

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: NEW, MODEL YEAR 2012 TRUCKS, UTILITY VEHICLES, AND CARGO VANS

CONTRACT No.: RS900812

EFFECTIVE DATES: 01/20/12 to 09/30/12

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. RS900812 that opened on 11/23/11 and Bid No. RS901212 that opened on 11/23/11. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including [the Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions](#), special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to all State Agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

SPECIAL NOTE: State agencies may make purchases under this Requirements Contract up to \$2500.00 using the state of Ohio payment card. Any purchase that exceeds \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the Requirements Contract may be directed to:

David Colopy
david.colopy@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS website at the following address:

<http://www.ohio.gov/procure>

Signed: _____
Robert Blair, Director Date

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SPECIAL CONTRACT TERMS AND CONDITIONS

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency within delivery noted on the Pricing Schedule and after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

DESCRIPTIVE LITERATURE: The Bidder may be required to submit descriptive literature of the supplies or services being offered. If requested, the literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not provided as part of the bid response, the Bidder must provide said literature within seven (7) calendar days after request/notification by the Office of Procurement Services to do so. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the state of Ohio. Failure of the bidder to furnish descriptive literature either as part of their bid response or within the time specified herein will deem the bidder not responsive.

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". In addition, the state will evaluate the bid based on the total item cost, including required options with "units to evaluate," plus the delivery charge for the evaluation. The total and option costs of the item will be based on the state's historical purchases and are included in the Scope and Classification section and the item bid sheet respectively. In instances where the state has not purchased a particular vehicle, the value of one (1) will be used for the base unit in evaluating the bid. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not To Exceed \$50.00) will be used for evaluation purposes.

For options with unit values, bidders must include a unit cost for that option. If the option is included in the base unit, the bidder should enter "included" for the option. If the option is not available, the bidder should enter "NA" for the option. Failure to enter a cost or bid all options with unit values may deem your bid non responsive and ineligible for an award for that item.

Options not specified in the options table on the pricing pages may be made available to the ordering entities at the discretion of DAS, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Bidder, will not be used in the vehicle evaluation.

Example Total Vehicle Cost Calculations of a Vehicle with Two Weighted Options:

Total Vehicle Cost Using Delivery Charge:

Total Vehicle Cost = (# Units)(Base Unit Price) + [(Option1 #Units)(Option1 Price)] + [(Option2 #Units)(Option2 Price)] + (# Units)(300 Round-trip Miles)(Delivery Charge)

Total Vehicle Cost Using Minimum Delivery Charge:

Total Vehicle Cost = (# Units)(Base Unit Price) + [(Option1 #Units)(Option1 Price)] + [(Option2 #Units)(Option2 Price)] + (# Units)(Minimum Delivery Charge)

CONTRACT AWARD: The contract will be awarded to the lowest responsive and responsible bidder by line item.

OPTION PRICING NOTE: Option prices bid are to be less than the manufacturer's suggested retail price(s). Bidder signifies by their signature on page one (1) of the ITB, that the option prices bid are less than MSRP. Bidders found to be over charging for options during bid evaluation may have those options deleted from any award. Ordering entities are advised to compare window sticker prices of options, where possible with option charges on invoices. Bidders found to be over charging for options at the time of invoicing will be required to submit corrected invoices reflecting proper pricing.

- A. REQUIRED OPTIONS: Options that are listed in the options table and include unit values, bidders must provide a unit cost for that option. If the option is included in the base unit, the bidder is to enter "included" in the space provided and the numerical value of \$0.00 will be used in the evaluation. Failure to enter "included" or a cost for all options with unit values may deem your bid non responsive and ineligible for an award for that item.
- B. ADDITIONAL OPTION PACKAGES: Bidders may elect to supply pricing for popular or common option packages not included in the required option table. Additional option packages quoted will be made available to the ordering entities at the discretion of DAS, as part of the contract.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

- C. UNSPECIFIED OPTION PRICE: Is the percentage above the manufacturer's invoice cost that is used to calculate unit cost for non-specified optional equipment required by an ordering entity.
- D. INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: If the State agency requires optional equipment that is not listed in the contract, the agency is to provide the following to the contract analyst, David Colopy, for approval:
1. Quote: Lists the unit price and the contents of the option. Manufacturer's invoice should be included.
 2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

If approved OPS will add the option to the contract and create an item number that the agency is to supply on their requisition. The option price established would then be available to any ordering entity. After the new option is added to the contract, other agencies requiring the option will also need to provide a justification as part of the requisition.

COOPERATIVE PURCHASING CONTRACT: This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

CONTRACTOR QUARTERLY SALES REPORT: The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions and the state's third party financing administrator on behalf of the state agencies, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor shall be required to report the quarterly dollar value of sales to the Department of Administrative Services (DAS) on a form prescribed by DAS. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to the following address:

Department of Administrative Services
General Services Division, Term Contract Program
4200 Surface Road
Columbus, OH 43228-1395

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may terminate or cancel this Contract.

CONTRACTOR REVENUE SHARE: The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract. The contractor must remit any monies due as the result of the close-out report at the time the close-out

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the following information with the payment: Applicable State Term Contract Number, report amount(s) and the reporting period covered. The Contractor should make the check payable to: Ohio Treasurer Josh Mandel and forward the check to the following address:

Department of Administrative Services
General Services Division – Term Contract Program
4200 Surface Road
Columbus, OH 43228-1395

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may terminate or cancel this Contract.

USAGE REPORTS: Every three (3) months the contractor must submit a report (written or on disk) indicating sales generated by this contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of State Purchasing, 4200 Surface Road, Columbus, OH 43228-1395, Attn: David Colopy.

Contractor is to submit two (2) separate reports, one (1) for state agencies purchases and the other report for political subdivision purchases.

INDEX NUMBER	CONTRACT NUMBER	ITEM NUMBER	# UNITS SOLD	\$ VALUE
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DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions:, Paragraph Q.): [For Supplies only Bids]:

List names of subcontractors who will be performing work under the Contract.

_____	_____
_____	_____
_____	_____

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

TRANSPORTATION CHARGES: Any items(s) ordered from this contract shall be delivered F.O.B. destination to any state agency or any political subdivision located within the state of Ohio as stated on the purchase order, at the rate per mile, per vehicle delivery charge as listed on the item page. When generating orders, contact the contractor and establish the total round trip miles for one (1) vehicle from dealers location, using the state of Ohio Official Highway Map, unless some other mutually agreed upon method is acceptable.

MINIMUM DELIVERY CHARGE: This charge is to be used when the rate per mile per vehicle, as listed on the item page, times the number of round trip miles is less than the minimum delivery charge. The contractor may not bill for both the rate per mile, per vehicle and the minimum delivery charge.

PURCHASE ORDERS: Purchase Orders for item(s) listed in this contract will be placed directly with the contractor by the ordering agency. All purchases, made by state agencies only, will be placed using either the official state of Ohio Purchase Order or by a purchase order issued by the State's third party financing administrator. The state will not be obligated to pay for purchases of any supplies or services, made by any other method. No order shall specify delivery to exceed thirty (30) days beyond the expiration, termination, or cancellation date of the contract. A Purchase Order will authorize the contractor to provide the required supplies or services and, upon delivery, acceptance and submission of a proper invoice, will obligate the ordering agency to pay for the supplies or services furnished by the contractor.

