STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: LAW ENFORCEMENT VEHICLES 2013 MODEL YEAR (OR NEWER)

CONTRACT No.: RS901213 EFFECTIVE DATES: 11/26/12 to 10/04/13*

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. RS901213 that opened on 10/19/12. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including the Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions, special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to all State Agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

SPECIAL NOTE: State agencies may make purchases under this Requirements Contract up to $2500.00 using the state of Ohio payment card. Any purchase that exceeds $2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the Requirements Contract may be directed to:

Rob Rounds
rob.rounds@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS website at the following address:

http://www.ohio.gov/procure

* Indicates the state elects to terminate this contract for convenience effective October 4th, 2014. A new contract will begin October 7th, 2013.

Signed: _____
Robert Blair, Director Date

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## SPECIAL CONTRACT TERMS AND CONDITIONS

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency per bid commitment, within the delivery noted on the Pricing Schedule and receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

DESCRIPTIVE LITERATURE: The Bidder may be required to submit descriptive literature of the supplies or services being offered. If requested, the literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not provided as part of the bid response, the Bidder must provide said literature within ten (10) calendar days after request/notification by the Office of Procurement Services to do so. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the state of Ohio. Failure of the bidder to furnish descriptive literature either as part of their bid response or within the time specified herein will deem the bidder not responsive.

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the “Instructions to Bidders”. In addition, the state will: evaluate the bid based on the total item cost, plus the delivery charge for the evaluation. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not To Exceed $50.00) will be used for evaluation purposes.

CONTRACT AWARD: The contract will be awarded to the lowest responsive and responsible bidder by line item (vehicle line item).

OPTION PRICING NOTE: Option prices bid shall be less than the manufacturer's suggested retail price(s). Bidder signifies by their signature on page one (1) of the ITB, that the option prices bid are less than MSRP. Bidders found to be over charging for options during bid evaluation may have those options deleted from any award. Ordering agencies are advised to compare window sticker prices of options, where possible with option charges on invoices. Bidders found to be over charging for options at the time of invoicing will be required to submit corrected invoices reflecting proper pricing.

FIRM FIXED-PRICE CONTRACT: The contract is a Firm Fixed-Price Contract. The Contractor(s) is required to provide to the using agency supplies or services at the listed price(s) for the duration of the contract, and any extensions thereto.

Should there be a decrease in the cost of the finished product due to a general decline in the market or some other factor, the Contractor is responsible to notify DAS immediately. The price decrease adjustment will be incorporated into the contract and will be effective on all purchase orders issued after the effective date of the decrease. If the price decrease is a temporary decrease, such should be noted on the invoice. In the event that the temporary decrease is revoked, the contract pricing will be returned to the pricing in effect prior to the temporary decrease. For quarterly deliveries, any decrease will be applied to deliveries made after the effective date of the decrease. Failure to comply with this provision will be considered as a default and will be subject to Provision I.C. “Termination/Suspension” and Provision II. of the “Contract Remedies:” of the “Standard Contract Terms and Conditions”.

AUTOMOBILE LIABILITY INSURANCE: Automobile Insurance is required for anyone coming onto State Property to deliver goods or to perform services using a vehicle, which is owned, leased or rented by the Contractor. Any Bidder, Broker or Sub Contractor who will be on State Property, but not delivering goods or performing services, is required to carry Automobile Liability insurance that complies with the State and Federal laws regarding financial responsibility.

SPECIAL CONTRACT TERMS AND CONDITIONS (cont'd)

COOPERATIVE PURCHASING CONTRACT: This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

CONTRACTOR QUARTERLY SALES REPORT: The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor shall be required to report the quarterly dollar value of sales to the Department of Administrative Services (DAS) on a form prescribed by DAS. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to the following address:

Department of Administrative Services
General Services Division, Term Contract Program
4200 Surface Road
Columbus, OH 43228-1395

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may terminate or cancel this Contract.

SALES LICENSE: In reference to OAC 4501:1-3-05 (See Section II.I), DAS may ask for proof of a salesperson's license after bid opening if not provided at bid opening. If requested, the dealer will have five (5) business days to respond.

SPECIAL CONTRACT TERMS AND CONDITIONS (cont'd)

CONTRACTOR REVENUE SHARE: The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the following information with the payment:

Applicable State Term Contract Number, report amount(s) and the reporting period covered.

The Contractor should make the check payable to: Ohio Treasurer Kevin L. Boyce and forward the check to the following address:

Department of Administrative Services
General Services Division – Term Contract Program
4200 Surface Road
Columbus, OH 43228-1395

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may terminate or cancel this Contract.

USAGE REPORTS: Every three (3) months the contractor must submit a report (written or on disk) indicating sales generated by this contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of Procurement Services, 4200 Surface Road, Columbus, OH 43228-1395, Attn: Rob Rounds

Contractor is to submit two (2) separate reports, one (1) for state agencies purchases and the other report for political subdivision purchases.

| INDEX NUMBER | CONTRACT NUMBER | CUSTOMER | ITEM NUMBER | # UNITS SOLD | $ VALUE |
|---|---|---|---|---|---|

AUTOMOBILE LIABILITY INSURANCE:

Contractor will indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.

☐ Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of $500,000.00.

☐ Goods/Services will be delivered via common carrier.

☐ No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

SPECIAL CONTRACT TERMS AND CONDITIONS (cont'd)

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions:, Paragraph Q.,):
List names of subcontractors who will be performing work under the Contract.

_____ _____

_____ _____

_____ _____

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

TRANSPORTATION CHARGES: Any items(s) ordered from this contract shall be delivered F.O.B. destination to any state agency or any political subdivision located within the state of Ohio as stated on the purchase order, at the rate per mile, per vehicle delivery charge as listed on the item page. When generating orders, contact the contractor and establish the total round trip miles for one (1) vehicle from dealers location, using the State of Ohio Official Highway Map, unless some other mutually agreed upon method is acceptable.

MINIMUM DELIVERY CHARGE: This charge is to be used when the rate per mile per vehicle, as listed on the item page, times the number of round trip miles is less than the minimum delivery charge. The contractor may not bill for both the rate per mile, per vehicle and the minimum delivery charge.

PLACEMENT OF ORDERS: Ordering entities are strongly encouraged to place orders as early as possible in the model year. Purchase orders for any item(s) listed in a contract, awarded pursuant to this bid, will be placed directly with the contractor(s) by the using agency. No order shall specify delivery to exceed thirty (30) days beyond the expiration and/or cancellation date of the contract.

PURCHASE ORDERS: Purchase Orders for item(s) listed in this contract will be placed directly with the contractor by the ordering agency. All purchases, made by state agencies only, will be placed using the official State of Ohio Purchase Order (ADM-0523). The state will not be obligated to pay for purchases of any supplies or services, made by any other method. No order shall specify delivery to exceed thirty (30) days beyond the expiration, termination, or cancellation date of the contract. A Purchase Order will authorize the contractor to provide the required supplies or services and, upon delivery, acceptance and submission of a proper invoice will obligate the ordering agency to pay for the supplies or services furnished by the contractor.

When applicable, purchase orders may be placed for delivery to the agency on a quarterly basis. Any orders issued prior to the expiration, termination, or cancellation date of the contract, which require delivery up to ninety (90) days beyond the approved expiration, termination, or cancellation date are to be fulfilled by the contractor.

All purchase orders placed against this contract are to contain verbiage exactly as to how the title, delivery instructions, etc. are to read, i.e.:

| | **TITLE TO:** | **SHIP TO:** | **BILL TO:** |
|---|---|---|---|
| AGENCY TAX NO. | _____ | | |
| AGENCY | _____ | _____ | _____ |
| ADDRESS | _____ | _____ | _____ |
| CITY/STATE | _____ | _____ | _____ |
| COUNTY | _____ | CONTACT_____ | TELEPHONE_____ |

In addition, list on each purchase order an agency contact person with phone number for dealer questions, delivery notification, etc., as shown above.

