	S
	1st Class Automation 5 Digit - Flat	744	S	S				S	S	O	O	S	S	S		O	S	O	S
	1st Class Automation 5 Digit - Letter	744	S	S				S	S	O	O	S	S	S		O	S	O	S
	1st Class Automation AADC - Letter	744	S	S				S	S	O	O	S	S	S		O	S	O	S
	1st Class Automation ADC - Flat	744	S	S				S	S	O	O	S	S	S		O	S	O	S
	1st Class Automation Carrier Route	744	S	S				S	S	O	O	S	S	S		O	S	O	S
	1st Class Automation Mixed AADC - Letter	744	S	S				S	S	O	O	S	S	S		O	S	O	S
	1st Class Automation Mixed ADC - Flat	744	S	S				S	S	O	O	S	S	S		O	S	O	S
	1st class Postcard	741	S	S			S	S	S	S	S	S	S	S		O	S	O	S
	Single Bound Printed Matter- Parcel	759	S	S				S	S	S	S	S	S	S		O	S	O	S
	Single Bound Printed Matter-Flat	801		S			S	S	S	S	S	S	S	S					
	Custom programmable rate key	701									6								99
	Custom programmable value only				2		5	5					2	2					
USPS DOMESTIC	Express Custom Design	782		S				S	S										S
	Express PO to Addressee	779	S	S	S		S	S	S	S	S	S	S	S	S	S	S	S	S
	Express PO to PO	778	S	S				S	S	S	S	S	S	S		O	S	S	S
	Library Mail	756	S	S				S	S	O	O	S	S	S		O	S	O	S
	Media Mail Single piece	755	S	S				S	S	S	S	S	S	S		S	S	S	S
	Media Mail 5-digits	758		S							O								
	Parcel Post Inter-BMC	763	S	S			S	S	S	S	S	S	S	S	S	S	S	S	S
	Parcel Post Intra-BMC	763	S	S			S	S	S	S	S	S	O	S	O	S	S	S	S
	Parcel Select	840		S															
	Presort 1st Class	757	S	S					S	S	O	O	S	S	S		O	S	O
	Priority	752	S	S	S		S	S	S	S	S	S	S	S					
	Priority Flat Envelope	800		S			S	S	S	S									
	Standard Letter Presort: Basic, 3/5	841	S	S					S	S									
	Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S					S	S									
	ECR Letter: Basic		S	S					S	S									S
	ECR Letter: High Density, Saturation, Auto Basic		S	S					S	S									
	Standard Nonletter Presort: Basic, 3/5			S															
	Standard Nonletter Auto: Basic, 3/5			S															
	ECR Nonletter: Basic			S															
	ECR Nonletter: High Density, Saturation			S															
	Nonprofit Letter Presort: Basic, 3/5		S	S					S	S									
	Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S					S	S									
	Nonprofit Nonletter Presort: Basic, 3/5		S	S					S	S									
	Nonprofit Nonletter Auto: Basic, 3/5		S	S					S	S									
	Standard Letter Presort: Basic, 3/5		S	S					S	S									
	Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S					S	S									
	ECR Letter: Basic		S	S					S	S									
	ECR Letter: High Density, Saturation, Auto Basic		S	S					S	S									
	Standard Nonletter Presort: Basic, 3/5			S															
	Standard Nonletter Auto: Basic, 3/5			S															
ECR Nonletter: Basic			S																
ECR Nonletter: High Density, Saturation			S																
Nonprofit Letter Presort: Basic, 3/5		S	S					S	S										
Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S					S	S										
Nonprofit Nonletter Presort: Basic, 3/5		S	S					S	S										
Nonprofit Nonletter Auto: Basic, 3/5		S	S					S	S										
Zip-to-Zone			S	S			S	S	S	S	S	O	S	O	S	S	S	S	

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Legend:  
 O = Optional  
 S = Standard  
 \* =applied to both domestic and international

**Neopost USPS Mail Classes Chart  
October 2003**

	Mail Class / Products	KEY	IJDS	IJ105	WP4 (IJ25)	SE17	WP5 (IJ35/45)	IJWP10/30/70 (IJ40/50/60)	IJWP10/30/70 (IJ70/80/90/110)	SE37-57-67	ST77	SE46	SM26	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWN/ASX		
USPS INTERNATIC	Air Card	762	S	S				S	S	S	S										
	Air Letter Post	762	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	
	Air M-Bag			S										S							
	Air Parcel Post	762		S						S	S	S			S	S	S	S	S	S	
	Economy Letter Post	761	S	S					S	S	S				S	S	S	S	S	S	
	Economy M-Bag (Printed Matter & Book)			S																	
	Economy Book			S																	
	Economy Publishers' Periodicals			S																	
	Economy Parcel Post	761		S						S	S	S				S	S	S	S	S	S
	Global Express	783		S							O							O			S
	Global Express Guaranteed	803																			S
Global Priority Mail by Weight	789			S			S	S	S	O		S	S							S	
Global Priority Mail Large Env	788			S			S	S	S	O		S	S							S	
Global Priority Mail Small Env	787			S			S	S	S	O										S	
USPS SPECIAL SERVICES	Certificate of Mailing (Int'l)	853																S*	S*	S*	
	Certified	765	S	S			S	S	S	S	S	S	S	S	S	S	S	S	S	S	
	COD	769	S	S			S	S	S	S	S	S	S	S	S	S	S	S	S	S	
	DC (Delivery Confirmation)	855	S	S			S	S	S	S	S	S	S	S	S	S	S	S	S	O	
	Insurance	770	S	S*					S	S	S*	S			S	S	S*	S*	S*	S*	
	Intl Letter Post Nonstandard Surcharge		S	S					S												
	Merchandise Return Receipt	854		S																	
	Nonmachinable Surcharge			S																	
	Oversize for Parcel Post	764		S							S								S	S	S
	Oversize for 1st class	764	S	S					S	S									S	S	S
	Oversize for Priority	764		S							S										S
	PAL (Parcel AirLift)	772									S										S
	Registered COD			S																	
	Registered w / Insurance	771	S	S*			S	S	S	S	S*	S	S	S	S	S	S	S*	S*	S*	S*
	Registered w/o Insurance (old)	774	S				S	S	S	S	S	S	S	S	S	S	O	S	S	S	S
	Restricted Delivery	745	S	S*						S	S								S	S	S*
	Return Receipt	767	S	S*			S	S	S	S	S*	S	S	S	S	S	S	S*	S*	S*	S*
SC (Signature Confirmation)	851	S	S			S	S	S	S	S	S									S	
Special Handling	768	S	S					S		S						O	S	S	S	S	

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Legend:  
O = Optional  
S = Standard  
\* =applied to both domestic and *international*

## Data Management Systems Price List

FriendShip Navigator		Purchase List Price	M/A	State of Ohio Price
<b>FriendShip Navigator - Multi Carrier Software w/ Peripherals Packages (USPS, UPS, DHL, FedEx)</b>				
FNMC-70PRT	Multi-Carrier Enterprise Application Server Software plus 70Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.	\$7,350	\$210	\$5,723
FNMC-150PRT	Multi-Carrier Enterprise Application Server Software plus 150Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.	\$7,850	\$235	\$6,417
<b>FriendShip Navigator - USPS Postal Management Software w/ Peripherals Packages</b>				
FNPM-SW	USPS Postal Management Enterprise Application Server Software and PC-to-IJ Meter Interface Kit.	\$2,600	-	\$2,044
FNPM-70SW	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation w/ Signature Capture, 70Lb. Scale, and PC-to-IJ Meter Interface Kit.	\$3,700	\$185	\$2,861
FNPM-70PRT	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation & Signature Capture, 70Lb. Scale, IJ80/90/110 Meter Control Module, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.	\$4,200	\$210	\$3,270
<b>FriendShip Navigator - Client Software for Multi-Carrier or Postal Management Systems</b>				
FN-QCLTSW	FriendShip Navigator Query Client Software - <u>Price per Each Client Software</u> . <i>FNMC Multi-Carrier Enterprise Server Software or FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!</i>	\$1,050	\$105	\$813
FNMC-WCLTPKG	FriendShip Navigator Multi-Carrier Workstation Client Software Package (required for adding one additional processing workstations to FNMC Application Server) plus: 150Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit. <u>Price per Each Workstation Client Package</u> . <i>Label Printer must be purchased separately. FNMC Multi-Carrier Enterprise Server Software must be installed on same Local Area Network!</i>	\$3,400	\$235	\$2,616
FNMC-WCLTPKG-5	FriendShip Navigator Multi-Carrier Workstation Client Software Package [Part Number: FNMC-WCLTPKG] <u>Price for 5 Workstation Client Packages</u> .	\$13,450	\$1,185	\$10,464
FNPM-WCLTPKG	FriendShip Navigator USPS Postal Management Workstation Client Software Package (required for adding additional processing workstations for FNPM Application Server) plus: 70Lb. Scale, and PC-to-IJ Meter Interface Kit. <u>Price per Each Workstation Client Package</u> . <i>Label Printer must be purchased separately. FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!</i>	\$2,200	\$210	\$1,717
FNPM-WCLTPKG-5	FriendShip Navigator USPS Postal Management Workstation Client Software Package [Part number: FNPM-WCLTPKG] <u>Price for 5 Workstation Client Packages</u> .	\$8,800	\$1,050	\$6,867
<b>FriendShip Navigator - Multi-Carrier Upgrade for Existing FriendShip or FNPM Systems</b>				
FNMC-SWUPG	Multi-Carrier Enterprise Application Server Software Only - Upgrade for FNPM Postal Management Systems or Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.	\$4,195	-	OM
FNMC-SWPCUPG	Multi-Carrier Enterprise Application Server Software plus Computer w/ Windows® XP - Upgrade for Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.	\$6,295	\$265	OM
<b>FriendShip Navigator - Add-On Software Options</b>				
FSHIP-NBMS	NBMS Address Validation Software	\$1,795	-	\$1,386
FSHIP-NCD6	CASS Database Annual Renewal Subscription - 6 Upgrades/Year Customer MUST Subscribe to update Contract (must order both NBMS & NCD6 together)	\$1,295/Yr	-	\$977
<b>FriendShip Navigator - Software Advantage (Mandatory for Software &amp; Carrier Compliance Updates)**</b>				
FNMC-SA	Base Multi-Carrier Enterprise Server Software maintenance and carrier compliance	\$695	-	\$568
FNPM-SA	Base USPS Postal Management Enterprise Server Software maintenance and carrier compliance	\$395	-	\$323
<b>Friendship Navigator - Add-On Computer Hardware &amp; Peripherals</b>				
FN-SYSPKG	Workstation Computer Hardware Package (includes: WINXP-PC computer, standard keyboard, 7600-04TS17 17" touch screen monitor, and FS9947P report printer)	\$4,200	\$420	\$3,270
WINXP-PC	FriendShip Standard PC-Computer w/ Windows XP [Standard Keyboard included]	\$2,795	\$265	\$2,203
FN-RCF	Reconfiguration Charge - required to make software changes to an existing system	\$230	-	\$230
<b>System Hardware Options</b>				
7600-04TS17	Monitor - VGA Color - 17" Touch Screen Color	\$1,695	\$170	\$1,304
7600-04FP17	Monitor - 17" Flat Panel Color	\$745	\$55	\$568
7600-70MB	Keyboard - Mini, Black w/ Touch Pad Mouse	\$145	\$15	\$110
FS8129W	Scanner - Corded Bar code wedge laser	\$1,450	\$160	\$1,104
NT3478S	Scanner - Wireless Bar code wedge laser	\$1,895	\$190	\$1,467
8202	Network Kit for FShip/MMII (Three 50FT. cables & 8-port Hub)	\$215	-	\$159
WP70FS	70 lb. Weighing Platform for FriendShip	\$1,495	\$155	\$1,140
WP150FS	150 lb. Weighing Platform for FriendShip	\$1,595	\$160	\$1,214
WP250FS*	250 lb. Weighing Platform for FriendShip	\$1,895	\$190	\$1,451
WP150BT	Ball Top only for 150 lb. scale	\$395	-	\$266
WP250BT*	Ball Top only for 250 lb. scale	\$445	-	\$323
FS7220P	Thermal Label Printer - Small	\$995	\$110	\$809
7265P	Thermal Label Printer - Large	\$3,295	\$335	\$2,575
FS9947P	Report Printer-HP Inkjet	\$345	\$40	\$262
FSHIP-IJ105	FShip Meter Interface Kit for IJ105	\$425	-	\$323
FSHIP-IJXXX	FShip Meter Interface Kit for IJ50/60/80/90/110	\$425	-	\$323
<b>Other Options</b>				
FSTRAIN	Friendship Navigator Training (per unit)	\$175	-	-
<b>Furniture</b>				
SHIPPING-WS-1	Workstation for FriendShip w/ IJ50, IJ60 or IJ80	\$2,495	-	\$2,065
SHIPPING-WS-2	Workstation for FriendShip w/IJ90, IJ110110 or IJ80 w/MST1	\$3,995	-	\$3,306

Refer to the Price Protection Program Section to calculate the lease payment including all related services.