When applicable, purchase orders may be placed for delivery to the agency on a quarterly basis. Any orders issued prior to the expiration, termination, or cancellation date of the contract, which require delivery up to ninety (90) days beyond the approved expiration, termination, or cancellation date are to be fulfilled by the contractor.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

PLACEMENT OF ORDERS: Ordering entities are strongly encouraged to place orders as early as possible in the model year. Purchase orders for any item(s) listed in a contract, awarded pursuant to this bid, will be placed directly with the contractor(s) by the using agency. No order shall specify delivery to exceed thirty (30) days beyond the expiration and/or cancellation date of the contract.

SUBMISSION OF INVOICES: Refer to the Standard Contract Terms and Conditions; III, Payment Provisions. Invoices will not be issued prior to receipt of a purchase order.

PAYMENT: During the term of this contract, a third party financing option will be made available to State agencies only; not to political subdivisions. The contractors (dealers) will be notified by the State to review the order to pay process utilized by the third party administrator. Contractors will continue to receive payment in full; either from the State or the third party administrator. If payment is received from the third party administrator, the title to the vehicle is to (may) be forwarded to the third party administrator. If a third party administrator is used for payment, there could be a delay in receipt of payment.

It is unknown which agencies or the number of vehicles that may be purchased through the third party administrator. This payment method may increase the number of vehicles purchased. Electronic Funds Transfer (EFT) may be used as payment method with mutual agreement between the agency and the dealer.

CONTRACT COMPLIANCE: See Supplemental Contract Terms and Conditions, Article S-14, Contract Compliance.

SERVICE: The vehicle will be completely dealer serviced and conditioned as per the manufacturer's pre-delivery recommendations and all equipment is to be completely installed with all adjustments made which are required to prepare the vehicle for immediate and continuous operation upon delivery. Unit shall conform to all current Federal Safety Regulations including OSHA.

SERVICE POLICY: The successful bidder shall furnish with each vehicle delivered, or within three (3) days after delivery of the vehicle, the Manufacturer's Owner Service Policy. In addition, the Owner's Service Policy shall be recognized and accepted by all authorized dealers within the boundaries of the state of Ohio regardless of the location of the District or Regional Headquarters under which the vehicle operates.

PURCHASE ORDERS: ALL purchase orders placed against this contract are to contain verbiage exactly as to how the title, delivery instructions, etc. are to read, i.e.:

TITLE TO:	SHIP TO:	BILL TO:
AGENCY TAX NO. _____		
AGENCY _____		
ADDRESS _____		
CITY/STATE _____		
COUNTY _____	CONTACT _____	TELEPHONE _____

In addition, list on each purchase order an agency contact person with phone number for dealer questions, delivery notification, etc., as shown above.

CERTIFICATE OF TITLE: The title shall be filed by the contractor and delivered to the ordering agency within fifteen (15) days after delivery of the vehicle. NOTE: Multiple titles may require additional time to process. Payment of invoice is not to be delayed awaiting title (see Standard Contract Terms & Conditions, Article III, B).

AGENCY REGISTRATION: The contractor shall furnish the Title Documents for each new vehicle and deliver same to the Department ordering the vehicle, unless otherwise specified on purchase order. The contractor shall deliver with the necessary papers a \$5.00 per vehicle filing fee at time of vehicle(s) delivery to any agency authorized to complete their own title registration.

ADVERTISEMENT: Dealer name-signs shall not be affixed to any part of the delivered vehicle.

NOTE: THE ENERGY POLICY ACT WAS SIGNED INTO LAW IN 1992. Under the act, state and federal government fleets must begin phasing in alternative fuel vehicles as replacements for petroleum fuel vehicles. The act recognizes methanol, ethanol and other alcohol-gasoline blends, natural gas, liquefied petroleum gas and other fuels as sources of replacement ("reformulated gasoline" and 10% ethanol are excluded from the definition of alternate fuels).

SALES LICENSE: In reference to OAC 4501:1-3-05 (See Section II.I), DAS may ask for proof of a salesperson's license after bid opening if not provided at bid opening. If requested, the dealer will have five (5) business days to respond.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

AUTOMOBILE LIABILITY INSURANCE: Automobile Insurance is required for anyone coming onto State Property to deliver goods or to perform services using a vehicle, which is owned, leased or rented by the Contractor. Any Bidder, Broker or Sub Contractor who will be on State Property, but not delivering goods or performing services, is required to carry Automobile Liability insurance that complies with the State and Federal laws regarding financial responsibility.

- A. Contractor will indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.
- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
 - Goods/Services will be delivered via common carrier.
 - No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

SPECIFICATIONS

I. SCOPE AND CLASSIFICATION:

- A. Scope: - These specifications define the state's requirements for 2012, trucks, utility vehicles and cargo vans to be utilized by state agencies in the operation of state government. This includes political subdivisions that are members of the Department of Administrative Services, Office of Procurement Services Cooperative Purchasing program.
- B. Classification: The information listed below is based upon 2011 state of Ohio vehicle purchases. Items: 14 through 19 are part of the Minority Business Enterprise (MBE) bid RS901212 for model year 2012.