SPECIAL CONTRACT TERMS AND CONDITIONS (cont'd)

SERVICE: The vehicle will be completely dealer serviced and conditioned as per the manufacturer's pre-delivery recommendations and all equipment is to be completely installed with all adjustments made which are required to prepare the vehicle for immediate and continuous operation upon delivery. Unit shall conform to all current Federal Safety Regulations including OSHA.

SERVICE POLICY: The successful bidder shall furnish with each vehicle delivered, or within three (3) days after delivery of the vehicle, the Manufacturer's Owner Service Policy. In addition, the Owner's Service Policy shall be recognized and accepted by all authorized dealers within the boundaries of the State of Ohio regardless of the location of the District or Regional Headquarters under which the vehicle operates.

CERTIFICATE OF TITLE: The title shall be filed by the contractor and delivered to the ordering agency within five (5) days after delivery of the vehicle. NOTE: Multiple titles may require additional time to process. Payment of invoice is not to be delayed awaiting title (see Standard Contract Terms & Conditions, Article III, B).

AGENCY REGISTRATION: The successful bidder shall furnish the Title Documents for each new vehicle and deliver same to the Department ordering the vehicle, unless otherwise specified on purchase order. The contractor shall deliver with the necessary papers a $5.00 per vehicle filing fee at time of vehicle(s) delivery to any agency authorized to complete their own title registration.

SUBMISSION OF INVOICES: Refer to the Standard Contract Terms and Conditions; III, Payment Provisions. Invoices will not be issued prior to receipt of a purchase order.

PAYMENT: During the term of this contract, a third party financing option will be made available to State agencies only; not to political subdivisions. The Contractors (dealers) will be notified by the State to review the order to pay process utilized by the third party administrator. Contractors will continue to receive payment in full; either from the State or the third party administrator. If payment is received from the third party administrator, the title to the vehicle is to (may) be forwarded to the third party administrator. If a third party administrator is used for payment, there could be a delay in receipt of payment.

It is unknown which agencies or the number of vehicles that may be purchased through the third party administrator. This payment method may increase the number of vehicles purchased. Electronic Funds Transfer (EFT) may be used as payment method with mutual agreement between the agency and the dealer.

CONTRACT COMPLIANCE: See Supplemental Contract Terms and Conditions, Article S-14, Contract Compliance.

ADVERTISEMENT: Dealer name-signs shall not be affixed to any part of the delivered vehicle.

NOTICE: POWER TRAIN AND EMISSION SYSTEMS WARRANTY: Executive Order 92-174V requires that state agencies use re-refined oils in all state owned or leased vehicles serviced in state facilities.

Re-refined oils used in state owned or leased vehicles shall meet or exceed all federal and industry specifications applicable to virgin oil products and must contain API certifications. When such re-refined oils are used, in accordance with the vehicle manufacturer requirements, the manufacturer agrees that use of such products shall not void any written and/or implied warranties in effect from the manufacturer. By signing this Invitation to Bid, the bidder and manufacturer agree to these terms and conditions.

NOTE: THE ENERGY POLICY ACT WAS SIGNED INTO LAW IN 1992. Under the act, state and federal government fleets must begin phasing in alternative fuel vehicles as replacements for petroleum fuel vehicles. The act recognizes methanol, ethanol and other alcohol-gasoline blends, natural gas, liquefied petroleum gas and other fuels as sources of replacement ("reformulated gasoline" and 10% ethanol are excluded from the definition of alternate fuels).

# SPECIFICATIONS FOR LAW ENFORCEMENT VEHICLES

## I. SCOPE AND CLASSIFICATION:

A. Scope: These specifications define the state's requirements for 2013, vehicles to be utilized by state agencies and coop members, primarily for law enforcement work. This includes political subdivisions that are members of the Department of Administrative Services, Office of State Purchasing, and Cooperative Purchasing program.

B. Classification: The information listed below is based upon 2012 vehicle purchases the Office of State Procurement had received from usage reports.

1. 43 (Coop, State Agency) Full Size – AWD 3.5 Liter 4 door, 3.5L V6
2. 23 units Mid-Size – Front Drive, 4 Door, 3.6 Liter, 6 Cylinder.
3. 119 units Sport Utility Vehicle – 2 Wheel Rear Drive, 5.3 Liter, 8 Cylinder.
4. 77 units (64 Coop, 13 State Agency) Full Size – Rear Drive, 4 Door, 3.6 Liter Pentastar, 6 Cylinder.
5. 41 Full Size – Rear Drive, 4 Door, 3.6 Liter 4 door.
6. 42 (Coop, State Agency) Sport Utility Vehicle – AWD 3.7L V6

Note: These are estimated vehicle purchase shown in figure B above based on usage reports.

## II. APPLICABLE DOCUMENTS:

A. Model Year 2011 EPA Fuel Economy Guide.

B. State of Michigan, Department of State Police and Department of Management and Budget, 2011 Model Year Police Evaluation Program; meet or exceed the standards established by the 2011 Michigan State Police Vehicle Test Team for the Police (Pursuit) Category vehicles.

C. Ohio Revised Code Section 125.

## III. REQUIREMENTS:

In addition to the 2013 state of Ohio minimum specifications sheets the following items of factory-installed equipment shall be required as Standard Equipment on each vehicle listed in this bid, unless otherwise noted. Other optional equipment required to be furnished on the units, is noted on the States Specifications. Options listed herein, are to be factory installed except for any item(s) not available from the factory.

A. REQUIRED STANDARD EQUIPMENT:

1. 12V power point.
2. Rust Proofing: Each vehicle listed in this bid shall have the manufacturer's standard corrosion protection system. A copy of the corrosion protection warranty is to be returned with the bid, certifying compliance to this requirement. NOTE: Failure to provide this warranty may result in disqualification of the bid.
3. Spare wheel and tire to be manufacturers standard for the model bid.
4. All vehicles to be delivered with fuel tank at least one-quarter (1/4) full.
5. Radio Suppression: Each vehicle listed in this bid shall have the manufacturer's standard radio suppression system.
   Radio Suppression: Shall be equipped with noise suppression equipment for two-way radio operation, which shall suppress vehicle electrical and electronic generated radio frequency interference problems. Broad band vehicular generated noise shall not exceed 1/2 microvolt, as measured by the 12 DB SINAD method, at the two way radio receiver antenna; further, the vehicle shall not produce any on-frequency signal on any state frequency. The contractor is responsible for correcting any radiation or radio frequency interference problems encountered with any of the on-board systems of his supplied vehicles. It is the responsibility of the contractor to insure that operation of properly installed two-way mobile low band radio transmitters will not adversely effect the operation of the vehicle in any manner. Do your vehicles comply? Yes____ No_____.
6. Vehicles shall be the latest current model, complete with all standard equipment, unless otherwise specified. Any item which is standard equipment on the vehicle being bid, but not listed in these specifications, must not to be removed from the vehicle. Manufacturer's disclaimers indicate changes in product specifications may occur during the model year and they reserve the right to do so without repercussion. All current mandatory Department of Transportation safety requirements are to be furnished, including but not limited to, seat belts and shoulder harness.
7. Tires: Shall be as recommended by the manufacturer for the vehicle specified, and shall be premium quality of recognized manufacturer, all season, steel belted radials, black walled, and meet the minimum speed rating specified (unless otherwise specified).