\* Non-Stock Item - 60 day minimum lead time

\*\* Software Advantage includes rate change protection, mandatory carrier compliant software upgrade, and standard features system enhancement

Note: 1 Navigator Software Advantage contract is required per physical customer location

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## Data Management Systems Price list

### PS/MM series

	Purchase List Price	M/A	State of Ohio Price
<b>Multi-Carrier Package Shipping PS600 Series Systems</b>			
FSHIP-FEDEXMC FriendShip PS630 w/ Small Label Printer Package	\$7,390	\$615	\$6,115
FriendShip PS630 Turnkey System w/ 150lb. Scale - No Label Printer included	\$7,995	\$810	\$6,616
FriendShip PS631 Turnkey System w/ 250lb. Scale - No Label Printer included	\$8,395	\$840	\$6,947
FriendShip PS632 Turnkey System w/ 70lb. Scale - No Label Printer included	\$7,695	\$770	\$6,368
<b>MailManager II Series Data Consolidator Systems (USPS Only)</b>			
MMII-SW**** MailManager II Consolidator Software Only w/ Database	\$2,195	\$210	\$1,816
MMII-SW-PKG1**** MailManager II Consolidator + MMII-IJXXX Interface Kit Package	\$2,195	\$210	\$1,816
7690-09**** MailManager II Accumulator add-on option to FShip PS/MM600	\$2,195	\$210	\$1,816
Multi-RS232***** Multi Serial Port connection PC add in Required when more than 3 Mailing machines are connected to MMII	\$1,595	\$160	\$1,320
<b>Custom Rate Options Enabled (PS600 Series only)</b>			
7660-03 Airborne (provided by carrier)	STD	-	-
7660-04 DHL (provided by carrier)	STD	-	-
7660-05 Emery (provided by carrier)	STD	-	-
<b>Communication and Misc. Software Options (PS600 Series only)</b>			
8297 On-Line remote diagnostics software - PCAnywhere	\$245	-	\$203
<b>Software Maintenance</b>			
7900RCF FriendShip Software Reconfiguration Charge	\$155	-	\$128
7906UPG FriendShip PS600 Series Software Upgrade Only	\$2,295	-	\$1,899
7906FP** Software Advantage for All FriendShip Systems	\$595 / yr.	-	
<b>Label Printing Options (Hardware w/ Software Drivers enabled)</b>			
<b>Flat Bed Document Printer (PS600 series only)</b>			
9943-P4 COD Tag Printing Package	\$1,250	\$195	\$1,034
9943-P5 Airbill Printing Package	\$1,250	\$195	\$1,034
9943-P6 Bill of Lading Printing Package	\$1,250	\$195	\$1,034
9943-P7 AOD/DCR Printing Package	\$1,250	\$195	\$1,034
<b>Label Printing Options Enabled (Software Only) if ordered separately: Requires a reconfiguration order</b>			
7670-22 COD Tag (PS600 Only)	\$345	-	\$285
7670-23 Airbill (PS600 Only)	\$345	-	\$285
7670-27 AOD/DCR (PS600 Only)	\$345	-	\$285
7670-31 Bill of Lading (PS600 Only)	\$345	-	\$285
<b>System Features Options Enabled</b>			
7670-03 Multi-shippers - 1 to 20 (PS600 Only)	STD	-	-
7670-04 Dropshipping - 1 to 20 (PS600 Only)	STD	-	-
7670-06 Custom Prog. Rates-1 to 50 (PS600 Only)	STD	-	-
7670-07 Rate Editor (for carrier discounts)	STD	-	-
7670-08 Manual Courier	STD	-	-
<b>Mail Accounting Options Enabled (PS600 Series only)</b>			
7690-00 Graphical Reports	STD	-	-
7690-01 Mail Manifesting-Printed only	STD	-	-
7690-02 Department Budgeting	STD	-	-
7690-03 Operator Database	STD	-	-
<b>Software Modules*** (PS600 Series only)</b>			
MULTI Multipiece Weighing Module	STD	-	-
REPCON Report Consolidator-order one per each system	STD	-	-
FILESHARE File Sharing for Networks-order one per each system	STD	-	-
DCONFIRM USPS Delivery Confirmation w/ Signature Capture Module	STD	-	-
FEDEX-RS Rating Server Module for FedEx Express, Grnd, & Intl.	STD	-	-
UPS-RS Rating Server Module for UPS Express, Grnd, & Intl.	STD	-	-
QLINK Airborne QuickLink Module (PS600 Only)	Custom Quote	Quote	-
DHL-RS Rating Server Module for DHL International (PS600 Only)	\$3,195	\$325	\$2,644
CUSTPROG*** Custom Charge Per Unit (quote required from IBS group in Dallas to determine number of units required)	\$230	\$25	\$190
WNLK2000*** WinLink 2000 Connectivity Software (PS600 Only)	\$2,595	\$275	\$2,147
WLKPRGM*** Integration Programming Charge for WinLink 2000 (PS600 Only)	\$7,900	-	\$6,537

Refer to the Price Protection Program Section to calculate the lease payment including in all related services.

\* Non-Stock Item - 60 day minimum lead time

\*\* Software Advantage includes rate change protection, mandatory carrier compliant software upgrade, and standard features system enhancement

\*\*\* All WinLink integration and Custom Programming must be quoted and approved by Neopost "IBS" Group prior to ordering!

\*\*\*\* Requires IJ65/75 version 7.5 or higher. See meter pricing page 2.1 for IJ65-75UPG upgrade.

\*\*\*\*\* Required for interfacing more than one mail machines to a single MMII computer.

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## Data Management Systems Price List

### NeoTrak Parcel Receiving System

			Purchase List Price	M/A	State of Ohio Price
<b>NeoTrak</b>					
NEOTRACK-PKG-1	NeoTrak Priority Package #1 [Includes One Each of: NTNSS-ACC, NTNSS-PA, NT1800S-CLT, and FS7220P]		\$9,995	\$1,050	\$8,271
NTSS-ACC	NeoTrak Network Server Software (Includes Access Database)		\$6,295	\$945	\$5,209
NTNSS-SQL	NeoTrak Network Server Software (SQL Database compatible)(SQL NOT included)		\$8,945	\$1,340	\$7,402
	NeoTrak Network Server Software Includes the following Standard Options:		-	-	-
	* Neo-E-Trak Recipient Email Notification		-	-	-
	* NeoTrak Auto Database Import		-	-	-
	* Workstation Software with Voice Recognition		-	-	-
NTNSS- I&T	NeoTrak Installation & Training - Per Unit		\$1,090	-	\$902
	1 Unit of "NTNSS-I&T" required for NeoTrak Installation & Training of NTNSS-ACC		\$1,090	-	\$902
	3 Units of "NTNSS-I&T" required for NeoTrak Installation & Training of NTNSS-SQL		\$3,270	-	\$2,706
<b>Add-On options to NTNSS Software Packages</b>					
NTNSS-SD	NeoTrak Server - Accept Screen Design Utility		\$1,595	\$160	\$1,320
NTNSS-LD	NeoTrak Server- Delivery Label Designer Utility		\$1,595	\$160	\$1,320
NTNSS-GI	NeoTrak Server - Digital Graphics Import Utility		\$595	\$55	\$492
NTNSS-PA	NeoTrak Server- Palm PDA Employee Database Import Utility		\$1,595	\$160	\$1,320
<b>NeoTrak Client Workstation Options</b>					
NTNSS-CLT	NeoTrak Client Workstation Software With Voice Recognition (Price is for each client workstation added to the base server workstation...client software is for use only with NeoTrak™ Network Server Software)		\$1,095	\$160	\$906
NT1800S-CLT	NeoTrak Handheld Delivery & Signature Capture Device with Cradle & Client Software (Includes: one recharge & data link single-slot cradle., hook-up cables, and one copy of client software)		\$2,595	\$265	\$2,147
NTNSS-RCF	NeoTrak Reconfiguration Charge (Used to add NTNSS or NTN1800S part number to an existing installation)		\$230	-	\$190
<b>Peripherals</b>					
NT8500SP	Signature Pad with Mag Strip reader for NeoTrak workstation		\$1,695	\$170	\$1,403
FS8129W	Bar Code laser Scanner - Standard - Corded		\$1,450	\$160	\$1,200
NT3478S	Wireless Bar Code Laser Scanner		\$1,895	\$190	\$1,568
NT9020H-PKG	Wireless Headset for NeoTrak with Sound Card interface to PC		\$1,090	\$110	\$902
NT1800C-4	4 Slot Cradle Charger for NeoTrak Workstation		\$1,350	\$110	\$1,117
NT1800PG	Pistol Grip for NTS1800S Delivery Scanner		\$895	-	\$741
NT1800K	Keypad entry device for NT1800S Delivery Scanner		\$290	-	\$240
NT-DGTCAM	Digital Camera for NeoTrak Visitor Module		\$140	\$15	\$116
WP70FS	70 Pound Capacity Remote Weighing platform		\$1,495	\$155	\$1,237
SYSTEM CPU	PC Desktop Workstation - Standard		\$2,795	\$295	\$2,313
EXPRESS-PC	PC Desktop Workstation - Express - Short Tower		\$2,095	\$210	\$1,733
7600-04	Standard 17" Color Monitor		\$545	\$70	\$451
7600-04FP15	15" Flat Panel Monitor		\$735	\$55	\$608
7600-70	Standard Computer Keyboard		\$40	-	\$33
FS9947P	Standard InkJet Printer for Reports		\$345	\$40	\$285
FS7220P	Thermal Label Printer		\$995	\$110	\$823
7465288-01	Standard Labels 4" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)		\$17.50	-	\$14
7465288-03	Standard Labels 4" x 6" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)		\$17.50	-	\$14
7465068-01	Standard Labels 2" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)		\$11.50	-	\$10
<b>NeoTrak Lite</b>					
NTKLITE-ACC	NeoTrak Lite Single Workstation Software [Includes: Access Database; Carrier Delivery Confirmation via PC & PDA; Recipient Database Auto Import into NeoTrak Software Utility; 2-Custom User Fields; and Supports 2.00"x2.25" Internal Delivery Label]		\$2,695	\$265	\$2,230
NTKLITE-PKG1	NeoTrak Lite Single Workstation Priority Package #1 [Includes One Each: NeoTrak LITE Software, Delivery Label Printer, Palm PDA Delivery Device, and Wireless Bar Code Scanner]		\$7,395	\$735	\$6,119
NTSS I&T	NeoTrak Lite Installation and Training Services		\$1,090	-	\$902
	1 Unit of "NTNSS-I&T" required for NeoTrak Lite Installation & Training		\$1,090	-	\$902
NTSS-RCF	NeoTrak Reconfiguration Labor Charge (Available for Branches Only) (required additional charge to option price for adding NT1800S-CLT, NTKLITE-ALERT , NTNSS-PA, or NTKLITE-SIGPAD part numbers to an existing NeoTrak "LITE" installation)		\$230	-	\$190
<b>Add-On options to NTKLITE-ACC Software Packages</b>					
NTNSS-PA	NeoTrak Lite - Palm Download Employee Database utility option		\$1,595	\$160	\$1,320
NTKLITE-ALERT	NeoTrak Lite - Package Delivery Alert Option with Email notification		\$1,095	-	\$906
NTKLITE-SIGPAD	NeoTrak Lite - Countertop Signature Capture Option (Requires NT3100SP Signature Pad option)		\$325	-	\$269
<b>NeoTrak Lite Client Workstation Options</b>					
NT1800S-CLT	NeoTrak Lite - Palm Delivery Device with Signature Capture, Cradle and cables - (Includes: recharge & data link single-slot cradle, hook-up cables, and one copy of PDA client software)		\$2,650	\$265	\$2,193
<b>Peripherals</b>					
FS8129W	Standard Barcode Laser Scanner		\$1,450	\$160	\$1,200
NT3478S	Wireless Barcode Laser Scanner		\$1,895	\$190	\$1,568
SYSTEM-CPU	Desktop PC Workstation - Standard		\$2,795	\$295	\$2,313
EXPRESS-PC	Desktop PC Workstation - Express Short Tower		\$2,095	\$210	\$1,733
7600-04	17" Standard Color Monitor		\$545	\$70	\$451
7600-04FP15	15" Flat Panel Monitor		\$735	\$55	\$608
7600-70	Standard Computer Keyboard		\$40	-	\$33
FS9947P	InkJet Report Printer		\$345	\$40	\$285
FS7220P	Small Thermal Label Printer		\$995	\$110	\$823
7465068-01	2" x 2.5" Label Stock for Printer (see Neo Shop for Multiple roll pricing)		\$11.50	-	\$10

# Addressing Systems Price List

MODEL	DESCRIPTION/COMPONENTS	Purchase		State of Ohio Price
		List Price	M/A	
<b>Addressing Systems Packages</b>				
AS 73PI	Address printer, 7,200 p/h, 3 printheads, PCL	\$5,995	\$605	\$4,961
AS 223PI	Address printer, 22,000 p/h, 3 printheads, PCL	\$7,135	\$714	\$5,788
AS 225PI	Address printer, 22,000 p/h, 5 printheads, PCL	\$9,995	\$1,009	\$8,271
AS 226PI	Address printer, 22,000 p/h, 6 printheads, PCL	\$13,195	\$1,320	\$10,753
AS 268PI	Address printer, 26,000 p/h, 8 printheads, PCL	\$15,295	\$1,530	\$12,408
<b>Addressing System Options</b>				
ASDT	AS Printer Drop tray	\$300	\$30	\$248
ASCSDT	Drop Tray for Conveyor Stacker	\$430	\$45	\$1,320
ASCS**	AS Conveyor stacker	\$1,625	\$164	\$1,328
AS-DCS**	AS dryer + conveyor stacker	\$2,745	\$275	\$2,244
<b>Neopost Business Mailer Software</b>				
<b>CASS &amp; PAVE Postal Certified</b>				
NBMS	Includes database software, presort module, duplicate detection, postal reports, Fast Forward program, Dazzle mailpiece design software, FREE 1-year CASS CD subscription (6 upgrades), all database upgrades and technical support	\$1,695	*	\$1,403
NCD6	Renewal of CASS CD subscription (6 upgrades), upgrades to database software and technical support		\$1,195	\$989
<b>NOTE</b>	Special Neopost Software Leasing Price (includes software and subscription)	\$100/month added to lease pmt		

\*Requires NCD6 CASS CD subscription year two and onward

\*\* Note: the AS-DCS is a package of dryer and conveyor. It is NOT the same conveyor as the ASCS (AS Conveyor). The dryer CANNOT be mounted to the ASCS (AS Conveyor).