2AT	14 Units – S.U.V. – Compact – Gasoline	
3AT	7 Units – S.U.V. – Midsized – Gasoline	
4BT	1 Units – S.U.V. – Full Size – Flex Fuel	
5BT	19 Units – Cargo Van – Compact, 5,600# – Flex Fuel	
6AT	1 Units – Cargo Van – Full Size, 7,000# – Gasoline	
7BT	14 Units – Cargo Van – Full Size, 8,600# – Flex Fuel	
8BT	16 Units – Cargo Van – Full Size, 9,500# – Flex Fuel	
8CT	0 Units – Cargo Van – Full Size, 9,500# – Diesel	
10AT	13 Units – Pickup – Compact, 2WD, Reg. Cab – Gasoline	
11AT	2 Units – Pickup – Compact, 4WD, Reg. Cab – Gasoline	
12AT	1 Units – Pickup – Compact, 2WD, Ext. Cab – Gasoline	
13AT	2 Units – Pickup – Compact, 4WD, Ext. Cab – Gasoline	
14BT	36 Units – Pickup – Full Size – 2WD Reg. Cab 6,400 # GVWR – Flex Fuel	(MBE)
15BT	5 Units – Pickup – Full Size – 4WD Reg. Cab 6,400 # GVWR – Flex Fuel	(MBE)
16BT	20 Units – Pickup – Full Size – 2WD Ext. Cab 6,400 # GVWR – Flex Fuel	(MBE)
17BT	2 Units – Pickup – Full Size – 4WD Ext. Cab 6,400 # GVWR – Flex Fuel	(MBE)
18BT	52 Units – Pickup – Full Size – 2WD Crew Cab 6,400 # GVWR – Flex Fuel	(MBE)
19BT	6 Units – Pickup – Full Size – 4WD Crew Cab 6,400 # GVWR – Flex Fuel	(MBE)
20AT	18 Units – Pickup – Full Size – 2WD, Reg Cab, 8' Bed 8,500# GVWR – Gasoline	
21AT	5 Units – Pickup – Full Size – 4WD, Reg Cab, 8' Bed 8,500# GVWR – Gasoline	
22AT	3 Units – Pickup – Full Size – 2WD, Ext. Cab, 6.5' Bed 8,500# GVWR – Gasoline	
23AT	18 Units – Pickup – Full Size – 4WD, Ext Cab, 6.5' Bed 8,500# GVWR – Gasoline	
24AT	3 Units – Pickup – Full Size – 2WD, Crew Cab, 5.5' Bed 8,500# GVWR – Gasoline	
25AT	8 Units – Pickup – Full Size – 4WD, Crew Cab, 5.5' Bed 8,500# GVWR – Gasoline	
26BT	4 Units – Pickup – Full Size – 2WD, Reg Cab, 8' Bed – DRW – 10,500# GVWR – Flex Fuel	
26CT	0 Units – Pickup – Full Size – 2WD, Reg Cab, 8' Bed – DRW – 10,500# GVWR – Diesel	
27BT	4 Units – Pickup – Full Size – 4WD, Reg Cab, 8' Bed – DRW – 10,500# GVWR – Flex Fuel	
27CT	0 Units – Pickup – Full Size – 4WD, Reg Cab, 8' Bed – DRW – 10,500# GVWR – Diesel	
28BT	0 Units – Pickup – Full Size – 2WD, Ext. Cab, 6.5' Bed – DRW – 10,500# GVWR – Flex Fuel	
28CT	0 Units – Pickup – Full Size – 2WD, Ext. Cab, 6.5' Bed – DRW – 10,500# GVWR – Diesel	
29BT	1 Units – Pickup – Full Size – 4WD, Ext. Cab, 6.5' Bed – DRW – 10,500# GVWR – Flex Fuel	
29CT	0 Units – Pickup – Full Size – 4WD, Ext. Cab, 6.5' Bed – DRW – 10,500# GVWR – Diesel	
30BT	7 Units – Pickup – Full Size – 2WD, Crew Cab, 5.5' Bed – DRW – 10,500# GVWR – Flex Fuel	
30CT	3 Units – Pickup – Full Size – 2WD, Crew Cab, 5.5' Bed – DRW – 10,500# GVWR – Diesel	
31BT	0 Units – Pickup – Full Size – 4WD, Crew Cab, 5.5' Bed – DRW – 10,500# GVWR – Flex Fuel	
31CT	0 Units – Pickup – Full Size – 4WD, Crew Cab, 5.5' Bed – DRW – 10,500# GVWR – Diesel	
32AT	0 Units – C & C – Full Size – 2WD, Reg Cab – DRW – 12,500# GVWR – Gasoline	
32CT	2 Units – C & C – Full Size – 2WD, Reg Cab – DRW – 12,500# GVWR – Diesel	
33AT	0 Units – C & C – Full Size – 4WD, Reg Cab – DRW – 12,500# GVWR – Gasoline	
33CT	1 Units – C & C – Full Size – 4WD, Reg Cab – DRW – 12,500# GVWR – Diesel	
34BT	0 Units – C & C – Full Size – 2WD, Ext. Cab – DRW – 12,500# GVWR – Flex Fuel	
34CT	2 Units – C & C – Full Size – 2WD, Ext. Cab – DRW – 12,500# GVWR – Diesel	
35BT	0 Units – C & C – Full Size – 4WD, Ext. Cab – DRW – 12,500# GVWR – Flex Fuel	
35CT	1 Units – C & C – Full Size – 4WD, Ext. Cab – DRW – 12,500# GVWR – Diesel	
36AT	0 Units – C & C – Full Size – 2WD, Crew Cab – DRW – 12,500# GVWR – Gasoline	
36CT	1 Units – C & C – Full Size – 2WD, Crew Cab – DRW – 12,500# GVWR – Diesel	
37AT	0 Units – C & C – Full Size – 4WD, Crew Cab – DRW – 12,500# GVWR – Gasoline	
37CT	0 Units – C & C – Full Size – 4WD, Crew Cab – DRW – 12,500# GVWR – Diesel	
38AT	0 Units – C & C – Full Size – 2WD, Reg Cab – DRW – 16,000# GVWR – Gasoline	
38CT	0 Units – C & C – Full Size – 2WD, Reg Cab – DRW – 16,000# GVWR – Diesel	
39AT	0 Units – C & C – Full Size – 4WD, Reg Cab – DRW – 16,000# GVWR – Gasoline	
39CT	0 Units – C & C – Full Size – 4WD, Reg Cab – DRW – 16,000# GVWR – Diesel	
40AT	0 Units – C & C – Full Size – 2WD, Reg Cab – DRW – 18,000# GVWR – Gasoline	
40CT	0 Units – C & C – Full Size – 2WD, Reg Cab – DRW – 18,000# GVWR – Diesel	
41AT	0 Units – C & C – Full Size – 4WD, Reg Cab – DRW – 18,000# GVWR – Gasoline	
41CT	0 Units – C & C – Full Size – 4WD, Reg Cab – DRW – 18,000# GVWR – Diesel	

SPECIFICATIONS (Cont'd.)

NOTE: Political subdivision purchases are not included in the figures shown above. Evaluation based upon state usage data.

II. APPLICABLE DOCUMENTS:

- A. Ohio Revised Code Chapter 125
- B. Ohio Revised Code Chapters 4501, 4503, 4505, 4513, and 4517
- C. State of Ohio Vehicle Specifications as stated herein
- D. Federal Motor Vehicle Safety Standards (FMVSS)
- E. Society of Automotive Engineers (SAE) Automotive Technical Standards
- F. Occupational Safety & Health Administration (OSHA) Regulations
- G. U.S. Environmental Protection Agency (EPA) Laws & Regulations
- H. Ohio Administrative Code – Section 4501:1-3-05, Sales License
- I. Model Year 2012 state of Ohio truck, utility vehicle and cargo van specifications:

1. State Specifications, see even numbered pages: 12 through 110.

III. REQUIREMENTS: In addition to the 2012 state of Ohio truck, utility vehicle and cargo van specifications, the following items of factory-installed equipment shall be required as standard equipment on each vehicle listed in this bid, unless otherwise noted. Optional equipment required (Requirements Section III.C) to be furnished on the units, is noted on the State's specifications. Options listed herein, are to be factory installed except for any item(s) not available from the factory.