SPECIFICATIONS (cont'd)

A. REQUIRED STANDARD EQUIPMENT: (cont.)

8. Paint: The entire unit shall be painted in accordance with automotive standards. All colors are to be solid and mfg. standard and will be specified on the order. Certain items may require specific paint as noted. Bidder to note which colors are standard at no extra cost on each item bid. If no chart is submitted or no notations are made it will be assumed all colors are standard and no additional compensation will be made for any factory color ordered.
9. Restraint System and Supplemental Restraint Systems: Restraint Systems refers to lap and shoulder seat belts and Supplemental Restraint Systems refers to air bag system.
10. Additional Option Package: This has been included on the pricing pages for the bidder to include several of their more popular options. In the event of an order for one (1) or more of these options, it is the responsibility of the contractor to make sure that the entire contents of that Option Package is made available to the ordering entity and that is what the ordering entity wants included in their purchase.

B. MILES PER GALLON REQUIREMENTS (2012 DATA) EPA ESTIMATED MILEAGE: Vehicles bid shall be in the EPA classes shown on the respective bid pages, offering the engine requested.

C. OPTIONAL EQUIPMENT

1. Inside Trunk Lid Flashing Warning Lights are to be installed as high as possible to provide maximum visibility from the rear of the vehicle.

IV. DELIVERY:

A. Upon receipt of an order from an ordering agency, contractors are expected to enter orders with the factory within 2 days after of receipt of purchase order. The contractor will confirm receipt of the agency's order and projected shipping date to the ordering agency within two (2) working days, by either fax or electronic means. The confirmation document shall confirm the contractor's order number, specific item(s), order quantities, unit price, a copy of the order notification and vehicle order number. The confirmation document may be a copy of the agency's order with the contractor's order number entered thereon. Delivery to the ordering agency is to be accomplished within seven (7) days after the contractor receives and services ordered items (refer to paragraph IV. D, pages 10).

B. Any state of Ohio ordering entity and/or political subdivision ordering from this contract needs to be sure that they have included a contact, phone/fax numbers on the purchase order to the dealership. State's Cooperative Purchasing members need to be sure to include their current membership certificate number and / or a copy of their current membership certificate when placing an order to the dealership.

C. PERFORMANCE AGREEMENT**:**

1. The state declares that time is of the essence and the delivery of the vehicle(s) ordered by the projected delivery date is crucial to the ordering agency. The state realizes that there are circumstances beyond the control of the contractor that cause delay in delivery. In the event the contractor is unable to meet the projected delivery date referenced above due to circumstances beyond his control, the contractor must contact the ordering agency and inform the agency why there is a delay, setting forth therein the reasons for the delay and there will be an extension to the delivery date. The contractor's plea that insufficient time as specified is not a valid reason for an extension of time. If accord cannot be obtained, a written request by the agency must be made to the Office of Procurement Services, or if a co-operative purchasing order, to the Office of Cooperative Purchasing for review.

2. If the contractor fails to meet the original and/or any revised delivery date, the contractor agrees to pay to the ordering agency liquidated damages according to the following schedule:

a. Delivery completed within ten (10) calendar days beyond the original and/or revised scheduled date $10.00 per vehicle per day beyond the scheduled delivery date.

b. Liquidated damages will be deducted from the final invoice submitted by the contractor after delivery and acceptance has occurred.

SPECIFICATIONS (cont'd)

C. PERFORMANCE AGREEMENT: (cont.)

3. The manufacturer has, upon occasion oversold their productive capability and could not deliver all of the contractor's orders that had been properly entered and acknowledged. When this occurs, the contractor cannot deliver for reasons beyond his control and cannot be held responsible. Usually the manufacturer will complete deliveries with the new model year vehicle at the contractor's bid price.

D. DELAYED DELIVERY:

1. Certain agencies may require delayed delivery on various items within this contract. For any vehicle order that requests delayed delivery, the storage charges per day shall commence seven (7) calendar days after agency contact person notification that vehicle(s) so ordered are serviced and ready for delivery. The rate of such charges shall not exceed 12% annual rate.

2. If ordering entities elect to take delivery at the contractor's place of business; pickup must be within seven (7) calendar days after notification that the vehicle is serviced and ready for pickup. If the vehicle is not picked up within the seven (7) calendar days after notification, the ordering entity is subject to a storage charge. The charge shall not exceed 12% annual rate for delayed pickup.

E. DELIVERY INSTRUCTIONS:

The transporting and delivery of automobiles shall be accomplished by surface transport, or by being driven individually. Tow bar delivery is not acceptable. All deliveries shall be effected per bid commitment. Failure to meet delivery requirements may be cause for cancellation, only with the approval of the Office of Procurement Services.

F. MANUFACTURER'S PRODUCTION TERMINATION NOTICE (BUILD-OUT):

1. Orders prior to manufacturer production termination notice (build-out date): All orders placed against any contract resulting from this bid, shall be provided to the contractor no later than the manufacturer's build-out date, which in the past is usually around March, but may be much earlier. Agencies will be notified of these dates, but are urged to submit their orders as quickly as possible after receipt of the contract.

2. All orders received and accepted by the contractor on, or prior to, the build-out date shall guarantee delivery of the vehicle as described on the purchase order at the contract price.

3. Any order received by the contractor after the build-out date will be subject to availability. The contractor reserves the right to accept or reject these orders. The contractor will be required to notify the ordering agency, within five (5) working days, after the purchase order has been received by the contractor, whether the purchase order will be accepted or rejected. If the purchase order cannot be accepted it shall be returned to the ordering agency by the contractor. Once accepted, the contractor shall be required to fulfill the order. Failure to do so may result in the ordering agency purchasing a comparable vehicle from another source. The contractor will be held liable for any difference in price.

SPECIFICATIONS (cont'd)

V. NOTES:

A. WARRANTY: Unless ordered with extended warranty, manufacturer's standard warranty shall apply - Copy of warranty to be delivered with vehicle(s) purchased. Order will be considered incomplete until warranty is delivered.

B. Any delivered vehicle not conforming to these specifications shall be rejected and it will be the responsibility of the dealer or manufacturer to comply with state of Ohio requirements (See "Contract Terms & Conditions"). Any extra accessories delivered on vehicles cannot and will not be paid for.

C. Some equipment requested may be available only in combination with other options or subject to additional ordering requirements or limitations. Be sure such requirements are noted. Once awarded, contractors are expected to deliver vehicles as ordered, incurring no additional costs beyond the stated prices.

D. EPA ESTIMATED MILEAGE: Vehicles bid shall be equipped with an engine that meets at least the minimum requirements for the EPA Estimated Mileage as stated in the state of Ohio specification sheet. In the instance where an EPA Estimated Mileage is not available, the bidder is to supply the manufacturer's estimated mileage for the engine quoted.

E. ADDITIONAL OPTIONS: Bidders may elect to quote some of their more popular options for the item being bid. The options(s) being offered must be available for the item being bid. The additional options being offered must not change the item model being bid. Option prices bid are to be less than the manufacturer's suggested retail price(s).