# Neopost Bulk Mailer Software

<u>Product Code</u>	<u>Product Description</u>	<u>List Price</u>	<u>State of Ohio</u>	<u>Note</u>
<b>Neopost Bulk Mailer Professional Edition</b>				
USBWN-PRO	BM 5 Neopost Pro Software	\$2,295.00	\$1,876.16	1
USBWN-PRO-RE	BM 5 Neopost Pro Subscription RENEWAL	\$1,295.00	\$1,058.66	3
<b>Neopost Bulk Mailer Professional Edition OPTIONS</b>				
USBWN-PRO-AD	BM 5 Pro Additional Seat	\$395.00	\$322.91	2
USBWN-PRO-AD-RE	BM 5 Pro Additional Seat RENEWAL	\$395.00	\$322.91	3
USBWN-PRO-DPV	BM 5 Pro DPV Add-on	\$1,000.00	\$817.50	2
USBWN-PRO-DPV-RE	BM 5 Pro DPV Add-on RENEWAL	\$1,000.00	\$817.50	3
USBWN-PRO-DROP	BM 5 Pro Drop Ship Add-on	\$500.00	\$408.75	2
USBWN-PRO-DROP-RE	BM 5 Pro Drop Ship Add-on RENEWAL	\$500.00	\$408.75	3
USBWN-PRO-FIRM	BM 5 Pro Firm Packaging Add-on	\$500.00	\$408.75	2
USBWN-PRO-FIRM-RE	BM 5 Pro Firm Packaging Add-on RENEWAL	\$500.00	\$408.75	3
USBWN-PRO-GEO	BM 5 Pro Geocode Add-on	\$1,000.00	\$817.50	2
USBWN-PRO-GEO-RE	BM 5 Pro Geocode Add-on RENEWAL	\$1,000.00	\$817.50	3
USBWN-PRO-LACS	BM 5 Pro LACSLink Add-on	\$300.00	\$245.25	2
USBWN-PRO-LACS-RE	BM 5 Pro LACSLink Add-on RENEWAL	\$300.00	\$245.25	3
USBWN-PRO-MDAT	BM 5 Pro Mail.dat Add-on	\$750.00	\$613.13	2
USBWN-PRO-MDAT-RE	BM 5 Pro Mail.dat Add-on RENEWAL	\$750.00	\$613.13	3
USBWN-PRO-MIXED	BM 5 Pro Mixed Weights Add-on	\$2,000.00	\$1,635.00	2
USBWN-PRO-MIXED-RE	BM 5 Pro Mixed Weights Add-on RENEWAL	\$1,200.00	\$981.00	3
USBWN-PRO-PALLET	BM 5 Pro Palletization Add-on	\$3,000.00	\$2,452.50	2
USBWN-PRO-PALLET-RE	BM 5 Pro Palletization Add-on RENEWAL	\$1,800.00	\$1,471.50	3
USBWN-PRO-PKGS	BM 5 Pro Package Services Add-on	\$2,000.00	\$1,635.00	2
USBWN-PRO-PKGS-RE	BM 5 Pro Package Services Add-on RENEWAL	\$1,200.00	\$981.00	3
USBWN-PRO-RDI	BM 5 Pro RDI Add-on	\$300.00	\$245.25	2
USBWN-PRO-RDI-RE	BM 5 Pro RDI Add-on RENEWAL	\$300.00	\$245.25	3
USBWN-MUPD	BM 5 Pro Monthly Update Option	\$300.00	\$245.25	2
USBWN-MUPD-RE	BM 5 Pro Monthly Update Option RENEWAL	\$300.00	\$245.25	3
<b>Neopost Bulk Mailer Standard edition</b>				
USBWN-STD	BM 5 Neopost Standard Software	\$1,495.00	\$1,222.16	1
USBWN-STD-RE	BM 5 Neopost Standard Software RENEWAL	\$995.00	\$813.41	3
<b>Neopost Bulk Mailer Standard edition OPTIONS</b>				
USBWN-STD-AD	BM 5 Standard Additional User	\$395.00	\$322.91	2
USBWN-STD-AD-RE	BM 5 Standard Additional User RENEWAL	\$395.00	\$322.91	3

<b>Neopost Mailroom Toolkit Editions (For Use With Print Machine)</b>				<b>7</b>
MRTK-Multi	MailRoom ToolKit Gold 3+	\$9,950.00	\$8,134.13	2
MRTK-Multi-RE	MailRoom ToolKit Gold 3+ RENEWAL	\$6,950.00	\$5,681.63	3
MRTK-Unltd	MailRoom ToolKit Unlimited ppm	\$4,995.00	\$4,083.41	2
MRTK-Unltd-RE	MailRoom ToolKit Unlimited ppm RENEWAL	\$3,495.00	\$2,857.16	3
MRTK-120ppm	MailRoom ToolKit 120 ppm	\$2,495.00	\$2,039.66	2
MRTK-120ppm-RE	MailRoom ToolKit 120 ppm RENEWAL	\$1,495.00	\$1,222.16	3
MRTK-60ppm	MailRoom ToolKit 60 ppm	\$1,495.00	\$1,222.16	2
MRTK-60ppm-RE	MailRoom ToolKit 60 ppm RENEWAL	\$995.00	\$813.41	3
<b>Neopost Mailroom Toolkit Editions OPTIONS (For Use With Print Machine Only)</b>				
USE-DPV	MailRoom ToolKit Delivery Point Validation	\$1,000.00	\$817.50	2
USE-DPV-RE	MailRoom ToolKit Delivery Point Validation RENEWAL	\$1,000.00	\$817.50	3
USE-MIXWT	MailRoom ToolKit Mixed Weight Option	\$2,000.00	\$1,635.00	2
USE-MIXWT-RE	MailRoom ToolKit Mixed Weight Renewal	\$1,200.00	\$981.00	3
USE-MUPD	MailRoom ToolKit Monthly Update Option	\$500.00	\$408.75	2
USE-MUPD-RE	MailRoom ToolKit Monthly Update Option RENEWAL	\$500.00	\$408.75	3
USE-PKGS	MailRoom ToolKit Package Services	\$2,000.00	\$1,635.00	2
USE-PKGS -RE	MailRoom ToolKit Package Services RENEWAL	\$1,200.00	\$981.00	3

**Note:**

- 1- This is a software license - It includes 1 year of software warranty and subscription renewals - Includes 20,000 MOVE Update credits
- 2- This is a software license - It includes 1 year of software warranty and subscription renewals
- 3- This is ONE additional year of software warranty and renewal. Select only if the customer owns or the quote includes the corresponding software license
- 4- The dryer CANNOT be mounted to the ASCS (AS Conveyor).
- 5- the AS-DCS is a package of dryer and conveyor. It is NOT the same conveyor as the ASCS (AS Conveyor).
- 6- Requires NCD6 CASS CD subscription year two and onward
- 7- Output speed of Mailroom Toolkit must equal to or greater to than the PrintMachine output speed

**For example: If ordering the MRTK-60PPM, must also order PM-60, PM-120, or PM-ULT (see PrintMachine price page)**

**EXAMPLE OF SOFTWARE QUOTE FOR NEOPOST BULK MAILER SOFTWARE:**

**THE NEED:** Customer need is for the Professional Edition software license + the GEOCODE software option  
 The customer wants to be covered for a duration of 4 Years on a lease or purchase for all software updates, license renewal and Tech support

**THE SOLUTION TO QUOTE:**

USBWN-PRO - BM 5 Neopost Pro Software Qty 1  
 USBWN-PRO-RE - BM 5 Neopost Pro Subscription - 1 Year RENEWAL/SUPPORT Qty 3  
 USBWN-PRO-GEO - BM 5 Pro Geocode Add-on Qty 1  
 USBWN-PRO-GEO-RE - BM 5 Pro Geocode Add-on - 1 Year RENEWAL/SUPPORT Qty 3

# Tabbing & Labeling Systems Price List

		Purchase		State of Ohio Price
		List Price	M/A	
<b>Tabbing Systems</b>				
TA40	Entry-Level Single Tabber with Integrated Feeder	\$3,255	\$330	\$2,600
TA50	Single Tabber with Std Feeder	\$4,275	\$435	\$3,471
TA50HS	Single Tabber with High Speed, High Capacity Feeder	\$5,195	\$525	\$4,216
TA60HS	Double Tabber with High Speed, High Capacity Feeder	\$6,995	\$705	\$5,788
<b>Tabbing System Packages</b>				
TA50C	Single Tabber with Std Feeder with Conveyor	\$5,395	\$545	\$4,382
TA50HSC	Single Tabber w/High Speed, High Capacity Feeder and Conveyor	\$6,215	\$625	\$5,044
TA60HSC	Double Tabber w/High Speed, High Capacity Feeder and Conveyor	\$8,355	\$840	\$6,781
<b>Tabbing &amp; Labeling Packages</b>				
TA50TL	Single Tabber and Labeler	\$7,950	\$795	\$6,450
TA50TLC	Single Tabber and Labeler with Conveyor	\$9,175	\$920	\$7,443
TA60TL	Double Tabber and Labeler	\$9,990	\$995	\$8,105
TA60TLC	Double Tabber and Labeler with Conveyor	\$10,995	\$1,105	\$9,098
<b>Labeling System</b>				
SL	High Speed Labeler with Integrated Feeder	\$4,380	\$440	\$3,554
SLC	High Speed Labeler with Integrated Feeder and conveyor	\$5,495	\$550	\$4,465
<b>Tabber Options</b>				
CT36	36" Tabber Conveyor	\$1,320	\$135	\$1,072
CT36STD	Conveyor Stand for Use with TA60	\$220	N/A	\$177
SLLINK	Sliding Stand for Interfacing SL to TA50/60 <sup>2</sup>	\$300	N/A	\$244
HSTFUPG	High Speed, High Capacity Tabber Feeder Upgrade	\$1,830	\$190	\$1,450
<sup>2</sup> Included w/ TA50TL & TA60TL Packages				
<b>Labeler Option</b>				
SLSTMP	Stamp Kit Attachment for SL Labeler	\$165	\$25	
<b>Standalone Document Folders</b>				
PF-55	Folder, fixed speed 1200p/h, 6 fold types	\$2,895	\$289	\$2,396
PF-75	Folder var. speed 1250p/h, 6 fold types, 9 custom fold memory, Autobatch settings, Stapled sheet feeder	\$3,995	\$399	\$3,306