A. REQUIRED STANDARD EQUIPMENT:

1. Four Speed Automatic Transmission (unless otherwise noted)
2. Outside Rearview Mirrors, Left and Right, Low Mount with break-a-way mirror head feature - (unless otherwise specified, manufacturers largest standard manually operated left and right mirrors to be bid).
3. Inside Rearview Mirror.
4. Spare Wheel and Tire (of same Mfg. Style and Tread Design as O.E.) with Manufacturers Standard Spare Tire mounting location, unless otherwise specified - Tires and Wheels shall be Conventional Full Size, if available. All tires to be radial unless otherwise stated.
5. Bumpers: Front and Rear, Manufacturer's Standard, with the Rear Bumper to be a Step Bumper on all pickup trucks with factory beds or utility bodies
6. Standard Heater and Defroster
7. Heavy Duty Radiator to include Radiator Overflow Tank
8. Dual Armrests
9. Dual Visors
10. Gauges on Instrument Panel – as standard for model being bid
11. 12V power point(s).
12. Lug Wrench and Tire Jack
13. Passenger Seat required on each van. Second Row Bench Seat required on Utility Vehicles and Crew Cab Trucks unless otherwise specified. Shall be manufacturer's standard seating.
14. Manufacturer's standard floor covering. Floor covering on cargo vans is to include the load area.
15. All wiring provided is to be properly sized and installed in accordance with the manufacturer's recommendations. All wiring is to be adequately protected from cargo in the load space.
16. Rust Proofing: Each vehicle listed in this bid shall have the manufacturer's standard corrosion protection system. A copy of the corrosion protection warranty shall be returned with the bid, certifying compliance to this requirement. NOTE: Failure to provide this warranty may result in disqualification of the bid.
17. All vehicles to be delivered with fuel tank at least one-quarter (1/4) full.
18. Dual air bags – when available for item being offered.
19. Radio Suppression: Each vehicle listed in this bid shall have the manufacturer's standard radio suppression system.
20. Restraint System and Supplemental Restraint Systems: Restraint Systems refers to lap and shoulder seat belts and Supplemental Restraint Systems refers to air bag system.
21. Vehicles shall be the latest current models, complete with all standard equipment, including power steering, unless otherwise specified. Any item which is standard equipment on the vehicle being bid, but not listed above, must not be removed from the vehicle. Manufacturer's disclaimers indicate changes in product specifications may occur during the model year and they reserve the right to do so without repercussion. All current mandatory Department of Transportation safety requirements are to be furnished, including seat belts and shoulder harness.
22. Tires: Shall be as recommended by the manufacturer for the payload rating specified, and shall be premium quality of recognized manufacturer, steel belted radials (all season tread).
23. Paint: The entire unit shall be painted in accordance with automotive standards. All colors are to be solid and mfg. standard and will be specified on the order. Certain items may require specific paint as noted. Bidders to furnish color chart, noting which colors are standard on each item bid. If no chart is submitted or no notations

SPECIFICATIONS (Cont'd.)

are made, it will be assumed all colors are standard and no additional compensation will be made for any factory color ordered.

24. Additional Option Package: This has been included on the pricing pages for the bidder to include several of their more popular options. In the event of an order for one (1) or more of these options, it is the responsibility of the contractor to make sure that the entire contents of that Option Package is made available to the ordering entity and that is what the ordering entity wants included in their purchase.

B. BODY SPECIFICATIONS:

1. FRAME, AXLE & SPRINGS: Shall be the manufacturer's standard for the payload rating, unless otherwise specified.
2. CAB/VEHICLE BODY: Shall be the manufacturer's standard production closed type with safety glass throughout. Key type door lock in at least one (1) door.
3. PICKUP BOX: Shall be of the open express wide type with down swinging tailgate. The tailgate shall be fitted with shield drop chains or other means of holding tailgate in a 90° open position. The floor of the box shall be either all steel, all steel with overlaid hardwood flooring or hardwood with steel skid strips or other manufacturer's standard box for model bid. Balance of box shall be of steel construction. Inside box dimensions shall be manufacturer's standard for box specified.
4. PASSENGER VAN: Body shall be manufacturer's standard front and rear door and glass arrangement for the Club Wagon type vehicle and shall have right side standard door unless otherwise noted. Key type door locks shall be provided. Seats and interior are to be manufacturer's standard for custom interior.
5. SCHOOL BUS USE: Per Federal Regulation 571.3, 10 passengers and above vans are not to be utilized for the transportation of pre-primary, primary or secondary school students to or from school sessions or school related events. Awarded contractor(s) may require ordering entities to sign a confirmation to that effect prior to acceptance of an order.

C. OPTIONAL EQUIPMENT REQUIREMENTS (WHEN ORDERED):

1. 6 DOOR UTILITY BODY: Furnish and install a six door utility body that is appropriately sized for the chassis. The quoted price is to include all parts and labor for the installation of the body. If the body is installed on a four wheel drive vehicle an off road installation kit is to be provided. The body is to include the following features:
 - a. Removal of the pickup box if required.
 - b. Finish paint to match the cab.
 - c. All steel construction with a 5 year rust through warranty.
 - d. (4)-vertical compartments and (2)-horizontal compartments with standard shelving. All doors are to be keyed alike.
 - e. 3/16" tread plate floor.
 - f. Rear tailgate with rubber coated chains.
 - g. Rear step bumper with pintle hook recess.
 - h. Lighting package to comply with FMVSS 108.
2. SNOW PLOW PACKAGE: Furnish and install a snow plow package that includes the following features:
 - a. Chassis manufacturer's snow plow prep package.
 - b. 8' wide blade with quick-disconnect mounting assembly. The blade is to incorporate a replaceable cutting edge.
 - c. Power angle blade.
 - d. Plow lights and markers.
 - e. In cab controls installed in a convenient location for the driver.
3. 2 YARD DUMP BODY: Furnish and install a 2 yard dump body that is appropriately sized for the chassis. The dump body is to include the following features:
 - a. Cab shield
 - b. Double acting tailgate
 - c. 15 GPM Central Hydraulic system w/9Ton double acting hoist
 - d. All DOT safety items such as cab lights, rubber mounted bed lights, bed props, and mudflaps.
 - e. Finish paint to match the cab.

SPECIFICATIONS (Cont'd.)

4. SAFETY PARTITION: Furnish and install a metal wire mesh safety partition between the cab and load areas of the van. The partition is not to interfere with the seat travel or the side door opening of the load area.
5. SAFETY PARTITION: Furnish and install a clear plexiglass safety partition between the cab and load areas of the van. The partition is not to interfere with the seat travel or the side door opening of the load area.
6. TRAILER TOW PACKAGE: The trailer tow package is to include a Reese type receiver tube and trailer receptacle.
7. DIFFERENTIAL TYPE/RATIO: For the purposes of this bid the terms limited slip, anti-spin, automatic locking rear, locking, TRAC-LOC, etc. are to have the same meaning. The bidder is to state the standard rear axle ratio being provided and is to quote any additional ratio that may be available when preparing their bid.

IV. DELIVERY:

- A. Upon receipt of an order from an ordering agency, contractors are expected to enter orders with the factory within two (2) days after of receipt of purchase order. The contractor will confirm receipt of the agency's order and projected shipping date to the ordering agency within two (2) working days, by either FAX or electronic means. The confirmation document shall confirm the contractor's order number, specific item(s), order quantities, unit price, a copy of the order notification and vehicle order number. The confirmation document may be a copy of the agency's order with the contractor's order number entered thereon. Delivery to the ordering agency is to be accomplished within seven (7) days after the contractor receives and services ordered items (refer to paragraph IV. D, page 11).

Upon receipt of the vehicle from the manufacturer, the dealer is to acknowledge receipt of the vehicle to the ordering agency. The contractor (dealer) is to then schedule delivery with the ordering agency. Delivery may be refused by the ordering agency if delivery was not scheduled.

- B. Any state of Ohio ordering entity and/or political subdivision ordering from this contract needs to be sure that they have included a contact, phone/fax numbers on the purchase order to the dealership.