SPECIFICATIONS (cont'd)

# 4DR Sedan – 4 Door AWD V6 Item Number 1

| Standard Specification Items | Minimum Requirements | | Minimum Requirements |
|---|---|---|---|
| Mfg. Make | Ford | Rear Window Defroster | wire in glass |
| Mfg. Model | Interceptor Sedan | Fresh Air Temperature Controlled Heater | w/ Windshield Defrosters |
| Seating Capacity | 5 | Intermittent Windshield Wipers | w/ dual speed |
| # of Doors | 4 | Trunk Light | Automatic |
| Wheelbase (in.) | 112.9 | Interior Lighting | Overhead dome and map or dome driver light |
| Base Curb Weight (lbs.) | 4300 | Air Conditioning | Required |
| Body Side Moldings (Installed) | Not Required | Seat Covering | Cloth FR, Vinyl RR |
| Power Train | AWD | Floor Covering | Heavy – duty rubber |
| Engine Type (Cylinder/Liter) | V6 3.5L | | |
| Horsepower (HP) | 280 | Radio – Factory Installed | AM/FM |
| Cooling System | Heaviest Duty Available | Front Seat Type | Bucket adjustable – no center console |
| Automatic Transmission | Auto, 6-sp | Rear Seat Type | Bench – no center console |
| Alternator (amps) | 220 | Power Antilock Brakes (ABS) (Front and Rear) | Required |
| Battery (CCA) | 750 | Air Bag Restraint System (Driver and Passenger) | Required |
| Fuel Capacity (gals.) | 19 | Supplemental Restraint System (Driver and Passenger) | Required |
| Exterior Mirrors – Right and Left mounted | Heated / Remote controlled | Tires – Pursuit / Speed Rated, per Manufacture recommendation | All Season, Steel Belted, Black wall |
| Keyed Door Lock (Driver, Front Pass, side & Trunk min.) | Required | Spare Tire / Wheel | Full size |
| Steering | Power / Tilt | Radio Suppression System | Required |
| Electronic Door Locks / Electronic Windows (factory standard) | Required – Driver control lock out | 12 Volt Power outlet, in front compartment | Required |
| Rust Proofing | Min factory warranty | Interior Rear View Mirror | Day/Night |
| Paint – Specify Std Colors | Standard min. | Fuel at delivery | ½ tank |
| Left Handed Spotlight, Pillar Mounted | Required | Mfg. Standard Warranty | Min. 3/36 Bumper to bumper and 5/60 Powertrain |
| Glass | High Strength Factory Tinted | Speedometer / Std gage package | Required |
| Arm Rest on Front Doors | Required | Hood Latch Release | Inside passenger compartment only, by driver side |
| Foam Front Seat Cushion | Required | Remote Control Trunk Release by Driver | Required |
| Flexible Fuel Vehicle (FFV) | Not Required | Dual Horns, Factory Installed | Required |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

SPECIFICATIONS (cont'd)

## 4DR Sedan – 4 Door AWD V6 Item Number 1

| Dimensions/Ratings | Min. Req. | | |
|---|---|---|---|
| EPA Estimated Mileage (City/Combined/Highway) | New | | |
| Head Room (Front/Rear) in. | 39/37 | | |
| Leg Room (Front/Rear) in. | 41/40 | | |
| Hip Room (Front/Rear) in. | 56/55 | | |
| Shoulder Room (Front/Rear) in. | 57/56 | | |
| Trunk/Luggage Area (cu. ft.) | 16 | | |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

BID PRICE

ITEM -1- AUTOMOBILE, POLICE SPECIAL, 4 DOOR SEDAN, V6, AWD

DELIVERY: 135 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Chicago, Illinois

| | | | |
|---|---|---|---|
| CONTRACTOR: Germain Ford | MFG: Ford | MODEL: Interceptor Sedan | MODEL NUMBER: P2M |
| REAR END GEAR RATIO: 3.39 Non GTDI/3.16 GTDI | | | |
| ITEM NO.: 19906 | | | UNIT PRICE: $22,705.00 |

List any exceptions to the specifications:

*** Item #1 has been extended through 9/31/13 for all orders. 2014 vehicles will be at the 2013 price.**

Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: $.50. The maximum delivery charge the state will pay is $0.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed $50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed $50.00: $50.00.

| ITEM NO. | MILEAGE | UNIT COST |
|---|---|---|
| 19907 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | $.50 per mile |
| 19908 | Minimum Delivery Charge, Not to Exceed $50.00 | $50.00 |

| ITEM NO. | CONTRACTOR'S ORDER NO. | OPTIONS | UNIT COST |
|---|---|---|---|
| 19909 | 99T | 3.5L V6 GTDI EcoBoost – AWD Only | $3155.00 |
| | P2L | Sedan Police Interceptor FWD | -($795.00 ) |
| 19910 | TRUNK LEDS | Inside Trunk Lid Flashing Warning Lights (Activated when trunk lid is raised) | $475.00 |
| 19911 | 60P | Factory installed Remote Keyless Entry | $255.00 |
| 19912 | TU TONE | Special paint option (Two-Tone) Call for Availability | $999.00 |
| N/C | 12T | EcoBoost Speed Limited Calibration | $0 |
| 19913 | 30 DAY | 30-Day Tag | $18.50 |
| 19914 | KEYS ONLY | Additional set of Keys | $59.00 |
| 19915 | 12P/64L | Street Appearance Package | $595.00 |
| STD | BRACKET | License plate bracket - Front | $STD |
| STD | CRUISE | Cruise Control | $0 |
| 23368 | ANTI THEFT | Factory Alarm | $145.00 |
| 19917 | Ready for Road | Additional Option Package (Bidder to specify type: Ready for the road package) | $4195.00 |

BID PRICE

ITEM -1- AUTOMOBILE, POLICE SPECIAL, 4 DOOR SEDAN, V6 AWD (cont.)

| ITEM NO. | CONTRACTOR'S ORDER NO. | Deleted Options | UNIT COST |
|---|---|---|---|
| 19916 | | UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice. | |

Any option not specified in the options table above will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Offeror, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Offeror will not be used in the vehicle evaluation.

List standard paint colors:

Oxford White (YZ), Ebony (UA), Smokestone Metallic (HG), Arizona Beige Metallic (AQ), Medium Brown Metallic (BU), Kodiak Brown Metallic (J1), Dark Toredor Red Metallic (JL), Light Blue Metallic (LN), Light Ice Blue Metallic (LS), Ultra Blue Metallic (MM), Royal Blue (LM), Norsea Blue Metallic (KR), Deep Impact Blue (J4), Dark Blue (LK), Medium Titanium Metallic (YG), Light Gray (TM), Silver Gray Metallic (TN), Ingot Silver Metallic (UX), Sterling Gray Metallic (UJ).

SPECIFICATIONS (cont'd)

# 4DR Sedan – MID SIZE FWD Item Number 2

| Standard Specification Items | Minimum Requirements | | Minimum Requirements |
|---|---|---|---|
| Mfg. Make | Chevrolet | Rear Window Defroster | wire in glass |
| Mfg. Model | Impala | Fresh Air Temperature Controlled Heater | w/ Windshield Defrosters |
| Seating Capacity | 5 | Intermittent Windshield Wipers | w/ dual speed |
| # of Doors | 4 | Trunk Light | Automatic |
| Wheelbase (.in) | 110 | Interior Lighting | Overhead dome and map or dome driver light |
| Base Curb Weight (lbs.) | 3,500 | Air Conditioning | Required |
| Body Side Moldings (Installed) | Required FR & RR | Seat Covering | Cloth FR, Vinyl RR |
| Power Train | Front Wheel Drive | Floor Covering | Carpet |
| Engine Type (Cylinder/Liter) | V6 / 3.6L | Floor Mats | Heavy Duty FR/RR Required |
| Horsepower (HP) | 302 | Radio – Factory Installed | AM/FM |
| Cooling System | Heaviest Duty Available | Front Seat Type | Bucket adjustable –no center console |
| Automatic Transmission w/ Cruise Control | Auto, 6-sp | Rear Seat Type | Bench – no center console |
| Alternator (amps) | 170 | Power Antilock Brakes (Front and Rear) | Required |
| Battery (CCA) | 720 | Air Bag Restraint System (Driver and Passenger) | Required |
| Fuel Capacity (gals.) | 17 | Supplemental Restraint System (Driver and Passenger) | Required |
| Exterior Mirrors – Right and Left mounted | Remote controlled | Tires – Pursuit / Speed Rated, per Manufacture recommendation | All Season, Steel Belted, Black wall |
| Keyed Door Lock (Driver side min.) | Required Power w/ Remote Keyless Entry | Spare Tire / Wheel | Full size |
| Steering | Power | Radio Suppression System | Required |
| Electronic Door Locks / Electronic Windows | Required – Driver control lock out | 12 Volt Power outlet, in front compartment | Required |
| Rust Proofing | Min factory warranty | Interior Rear View Mirror | Day/Night |
| Paint – Specify Std Colors | Standard min. | Fuel at delivery | ½ tank |
| Left Handed Spotlight, Pillar Mounted | Required | Mfg. Standard Warranty | 3/36 Bumper to bumper and 5/100 Powertrain |
| Glass | High Strength Factory Tinted | Speedometer / Std gage package | Min. |
| Arm Rest on Front Doors | Required | Hood Latch Release | Inside passenger compartment only |
| Foam Front Seat Cushion | Required | Remote Control Trunk Release by Driver | Required |
| Dual Horns, Factory Installed | Required | Flexible Fuel Vehicle (FFV) | Required |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