# SI-30 DS-62 DS-70

## Desktop Systems Packages

MODEL	DESCRIPTION/COMPONENTS	Purchase		Furniture package <sup>2</sup>	State of Ohio
		List Price	M/A		Price
<b>SI 30 Packages</b> SI30	Discovery - Three Station System 2 Sheet feeders and 1 insert/BRE feeder (A+B+C)	<b>\$3,995</b>	\$445	TABLE_CART	OM
<b>SI 30 System Options</b> FC60	SI 30 Mail Machine Interface (to IJ35/45/65)	<b>\$670</b>	\$55		OM
TABLE_CART	Cart with storage shelf and castors (30"L x 24"W x 30"H)	<b>\$499</b>	N/A		\$413
<b>DS 62 Folding/inserting system</b> DS62-1.5S DS62-2STATIONS DS62-2.5STATIONS	DS 62 1.5 stations folding/inserting system DS 62 2 stations folding/inserting system DS 62 2.5 stations folding/inserting system	<b>\$7,000</b> <b>\$8,550</b> <b>\$10,200</b>	\$805 \$995 \$1,185	CONPK11 CONPK11 CONPK11	\$5,296 \$6,537 \$7,779
<b>DS 62 options</b> DS62SELEFT-FAC DS62SERIGHT-FAC DS62SELEFT-FLD DS62SERIGHT-FLD DS62-SFTRAY VS-SFDTRAYS	DS 62 left-handed side exit DS 62 right-handed side exit (for connection to a meter) DS 62 left-handed side exit DS 62 right-handed side exit (for connection to a meter) DS 62/70/80-SI76 short tray feeder (1 unit) Set of 2 Short Feed trays for any Vertical folder inserter system feeder	<b>\$525</b> <b>\$525</b> <b>\$525</b> <b>\$525</b> <b>\$330</b> <b>\$535</b>	\$50 \$50 \$50 \$50 N/A N/A		\$405 \$405 \$405 \$405 \$257 \$427
<b>DS 62 OMR option (2.5 stations only)</b> OMRDS62L1-FA OMRDS62L1-FD	DS 62 OMR base + dongle level 1 - Factory installed DS 62 OMR base + dongle level 1 - Field installed	<b>\$835</b> <b>\$835</b>	\$85 \$85		\$641 \$641
<b>DS 62 Insert'n Mail</b> INT-62/405060	DS 62 to IJ40/50/60 Interface Package Level1 (Mechanical)	<b>\$915</b>	N/A		\$727
<b>DS-70 Packages &amp; Options</b> DS70EXPERT DS70SPECIAL	DS-70 Expert 3 station system w/ standard feeders DS-70 Special 3 station system w/ 2 standard feeders, 1 special feeder	<b>\$14,600</b> <b>\$15,600</b>	\$1,460 \$1,560	CONPK11 CONPK11	\$11,404 \$12,221
<b>DS-70 OMR</b> DS70MRBAS-FAC DS70MRBAS-FLD DS70OMRL1-FAC DS70OMRL1-FLD DS70OMRPL-FAC DS70OMRPL-FLD DS70OMRFLEX DS70ADDFLEXCODE DS70OMRFLEXDON	DS-70 OMR base + Software level 0 - Factory installed DS-70 OMR base + Software level 0 - Field installed DS-70 OMR base + Software level 1 - Factory installed DS-70 OMR base + Software level 1 - Field Installed DS-70 OMR base + Software level 3 - Factory installed DS-70 OMR base + Software level 3 - Field installed DS-70 OMR base + Flex dongle (1 code) - Field fitted (Must complete Flex OMR worksheet) DS-70 Each additional flex code (Must complete Flex OMR worksheet) DS-70 Flex dongle (includes 1 code). Requires a package which includes an OMR base	<b>\$510</b> <b>\$610</b> <b>\$1,420</b> <b>\$1,520</b> <b>\$1,640</b> <b>\$1,800</b> <b>\$1,740</b> <b>\$1,160</b> <b>\$1,300</b>	\$105 \$105 \$140 \$150 \$160 \$180 \$175 \$110 \$130		\$417 \$499 \$1,287 \$1,442 \$1,258 \$1,357 \$1,398 \$948 \$1,063
<b>DS-70 OPTIONS (for additional compatible options see Vertical Systems Options section - next page)</b> DS70PFDR-FAC DS70PFDR-FLD DS70-TCS DS70SERIGHT-FAC DS70SELEFT-FAC DS70SERIGHT-FLD DS70SELEFT-FLD	DS-70 Production feeder aka MaxiFeeder (up to 6" documents) Factory installed DS-70 Production feeder aka MaxiFeeder (up to 6" documents) Field installed Timed Conveyor Stacker (for DS-70 only) DS-70 Right Side Exit - Factory Installed (required for connection to a meter) DS-70 Left Side Exit - Factory Installed DS-70 Right Side Exit - Field Installed (required for connection to a meter) DS-70 Left Side Exit - Field Installed	<b>\$2,030</b> <b>\$2,560</b> <b>\$500</b> <b>\$550</b> <b>\$550</b> <b>\$550</b> <b>\$550</b>	\$205 \$260 \$50 \$50 \$50 \$50 \$50		\$1,651 \$2,069 \$401 \$455 \$455 \$455 \$455
<b>DS-70 Insert'n Mail</b> INT-DS70/L1-L2 INT2-DS70/65708090 INT-DS70/405060 INT-DS70/65708090 INT-EXT-DS70-MMFDS	DS-70 - Insert'n Mail Level 2 - IJ80/90 Interface (incl. elec. Interface only). Must submit F/I serial number DS-70 - Insert'n Mail Level 2 - IJ80/90 Package (incl. Mail machine catch tray). Must submit F/I serial number DS-70 - IJ40/50/60 Interface Package (includes mailing machine catch tray) DS-70 - IJ65/70/80/90 Interface Package (includes mailing machine catch tray) DS-70 FC Extension Package 2 for MMF/DS (two required if both MMF & DS are used)	<b>\$1,235</b> <b>\$1,750</b> <b>\$1,275</b> <b>\$1,475</b> <b>\$360</b>	N/A N/A N/A N/A N/A		\$1,022 \$1,448 \$1,022 \$1,185 \$286

<sup>1</sup> Installation fee if ordered after initial install of SI68/76 point of sale. Please check serial number on tower before ordering

<sup>2</sup> Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

# DS-80 & Other Vertical Systems

## Vertical Systems Packages

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	Furniture package <sup>2</sup>	State of Ohio Price
		List Price	M/A			
<b>DS-80 Packages &amp; Options</b>						
DS80E2	DS-80 Expert 2 Station System With 2 Standard Feeders	\$19,555	\$1,956		VS-CON	\$15,986
DS80S2	DS-80 Special 2 Station System with 1 Standard and 1 Special Feeder	\$20,775	\$2,078		VS-CON	\$16,984
DS80C2	DS-80 Custom 2 Station System with X Standard and X Special Feeder	\$21,600	\$2,160	4	VS-CON	\$17,658
DS80E4	DS-80 Expert 4 Station System With 4 Standard Feeders	\$23,500	\$2,350		VS-CON	\$19,211
DS80S4	DS-80 Special 4 Station System with 2 Standard and 2 Special Feeders in positions 1 & 2	\$24,250	\$2,425		VS-CON	\$19,824
DS80C4	DS-80 Custom 4 Station System with X Standard and X Special Feeders	\$25,795	\$2,580	4	VS-CON	\$22,154
DS80E6	DS-80 Expert 6 Station System With 6 Standard Feeders	\$27,100	\$2,710		VS-CON	\$21,087
DS80S6	DS-80 Special 6 Station System with 4 Standard and 2 Special Feeders in positions 1 & 2	\$28,250	\$2,825		VS-CON	\$23,094
DS80C6	DS-80 Custom 6 Station System with X Standard and X Special Feeders	\$31,850	\$3,185	4	VS-CON	\$26,037
DS80BASIC2	DS-80 Bottom Address w/2 Stnd Fdrs (no OMR possible) and not upgrade-able	\$17,500	\$1,750		VS-CON	\$14,306
DS80BA-E2	DS-80 Expert, 2 standard stations with bottom address capability	\$21,400	\$2,140		VS-CON	\$17,495
DS80BA-S2	DS-80 Special, 2 stations (1 standard, 1 special) with bottom address capability	\$22,650	\$2,265		VS-CON	\$18,516
DS80BA-C2	DS-80 Custom, 2 stations (x standard, x special) with bottom address capability	\$24,200	\$2,420		VS-CON	\$19,784
DS80BA-E4	DS-80 Expert, 4 standard stations with bottom address capability	\$25,200	\$2,520		VS-CON	\$20,601
DS80BA-S4	DS-80 Special, 4 stations (2 standard, 2 special: 1 & 2) w/bottom address capability	\$26,555	\$2,656		VS-CON	\$21,709
DS80BA-C4	DS-80 Custom, 4 stations (x standard, x special) with bottom address capability	\$28,350	\$2,835		VS-CON	\$23,176
DS80BA-E6	DS-80 Expert, 6 standard stations with bottom address capability	\$29,650	\$2,965		VS-CON	\$24,239
DS80BA-S6	DS-80 Special, 6 stations (4 standard, 2 special: 1 & 2) w/bottom address capability	\$31,155	\$3,116		VS-CON	\$25,469
DS80BA-C6	DS-80 Custom, 6 stations (x standard, x special) with bottom address capability	\$34,450	\$3,445		VS-CON	\$28,163
<b>DS-80 Feeder Expansion Kits (2 to 4, 4 to 6 Stations)</b>						
DS80-AAUP	2 feeder upgrade kit (2 automatic feeders)	\$6,175	\$560	1		\$5,048
DS80-ASUP	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$6,950	\$665	1		\$5,682
DS80-SAUP	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$6,950	\$665	1		\$5,682
DS80-SSUP	2 feeder upgrade kit (2 special feeders)	\$7,650	\$715	1		\$6,254
<b>DS-80 Feeder (compatible with SI-76 II)</b>						
DS80PROFDR-FAC	Profeeder aka Maxi Feeder for DS-80 (holds 325 BRE's or 1,200 sheets) - Factory installed	\$2,650	\$265			\$2,193
<b>DS-80 OMR and Barcode Options</b>						
OMRDS80L0 - FA	DS-80 OMR base + software level 0 - Factory installed	\$1,700	\$170			\$1,390
OMRDS80L0 - FD	DS-80 OMR base + software level 0 - Field installed	\$1,800	\$180			\$1,472
OMRDS80L1 - FA	DS-80 OMR base + software level 1 - Factory installed	\$2,200	\$220			\$1,799
OMRDS80L1 - FD	DS-80 OMR base + software level 1 - Field installed	\$2,300	\$230			\$1,880
OMRDS80L3 - FA	DS-80 OMR base + software level 3 - Factory installed	\$2,600	\$260	5		\$2,126
OMRDS80L3 - FD	DS-80 OMR base + software level 3 - Field installed	\$2,700	\$270	5		\$2,207
OMRDS80RR - FA	DS-80 OMR base + software level 3 and reverse reading - Factory installed	\$3,600	\$360			\$2,943
OMRDS80RR - FD	DS-80 OMR base + software level 3 and reverse reading - Field installed	\$3,700	\$370			\$3,025
OMRDS80FLEXP	DS-80 OMR base + flex dongle + 1 flex code (must complete Flex OMR worksheet)	\$3,100	\$310			\$2,534
OMRDS80FLEX-E	Additional flex code (up to 9 can be ordered & must complete Flex OMR worksheet)	\$1,100	N/A			\$899
BCR-VS	1D Bar code reader for vertical systems (for SI 76 and DS-80 and SI 82) (3 of 9)	\$4,500	\$450			\$3,679
<b>DS-80 / SI-76 Mail Machine Interfaces</b>						
INT-76/65708090	DS-80 - IJ65/70/80/90 Interface Package Level1 (Mechanical)	\$1,075	N/A			\$890
INT-EXT-76/90	DS-80 - IJ90 + MMF/DS Extention Package (two required if both MMF & DS are used)	\$330	N/A			\$273
<b>Vertical System Options (SI72, SI76, DS-70, DS-80)</b>						
VS-SET <sup>1</sup>	Side Exit & Tray	\$565	\$55			\$468
SI76B/C-CS	Precision Advance Conveyor Stacker (for SI76B only) ** Not for DS-70 not for DS-80**	\$580	\$60			\$480
VS-CS	Conveyor Stacker (for any VS: SI72, SI76, SI76B). ** Not for DS-70 not for DS-80**	\$420	\$45	6		\$348
VS-CSEXT	Conveyor Stacker Extension (for any VS)	\$130	N/A			\$108
DS62-SFTRAY	DS 62/70/80-SI76 short tray feeder (1 unit)	\$330				\$273
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$535	N/A	1		\$443
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	\$1,995	N/A			\$1,651
<b>SI-76 Retrofit Options</b>						
<b>SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations) FOR TOWERS WITH SERIAL NUMBER xxCYxxxx</b>						
ST-ST FDRKIT	2 feeder upgrade kit (2 automatic feeders)	\$6,175	\$620	1		\$5,110
ST-SP FDRKIT	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$6,750	\$675	1		\$5,586
SP-ST FDRKIT	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$6,750	\$675	1		\$5,586
SP-SP FDRKIT	2 feeder upgrade kit (2 special feeders)	\$7,300	\$730	1		\$6,041
<b>SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations) FOR TOWERS WITH SERIAL NUMBER xxDExxxx</b>						
AA-FDRKIT	2 feeder upgrade kit (2 automatic feeders)	\$6,175	\$620	1		\$5,110
AS-FDRKIT	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$6,950	\$690	1		\$5,751
SA-FDRKIT	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$6,950	\$690	1		\$5,751
SS-FDRKIT	2 feeder upgrade kit (2 special feeders)	\$7,695	\$760	1		\$6,368
<b>SI76/SI72 OMR</b>						
OMRSI76L0 - FD	SI 76 OMR base + dongle level 0 - Field installed	\$1,750	\$230			\$1,448
OMRSI76L3 - FD	SI 76 OMR base + dongle level 3 - Field installed	\$2,750	\$250	5		\$2,276
OMRSI76RR - FD	SI 76 OMR base + dongle level 3 and reverse reading - Field installed	\$3,700	\$420			\$3,062
OMRSI76FLEX	SI 76 OMR base + flex dongle (1 code) - Field installed	\$3,190	\$290			\$2,640
OMRSI76FLEXP	SI 76 OMR base + flex dongle 2 codes, add \$1,075 for any additional codes	\$3,650	\$135			\$3,020

<sup>6</sup>Note VS-CS Conveyor Stacker is not DS-70 compatible. Order DS70-TCS instead (see DS-70 price page).