C. PERFORMANCE AGREEMENT:

1. The State declares that time is of the essence and the delivery of the vehicle(s) ordered by the projected delivery date is crucial to the ordering agency. The state realizes that there are circumstances beyond the control of the contractor that cause delay in delivery. In the event the contractor is unable to meet the projected delivery date referenced above due to circumstances beyond his control, the contractor must contact the ordering agency and inform the agency why there is a delay, setting forth therein the reasons for the delay and there will be an extension to the delivery date. The contractor's plea that insufficient time as specified is not a valid reason for an extension of time. If accord cannot be obtained, a written request by the agency must be made to the Office of State Purchasing, or if a co-operative purchasing order, to the Office of Cooperative Purchasing for review.
2. If the contractor fails to meet the original and/or any revised delivery date, the contractor agrees to pay to the ordering agency liquidated damages according to the following schedule:
 - a. Delivery completed within ten (10) calendar days beyond the original and/or revised scheduled date \$10.00 per vehicle per day beyond the scheduled delivery date.
 - b. Liquidated damages will be deducted from the final invoice submitted by the contractor after delivery and acceptance has occurred.
3. The manufacturer has, upon occasion oversold their productive capability and could not deliver all of the contractor's orders that had been properly entered and acknowledged. When this occurs, the contractor cannot deliver for reasons beyond his control and cannot be held responsible. Usually the manufacturer will complete deliveries with the new model year vehicle at the contractor's bid price.

D. DELAYED DELIVERY:

1. Certain ordering entities may require delayed delivery on vehicles, items, or services within the Contract. For any vehicle order that requests delayed delivery, the Contractor may assess storage charges. The Contractor must inform the ordering entity, at the time of the request of the delay, of their decision to assess such storage charges. Storage charges can commence seven (7) calendar days after the ordering entity is contacted by the Contractor that the vehicle is serviced and ready for delivery or pick-up. The rate of such charges shall not exceed 12% annual rate.

SPECIFICATIONS (Cont'd.)

E. DELIVERY INSTRUCTIONS:

1. The transporting and delivery of automobiles shall be accomplished by surface transport, or by being driven individually. Tow bar delivery is not acceptable. All deliveries shall be effected per bid commitment. Failure to meet delivery requirements may be cause for cancellation, only with the approval of the Office of State Purchasing.

F. MANUFACTURER'S PRODUCTION TERMINATION NOTICE (BUILD-OUT):

1. Orders prior to manufacturer production termination notice (build-out date): All orders placed against any contract resulting from this bid, shall be provided to the contractor no later than the manufacturer's build-out date, which in the past is usually around March, but may be much earlier. Agencies will be notified of these dates, but are urged to submit their orders as quickly as possible after receipt of the contract.
2. All orders received and accepted by the contractor on, or prior to, the build-out date shall guarantee delivery of the vehicle as described on the purchase order at the contract price.
3. Any order received by the contractor after the build-out date will be subject to availability. The contractor reserves the right to accept or reject these orders. The contractor will be required to notify the ordering agency, within five (5) working days, after the purchase order has been received by the contractor, whether the purchase order will be accepted or rejected. If the purchase order cannot be accepted, it shall be returned to the ordering agency by the contractor. Once accepted, the contractor shall be required to fulfill the order. Failure to do so may result in the ordering agency purchasing a comparable vehicle from another source. The contractor will be held liable for any difference in price.

V. NOTES:

- A. **WARRANTY:** Unless ordered with extended warranty, manufacturer's standard warranty shall apply - Copy of warranty to be delivered with vehicle(s) purchased. Order will be considered incomplete until warranty is delivered.
- B. Any delivered vehicle not conforming to these specifications shall be rejected and it will be the responsibility of the dealer or manufacturer to comply with state of Ohio requirements (See "Contract Terms & Conditions"). Any extra accessories delivered on vehicles cannot and will not be paid for.
- C. Some equipment requested may be available only in combination with other options or subject to additional ordering requirements or limitations. Be sure such requirements are noted. Once awarded, contractors are expected to deliver vehicles as ordered, incurring no additional costs beyond the stated prices.
- D. **ADDITIONAL OPTIONS:** Bidders may elect to quote some of their more popular options for the item being bid. The options(s) being offered must be available for the item being bid. The additional options being offered must not change the item model being bid.
- E. **UNSPECIFIED OPTIONS:** Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Bidder, will not be used in the vehicle evaluation. Unspecified Options requested by the ordering entities must not change the item model.

DATA SHEET: Shown below are the specification requirements for the vehicles that the State desires to purchase. Any deviations from the specifications are to be outlined on company letterhead and attached to the bid response. Failure to comply may deem the bid not-responsive. The State retains the right to accept or reject variations and / or exceptions to the specifications directly related to model year variations and manufacturer variations that meet or exceed the basic usage requirements as explained in SCOPE AND CLASSIFICATION on page 7.

Sport Utility Vehicle (SUV) – Compact – Gasoline

Item Number 2AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	4 / 2.4	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	172		
Automatic Transmission	Automatic		
Locking Differential	NA		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	5
Fuel Capacity (gals.)	13.5	Front Seat Type	Bucket
Tires	All Season	Seat Covering	Cloth
Spare Tire	Compact	Floor Covering	Carpet
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	103	2 Sets of Keys with FOBS	Required
Head Room (Front/Rear)	40 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front/Rear)	40 / 35	Rear Window Defroster	Required
Shoulder Room (Front/Rear)	54 / 54	Floor Mats	Front/Rear
Hip Room (Front/Rear)	52 / 47	Radio	Std. (No SAT)
Passenger Volume (cu.ft.)	99	Exterior Rear View Mirror	Dual
Base Curb Weight (lbs.)	3,200	Rear Cargo Light	Automatic
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM - 2AT – Sport Utility Vehicle (SUV) – Compact – Gasoline

DELIVERY: 90-150 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Toledo, OH

CONTRACTOR: Charlies Dodge	MFG: Jeep	MODEL: Liberty	MODEL NUMBER: KKJL7Y
Item ID No.: 20243	BUILD OUT DATE: TBD		UNIT PRICE: \$17,308.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20244	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.30
20245	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20246	3DT	30 Day Tag	\$ 18.50
20247	PME	Parts Manual	\$ 374.00
20248	SME	Shop Manual	\$ 374.00
20249	ASK	Additional Set of Keys	\$ 267.00
20250	ADL	Skid Plate	\$ 211.00
21029	AAR	Trailer Tow	\$ 510.00
21030	AJPS	Power Seat & Driver's Convenience Group	\$ 698.00

List standard paint colors: Forrest Green, Silver, White, Black, Brown, Cherry Red, Gray, Blue

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Sport Utility Vehicle (SUV) – Midsize – Gasoline
 Item Number 3AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 3.0	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	264		
Automatic Transmission	Automatic		
Locking Differential	NA		
Drivetrain	AWD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	5
Fuel Capacity (gals.)	20	Front Seat Type	Bucket
Tires	All Season	Seat Covering	Cloth
Spare Tire	Compact	Floor Covering	Carpet
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	112	2 Sets of Keys with FOBS	Required
Head Room (Front/Rear)	39 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front/Rear)	40 / 38	Rear Window Defroster	Required
Shoulder Room (Front/Rear)	55 / 55	Floor Mats	Front/Rear
Hip Room (Front/Rear)	54 / 51	Radio	Std. (No SAT)
Passenger Volume (cu.ft.)	99	Exterior Rear View Mirror	Dual
Base Curb Weight (lbs.)	4,000	Rear Cargo Light	Automatic
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM - 3AT – Sport Utility Vehicle (SUV) – Midsize – Gasoline

