

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

**STATE TERM SCHEDULE: LAWN, GARDEN, HEAVY CONSTRUCTION EQUIPMENT - SKID STEER, WHEEL LOADER**

STATE AND LOCAL GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7751501707

EFFECTIVE DATES: 06/01/07 TO 05/31/11

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 10/25/06.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$1000.00 using the state of Ohio payment card. Any purchases that exceed \$1000.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Janice Fitzpatrick, CPPB  
janice.fitzpatrick@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: \_\_\_\_\_  
Hugh Quill, Director Date

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: THE STATE OF OHIO INCLUDING BUT NOT LIMITED TO ITS AGENCIES, BOARDS, COMMISSIONS, DEPARTMENTS, STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OF OHIO, AND ANY ENTITY AUTHORIZED BY LAW TO USE THIS STATE TERM SCHEDULE (THE "STATE") IS NOT OBLIGATED TO PROCURE ANY PRODUCTS OR SERVICES FROM THIS STATE TERM SCHEDULE. THIS TERM SCHEDULE SHALL NOT BE CONSTRUED TO PREVENT THE STATE FROM PURCHASING PRODUCTS OR SERVICES USING OTHER PROCUREMENT METHODS AS AUTHORIZED BY LAW.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

#### CONTRACTOR INDEX

CONTRACTOR:

New Holland Construction  
245 E. North Avenue  
Carol Stream, IL 60188-2021

CONTRACTOR'S CONTACT:

Mr. Gary Oldis  
Email: [gary.oldis@cnh.com](mailto:gary.oldis@cnh.com)  
Telephone: (630) 260-4552, Ext. 4552  
Web: [www.newhollandconstruction.com](http://www.newhollandconstruction.com)

TERMS: Net 30 Days

DELIVERY: 30-180 Days A.R.O.

FOB Destination: freight prepaid

CONTRACTOR'S USAGE AND REVENUE SHARE

CONTACT:

Mr. Gary Oldis  
Email: [gary.oldis@cnh.com](mailto:gary.oldis@cnh.com)  
Telephone: (630) 260-4552, Ext. 4552  
Web: [www.newhollandconstruction.com](http://www.newhollandconstruction.com)

BASIC ORDER LIMITATIONS

Minimum: \$50.00

Maximum: \$75,000.00 - Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.

Rate Schedule: [Current Price List dated March 2007](#)

Please Note: Unless expressly stated within the body of the Contract, all Contract Terms and Conditions shall prevail over any terms stated in the contractor catalogs and pricelists.

Model #	STS Discount % off List
U80	26%
B95	26%
B95LR	26%
B95TC	26%
B110	26%
B115	23%
D75	25%
D85	26%
D95	28%
W50TC	18%
W80TC	18%
W110	28%
W110TC	28%
W130	29%
W170B	29%
W170BTC	29%
W190B	29%
L120	24%
L125	24%
L150	25%
L160	30%
L170	30%
L175	30%
L180	30%
L185	30%
L190	32%
C175	33%
C185	33%
C190	33%
Loadstar and Work Tools	10%
E15	26%
E27	23%
E30	24%
E35	26%
E50	29%
E70	31%
E80	34%
E130	31%
E160	25%
E215B	22%
G140	11%
G170	14%
G200	17%
M427	15%
M428	15%
M459	15%