## SI 82 and SI 82C Vertical Systems Packages

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	State of Ohio Price	Furniture package <sup>2</sup>
		List Price	M/A			
<b>SI 82 Packages &amp; Options</b>						
SI82EXP2	SI 82 Expert 2 Station System With 2 Standard Feeders	\$24,500	\$2,940		\$18,778	VS-CON
SI82SPE2	SI 82 Special 2 Station System with 1 Standard and 1 Special Feeder	\$25,550	\$3,060		\$19,702	VS-CON
SI82CUS2	SI 82 Custom 2 Station System with X Standard and X Special Feeder	\$26,495	\$3,180	1	\$20,384	VS-CON
SI82EXP4	SI 82 Expert 4 Station System With 4 Standard Feeders	\$28,350	\$3,400		\$21,713	VS-CON
SI82SPE4	SI 82 Special 4 Station System with 3 Standard and 1 Special Feeders (pos. 3)	\$29,450	\$3,530		\$22,510	VS-CON
SI82CUS4	SI 82 Custom 4 Station System with X Standard and X Special Feeders	\$30,900	\$3,700	1	\$23,875	VS-CON
SI82EXP6	SI 82 Expert 6 Station System With 6 Standard Feeders	\$32,375	\$3,900		\$24,938	VS-CON
SI82SPE6	SI 82 Special 6 Station System with 5 Standard and 1 Special Feeders (pos. 3)	\$33,600	\$4,000		\$25,841	VS-CON
SI82CUS6	SI 82 Custom 6 Station System with X Standard and X Special Feeders	\$37,100	\$4,450	1	\$28,572	VS-CON
SI82CEXP2	SI 82C Expert, 2 standard stations with bottom address capability	\$26,265	\$3,150		\$20,225	VS-CON
SI82CSPE2	SI 82C Special, 2 stations (1 standard, 1 special) with bottom address capability	\$27,550	\$3,300		\$21,239	VS-CON
SI82CUS2	SI 82C Custom, 2 stations (x standard, x special) with bottom address capability	\$29,200	\$3,500		\$22,469	VS-CON
SI82CEXP4	SI 82C Expert, 4 standard stations with bottom address capability	\$30,400	\$3,650		\$23,438	VS-CON
SI82CSPE4	SI 82C Special, 4 stations (3 standard, 1 special) with bottom address capability	\$31,550	\$3,775		\$24,329	VS-CON
SI82CUS4	SI 82C Custom, 4 stations (x standard, x special) with bottom address capability	\$33,700	\$4,050		\$25,960	VS-CON
SI82CEXP6	SI 82C Expert, 6 standard stations with bottom address capability	\$35,015	\$4,200		\$26,998	VS-CON
SI82CSPE6	SI 82C Special, 6 stations (5 standard, 1 special) with bottom address capability	\$36,300	\$4,350		\$27,991	VS-CON
SI82CUS6	SI 82C Custom, 6 stations (x standard, x special) with bottom address capability	\$39,785	\$4,775		\$30,656	VS-CON
<b>SI 82 Feeder Expansion Kits (2 to 4, up to 6 Stations)</b>						
AA-FDRKIT	2 feeder upgrade kit (2 automatic feeders)	\$6,175	\$620		\$4,758	
AS-FDRKIT	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$6,950	\$690		\$5,355	
SA-FDRKIT	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$6,950	\$690		\$4,355	
SS-FDRKIT	2 feeder upgrade kit (2 special feeders)	\$7,695	\$760		\$5,927	
<b>SI 82 Feeders</b>						
SI82Profdr	Profeeder aka Maxi Feeder for SI82 (holds 325 BRE's or 1,200 sheets)	\$2,650	\$265		\$2,105	
VF82	VersaFeeder (for SI82 only)	\$6,675	\$780		\$5,281	
<b>SI 82 OMR</b>						
OMRSI82L0-FA	SI 82 OMR base + dongle level 0 - Factory installed	\$1,750	\$170		\$1,365	
OMRSI82L0-FD	SI 82 OMR base + dongle level 0 - Field installed	\$1,670	\$240		\$1,982	
OMRSI82L1-FA	SI 82 OMR base + dongle level 1 - Factory installed	\$2,150	\$170		\$1,779	
OMRSI82L1-FD	SI 82 OMR base + dongle level 1 - Field installed	\$2,250	\$240		\$1,862	
OMRSI82L3-FA	SI 82 OMR base + dongle level 3 - Factory installed	\$2,575	\$170		\$1,982	
OMRSI82L3-FD	SI 82 OMR base + dongle level 3 - Field installed	\$2,750	\$240		\$2,126	
OMRSI82RR-FA	SI 82 OMR base + dongle level 3 and reverse reading - Factory installed	\$3,600	\$360		\$2,784	
OMRSI82RR-FD	SI 82 OMR base + dongle level 3 and reverse reading - Field installed	\$3,700	\$420		\$2,861	
OMRSI82FLEXP	SI 82 OMR base + flex dongle (1 code) - Field installed	\$3,195	\$340		\$2,816	
OMRSI82FLEX	One additional flex code (up to 9 can be ordered). Requires OMRSI82FLEXP	\$1,075	\$135		\$2,453	
BCR-VS	1D Bar code reader for vertical systems (for SI 76 and DS-80 and SI 82) (3 of 9)	\$4,500	\$450		\$10	
<b>SI-82 Insert'n Mail</b>						
INT82-65708090	(89.52.12) SI 82 to IJ65/70/80/90 Interface Pkg Level1 (Mechanical)	\$1,995	N/A		\$40	
<b>Vertical System Options (Compatible with SI-82)</b>						
SI62-SFTRAY	DS 62/70/80-SI76 short tray feeder (1 unit)	\$330			\$10	
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$535	N/A		\$10	
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	\$1,995	N/A			

<sup>1</sup> Custom-built systems require a custom-built form

# System 7

## Horizontal Systems Packages

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	State of Ohio Price	Furniture package <sup>2</sup>	Furn. pkg. w/AS1A <sup>2</sup>
		List Price	M/A				
<b>Horizontal Systems Packages</b>							
<b>SI65 AdvancedPro Mailer Packages</b>							
ADVPRO1	IN1AS, FO2S, EBOX, FE7S	\$17,275	\$1,765	1, 32	\$11,352	CONPK11	CONPK21
ADVPRO2A	IN1AS, TR7S, FO2S, 2 (FE1MS)	\$22,520	\$2,125	1, 32	\$15,650	CONPK21	CONPK31
ADVPRO2B	IN1AS, TR7S, FO2S, FE7S, FE1MS	\$23,305	\$2,195	1, 32	\$16,149	CONPK21	CONPK31
ADVPRO3	IN1AS, TR7S, FO2S, 2 (FE7S), FE1MS, TE7S	\$27,650	\$2,615	1, 32	\$19,266	CONPK30	CONPK40
ADVPRO4	IN1AS, TR7S, FO2S, 2 (FE7S), 2 (FE1MS), 2 (TE7S)	\$31,210	\$2,955	1, 32	\$21,883	CONPK31	CONPK41
<b>SI65 AdvancedPro Mailer Packages Without Feed Units</b>							
ADVPRO2-NFE	IN1AS, TR7S, FO2S (No Feeders included)	\$18,750	\$1,745	1, 32	\$12,815	CONPK21	CONPK31
ADVPRO3-NFE	IN1AS, TR7S, FO2S, TE7S (No Feeders included)	\$20,450	\$1,905	1, 32	\$14,014	CONPK30	CONPK40
ADVPRO4-NFE	IN1AS, TR7S, FO2S, (2) TE7S's (No Feeders included)	\$22,125	\$2,065	1, 32	\$15,215	CONPK31	CONPK41
EZ2-RXIT	Rear exit kit for SI66 & SI65	\$670	NC	1	\$153		
<b>SI78 Production Mailer Packages<sup>1</sup></b>							
PROMAIL1S	IN2C, FO2S, FE7S, E-BOX	\$20,030	\$1,880	1, 32	\$13,600	CONPK11	CONPK21
PROMAIL2S	IN2C, TR7S, FO2S, FE7S, FE1MS	\$27,320	\$2,555	1, 32	\$18,348	CONPK21	CONPK31
PROMAIL3S	IN2C, TR7S, TE7S, FO2S, (2) FE7S's, FE1MS	\$31,665	\$2,965	1, 32	\$21,432	CONPK30	CONPK40
PROMAIL4S	IN2C, TR7S, (2) TE7S's, FO2S, (3) FE7S's, FE1MS	\$36,010	\$3,340	1, 32	\$24,516	CONPK31	CONPK41
<b>SI78 Production Mailer Packages Without Feed Units<sup>1</sup></b>							
PROMAIL2S-NFE	IN2C, TR7S, FO2S (No Feeders included)	\$22,765	\$2,105	1, 32	\$15,047	CONPK21	CONPK31
PROMAIL3S-NFE	IN2C, TR7S, TE7S, FO2S (No Feeders included)	\$24,440	\$2,260	1, 32	\$16,234	CONPK30	CONPK40
PROMAIL4S-NFE	IN2C, TR7S, (2) TE7S's, FO2S (No Feeders included)	\$26,115	\$2,410	1, 32	\$17,422	CONPK31	CONPK41
<b>SI92 VersaMailer Packages<sup>1</sup></b>							
V92MAIL1C	IN3-92, FO3, FE7-92, E-BOX-92, CS1APS	\$30,750	\$3,038	1, 32	\$21,653	CONPK20	CONPK30
V92MAIL2C	IN3-92, TR7-92, FO3, FE7-92, FE1-92, CS1APS	\$38,270	\$3,830	1, 32	\$26,352	CONPK21	CONPK31
V92MAIL3C	IN3-92, TR7-92, TE7S, FO3, (2) FE7-92, FE1-92, CS1APS	\$42,745	\$4,275	1, 32	\$29,404	CONPK31	CONPK32
V92MAIL4C	IN3-92, TR7-92, (2) TE7S's, FO3, (3) FE7-92's, FE1-92, CS1APS	\$47,220	\$4,725	1, 32	\$32,456	CONPK40	CONPK41
<b>SI92 VersaMailer Packages Without Feed Units<sup>1</sup></b>							
V92MAIL2C-NFE	IN3-92, TR7-92, FO3, CS1APS (No Feeders included)	\$33,570	\$3,360	1, 32	\$23,086	CONPK21	CONPK31
V92MAIL3C-NFE	IN3-92, TR7-92, TE7S, FO3, CS1APS (No Feeders included)	\$35,300	\$3,530	1, 32	\$24,261	CONPK31	CONPK32
V92MAIL4C-NFE	IN3-92, TR7-92, (2) TE7S's, FO3, CS1APS (No Feeders included)	\$37,030	\$3,700	1, 32	\$25,413	CONPK40	CONPK41
<b>Productivity Packages (Mix'N Go packages for SI92 only)</b>							
SI92PRODPK1	SI92DON3, EF3 (Mix'N Go w/ 2nd envelope feeder)	\$10,185	\$505		\$6,375		
SI92PRODPK2	SI92DON3, EF3, SO3, PS3, IN3CT, SO3 Furniture	\$17,512	\$915		\$10,349		

<sup>1</sup> IN2C, IN3-92 and all ProMail and Vmail packages include ILC-1000B Power Line Conditioner at no additional charge

<sup>2</sup> Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

# System 7

## Horizontal Systems Components

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	State of Ohio Price
		List Price	M/A		
<b>Inserters Heads</b>					
IN1AS	SI65 Inserter	\$9,740	\$1,135	1, 32	\$7,016
IN2C	SI78 Inserter	\$13,515	\$1,290	1, 32	\$9,480
*92*	IN3-92	\$20,300	\$2,180	1, 32	\$16,045
<b>Transport Units and Accessories</b>					
TR7S	2 Station - High Speed Transport	\$6,600	\$625	1	\$4,167
*92*	TR7-92	\$6,600	\$625	1	\$4,222
TE7S	Transport Extension Unit for TR7 & TR7-92	\$1,675	\$175	1	\$1,237
PED10	Foot Pedal for TR7, TR7-92, FE7S or TR2B (SCS interface required)	\$200	N/A		\$96
SCS Interface	Side feed application interface (or PED10)	\$910	N/A		\$406
TR7-TCK	Twin Cycle Kit for TR7 only (included w/ TR7-92)	\$425	N/A		\$304
<b>Feeders and Accessories</b>					
FE1MS	Feeder - Manual Separating, No DDD, No Multi-sheet (for use on TR7S)	\$1,885	\$195	1, 50	\$1,461
FE7S	Feeder, Auto Thickness Adj., Multi-Sheet Feed , & DDD	\$2,670	\$275	1	\$1,976
*92*	VERSAFDR-92	\$7,760	\$730		\$6,297
*92*	VERSAFDRUPG-92	\$8,315	\$730		\$6,744
<b>Folders and Accessories</b>					
FO2S	Heavy Duty Folder Unit	\$2,650	\$281	1, 51	\$2,027
*92*	FO3	\$2,810	\$275	1, 51	\$2,029
E-BOX	For single-station use with FO2S only	\$1,195	N/A		\$684
FPFOG	Spare Fold (Tower) Plate	\$390	N/A	34	\$295
TSF01	Turnover Springs (for single fold bottom adress applications)	\$30	N/A	34	\$21
<b>Optical Mark Reading Devices and Accessories</b>					
AS1AS	Accumulating Station / OMR	\$11,500	\$1,055	1	\$7,865
BCReader	1D Bar code reader for AS-1A (for SI 78 and SI 92) (3 of 9)	\$4,500	\$675		\$4,135
2BCReader	2D Bar code reader for AS-1A (for SI 78 and SI 92)	\$14,500	\$1,740		\$4,963
*92*	SI92DON2	\$2,955	N/A		\$1,320
*92*	SI92DON3	\$4,685	N/A		N/A
FLEXOMR	Software Option to read other marks	\$2,050	N/A		N/A
AS1A-FLEXCODEADI	Additional OMR Code - AS1AS	\$995	\$55		N/A
<b>SI90/SI92 Versamailer Options</b>					
CS1APS	Conveyor Stacker (w/ power supply) for SI90 & SI92	\$2,890	\$180	1	\$2,062
EF-3	2nd Envelope Hopper Kit for IN3 & IN3-92	\$5,500	\$515		\$3,804
IN3 CT	IN3 Catch Tray	\$235	N/A		\$161
*92*	SO3	\$3,935	\$375		\$2,774
PS3	Power Supply for SO3	\$675	\$55		\$455
*92*	FC3-92	\$3,150	\$335		\$2,479
BA-SO3	Bracket Assembly for SO3 (Required for DHCON's W/O castors)	\$25	N/A		\$20
SK-SO3	Spacer Kit for SO3 (Required for new DHCON's w/castors)	\$85	N/A		\$68
Furniture	LT62H, ST37H, SL3762H2, LL3762H (see page 23)				
<b>SI92 Insert'n Mail Interface Options</b>					
*92* L2	INT92-L1-L2 (89.53.50) Insert N' Mail SI92 Interface Level 2 (Elec Interface only) -IJ80/90/110	\$2,900	\$290		\$2,400