DELIVERY: 60 -120 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Chicago, IL	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: Explorer	MODEL NUMBER: K8B
Item ID No.: 21045	BUILD OUT DATE: TBD		UNIT PRICE: \$24,908.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20252	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20253	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20254	TEMP	30 Day Tag	\$ 18.50
20255	PB	Parts Manual	\$ 395.00
20256	SM	Shop Manual	\$ 395.00
20257	KEY	Additional Set of Keys	\$ 195.00
20258	PLT	Skid Plate	\$ 100.00

List standard paint colors: Deep Impact Blue Metallic – J4, Tuxedo Black Metallic – UH, Ingot Silver Metallic - UX
 Oxford White - YZ

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Sport Utility Vehicle (SUV) – Full Size – FFV
 Item Number 4BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 3.5	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	290		
Automatic Transmission	Automatic		
Locking Differential	See Options		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	7
Fuel Capacity (gals.)	24	Front Seat Type	Bucket
Tires	All Season	Seat Covering	Cloth
Spare Tire	Full Size	Floor Covering	Carpet
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	116	2 Sets of Keys with FOBS	Required
Head Room (1 st , 2 nd , 3 rd)	39 / 38 / 37	Intermittent Windshield Wipers	Required
Leg Room (1 st , 2 nd , 3 rd)	40 / 38 / 25	Rear Window Defroster	Required
Shoulder Room (1 st , 2 nd , 3 rd)	58 / 58 / 50	Floor Mats	Front/Rear
Hip Room (1 st , 2 nd , 3 rd)	57 / 56 / 42	Radio	Std. (No SAT)
Passenger Volume (cu.ft.)	NA	Exterior Rear View Mirror	Dual
Base Curb Weight (lbs.)	5,000	Rear Cargo Light	Automatic
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM - 4BT – Sport Utility Vehicle (SUV) – Full Size – FFV

DELIVERY: 90 – 150 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Detroit, MI

CONTRACTOR: Charlies Dodge	MFG: Dodge	MODEL: Durango	MODEL NUMBER: WDEL75
Item ID No.: 20259	BUILD OUT DATE: TBD		UNIT PRICE: \$24,364.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20260	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.30
20261	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20262	3DT	30 Day Tag	\$ 18.50
20263	PME	Parts Manual (Electronic)	\$ 374.00
20264	SME	Shop Manual (Electronic)	\$ 374.00
20265	ASK	Additional Set of Keys	\$ 286.00
20266	ADL	Skid Plate	\$ 229.00
Included	-	Locking Differential (Electronic Stability Control)	\$ 0.00
21048	AHX	Trailer Tow	\$ 637.00
21073	JPR	Power Seat	\$ 270.00

List standard paint colors: Silver, Black, Molten Red, Gray, White, Brown, Blue

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cargo Van – Compact, 5,600 lb. – FFV
 Item Number 5BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 3.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	283	Rear Door Type	Swing Out
Automatic Transmission	Automatic	Side Door Type	Slider
Locking Differential	NA	Dark Tint Privacy Glass	RH Dr & Rr Dr
Drivetrain	FWD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	2
Fuel Capacity (gals.)	20	Front Seat Type	Bucket
Tires	All Season	Seat Covering	Cloth
Spare Tire	Compact	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Front
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	120	2 Sets of Keys with FOBS	Required
Head Room (Front)	39	Intermittent Windshield Wipers	Required
Leg Room (Front)	40	Rear Window Wiper	NA
Shoulder Room (Front)	63	Rear Window Defroster	Required
Hip Room (Front)	58	Floor Mats	Front
Cargo Volume (cu.ft.)	144	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	4,510	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,190	Trunk/Cargo Light	Automatic
Gross Vehicle Weight Rating(GVWR)	5,700		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 5BT – Cargo Van – Compact, 5,600 lb. – FFV

DELIVERY: 90 - 150 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Ontario, Canada

CONTRACTOR: Charlies Dodge	MFG: Dodge	MODEL: Ram Van	MODEL NUMBER: RTKE53
Item ID No.: 20268	BUILD OUT DATE: TBD	UNIT PRICE: \$20,269.00	

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20269	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.30
20270	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20271	3DT	30 Day Tag	\$ 18.50
20272	PME	Parts Manual (Electronic)	\$ 374.00
20273	SME	Shop Manual (Electronic)	\$ 374.00
20274	ASK	Additional Set of Keys	\$ 286.00
20275	MSP	Metal (Behind Seats) Safety Partition	\$ 576.00
20276	PSP	Plexiglas (Behind Seats) Safety Partition	\$ 874.00
21036	JPR	Power Seats	\$ 183.00
*21381	JPR	Full Glass All Around	\$ 37.00

List standard paint colors: Silver, Black, White, Blue

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Indicates addition of option.

Cargo Van – Full Size, 7,000 lb. – Gasoline
 Item Number 6AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 4.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	225	Rear Door Type	Swing Out
Automatic Transmission	Automatic	Side Door Type	Swing Out
Locking Differential	Locking	Dark Tint Privacy Glass	RH Dr & Rr Dr
Drivetrain	RWD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	2
Fuel Capacity (gals.)	31	Front Seat Type	Bucket
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Front
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	135	2 Sets of Keys with FOBS	Required
Head Room (Front)	39	Intermittent Windshield Wipers	Required
Leg Room (Front)	40	Rear Window Wiper	NA
Shoulder Room (Front)	68	Rear Window Defroster	Required
Hip Room (Front)	65	Floor Mats	Front
Cargo Volume (cu.ft.)	235	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	4,940	Exterior Rear View Mirror	Dual
Payload (lbs.)	2,360	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	7,300		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 6AT – Cargo Van – Full Size, 7,000 lb. – Gasoline

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Avon Lake, OH

CONTRACTOR: Germain Ford	MFG: Ford	MODEL: E-150	MODEL NUMBER: E1E
Item ID No.: 20277	BUILD OUT DATE: TBD		UNIT PRICE: \$16,429.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20278	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.50
20279	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20280	30 Day	30 Day Tag	\$ 18.50
20281	Parts CD	Parts Manual	\$ 209.00
20282	Shop CD	Shop Manual	\$ 209.00
20283	Extra Keys	Additional Set of Keys	\$ 20.00
20284	Metal Safety	Metal (Behind Seats) Safety Partition	\$ 525.00
20285	Plexiglass	Plexiglas (Behind Seats) Safety Partition	\$ 895.00
-	Cloth	Cloth Seat Covering (Specify on PO)	\$ 0.00
20287	769	Rear Step Bumper	\$ 169.00
20288	60S/W/17W	Side Slider Door w/ Privacy Glass	\$ 199.00
20289	924	Privacy Glass All-Around	\$ 395.00
-	No Windows	No Windows (Specify on PO)	\$ (50.00)
20291	Back up Alarm	Back Up Alarm	\$ 129.00
21038	Racks & Bins	Racks and Bins (Steel)	\$ 999.00
21039	Racks & Bins	Racks and Bins (Quiet Flex)	\$ 999.00