SPECIFICATIONS (cont'd)

## 4DR Sedan – MID SIZE FWD Item Number 2

| Dimensions/Ratings | Min. Req. | |
|---|---|---|
| EPA Estimated Mileage (City/Combined/Highway) | 17/27/20 Gasoline<br>13/20 E85 | |
| Head Room (Front/Rear) in. | 39/37 | |
| Leg Room (Front/Rear) in. | 42/37 | |
| Hip Room (Front/Rear) in. | 56/57 | |
| Shoulder Room (Front/Rear) in. | 58/58 | |
| Trunk/Luggage Area (cu. ft.) | 18 | |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

BID PRICE

ITEM -2- AUTOMOBILE, POLICE SPECIAL, 4 DOOR SEDAN, MID SIZE, FRONT WHEEL DRIVE

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Oshawa, Ontario, Canada

CONTRACTOR: Taylor Chevrolet MFG: Chevrolet MODEL: Impala MODEL NUMBER: 1WS19 9C1

REAR END GEAR RATIO: 2.44

ITEM NO.: 11538 UNIT PRICE: $20,780.00

List any exceptions to the specifications:

*** Item #2 has been extended through 9/31/13 for all orders. 2014 vehicles will be at the 2013 price.**

Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: $.30. The maximum delivery charge the state will pay is $0.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed $50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed $50.00: $50.00.

| ITEM NO. | MILEAGE | UNIT COST |
|---|---|---|
| 11588 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | $.30 per mile |
| 11589 | Minimum Delivery Charge, Not to Exceed $50.00 | $50.00 |

| ITEM NO. | CONTRACTOR'S ORDER NO. | OPTIONS | UNIT COST |
|---|---|---|---|
| 11539 | T53 | Inside Trunk Lid Flashing Warning Lights (Activated when trunk lid is raised) | $220.00 |
| N/A | 9C3 | Undercover Police Package | $0 |
| 11543 | DK2 | Exterior Heated Mirrors | $55.00 |
| 11544 | 1PA | Special paint option (Two-Tone) Call for Availability | $2450.00 |
| 11547 | TPL | 30-Day Tag | $20.00 |
| 17161 | 6A3 | Heavy-duty vinyl flooring | $89.00 |
| 17162 | AMF | Additional set of FOB Keys | $74.00 |
| 23369 | Extra Key | Additional Option Package (Bidder to specify type :) | $25.00 |

BID PRICE

ITEM -2- AUTOMOBILE, POLICE SPECIAL, 4 DOOR SEDAN, MID SIZE, FRONT WHEEL DRIVE (cont.)

| ITEM NO. | CONTRACTOR'S ORDER NO. | Deleted Options | UNIT COST |
|---|---|---|---|
| | NBS (B86) | No Body side moldings - Deduct | -($ 50.00 ) |
| | 9G8 | Daytime Running Lights– Deduct | -($ 0 ) |
| | NS | No Spotlight – Deduct | -($200.00 ) |
| | | No-Radio – Deduct | -($ N/A ) |

List standard paint colors:

Summit White, Silver Ice, Black, Ashen Gray

SPECIFICATIONS (cont'd)

## 4DR SUV – R2WD Item Number 3

| Standard Specification Items | Minimum Requirements | | Minimum Requirements |
|---|---|---|---|
| Mfg. Make | Chevrolet | Flexible Fuel Vehicle (FFV) | Required |
| Mfg. Model | Tahoe | Rear Window Defroster | wire in glass |
| Seating Capacity | 5 | Fresh Air Temperature Controlled Heater | w/ Windshield Defrosters |
| # of Doors | 4 | Intermittent Windshield Wipers | w/ dual speed |
| Wheelbase (.in) | 116 | Trunk / Cargo Light | Automatic |
| Base Curb Weight (lbs.) | 5,200 | Interior Lighting | Over head dome and map or dome driver light |
| Body Side Moldings (Installed) | Required FR & RR | Air Conditioning | Required (Front and Rear) |
| Power Train | Rear 2-Wheel Drive | Seat Covering | Cloth FR, Vinyl RR |
| Engine Type (Cylinder/Liter) | V8 / 5.3L | Floor Covering | Heavy – duty rubber |
| Horsepower (HP) | 320 | Radio – Factory Installed | AM/FM |
| Cooling System | Heaviest Duty Available | Front Seat Type | Bucket adjustable –no center console |
| Automatic Transmission w/ Cruise Control | Auto, 6-sp | Rear Seat Type | Split 60/40 Bench |
| Alternator (amps) | 160 | Power Antilock Brakes (Front and Rear) | Required |
| Battery (CCA) | 660 | Air Bag Restraint System (Driver and Passenger) | Required |
| Fuel Capacity (gals.) | 26 | Supplemental Restraint System (Driver and Passenger) | Required |
| Exterior Mirrors – Right and Left mounted | Remote Controlled | Tires – Pursuit / Speed Rated, per Manufacture recommendation | All Season, Steel Belted, Black wall |
| Keyed Door Lock (Driver side min.) | Power w/ Remote Keyless Entry | Spare Tire / Wheel | Full size |
| Steering | Power | Radio Suppression System | Required |
| Electronic Door Locks / Electronic Windows | Required – Driver control lock out | 12 Volt Power outlet, in front compartment | Required |
| Rust Proofing | Min factory warranty | Interior Rear View Mirror | Day/Night |
| Paint | Standard min. | Fuel at delivery | ½ tank |
| Left Handed Spotlight, Pillar Mounted | Required | Mfg. Standard Warranty | 3/36 Bumper to bumper |
| Glass | High Strength Factory Tinted | Speedometer / Std gage package | Required |
| Arm Rest on Front Doors | Required | Hood Latch Release | Inside passenger compartment only |
| Foam Front Seat Cushion | Required | Rear Window Wiper / Washer | If applicable |
| Dual Horns, Factory Installed | Required | Remote Control Rear Gate Release by Driver | Required, if available |
| Assist Steps | Required | Rear Door | Lift Gate |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

SPECIFICATIONS (cont'd)

## 4DR SUV – R2WD Item Number 3

| Dimensions/Ratings | Min. Req. | |
|---|---|---|
| EPA Estimated Mileage (City/Combined/Highway) | 14/20 Gasoline<br>10/15 E85 | |
| Head Room (Front/Rear) in. | 41/39 | |
| Leg Room (Front/Rear) in. | 41/39 | |
| Shoulder Room (Front/Rear) in. | 65/65 | |
| Trunk/Luggage Area (cu. ft.) | 108 | |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

BID PRICE

ITEM -3- SPORT UTILITY VEHICLE, POLICE SPECIAL, 4 DOOR, REAR 2-WHEEL DRIVE

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Arlington, TX

CONTRACTOR: Byers Chevrolet MFG: Chevrolet MODEL: Tahoe MODEL NUMBER: CC10706

REAR END GEAR RATIO: 3.08

ITEM NO.: 11550 UNIT PRICE: $25,818.00

List any exceptions to the specifications:

*** Item #3 last order date is 8/22/13. A new model will be out in 2015. Bid to follow.**

Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: $.40. The maximum delivery charge the state will pay is $0.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed $50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed $50.00: $ 50.00.

| ITEM NO. | MILEAGE | UNIT COST |
|---|---|---|
| 11590 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | $.40 per mile |
| 11591 | Minimum Delivery Charge, Not to Exceed $50.00 | $50.00 |

| ITEM NO. | CONTRACTOR'S ORDER NO. | OPTIONS | UNIT COST |
|---|---|---|---|
| 11553 | CK10706 | 4 Wheel Drive | $3995.00 |
| 11554 | K5T | Dual 660 CCA Batteries | $168.00 |
| 11558 | 6N6 | Inside Rear Door Locks Inoperable | $60.00 |
| 11559 | 6B2 | Inside Rear Door Handles Inoperable | $60.00 |
| 11560 | 6N5 | Inside Rear Window Switches Inoperable | $50.00 |
| 17163 | B30 | Carpet | $168.00 |
| 11564 | TT | 30-Day Tag | $18.50 |

BID PRICE

ITEM -3- SPORT UTILITY VEHICLE, POLICE SPECIAL, 4 DOOR, REAR 2-WHEEL DRIVE (cont.)

| ITEM NO. | CONTRACTOR'S ORDER NO. | OPTIONS | UNIT COST |
|---|---|---|---|
| 23370 | AMF | Additional set of FOB Keys | $66.00 |
| 23371 | G80 | Additional Option Package (Bidder to specify type: Locking Differential) | $260.00 |
| | E85 | No Body side Moldings – Deduct | -$60.00 |
| | 9G8 | Daytime Running Lights– Deduct | $0 |
| | NSP | No Spotlight – Deduct | -$250.00 |
| | NR | No-Radio – Deduct | $N/A |

List standard paint colors:

(4IU0 Black, (50U) Summit White, (GAN) Silver Ice, (GHA) Mocha Steel, (GWT) Champagne Silver.

SPECIFICATIONS (cont'd)

# 4DR Sedan – Large V6 RWD Item Number 4

| Standard Specification Items | Minimum Requirements | | Minimum Requirements |
|---|---|---|---|
| Mfg. Make | Dodge | Rear Window Defroster | wire in glass |
| Mfg. Model | Charger | Fresh Air Temperature Controlled Heater | w/ Windshield Defrosters |
| Seating Capacity | 5 | Intermittent Windshield Wipers | w/ dual speed |
| # of Doors | 4 | Trunk Light | Automatic |
| Wheelbase (.in) | 120 | Interior Lighting | Over head dome and map or dome driver light |
| Base Curb Weight (lbs.) | 3,800 | Air Conditioning | Required |
| Body Side Moldings (Installed) | Not Required | Seat Covering | Cloth FR, Cloth RR |
| Power Train | Rear Wheel Drive | Floor Covering | Carpet |
| Engine Type (Cylinder/Liter) | V6 / 3.6L | Floor Mats | Heavy Duty FR/RR Required |
| Horsepower (HP) | 291 | Radio – Factory Installed | AM/FM |
| Cooling System | Heaviest Duty Available | Front Seat Type | Bucket adjustable –no center console |
| Automatic Transmission w/ cruise control | Auto, 5-sp | Rear Seat Type | Bench – no center console |
| Alternator (amps) | 220 | Power Antilock Brakes (Front and Rear) | Required |
| Battery (CCA) | 800 | Air Bag Restraint System (Driver and Passenger) | Required |
| Fuel Capacity (gals.) | 19 | Supplemental Restraint System (Driver and Passenger) | Required |
| Exterior Mirrors – Right and Left mounted | Remote controlled | Tires – Pursuit / Speed Rated, per Manufacture recommendation | All Season, Steel Belted, Black wall |
| Keyed Door Lock (Driver side min.) | Power w/ Remote Keyless Entry | Spare Tire / Wheel | Full size |
| Steering | Power | Radio Suppression System | Required |
| Electronic Door Locks / Electronic Windows | Required – Driver control lock out | 12 Volt Power outlet, in front compartment | Required |
| Rust Proofing | Min factory warranty | Interior Rear View Mirror | Day/Night |
| Paint | Standard min. | Fuel at delivery | ½ tank |
| Left Handed Spotlight, Pillar Mounted | Required | Mfg. Standard Warranty | 3/36 Bumper to bumper |
| Glass | High Strength Factory Tinted | Speedometer / Std gage package | Required |
| Arm Rest on Front Doors | Required | Hood Latch Release | Inside passenger compartment only |
| Foam Front Seat Cushion | Required | Rear Window Wiper / Washer | If applicable |
| Dual Horns, Factory Installed | Required | Remote Control Trunk Release by Driver | Required |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

SPECIFICATIONS (cont'd)

## 4DR Sedan – Large V6 RWD Item Number 4

| Dimensions/Ratings | Min. Req. | |
|---|---|---|
| EPA Estimated Mileage (City/Combined/Highway) | 17/25 Gasoline | |
| Head Room (Front/Rear) in. | 38/36 | |
| Leg Room (Front/Rear) in. | 41/40 | |
| Hip Room (Front/Rear) in. | 56/55 | |
| Shoulder Room (Front/Rear) in. | 59/57 | |
| Trunk/Luggage Area (cu. ft.) | 16 | |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

BID PRICE

ITEM - 4 AUTOMOBILE, POLICE SPECIAL, 4 DOOR SEDAN, LARGE SIZE V6 REAR WHEEL DRIVE

DELIVERY: 90-180 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Brampton, Ontario

CONTRACTOR: Greve Chrysler MFG: Dodge MODEL: Charger MODEL NUMBER: LDDE48

REAR END GEAR RATIO: 2.65

ITEM NO.: 201 UNIT PRICE: $21,533.00

List any exceptions to the specifications:

*** Item #4 has been extended through 9/31/13 for all orders. 2014 vehicles will be at the 2013 price.**

Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: $.28. The maximum delivery charge the state will pay is $0.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed $50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed $50.00: $50.00.

| ITEM NO. | MILEAGE | UNIT COST |
|---|---|---|
| 11592 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | $.28 per mile |
| 11593 | Minimum Delivery Charge, Not to Exceed $50.00 | $50.00 |

| ITEM NO. | CONTRACTOR'S ORDER NO. | OPTIONS | UNIT COST |
|---|---|---|---|
| 18287 | AHM | 8 Way Power Seat – Driver Side | $479.00 |
| 11569 | ALT | Inside Trunk Lid Flashing Warning Lights (Activated when trunk lid is raised) | $379.00 |
| 11573 | X5 | Vinyl Rear Bench Seat | $119.00 |
| 23372 | LSA | Factory Alarm | $149.00 |
| 11578 | CKJ | Heavy Duty Black Vinyl Floor Covering | $0.00 |
| 19959 | 2TP | Special paint option (Two-Tone) Call for Availability | $2000.00 |
| 18248 | GUK | Exterior Heated Mirrors | $59.00 |
| 23633 | CW6 | Rear Door Windows Inoperable | $25.00 |
| 23634 | GXA | Single Keyed Alike | $140.00 |

BID PRICE

ITEM #4 AUTOMOBILE, POLICE SPECIAL, 4 DOOR SEDAN, LARGE SIZE V6 REAR WHEEL DRIVE (cont'd)

| ITEM NO. | CONTRACTOR'S ORDER NO. | OPTIONS | UNIT COST |
|---|---|---|---|
| 11576 | TEMP | 30-Day Tag | $18.50 |
| 17165 | KEY | Additional set of FOB Keys | $99.00 |
| 17166 | AEB | Street Appearance package | $494.00 |
| 11579 | LNA | Matching RH Spot Lamp | $199.00 |
| 11577 | EZH | 5.7L V8 Engine | $1485.00 |
| 17167 | ECC | Additional Option Package (Bidder to specify type: Extra Cost Colors) | $499.00 |

List standard paint colors:

Billet Silver, Bright White, Copperhead, Granite Crystal, Jazz Blue, Pitch Black.