NOTE: \*92\* for SI92 only - L2 means Level2 : Mail machine interface Level2 are Electronic interface between folder/inserter and mail machines

# System 7

## Horizontal Systems Components cont.

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	State of Ohio Price
		List Price	M/A		
<b>Miscellaneous Accessories</b>					
FC-2G	Mailing Machine Interface for IN2A/B/C and EZMailer II w/ Rear Exit	<b>\$1,425</b>	\$140	1	\$798
*92* FC3-92	Mailing Machine Interface for IN3-92 (requires SO3 & PS3)	<b>\$3,150</b>	\$335	1	\$2,479
IJX5-FI-AUTO	Mail Machine Interface Envelope Guide for Autofeed IJ65/70/75/80/85/90	<b>\$305</b>	N/A		\$248
IJX5-FI-HAND	Mail Machine Interface Envelope Guide for Handfeed IJ65/75/85	<b>\$305</b>	N/A		\$248
400	Paper Jogger	<b>\$560</b>	\$80		\$380
ILC-1000B	Power Line Conditioner	<b>\$400</b>	N/A		\$308
IN2BRP	Reverse Panel for IN2B/C (Turns control panel around)	<b>\$150</b>	N/A		\$114
<b>DH Furniture</b>					
CON19	19" F/I Console Cabinet with doors, pullout shelf, and castors	<b>\$650</b>	N/A		\$517.00
CON36	36" F/I Console Cabinet with doors, & castors	<b>\$650</b>	N/A		\$517.00
LT62H	Large Top 62.5" Console Top (Requires (2) SL3762H Legs	<b>\$515</b>	N/A		\$393.00
ST37H	Small Top 37" Console Top (Requires (1) LL3762H Leg	<b>\$445</b>	N/A		\$335.00
SL3762H2	Small Console Legs (set of 2) for LT62H Console Top	<b>\$850</b>	N/A		\$658.00
LL3762H	Large Console Leg (1) required for ST37H Console Top	<b>\$565</b>	N/A		\$434.00
LSH	Long Shelf	<b>\$157</b>	N/A		\$129.00
<b>DH Furniture Packages</b>					
	(CON36=36" Console/CON19=19" Console, add for total length)				
CONPK11	(1) CON36, (1) CON19	<b>\$1,300</b>	N/A		\$939.00
CONPK20	(2) CON36	<b>\$1,300</b>	N/A		\$927.00
CONPK21	(2) CON36, (1) CON19	<b>\$1,950</b>	N/A		\$1,399.00
CONPK30	(3) CON36	<b>\$1,950</b>	N/A		\$1,386.00
CONPK31	(3) CON36, (1) CON19	<b>\$2,600</b>	N/A		\$1,863.00
CONPK32	(3) CON36, (2) CON19	<b>\$3,250</b>	N/A		\$2,335.00
CONPK40	(4) CON36	<b>\$2,600</b>	N/A		\$1,846.00
CONPK41	(4) CON36, (1) CON19	<b>\$3,250</b>	N/A		\$2,318.00

# PrintMachine

MODEL	DESCRIPTION/COMPONENTS	Purchase		State of Ohio
		List Price	M/A	Price
PMGOLD1	Gold 1 License	\$55,000	\$6,600	\$44,688
PMGOLD3	Gold 3 License	\$90,000	\$10,800	\$73,125
PMGOLD5	Gold 5 License	\$115,000	\$13,800	\$93,438
PMGOLD10	Gold 10 License	\$170,000	\$20,400	\$138,125
PMGOLD25	Gold 25 License	\$280,000	\$33,600	\$227,500
PMGOLD50	Gold 50 License	\$400,000	\$48,000	\$325,000
PMGOLD100	Gold 100 License	\$575,000	\$69,000	\$467,188
PM-ULT	Output Speed Unlimited PPM	\$43,900	\$5,268	\$35,668
PM-120	Output Speed up to 120 PPM	\$28,300	\$3,396	\$22,993
PM-60	Output Speed up to 60 PPM	\$21,500	\$2,580	\$17,468
PM-20	Output Speed up to 20 PPM	\$15,750	\$1,890	\$12,786
PMOP-POSTAL	Office Plus 20 ppm Postal Savings Interface module Requires Postal Discounting software - Requires install fee PMOP-INSTALL	\$2,800	\$500	\$17,468
PMOP-OMR	Office Plus 20 ppm with OMR capabilities only module. Requires install fee PMOP-INSTALL	\$2,600	\$470	\$12,786
PMOP-SG	Office Plus 20 ppm with Sorting and Grouping module Requires install fee PMOP-INSTALL	\$2,400	\$430	\$1,986
PMOP-60	Office Plus - Optional 60 ppm upgrade	\$3,700	\$650	\$3,062
<b>PrintMachine Enterprise/Professional Options</b>				
PM OUTPUT MOD	Logical Output Device Module	\$2,360	\$275	\$1,953
PM FAXEMAIL MOD	Fax / Email Merge Module	\$1,955	\$231	\$1,618
PM ARC/WEB MOD	Archiving/Web Publishing Module	\$6,325	\$726	\$5,234
<b>PrintMachine Enterprise/Professional/Business/Office Plus Options</b>				
PM DAZZLE EXPRESS	Postal Discounting software	\$345	\$1,350	\$285
PM_Upgrade	PrintMachine upgrade	1.2 X difference^		
PROJMG	Project Management (per hour)	\$200		\$166
PM Document	PrintMachine document programming	\$2500*		
PMOP-INSTALL	Office Plus Installation (remote) - required with each Office Plus module	\$1,000		\$828
PM Installation	PrintMachine installation (off-site)	\$2,500		\$2,069
PM Installation on-site	PrintMachine installation (on-site)	\$6,500		\$5,379
PM Developer licensing fee	PrintMachine licensing fee	\$25,000		\$20,688
<b>Neopost Mailroom Toolkit Editions (For Use With Print Machine)</b>				
MRTK-Multi	MailRoom ToolKit Gold 3+	\$9,950.00		\$8,234
MRTK-Multi-RE	MailRoom ToolKit Gold 3+ RENEWAL	\$6,950.00		\$5,751
MRTK-Unltd	MailRoom ToolKit Unlimited ppm	\$4,995.00		\$4,133
MRTK-Unltd-RE	MailRoom ToolKit Unlimited ppm RENEWAL	\$3,495.00		\$2,892
MRTK-120ppm	MailRoom ToolKit 120 ppm	\$2,495.00		\$2,065
MRTK-120ppm-RE	MailRoom ToolKit 120 ppm RENEWAL	\$1,495.00		\$1,237
MRTK-60ppm	MailRoom ToolKit 60 ppm	\$1,495.00		\$1,237
MRTK-60ppm-RE	MailRoom ToolKit 60 ppm RENEWAL	\$995.00		\$823
<b>Neopost Mailroom Toolkit Editions OPTIONS (For Use With Print Machine Only)</b>				
USE-DPV	MailRoom ToolKit Delivery Point Validation	\$1,000.00		\$828
USE-DPV-RE	MailRoom ToolKit Delivery Point Validation RENEWAL	\$1,000.00		\$828
USE-MIXWT	MailRoom ToolKit Mixed Weight Option	\$2,000.00		\$1,655
USE-MIXWT-RE	MailRoom ToolKit Mixed Weight Renewal	\$1,200.00		\$993
USE-MUPD	MailRoom ToolKit Monthly Update Option	\$500.00		\$414
USE-MUPD-RE	MailRoom ToolKit Monthly Update Option RENEWAL	\$500.00		\$414
USE-PKGS	MailRoom ToolKit Package Services	\$2,000.00		\$1,655
USE-PKGS -RE	MailRoom ToolKit Package Services RENEWAL	\$1,200.00		\$993

**Pre-Sales Support approved required prior to accepting order**

PPM = Pages Per Minute

\*= Per Document

^=1.2xdifference is the difference between a lower level PM \* 1.2. E.g. PM3.51-120ppm to PM3.51-Unlimited = (48,900-28,300)\*1.2 = \$24,720

^=1.2xdifference is the difference between an older version of PM to the current one, i.e. from PM3.4 to 3.51 = (48,900-45,805)\*1.2 = \$3,714

Mar-07

# Folding/Inserting Equipment Reference Guide

Model	Description	Application
Horizontal modules		
IN1AS	Inserter (SI65)	For one, two, three or four station table top automatic inserting system. Recommended average volume of 60,000 inserts per month. Features available include: automatic set double document detector, rear exit only, seal or non seal, fold only, resettable item counter standard.
IN2C	Inserter (SI78)	For one, two, three or four station table top automatic inserting system. Average volume is recommended at 100,000 cycles per month. Features include 10 programmable job settings, auto setting, double and miss detection, 4,000 inserts per hour and two envelope exits. Utilizes serial communication and has automatic sealing function as well as automatic flap sealing.
IN3-92	Inserter (SI92)	The IN3 is a high end table top inserter that can be configured as single 2, 3 or 4 station automatic inserting system. It processes both standard mail and flats (catalog style envelopes). The IN3 is intended for production use. Recommended average volume of 120,000 inserts per month. Standard features include central control station, electronic fold setting, Secure'N Sert
IN2BRP	Reverse Panel for IN2B/C	Reverses the control panel so machine can be operated from the opposite side.
AS1AS	Optical Mark Recognition (OMR) Accumulating Station	The unit reads marks on a document and can determine which pages are part of a set and belong together. Unit can also selectively feed from other feeders, select the proper inserter exit and other tasks, all by the proper marks placed on documents.
FE1MS	Motorized Feeder	Automatically sends sheets/inserts to the transport unit, folder, or inserter. Inserts can be folded or unfolded. For use on TR7/TR7S. FE1-92 for use on TR7-92.
FE7S	Feeder	Automatic thickness adjustment, auto double document detector and multi-sheet feeding. Can feed collated documents from station 1 or 2 on TR2 or any station on TR7. Will not work with TR2 serial number below 87N8200. When TE2 is ordered in a four station system, the FE7 must be in station four. However, it can only feed one document at a time from that station.
FO2S	Folder	Heavy duty folder. Operates faster than FO1 in one station configuration. Can fold 1 - 7 pieces 20 lb. paper in a tri-fold. This folder is required for TR7 applications.
FO3	Folder	Heavy duty folder. Electronic fold settings from IN3-92. Can fold 1 - 8 pieces 20 lb. paper in a tri-fold. This folder is required for TR7-92 applications.
FPFOG	Fold Plate	Spare fold plate.
TR7S / TR7-92	Transport Unit	Required in conjunction with the FO1 or FO2 when folding a 7" document with a bottom address in half and inserting it into a window envelope.
TE7S	Transport Extension	Designed for two station high speed, intelligent transport. Features include four programmable operating modes, expandable to three or four stations, self adjusting collator. Uses FE7, FE1M or FE9 feeders and FO2A folder. FE8 can also work on serial TR7S. TR7-92 comes standard with TCK

# Letter Extractor/Letter Opener Price List

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	State of Ohio Price
		List Price	M/A		
<b>Letter Openers</b>					
5001	Letter Protector	\$1,800	\$180	1	\$1,338
5050	Automatic Letter Opener	\$3,495	\$350		\$2,892
5060	Hi-speed Letter Opener with Workstation	\$6,050	\$600		\$3,721
5070	Hi-speed Letter Opener with Conveyor Stacker & Workstation	\$7,300	\$730		\$4,963
5060CNT	Counter for 5060/5070	\$840	N/A		\$695
5060VSCNT	Variable speed & Counter for 5060/5070	\$970	N/A		\$803
<b>IM Letter Opener / Extractors</b>					
IM30	3-Sided Letter Opener, includes catch tray	\$7,500	\$750	1,33	\$4,963
IM35	IM35 MK II Extractor	\$9,300	\$930	1,40	\$6,619
EED	Empty Envelope Detection	\$1,130	N/A		\$1,238
9418A	Conveyor For IM35	\$2,275	\$230		\$658
<b>Optional Accessories</b>					
DS2	Date Time Stamper	\$515	* \$55 *(return repair charge)	31	\$393