List standard paint colors: BY-School Bus Yellow, E4-Vermillion Red, UA-Black, UK-Royal Red, YZ-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cargo Van – Full Size, 8,600 lb. – FFV
 Item Number 7BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 4.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	225	Rear Door Type	Swing Out
Automatic Transmission	Automatic	Side Door Type	Swing Out
Locking Differential	Locking	Dark Tint Privacy Glass	RH Dr & Rr Dr
Drivetrain	RWD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	2
Fuel Capacity (gals.)	31	Front Seat Type	Bucket
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Front
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	135	2 Sets of Keys with FOBS	Required
Head Room (Front)	39	Intermittent Windshield Wipers	Required
Leg Room (Front)	40	Rear Window Wiper	NA
Shoulder Room (Front)	68	Rear Window Defroster	Required
Hip Room (Front)	65	Floor Mats	Front
Cargo Volume (cu.ft.)	235	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,290	Exterior Rear View Mirror	Dual
Payload (lbs.)	3,310	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	8,600		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 7BT – Cargo Van – Full Size, 8,600 lb. – FFV

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Avon Lake, OH

CONTRACTOR: Germain Ford	MFG: Ford	MODEL: E-250	MODEL NUMBER: E2E
Item ID No.: 20292	BUILD OUT DATE: TBD	UNIT PRICE: \$17,199.00	

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20293	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.50
20294	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20295	30 Day	30 Day Tag	\$ 18.50
20296	Parts CD	Parts Manual	\$ 209.00
20297	Shop CD	Shop Manual	\$ 209.00
20298	Extra Keys	Additional Set of Keys	\$ 20.00
20299	Steel Safety	Metal (Behind Seats) Safety Partition	\$ 495.00
20300	Plexiglass	Plexiglas (Behind Seats) Safety Partition	\$ 645.00
-	Cloth	Cloth Seat Covering (Specify on PO)	\$ 0.00
20302	769	Rear Step Bumper	\$ 150.00
20303	60S/W/17W	Side Slider Door w/ Privacy Glass	\$ 199.00
20304	924	Privacy Glass All-Around	\$ 295.00
-	No Windows	No Windows (Specify on PO)	\$ (50.00)
20306	Running B	Running Boards	\$ 279.00
20307	Trailer Tow	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 395.00
20308	Back Up Alarm	Back Up Alarm	\$ 99.00
21050	Racks and Bins	Racks and Bins (Steel)	\$ 999.00
21051	Racks and Bins	Racks and Bins (Quiet Flex)	\$ 999.00

List standard paint colors: BY-School Bus Yellow, E4-Vermillion Red, UA-Black, UK-Royal Red, YZ-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cargo Van – Full Size, 9,500 lb. – FFV
 Item Number 8BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 4.8	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	255	Rear Door Type	Swing Out
Automatic Transmission	Automatic	Side Door Type	Swing Out
Locking Differential	Locking	Dark Tint Privacy Glass	RH Dr & Rr Dr
Drivetrain	RWD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	2
Fuel Capacity (gals.)	31	Front Seat Type	Bucket
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Front
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	135	2 Sets of Keys with FOBS	Required
Head Room (Front)	39	Intermittent Windshield Wipers	Required
Leg Room (Front)	40	Rear Window Wiper	NA
Shoulder Room (Front)	68	Rear Window Defroster	Required
Hip Room (Front)	65	Floor Mats	Front
Cargo Volume (cu.ft.)	235	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,390	Exterior Rear View Mirror	Dual
Payload (lbs.)	4,110	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	9,500		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 8BT – Cargo Van – Full Size, 9,500 lb. – FFV

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Avon Lake, OH

CONTRACTOR: Germain Ford	MFG: Ford	MODEL: E-350	MODEL NUMBER: E3E
Item ID No.: 20310	BUILD OUT DATE: TBD		UNIT PRICE: \$19,929.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20311	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.50
20312	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20313	30 Day	30 Day Tag	\$ 18.50
20314	Parts CD	Parts Manual	\$ 209.00
20315	Shop CD	Shop Manual	\$ 209.00
20316	Extra Keys	Additional Set of Keys	\$ 20.00
20317	Steel Safety	Metal (Behind Seats) Safety Partition	\$ 495.00
20318	Plexiglass	Plexiglas (Behind Seats) Safety Partition	\$ 645.00
-	Cloth	Cloth Seat Covering (Specify on PO)	\$ 0.00
20320	769	Rear Step Bumper	\$ 150.00
20321	60S/W/17W	Side Slider Door w/ Privacy Glass	\$ 199.00
20322	924	Privacy Glass All-Around	\$ 295.00
-	No Windows	No Windows (Specify on PO)	\$ (50.00)
20324	Running B	Running Boards	\$ 279.00
20325	Trailer Tow	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 395.00
20326	Back Up Alarm	Back Up Alarm	\$ 99.00
21052	Racks and Bins	Racks and Bins (Steel)	\$ 999.00
21053	Racks and Bins	Racks and Bins (Quiet Flex)	\$ 999.00
*21380	Extended Length	Extended Length (278.3 cu. ft. cargo volume)	\$ 1999.00

List standard paint colors: BY-School Bus Yellow, E4-Vermillion Red, UA-Black, UK-Royal Red, YZ-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Indicates addition of option.

Cargo Van – Full Size, 9,500 lb. – Diesel
 Item Number 8CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 turbo / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	260	Rear Door Type	Swing Out
Automatic Transmission	Automatic	Side Door Type	Swing Out
Locking Differential	Locking	Dark Tint Privacy Glass	RH Dr & Rr Dr
Drivetrain	RWD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	2
Fuel Capacity (gals.)	31	Front Seat Type	Bucket
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Front
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	135	2 Sets of Keys with FOBS	Required
Head Room (Front)	39	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	68	Rear Window Defroster	Required
Hip Room (Front)	65	Floor Mats	Front
Cargo Volume (cu.ft.)	270	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,200	Exterior Rear View Mirror	Dual
Payload (lbs.)	4,400	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	9,600		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 8CT – Cargo Van – Full Size, 9,500 lb. – Diesel

DELIVERY: 60 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER:

CONTRACTOR: White Allen Chevy	MFG: Chevy	MODEL: Express	MODEL NUMBER: CG3405
Item ID No.: 20327	BUILD OUT DATE: TBD		UNIT PRICE: \$31,999.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20328	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.50
20329	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20330	-	30 Day Tag	\$ 5.00
20331	-	Parts Manual	\$ 175.00
20332	-	Shop Manual	\$ 175.00
20333	-	Additional Set of Keys	\$ 75.00
20334	-	Metal (Behind Seats) Safety Partition	\$ 425.00
20335	-	Plexiglas (Behind Seats) Safety Partition	\$ 475.00
20336	-	Cloth Seat Covering	\$ 50.00
-	-	Rear Step Bumper (Specify on PO)	\$ 0.00
20338	-	Side Slider Door w/ Privacy Glass	\$ 130.00
20339	-	Privacy Glass All-Around	\$ 275.00
-	-	No Windows (Specify on PO)	\$ 0.00
20341	-	Running Boards	\$ 240.00
20342	-	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 380.00
20343	-	Back Up Alarm	\$ 75.00
21054	-	Bin Package	\$ 1,350.00

List standard paint colors: Summit White, Sandstone Metallic, Greystone Metallic, Dark Blue Metallic, Black, Dark Green Metallic, Victory Red, Sheer Silver Metallic

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 0% above manufacturer invoice.