Extra Cost Colors: Bright Silver Metallic, Electric Blue, Ivory, Michigan State Blue, Midnight Blue, red Line, Sheriff Tan, White Gold.

SPECIFICATIONS (cont'd.)

# 4DR Sedan – Large V6 RWD Item Number 5

| Standard Specification Items | Minimum Requirements | | Minimum Requirements |
|---|---|---|---|
| Mfg. Make | Chevrolet | Rear Window Defroster | wire in glass |
| Mfg. Model | Caprice | Fresh Air Temperature Controlled Heater | w/ Windshield Defrosters |
| Seating Capacity | 5 | Intermittent Windshield Wipers | w/ dual speed |
| # of Doors | 4 | Trunk Light | Automatic |
| Wheelbase (in.) | 118.5 | Interior Lighting | Over head dome and map or dome driver light |
| Base Curb Weight (lbs.) | 4043 | Air Conditioning | Required |
| Body Side Moldings (Installed) | Not required | Seat Covering | Cloth FR, Cloth RR |
| Power Train | Rear Wheel Drive | Floor Covering | Carpet |
| Engine Type (Cylinder/Liter) | V6 3.6L | | |
| Horsepower (HP) | 301 | Radio – Factory Installed | AM/FM |
| Cooling System | Heaviest Duty Available | Front Seat Type | Bucket adjustable – no center console |
| Automatic Transmission | Auto, 6-sp | Rear Seat Type | Bench – no center console |
| Alternator (amps) | 170 | Power Antilock Brakes (ABS) (Front and Rear) | Required |
| Battery (CCA) | 700 | Air Bag Restraint System (Driver and Passenger) | Required |
| Fuel Capacity (gals.) | 19 | Supplemental Restraint System (Driver and Passenger) | Required |
| Exterior Mirrors – Right and Left mounted | Heated / Remote controlled | Tires – Pursuit / Speed Rated, per Manufacture recommendation | All Season, Steel Belted, Black wall |
| Keyed Door Lock (Driver, Front Pass, side & Trunk min.) | Power w/ Remote Keyless Entry | Spare Tire / Wheel | Full size |
| Steering | Power / Tilt | Radio Suppression System | Required |
| Electronic Door Locks / Electronic Windows (factory standard) | Required – Driver control lock out | 12 Volt Power outlet, in front compartment | Required |
| Rust Proofing | Min factory warranty | Interior Rear View Mirror | Day/Night |
| Paint – Specify Std Colors | Standard min. | Fuel at delivery | ½ tank |
| Left Handed Spotlight, Pillar Mounted | Required | Mfg. Standard Warranty | Min. 3/36 Bumper to Bumper and 5/100 Powertrain |
| Glass | High Strength Factory Tinted | Speedometer / Std gage package | Required |
| Arm Rest on Front Doors | Required | Hood Latch Release | Inside passenger compartment only, by driver side |
| Foam Front Seat Cushion | Required | Remote Control Trunk Release by Driver | Required |
| Flexible Fuel Vehicle (FFV) | Required | Dual Horns, Factory Installed | Required |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

SPECIFICATIONS (cont'd.)

## 4DR Sedan – Large V6 RWD Item Number 5

| Dimensions/Ratings | Min. Req. | | |
|---|---|---|---|
| EPA Estimated Mileage (City/Combined/Highway) | Unknown | | |
| Head Room (Front/Rear) in. | 38/37 | | |
| Leg Room (Front/Rear) in. | 42/43 | | |
| Hip Room (Front/Rear) in. | 56/57 | | |
| Shoulder Room (Front/Rear) in. | 59/58 | | |
| Trunk/Luggage Area (cu. ft.) | 17 | | |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

BID PRICE

ITEM -5- AUTOMOBILE, POLICE SPECIAL, 4 DOOR SEDAN, LARGE SIZE V6, REAR WHEEL DRIVE

DELIVERY: 160 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Perth, Australia - California

CONTRACTOR: Byers Chevrolet MFG: Chevrolet MODEL: Caprice MODEL NUMBER: 1EW19

REAR END GEAR RATIO:

ITEM NO.: 18227 UNIT PRICE: $26,289.00

List any exceptions to the specifications:

*** Build out date February 21st, 2013 – vehicle will not be extended beyond this date.**

Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: $.40. The maximum delivery charge the state will pay is $0.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed $50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed $50.00: $50.00.

| ITEM NO. | MILEAGE | UNIT COST |
|---|---|---|
| 11586 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | $.40 per mile |
| 11587 | Minimum Delivery Charge, Not to Exceed $50.00 | $50.00 |

| ITEM NO. | CONTRACTOR'S ORDER NO. | OPTIONS | UNIT COST |
|---|---|---|---|
| 19964 | L77 | 6.0L V8 SFI with active fuel management | $0 |
| 18229 | T53 | Inside Trunk Lid Flashing Warning Lights (Activated when trunk lid is raised) | $275.00 |
| 18230 | 6N5 | Rear Door Locks and Handle Inoperative | $60.00 |
| 18231 | K4S | Battery, Auxiliary in Trunk | $220.00 |
| 18232 | 6E3 | Keys Common | $22.00 |
| 18235 | TT | 30-Day Tag | $18.50 |
| 18236 | AMF | Additional set of FOB Keys | $132.00 |
| 18237 | VF | Vinyl Flooring | $0.00 |
| 23373 | K45 | Auxiliary Battery in Trunk | $220.00 |
| 18238 | B42 | Mat – Trunk, custom, fitted heavy duty vinyl | $84.00 |
| 18241 | B34 | Mats – Carpeted front and B35 rear (not available with 6A3 vinyl floor) | $71.00 |
| 18239 | VVS | Delete Daytime Running Lamps and Auto Headlamps | $-22.00 |
| 18240 | 6J7 | Flasher System, Headlamp and Tail Lamp | $330.00 |
| 18244 | AEH | Seat – Rear Vinyl, requires 6A3 vinyl floor covering. | $97.00 |

* Indicates an update to the build out date for item 5.

BID PRICE

ITEM -5- AUTOMOBILE, POLICE SPECIAL, 4 DOOR SEDAN, LARGE SIZE V6, REAR WHEEL DRIVE (cont'd.)

| | | | |
|---|---|---|---|
| 18242 | BTV | Remote Vehicle Start | $260.00 |
| 18243 | A67 | Seat – Front passenger 8-way power vertical and recline. | $172.00 |
| 18245 | 6J3 | Wiring – For grille lamps and siren speakers | $150.00 |
| 18246 | 6J4 | Wiring – For horn/siren circuit | $60.00 |

| ITEM NO. | CONTRACTOR'S ORDER NO. | Deleted Options | UNIT COST |
|---|---|---|---|
| | NSP | No Spotlight – Deduct | -($ 250.00 ) |
| | - | No Dome / map light –Deduct | -($0.00 ) |
| | NRD | No-Radio – Deduct | -($0 ) |
| | NRW | Rear windows power delete - Deduct | -($ 0 ) |

List standard paint colors:

(GAN) Silver Ice Met, (GGG) Alto Grey Met, (GHY) Red Hot, (GIE) Phantom Black Met, (GIG) Karma Met, (G11) Heron White, (GST) Mirage Glow Met.