Refer to the Price Protection Program Section to calculate the lease payment including all related service. Remember to lead with Price Protection

# Modular Furniture Systems

		List Price	State of Ohio Price
<b>68" Tables</b>			
MT6833	Modular Table, 68 x 33 x 29-36"h - Folkstone Grey	\$775	\$616
MT6833A	Modular Table, 68 x 33 x 29-36"h - Almonc	\$868	\$705
MT6833B	Modular Table, 68 x 33 x 29-36"h - Almond/Oak	\$868	\$705
MT6833C	Modular Table, 68 x 33 x 29-36"h - Charcoal/Gray Glacc	\$868	\$705
MTSS6833	Modular 68" Table w/Shelf - Folkstone Grey	\$965	\$782
MTSS6833A	Modular 68" Table w/Shelf - Almonc	\$1,081	\$878
MTSS6833B	Modular 68" Table w/Shelf - Almond/Oak	\$1,081	\$878
MTSS6833C	Modular 68" Table w/Shelf - Charcoal/Gray Glacc	\$1,081	\$878
MTSD6833	Modular 68" Table w/Shelf & Doors - Folkstone Grey	\$1,085	\$893
MTSD6833A	Modular 68" Table w/Shelf & Doors - Almonc	\$1,215	\$987
MTSD6833B	Modular 68" Table w/Shelf & Doors - Almond/Oak	\$1,215	\$987
MTSD6833C	Modular 68" Table w/Shelf & Doors - Charcoal/Gray Glacc	\$1,215	\$987
MTSP6833	Modular 68" Table w/Splasher Assembly - Folkstone Grey	\$880	\$708
MTSP6833A	Modular 68" Table w/Splasher Assembly - Almonc	\$986	\$801
MTSP6833B	Modular 68" Table w/Splasher Assembly - Almond/Oak	\$986	\$801
MTSP6833C	Modular 68" Table w/Splasher Assembly - Charcoal/Gray Glacc	\$986	\$801
MST6833	Standard Table, 68 x 33 x 29"h ( <i>not adjustable</i> ) - Folkstone Grey	\$515	\$426
MST6833A	Standard Table, 68 x 33 x 29"h ( <i>not adjustable</i> ) - Almond	\$567	\$461
MST6833B	Standard Table, 68 x 33 x 29"h ( <i>not adjustable</i> ) - Almond/Oak	\$567	\$461
MST6833C	Standard Table, 68 x 33 x 29"h ( <i>not adjustable</i> ) - Charcoal/Gray Glacc	\$567	\$461
<b>68" Risers (Closed Back and Thru Risers)</b>			
MR68156	Riser, 68 x 15 x 6"h - Folkstone Grey	\$168	\$138
MR68156A	Riser, 68 x 15 x 6"h - Almond	\$193	\$157
MR68156B	Riser, 68 x 15 x 6"h - Almond/Oak	\$193	\$157
MR68156C	Riser, 68 x 15 x 6"h - Charcoal/Gray Glacc	\$193	\$157
MR681513	Riser, 68 x 15 x 13"h - Folkstone Grey	\$215	\$177
MR681513A	Riser, 68 x 15 x 13"h - Almond	\$247	\$201
MR681513B	Riser, 68 x 15 x 13"h - Almond/Oak	\$247	\$201
MR681513C	Riser, 68 x 15 x 13"h - Charcoal/Gray Glacc	\$247	\$201
MR681522	Riser, 68 x 15 x 22"h - Folkstone Grey	\$250	\$211
MR681522A	Riser, 68 x 15 x 22"h - Almond	\$284	\$231
MR681522B	Riser, 68 x 15 x 22"h - Almond/Oak	\$284	\$231
MR681522C	Riser, 68 x 15 x 22"h - Charcoal/Gray Glacc	\$284	\$231
TR68156	Thru Riser, 68 x 15 x 6"h - Folkstone Grey	\$195	\$161
TR68156A	Thru Riser, 68 x 15 x 6"h - Almond	\$210	\$171
TR68156B	Thru Riser, 68 x 15 x 6"h - Almond/Oak	\$210	\$171
TR68156C	Thru Riser, 68 x 15 x 6"h - Charcoal/Gray Glacc	\$210	\$171
TR681513	Thru Riser, 68 x 15 x 13"h - Folkstone Grey	\$225	\$186
TR681513A	Thru Riser, 68 x 15 x 13"h - Almond	\$248	\$201
TR681513B	Thru Riser, 68 x 15 x 13"h - Almond/Oak	\$248	\$201
TR681513C	Thru Riser, 68 x 15 x 13"h - Charcoal/Gray Glacc	\$248	\$201
TR681522	Thru Riser, 68 x 15 x 22"h - Folkstone Grey	\$255	\$211
TR681522A	Thru Riser, 68 x 15 x 22"h - Almond	\$280	\$227
TR681522B	Thru Riser, 68 x 15 x 22"h - Almond/Oak	\$280	\$227
TR681522C	Thru Riser, 68 x 15 x 22"h - Charcoal/Gray Glacc	\$280	\$227
<b>68" Sorter Packages (Closed Back and Thru Sorters)</b>			
SP6815-25	25-Bin Sorter w/20 (MSH1513) shelves - Folkstone Grey	\$575	\$467
SP6815-25A	25-Bin Sorter w/20 (MSH1513) shelves - Almonc	\$640	\$520
CS681530	30-Bin Sorter w/24 (MSH1511) Shelves - Folkstone Grey	\$721	\$586
CS681530A	30-Bin Sorter w/24 (MSH1511) Shelves - Almonc	\$794	\$645
CS681530B	30-Bin Sorter w/24 (MSH1511) Shelves - Almond/Oak	\$794	\$645
CS681530C	30-Bin Sorter w/24 (MSH1511) Shelves - Charcoal/Gray Glacc	\$794	\$645
SP6815-36	36-bin Sorter w/30 (MSH1511) shelves - Folkstone Grey	\$725	\$589
SP6815-36A	36-bin Sorter w/30 (MSH1511) shelves - Almonc	\$805	\$654
CT681530	30-Bin Thru Sorter w/24 (MTSH1511) Shelves - Folkstone Grey	\$778	\$632
CT681530A	30-Bin Thru Sorter w/24 (MTSH1511) Shelves - Almonc	\$832	\$676
CT681530B	30-Bin Thru Sorter w/24 (MTSH1511) Shelves - Almond/Oak	\$832	\$676
CT681530C	30-Bin Thru Sorter w/24 (MTSH1511) Shelves - Charcoal/Gray Glacc	\$832	\$676
CVS6815	Vertical Sorter w/15 (MVD15) Dividers - Folkstone Grey	\$720	\$585
CVS6815A	Vertical Sorter w/15 (MVD15) Dividers - Almonc	\$789	\$641
CVS6815B	Vertical Sorter w/15 (MVD15) Dividers - Almond/Oak	\$789	\$641
CVS6815C	Vertical Sorter w/15 (MVD15) Dividers - Charcoal/Gray Glacc	\$789	\$641

**Note: See pg 31 for information on color options**

# Modular Furniture Systems

		List Price	State of Ohio Price
<b>45 1/2" Tables</b>			
MT4533	Modular Table, 45-1/2 x 33 x 29-36"h - Folkstone Grey	\$590	\$479
MT4533A	Modular Table, 45-1/2 x 33 x 29-36"h - Almond	\$660	\$536
MT4533B	Modular Table, 45-1/2 x 33 x 29-36"h - Almond/Oak	\$660	\$536
MT4533C	Modular Table, 45-1/2 x 33 x 29-36"h - Charcoal/Gray Glace	\$660	\$536
MTSS4533	Modular 45-1/2" Table with Shelf - Folkstone Grey	\$735	\$597
MTSS4533A	Modular 45-1/2" Table with Shelf - Almond	\$822	\$668
MTSS4533B	Modular 45-1/2" Table with Shelf - Almond/Oak	\$822	\$668
MTSS4533C	Modular 45-1/2" Table with Shelf - Charcoal/Gray Glace	\$822	\$668
MTSD4533	Modular 45-1/2" Table with Shelf & Doors - Folkstone Grey	\$840	\$682
MTSD4533A	Modular 45-1/2" Table with Shelf & Doors - Almond	\$939	\$763
MTSD4533B	Modular 45-1/2" Table with Shelf & Doors - Almond/Oak	\$939	\$763
MTSD4533C	Modular 45-1/2" Table with Shelf & Doors - Charcoal/Gray Glace	\$939	\$763
MTSP4533	Modular 45-1/2" Table with Splasher Assembly - Folkstone Grey	\$680	\$552
MTSP4533A	Modular 45-1/2" Table with Splasher Assembly - Almond	\$761	\$618
MTSP4533B	Modular 45-1/2" Table with Splasher Assembly - Almond/Oak	\$761	\$618
MTSP4533C	Modular 45-1/2" Table with Splasher Assembly - Charcoal/Gray Glace	\$761	\$618
MST4533	Standard Table, 45-1/2 x 33 x 29"h ( <i>not adjustable</i> ) - Folkstone Grey	\$410	\$333
MST4533A	Standard Table, 45-1/2 x 33 x 29"h ( <i>not adjustable</i> ) - Almond	\$459	\$373
MST4533B	Standard Table, 45-1/2 x 33 x 29"h ( <i>not adjustable</i> ) - Almond/Oak	\$459	\$373
MST4533C	Standard Table, 45-1/2 x 33 x 29"h ( <i>not adjustable</i> ) - Charcoal/Gray Glace	\$459	\$373
<b>45-1/2" Risers (Closed Back and Thru Risers)</b>			
MR45156	Riser, 45-1/2 x 15 x 6"h - Folkstone Grey	\$139	\$113
MR45156A	Riser, 45-1/2 x 15 x 6"h - Almond	\$155	\$126
MR45156B	Riser, 45-1/2 x 15 x 6"h - Almond/Oak	\$155	\$126
MR45156C	Riser, 45-1/2 x 15 x 6"h - Charcoal/Gray Glace	\$155	\$126
MR451513	Riser, 45-1/2 x 15 x 13"h - Folkstone Grey	\$160	\$130
MR451513A	Riser, 45-1/2 x 15 x 13"h - Almond	\$178	\$145
MR451513B	Riser, 45-1/2 x 15 x 13"h - Almond/Oak	\$178	\$145
MR451513C	Riser, 45-1/2 x 15 x 13"h - Charcoal/Gray Glace	\$178	\$145
MR451522	Riser, 45-1/2 x 15 x 22"h - Folkstone Grey	\$195	\$158
MR451522A	Riser, 45-1/2 x 15 x 22"h - Almond	\$217	\$176
MR451522B	Riser, 45-1/2 x 15 x 22"h - Almond/Oak	\$217	\$176
MR451522C	Riser, 45-1/2 x 15 x 22"h - Charcoal/Gray Glace	\$217	\$176
TR45156	Thru Riser, 45-1/2 x 15 x 6"h - Folkstone Grey	\$145	\$118
TR45156A	Thru Riser, 45-1/2 x 15 x 6"h - Almond	\$162	\$132
TR45156B	Thru Riser, 45-1/2 x 15 x 6"h - Almond/Oak	\$162	\$132
TR45156C	Thru Riser, 45-1/2 x 15 x 6"h - Charcoal/Gray Glace	\$162	\$132
TR451513	Thru Riser, 45-1/2 x 15 x 13"h - Folkstone Grey	\$170	\$138
TR451513A	Thru Riser, 45-1/2 x 15 x 13"h - Almond	\$190	\$154
TR451513B	Thru Riser, 45-1/2 x 15 x 13"h - Almond/Oak	\$190	\$154
TR451513C	Thru Riser, 45-1/2 x 15 x 13"h - Charcoal/Gray Glace	\$190	\$154
TR451522	Thru Riser, 45-1/2 x 15 x 22"h - Folkstone Grey	\$205	\$167
TR451522A	Thru Riser, 45-1/2 x 15 x 22"h - Almond	\$230	\$187
TR451522B	Thru Riser, 45-1/2 x 15 x 22"h - Almond/Oak	\$230	\$187
TR451522C	Thru Riser, 45-1/2 x 15 x 22"h - Charcoal/Gray Glace	\$230	\$187
<b>45-1/2" Sorter Packages (Closed Back and Thru Sorters)</b>			
CS451520	20-bin Sorter w/16 (MSH1511) Shelves - Folkstone Grey	\$557	\$453
CS451520A	20-bin Sorter w/16 (MSH1511) Shelves - Almond	\$613	\$498
CS451520B	20-bin Sorter w/16 (MSH1511) Shelves - Almond/Oak	\$613	\$498
CS451520C	20-bin Sorter w/16 (MSH1511) Shelves - Charcoal/Gray Glace	\$613	\$498
SP4515-24	24-bin Sorter w/20 (MSH1511) shelves - Folkstone Grey	\$560	\$455
SP4515-24A	24-bin Sorter w/20 shelves - Almond	\$615	\$500
CT451520	20-bin Thru Sorter w/16 (MTSH1511) Shelves - Folkstone Grey	\$617	\$501
CT451520A	20-bin Thru Sorter w/16 (MTSH1511) Shelves - Almond	\$685	\$556
CT451520B	20-bin Thru Sorter w/16 (MTSH1511) Shelves - Almond/Oak	\$685	\$556
CT451520C	20-bin Thru Sorter w/16 (MTSH1511) Shelves - Charcoal/Gray Glace	\$685	\$556
CVS4515	Vertical Sorter w/10 (MVD15) Dividers - Folkstone Grey	\$587	\$477
CVS4515A	Vertical Sorter w/10 (MVD15) Dividers - Almond	\$644	\$523
CVS4515B	Vertical Sorter w/10 (MVD15) Dividers - Almond/Oak	\$644	\$523
CVS4515C	Vertical Sorter w/10 (MVD15) Dividers - Charcoal/Gray Glace	\$644	\$523