PAY-DIRECT DEALER INDEX

<b>P.O.'s To:</b>		<b>Remit To:</b>		<b>Contractor/Dealer Contact:</b>	
Contract ID: 7751501707-4  Vendor ID: 68175 Akron Tractor & Equipment Co. 1309 Collier Road Akron, OH 44320		Contract ID: 7751501707-4  Vendor ID: 68175 Akron Tractor & Equipment Co. 1309 Collier Road Akron, OH 44320		Mr. Dan Letz Email: <a href="mailto:danletz@akrontractor.com">danletz@akrontractor.com</a> Toll Free: (800) 821-2785 Telephone: (330) 836-0237 Fax: (330) 836-3317 	
<b>Item Description:</b>			<b>OAKS Category ID:</b>		<b>Service Counties:</b>
Backhoes and accessories			22101700		All 88 Counties
Loaders, Tractor and accessories, (New Holland/Akron					
Loaders, skid steer and accessories,					
Loaders, wheel and accessories, all inclusive					
Crawler Dozer and accessories, all inclusive					
Motor graders and accessories, all inclusive					
Excavators and accessories, all inclusive					
<b>P.O.'s To:</b>		<b>Remit To:</b>		<b>Contractor/Dealer Contact:</b>	
Contract ID: 7751501707-1  Vendor ID: 42071 Franklin Tractor Sales, Inc. 915 Harmon Avenue Columbus, OH 43223		Contract ID: 7751501707-1  Vendor ID: 42071 Franklin Tractor Sales, Inc. 915 Harmon Avenue Columbus, OH 43223		Mr. Peter Blades Email: <a href="mailto:pblades@franklintractor.com">pblades@franklintractor.com</a> Toll Free: (800) 282-1438 Telephone: (614) 456-1116 	
<b>Item Description:</b>			<b>OAKS Category ID:</b>		<b>Service Counties:</b>
Backhoes and accessories			22101700		All 88 Counties
Loaders, Tractor and accessories,					
Loaders, skid steer and accessories,					
Loaders, wheel and accessories,					
Crawler Dozer and accessories,					
Motor graders and accessories,					
Excavators and accessories, all inclusive					
<b>P.O.'s To:</b>		<b>Remit To:</b>		<b>Contractor/Dealer Contact:</b>	
Contract ID: 7751501707-3  Vendor ID: 66473 Streaker Tractor Sales, Inc. 1400 North Fifth Street Fremont, OH 43420		Contract ID: 7751501707-3  Vendor ID: 66473 Streaker Tractor Sales, Inc. 1400 North Fifth Street Fremont, OH 43420		Mr. Gregory A. Streaker Email: <a href="mailto:greg@streakertractor.com">greg@streakertractor.com</a> Telephone: (419) 334-9775 Fax: (419) 334-9778 	
<b>Item Description:</b>			<b>OAKS Category ID:</b>		<b>Service Counties:</b>
Backhoes and accessories			22101700		All 88 Counties
Loaders, Tractor and accessories,					
Loaders, skid steer and accessories,					
Loaders, wheel and accessories,					
Crawler Dozer and accessories,					
Motor graders and accessories,					
Excavators and accessories, all inclusive					

PAY-DIRECT DEALER INDEX (CONT'D)

<b>P.O.'s To:</b> Contract ID: 7751501707-3  Vendor ID: 66473 Streaker Tractor Sales, Inc. 1218 Trenton Avenue Findlay, OH 45840	<b>Remit To:</b> Contract ID: 7751501707-3  Vendor ID: 66473 Streaker Tractor Sales, Inc. 1218 Trenton Avenue Findlay, OH 45840	<b>Contractor/Dealer Contact:</b> Mr. Karl A. Streaker Email: <a href="mailto:karl@streakertractor.com">karl@streakertractor.com</a> Telephone: (419) 422-6973 Fax: (419) 422-5084 
<b>Item Description:</b> Backhoes and accessories Loaders, Tractor and accessories, Loaders, skid steer and accessories, Loaders, wheel and accessories, Crawler Dozer and accessories, Motor graders and accessories, Excavators and accessories, all inclusive	<b>OAKS Category ID:</b>  22101700	<b>Service Counties:</b>  All 88 Counties
<b>P.O.'s To:</b> Contract ID: 7751501707-2  Vendor ID: 55247 West Shore New Holland, Inc. 32200 Lorain Road North Ridgeville, OH 44039	<b>Remit To:</b> Contract ID: 7751501707-2  Vendor ID: 55247 West Shore New Holland, Inc. 32200 Lorain Road North Ridgeville, OH 44039	<b>Contractor/Dealer Contact:</b> Mr. Craig L. Gorsuch Email: <a href="mailto:craig@westshorenh.com">craig@westshorenh.com</a> Telephone: (440) 327-3673 Fax: (440) 327-1616 
<b>Item Description:</b> Backhoes and accessories Loaders, Tractor and accessories, Loaders, skid steer and accessories, Loaders, wheel and accessories, Crawler Dozer and accessories, Motor graders and accessories, Excavators and accessories,	<b>OAKS Category ID:</b>  22101700	<b>Service Counties:</b>  All 88 Counties
<b>P.O.'s To:</b> Contract ID: 7751501707-5  Vendor ID: 82476 Zimmer Tractor, Inc. 461 Breden Avenue Monroe, OH 45050	<b>Remit To:</b> Contract ID: 7751501707-5  Vendor ID: 82476 Zimmer Tractor, Inc. 461 Breden Avenue Monroe, OH 45050	<b>Contractor/Dealer Contact:</b> Mr. Michael Gilmartin Email: <a href="mailto:mgilmartin@zimmertractor.com">mgilmartin@zimmertractor.com</a> Telephone: (513) 539-0539 Fax: (513) 539-3414 
<b>Item Description:</b> Backhoes and accessories Loaders, Tractor and accessories, Loaders, skid steer and accessories, Loaders, wheel and accessories, Crawler Dozer and accessories, Motor graders and accessories, Excavators and accessories, all inclusive	<b>OAKS Category ID:</b>  22101700	<b>Service Counties:</b>  All 88 Counties