SPECIFICATIONS (cont'd)

## 4DR SUV – AWD Item Number 6

| Standard Specification Items | Minimum Requirements | | Minimum Requirements |
|---|---|---|---|
| Mfg. Make | Ford | Flexible Fuel Vehicle (FFV) | Required |
| Mfg. Model | Interceptor SUV | Rear Window Defroster | wire in glass |
| Seating Capacity | 5 | Fresh Air Temperature Controlled Heater | w/ Windshield Defrosters |
| # of Doors | 4 | Intermittent Windshield Wipers | w/ dual speed |
| Wheelbase (.in) | 112 | Trunk / Cargo Light | Automatic |
| Base Curb Weight (lbs.) | 4,700 | Interior Lighting | Over head dome and map or dome driver light |
| Body Side Moldings (Installed) | Not Required | Air Conditioning | Required (Front and Rear) |
| Power Train | AWD | Seat Covering | Cloth FR, Vinyl RR |
| Engine Type (Cylinder/Liter) | V6 / 3.7L | Floor Covering | Heavy – duty rubber |
| Horsepower (HP) | 300 | Radio – Factory Installed | AM/FM |
| Cooling System | Heaviest Duty Available | Front Seat Type | Bucket adjustable –no center console |
| Automatic Transmission w/ Cruise Control | Auto, 6-sp | Rear Seat Type | Split 60/40 Bench |
| Alternator (amps) | 220 | Power Antilock Brakes (Front and Rear) | Required |
| Battery (CCA) | 750 | Air Bag Restraint System (Driver and Passenger) | Required |
| Fuel Capacity (gals.) | 18 | Supplemental Restraint System (Driver and Passenger) | Required |
| Exterior Mirrors – Right and Left mounted | Remote Controlled | Tires – Pursuit / Speed Rated, per Manufacture recommendation | All Season, Steel Belted, Black wall |
| Keyed Door Lock (Driver side min.) | Power w/ Remote Keyless Entry | Spare Tire / Wheel | Full size |
| Steering | Power | Radio Suppression System | Required |
| Electronic Door Locks / Electronic Windows | Required – Driver control lock out | 12 Volt Power outlet, in front compartment | Required |
| Rust Proofing | Min factory warranty | Interior Rear View Mirror | Day/Night |
| Paint | Standard min. | Fuel at delivery | ½ tank |
| Left Handed Spotlight, Pillar Mounted | Required | Mfg. Standard Warranty | 3/36 Bumper to bumper |
| Glass | High Strength Factory Tinted | Speedometer / Std gage package | Required |
| Arm Rest on Front Doors | Required | Hood Latch Release | Inside passenger compartment only |
| Foam Front Seat Cushion | Required | Rear Window Wiper / Washer | If applicable |
| Dual Horns, Factory Installed | Required | Remote Control Rear Gate Release by Driver | Required, if available |
| Assist Steps | Required | Rear Door | Lift Gate |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

SPECIFICATIONS (cont'd)

## 4DR SUV – AWD Item Number 6

| Dimensions/Ratings | Min. Req. | |
|---|---|---|
| EPA Estimated Mileage (City/Combined/Highway) | New | |
| Head Room (Front/Rear) in. | 41/40 | |
| Leg Room (Front/Rear) in. | 40/41 | |
| Shoulder Room (Front/Rear) in. | 61/60 | |
| Trunk/Luggage Area (cu. ft.) | 134 | |

Note: Please refer to detail written specification on prior pages for more details to the above out line specification minimums.

BID PRICE

ITEM -6- SPORT UTILITY VEHICLE, POLICE SPECIAL, 4 DOOR, AWD V6

DELIVERY: 135 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Chicago, Ill

CONTRACTOR: Germain Ford MFG: Ford MODEL: Utility Interceptor MODEL NUMBER: K8A

REAR END GEAR RATIO: 3.65

ITEM NO.: 19960 UNIT PRICE: $24,809.00

List any exceptions to the specifications:

*** Item #6 has been extended through 9/31/13 for all orders. 2014 vehicles will be at the 2013 price.**

Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: $.60. The maximum delivery charge the state will pay is $0.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed $50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed $50.00: $50.00.

| ITEM NO. | MILEAGE | UNIT COST |
|---|---|---|
| 19961 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | $.60 per mile |
| 19962 | Minimum Delivery Charge, Not to Exceed $50.00 | $50.00 |

| ITEM NO. | CONTRACTOR'S ORDER NO. | OPTIONS | UNIT COST |
|---|---|---|---|
| 19963 | K7A | Utility Interceptor FWD | -($695.00) |
| 19965 | 64B | Wheel Cover | $65.00 |
| 19966 | 68G | Inside Rear Door Locks Inoperable | $35.00 |
| 19967 | 68L | Inside Rear Door Handles Inoperable | $35.00 |
| 19968 | 18W | Inside Rear Window Switches Inoperable | $35.00 |
| 23374 | 549 | Heated Outside Mirrors | $60.00 |
| 19969 | 16C | Carpet | $125.00 |
| 19970 | TEMP | 30-Day Tag | $18.50 |

19971 UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Any option not specified in the options table above will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Offeror, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Offeror will not be used in the vehicle evaluation.

List standard paint colors:

Oxford White (YZ), Ebony (UA), Smokestone Metallic (HG), Arizona Beige Metallic (AQ), Medium Brown Metallic (BU), Kodiak Brown Metallic (J1), Dark Toredor Red Metallic (JL), Light Blue Metallic (LN), Light Ice Blue Metallic (LS), Ultra Blue Metallic (MM), Royal Blue (LM), Norsea Blue Metallic (KR), Deep Impact Blue (J4), Dark Blue (LK), Medium Titanium Metallic (YG), Light Gray (TM), Silver Gray Metallic (TN), Ingot Silver Metallic (UX), Sterling Gray Metallic (UJ).

CONTRACTOR INDEX

CONTRACTOR AND TERMS

52914
Taylor Chevrolet
2510 N. Memorial Dr.
Lancaster, OH 43130

CONTRACT: RS901213-1
DELIVERY: 120 Days
TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Sherry Calkins

Telephone: (740) 652-2234
Toll Free: (800) 345-4910
Fax: (740) 652-2200
E-Mail: fleet@taylordealerships.com

Preferred Method of Receiving Purchase Orders: E-Mail: fleet@taylordealerships.com

ITEM NO: 4762 Add or Delete Options, Delivery and Storage Charges.

CONTRACTOR AND TERMS

65288
Greve Chrysler Jeep Dodge, Inc.
756 West Ervin Road
Van Wert, OH 45891

CONTRACT: RS901213-2
DELIVERY: 90-180 Days
TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Dave Matarese

Telephone: (419) 238-3944
Toll Free: (855) 246-4052
Fax: (866) 248-8919
E-Mail: davematarese@grevechrysler.com

Preferred Method of Receiving Purchase Orders: Fax: (866) 248-8919

ITEM NO: 19972 Add or Delete Options, Delivery and Storage Charges.

CONTRACTOR INDEX

CONTRACTOR AND TERMS

71431
Germain Ford
7250 Sawmill Rd.
Columbus, OH 43235

CONTRACT: RS901213-3

DELIVERY: 130 days ARO
TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Steve Hadley *

TELEPHONE: (614) 383-4705
FAX: (614) 793-2760
E-MAIL: shadley@germain.com

Preferred Method of Receiving Purchase Orders: E-Mail: shadley@germain.com

ITEM NO: 19973 Add or Delete Options, Delivery and Storage Charges.

CONTRACTOR AND TERMS

136744
Byers Chevrolet
555 Broad Street
Columbus, OH 43215

CONTRACT: RS901213-4
DELIVERY: 90 Days
TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Tom Allen

Telephone: (614) 737-7227
Fax: (614) 737-7220
E-mail: tallen@byersauto.com

Preferred Method of Receiving Purchase Orders: E-Mail: tallen@byersauto.com

ITEM NO: 19974 Add or Delete Options, Delivery and Storage Charges.

* Indicates an update to the vendor contact for Germain Ford.