**Note: See pg 32 for information on color options**

# Modular Furniture Systems

		List Price	State of Ohio Price
<b>33" Tables</b>			
MT3333	Modular Table, 33 x 33 x 29-36"h - Folkstone Grey	\$540	\$439
MT3333A	Modular Table, 333 x 33 x 29-36"h - Almond	\$604	\$491
MT3333B	Modular Table, 33 x 33 x 29-36"h - Almond/Oak	\$604	\$491
MT3333C	Modular Table, 33 x 33 x 29-36"h - Charcoal/Gray Glace	\$604	\$491
MTSS3333	Modular 33" Table with Shelf - Folkstone Grey	\$675	\$548
MTSS3333A	Modular 33" Table with Shelf - Almond	\$754	\$613
MTSS3333B	Modular 33" Table with Shelf - Almond/Oak	\$754	\$613
MTSS3333C	Modular 33" Table with Shelf - Charcoal/Gray Glace	\$754	\$613
MTSD3333	Modular 33" Table with Shelf & Doors - Folkstone Grey	\$760	\$617
MTSD3333A	Modular 33" Table with Shelf & Doors - Almond	\$849	\$690
MTSD3333B	Modular 33" Table with Shelf & Doors - Almond/Oak	\$849	\$690
MTSD3333C	Modular 33" Table with Shelf & Doors - Charcoal/Gray Glace	\$849	\$690
MTSP3333	Modular 33" Table with Splasher Assembly - Folkstone Grey	\$617	\$501
MTSP3333A	Modular 33" Table with Splasher Assembly - Almond	\$691	\$561
MTSP3333B	Modular 33" Table with Splasher Assembly - Almond/Oak	\$691	\$561
MTSP3333C	Modular 33" Table with Splasher Assembly - Charcoal/Gray Glace	\$691	\$561
MST3333	Standard Table, 33 x 33 x 29"h ( <i>not adjustable</i> ) - Folkstone Grey	\$340	\$276
MST3333A	Standard Table, 33 x 33 x 29"h ( <i>not adjustable</i> ) - Almond	\$380	\$309
MST3333B	Standard Table, 33 x 33 x 29"h ( <i>not adjustable</i> ) - Almond/Oak	\$380	\$309
MST3333C	Standard Table, 33 x 33 x 29"h ( <i>not adjustable</i> ) - Charcoal/Gray Glace	\$380	\$309
<b>33" Risers (Closed Back and Thru Risers)</b>			
MR22156	Corner Riser, 22-5/8 x 15 x 6"h - Folkstone Grey	\$115	\$93
MR22156A	Corner Riser, 22-5/8 x 15 x 6"h - Almond	\$128	\$104
MR22156B	Corner Riser, 22-5/8 x 15 x 6"h - Almond/Oak	\$128	\$104
MR22156C	Corner Riser, 22-5/8 x 15 x 6"h - Charcoal/Gray Glace	\$128	\$104
MR221513	Corner Riser, 22-5/8 x 15 x 13"h - Folkstone Grey	\$130	\$106
MR221513A	Corner Riser, 22-5/8 x 15 x 13"h - Almond	\$150	\$122
MR221513B	Corner Riser, 22-5/8 x 15 x 13"h - Almond/Oak	\$150	\$122
MR221513C	Corner Riser, 22-5/8 x 15 x 13"h - Charcoal/Gray Glace	\$150	\$122
MR221522	Corner Riser, 22-5/8 x 15 x 22"h - Folkstone Grey	\$160	\$130
MR221522A	Corner Riser, 22-5/8 x 15 x 22"h - Almond	\$179	\$145
MR221522B	Corner Riser, 22-5/8 x 15 x 22"h - Almond/Oak	\$179	\$145
MR221522C	Corner Riser, 22-5/8 x 15 x 22"h - Charcoal/Gray Glace	\$179	\$145
<b>33" Sorter Packages (Closed Back and Thru Sorters)</b>			
CS221510	10-Bin Corner Sorter w/8 (MSH1511) shelves - Folkstone Grey	\$396	\$322
CS221510A	10-Bin Corner Sorter w/8 (MSH1511) shelves - Almond	\$438	\$356
CS221510B	10-Bin Corner Sorter w/8 (MSH1511) shelves - Almond/Oak	\$438	\$356
CS221510C	10-Bin Corner Sorter w/8 (MSH1511) shelves - Charcoal/Gray Glace	\$438	\$356
CVS2215	Vertical Sorter w/5 (MVD15) Dividers - Folkstone Grey	\$446	\$362
CVS2215A	Vertical Sorter w/5 (MVD15) Dividers - Almond	\$451	\$366
CVS2215B	Vertical Sorter w/5 (MVD15) Dividers - Almond/Oak	\$451	\$366
CVS2215C	Vertical Sorter w/5 (MVD15) Dividers - Charcoal/Gray Glace	\$451	\$366
<b>Workstations and Consoles:</b>			
TABLE_CART	Cart w/storage shelf and castors (30"L x 24"W x 30"H) - Grey	\$499	\$405
CON19	19" console with door, pullout shelf and castors	\$650	\$528
CON36	36" console with doors, fixed storage shelf and castors	\$650	\$528
CONPK11	F/I Furniture Package - (1) CON36, (1) CON19	\$1,300	\$1,056
CONPK20	F/I Furniture Package - (2) CON36	\$1,300	\$1,056
CONPK21	F/I Furniture Package - (2) CON36, (1) CON19	\$1,950	\$1,584
CONPK30	F/I Furniture Package - (3) CON36	\$1,950	\$1,584
CONPK31	F/I Furniture Package - (3) CON36, (1) CON19	\$2,600	\$2,112
CONPK32	F/I Furniture Package - (3) CON36, (2) CON19	\$3,250	\$2,640
CONPK40	F/I Furniture Package - (4) CON36	\$2,600	\$2,112
CONPK41	F/I Furniture Package - (4) CON36, (1) CON19	\$3,250	\$2,640
MTPK6833	Mailrm Pkg: 68" Table/Shelf/Door, Riser/Sorter/Shelves - Folkstone Gray	\$1,815	\$1,475
MTPK4533	Mailrm Pkg: 45-1/2" Table/Shelf/Door/Riser/Sorter/Shelves - Folkstone Grey	\$1,400	\$1,137
MTPK3333	Mailrm Pkg: 33" Table/Shelf/Door/Riser/Sorter/Shelves - Folkstone Grey	\$1,160	\$942
SHIPPING-WS-1	Workstation for FriendShip w/ IJ50, IJ60 or IJ80 ( <i>Folkstone Grey only</i> )	\$2,320	\$1,885
SHIPPING-WS-2	Workstation for FriendShip + IJ90, IJ110 or IJ80 w/MST1 ( <i>F. Grey only</i> )	\$3,755	\$3,051
SST6833	68" Shipping Station: MST6833, F2001, F2002, MTBP ( <i>Folkstone Grey only</i> )	\$2,240	\$1,820
SST4533	45" Shipping Station: MST4533, F2001, F2002, MTBP ( <i>Folkstone Grey only</i> )	\$2,010	\$1,633
SST3333	33" Shipping Station: MST3333, F2001, F2002, MTBP ( <i>Folkstone Grey only</i> )	\$1,950	\$1,584

**Note: See pg 32 for information on color options**

# Modular Furniture Systems

		List Price	State of Ohio Price
<b>Components - Sort Bin Shelves</b>			
MSH1511	Sorter Shelf - 11-1/8 x 14-3/8"	\$10	\$8
MSH1511A, B or C	Sorter Shelf - Almond or Charcoal	\$11	\$9
MSH1513	Sorter Shelf 13-3/8" x 14-3/8"d - Folkstone Grey	\$10	\$8
MSH1513A	Sorter Shelf - Almond	\$11	\$9
MTSH1511	Thru Sorter Shelf - 11-1/8 x 14-3/8"	\$12	\$10
MTSH1511 - A, B or C	Thru Sorter Shelf - Almond or Charcoal	\$13	\$11
MVD15	Vertical Divider - 14-1/2 x 14-7/8"	\$12	\$10
MVD15 - A, B, or C	Vertical Divider - Almond or Charcoal	\$13	\$11
MVHP15	Vertical/Horizontal Post - 14-1/2 x 14-7/8"	\$25	\$20
MVHP15 - A, B or C	Vertical/Horizontal Post - Almond or Charcoal	\$27	\$22
MSD2	Shelf Divider - 12-1/2 x 2-1/2"	\$12	\$10
MSD2 - A, B or C	Shelf Divider - Almond or Charcoal	\$13	\$11
MSD4	Shelf Divider - 12-1/2 x 4-3/8"	\$15	\$12
MSD4 - A, B or C	Shelf Divider - Almond or Charcoal	\$16	\$13

<b>Components - Table Shelves &amp; Doors</b>			
MSS3333	Lower Shelf for 33" Modular Table - Folkstone Grey	\$135	\$110
MSS3333 - A, B or C	Lower Shelf for 33" Modular Table - Almond or Charcoal	\$150	\$122
MSS4533	Lower Shelf for 45-1/2" Modular Table - Folkstone Grey	\$145	\$118
MSS4533 - A, B or C	Lower Shelf for 45-1/2" Modular Table - Almond or Charcoal	\$162	\$132
MSS6833	Lower Shelf for 68" Modular Table - Folkstone Grey	\$190	\$154
MSS6833 - A, B or C	Lower Shelf for 68" Modular Table - Almond or Charcoal	\$213	\$173
MSD3333	Doors for 33" Modular Table - Folkstone Grey	\$85	\$69
MSD3333 - A, B or C	Doors for 33" Modular Table - Almond or Charcoal	\$95	\$77
MSD4533	Doors for 45-1/2" Modular Table - Folkstone Grey	\$105	\$85
MSD4533 - A, B or C	Doors for 45-1/2" Modular Table - Almond or Charcoal	\$117	\$95
MSD6833	Doors for 68" Modular Table - Folkstone Grey	\$120	\$97
MSD6833 - A, B or C	Doors for 68" Modular Table - Almond or Charcoal	\$134	\$109

<b>Components - Shipping</b>			
F2001	Printer Shelf Unit for FriendShip/Mail Accounting (use with MTBP)	\$455	\$370
F2002	CRT Unit for Monitor and Keyboard (use with MTBP)	\$525	\$427
ST77STD	Terminal Stand	\$75	\$61
MTBP	Modular Back Panel	\$295	\$240

<b>Accessories</b>			
MP22	File Cabinet for Modular Table - incl. lockable drawer & mounting bracket	\$495	\$402
MP22 - A, B or C	File Cabinet for Modular Table - Almond or Charcoal	\$554	\$450
MTC-3	Casters for Modular Tables	\$148	\$120
MPDV22	Plexiglass Display Visor for 22-5/8" sorter - <i>Folkstone Grey only</i>	\$115	\$93
MPDV45	Plexiglass Display Visor for 45-1/2" sorter - <i>Folkstone Grey only</i>	\$140	\$114
MPDV68	Plexiglass Display Visor for 68" sorter - <i>Folkstone Grey only</i>	\$160	\$130
MTSB15	Table Top Sorter Retaining Brackets (2) - <i>use when sorter sits directly on table</i>	\$15	\$12
LH810	10-Pack of Label Holders w/White Inserts - 8"x1/2"	\$14	\$11
LH410	10 Pack of Label Holders w/White Inserts - 4"x1/2"	\$8	\$6
MSSP33	Metal Side Splashes - 33"l x 6"h (set of 2) - <i>use as dump rails when sorter is used</i>	\$61	\$50
MSP3333	33" Splasher Assembly	\$77	\$63
MSP3333 - A, B or C	33" Splasher Assembly	\$87	\$71
MSP4533	45-1/2" Splasher Assembly - Folkstone Grey	\$90	\$73
MSP4533 - A, B or C	45-1/2" Splasher Assembly - Almond or Charcoal	\$101	\$82
MSP6833	68" Splasher Assembly - Folkstone Grey	\$105	\$85
MSP6833 - A, B or C	68" Splasher Assembly - Almond or Charcoal	\$118	\$96

**Notes:**

- Folkstone Grey is Neopost's standard color.
- Other colors are noted by adding an alpha suffix to the model # (ex. MT6833 = grey, but MT6833A = Almond).
- Not all models are available in all colors.
- Non-standard colors have a lead time of 5 - 6 weeks.
- Colors include:

**A = Almond paint, almond laminate, and almond edging**

**B = Almond paint, oak laminate, and almond edging**

**C = Charcoal gray paint, light gray Glace laminate, and charcoal edging**