Pickup – Compact, 2WD, Regular Cab – Gasoline
 Item Number 10AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	4 / 2.9	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	185	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6
Locking Differential	Ltd. Slip – Mfg Std	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (gals.)	19	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Cloth
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	111	2 Sets of Keys with FOBS	Required
Head Room (Front)	39	Intermittent Windshield Wipers	Required
Leg Room (Front)	40	Rear Window Wiper	NA
Shoulder Room (Front)	57	Rear Window Defroster	NA
Hip Room (Front)	53	Floor Mats	Front
Cargo Volume (cu.ft.)	44	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	3,365	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,485	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	4,850		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 10AT – Pickup – Compact, 2WD, Regular Cab – Gasoline

DELIVERY: 60 DAYS A.R.O. (See IV.A.)

INDICATE CITY/STATE OF MANUFACTURER:

CONTRACTOR: White Allen Chevy	MFG: Chevrolet	MODEL: Colorado	MODEL NUMBER: CS15403
Item ID No.: 20344	BUILD OUT DATE: TBD	UNIT PRICE: \$15,849.00	

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20345	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.38
20346	Minimum Delivery Charge:	\$ 40.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20347	-	30 Day Tag	\$ 5.00
20348	-	Parts Manual	\$ 175.00
20349	-	Shop Manual	\$ 175.00
20350	-	Additional Set of Keys	\$ 75.00
*-	-	Vinyl Seat Covering	\$ 0.00
20352	-	Bed Liner	\$ 150.00
21055	-	Trailer Package	\$ 250.00

List standard paint colors: Summit White, Black, Sheer Silver Metallic, Victory Red, Deep Navy, Aqua Blue Metallic

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 0% above manufacturer invoice.

*Indicates change.

Pickup – Compact, 4WD, Regular Cab – Gasoline
 Item Number 11AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	4 / 2.9	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	185	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (gals.)	19	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Cloth
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	111	2 Sets of Keys with FOBS	Required
Head Room (Front)	39	Intermittent Windshield Wipers	Required
Leg Room (Front)	44	Rear Window Wiper	NA
Shoulder Room (Front)	57	Rear Window Defroster	NA
Hip Room (Front)	53	Floor Mats	Front
Cargo Volume (cu.ft.)	44	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	3,685	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,465	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	5,150		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 11AT – Pickup – Compact, 4WD, Regular Cab – Gasoline

DELIVERY: 60 DAYS A.R.O. (See IV.A.)

INDICATE CITY/STATE OF MANUFACTURER:

CONTRACTOR: White Allen Chevy	MFG: Chevrolet	MODEL: Colorado	MODEL NUMBER: CT15403
Item ID No.: 20353	BUILD OUT DATE: TBD		UNIT PRICE: \$17,449.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20354	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.38
20355	Minimum Delivery Charge:	\$ 40.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20356	-	30 Day Tag	\$ 5.00
20357	-	Parts Manual	\$ 175.00
20358	-	Shop Manual	\$ 175.00
20359	-	Additional Set of Keys (2)	\$ 75.00
	-	Vinyl Seat Covering (Specify on PO)	\$ 0.00
20361	-	Bed Liner	\$ 130.00
20362	-	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 230.00
20363	-	All-Terrain Tires	\$ 110.00
21074	-	Step Bars	\$ 275.00

List standard paint colors: Summit White, Black, Sheer Silver Metallic, Victory Red, Deep Navy, Aqua Blue Metallic

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – Compact, 2WD, Extended Cab – Gasoline
 Item Number 12AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	5 / 3.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	242	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6
Locking Differential	Ltd. Slip – Mfg Std	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	5
Fuel Capacity (gals.)	19	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Cloth
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	126	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	39 / 37	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	42 / 23	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	57 / 57	Rear Window Defroster	NA
Hip Room (Front / Rear)	53 / 57	Floor Mats	Front
Cargo Volume (cu.ft.)	44	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	3,560	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,940	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	5,000		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 12AT – Pickup – Compact, 2WD, Extended Cab – Gasoline

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Shreveport, LA

CONTRACTOR: Taylor Chevrolet	MFG: Chevrolet	MODEL: Colorado	MODEL NUMBER: CS15653
Item ID No.: 20364	BUILD OUT DATE: TBD		UNIT PRICE: \$16,137.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20365	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.22
20366	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20367	TT	30 Day Tag	\$ 20.00
20368	PM	Parts Manual	\$ 325.00
20369	SM	Shop Manual	\$ 325.00
20370	AK	Additional Set of Keys	\$ 130.00
-	9ZW	Vinyl Seat Covering (Specify on PO)	\$ 0.00
20372	BL	Bed Liner	\$ 149.00

List standard paint colors: Black, White, Orange, Victory Red, Deep Blue, Aqua Blue, Dark Grey, Sheer Silver

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – Compact, 4WD, Extended Cab – Gasoline
 Item Number 13AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	5 / 3.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	242	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6
Locking Differential	Ltd. Slip – Mfg Std	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	5
Fuel Capacity (gals.)	19	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Cloth
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	126	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	39 / 37	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	42 / 23	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	57 / 57	Rear Window Defroster	NA
Hip Room (Front / Rear)	53 / 57	Floor Mats	Front
Cargo Volume (cu.ft.)	44	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	3,560	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,940	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	5,000		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 13AT – Pickup – Compact, 4WD, Extended Cab – Gasoline

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Shreveport, LA

CONTRACTOR: Taylor Chevrolet	MFG: Chevrolet	MODEL: Colorado	MODEL NUMBER: CT15653
Item ID No.: 20373	BUILD OUT DATE: TBD		UNIT PRICE: \$19,142.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20374	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.22
20375	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20376	TT	30 Day Tag	\$ 20.00
20377	PM	Parts Manual	\$ 325.00
20378	SM	Shop Manual	\$ 325.00
20379	AK	Additional Set of Keys	\$ 130.00
-	VS	Vinyl Seat Covering (Specify on PO)	\$ 0.00
20381	BL	Bed Liner	\$ 149.00

List standard paint colors: Black, White, Orange, Victory Red, Deep Blue, Aqua Blue, Dark Grey, Sheer Silver

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 6,400 lbs., 2WD, Reg Cab, 8’ Bed – FFV
 Item Number 14BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 4.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	302	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	8
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	3
Fuel Capacity (gals.)	32	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	133	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	62	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	4,750	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,650	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	6,400		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM – 14BT – Pickup – 6,400 lbs., 2WD, Reg Cab, 8' Bed – FFV

DELIVERY: 60-120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Wixom, MI

CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F150	MODEL NUMBER: F1C
Item ID No.: 21047	BUILD OUT DATE: TBD		UNIT PRICE: \$17,189.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20178	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.34
20179	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20180	TEMP	30 Day Tag	\$ 18.50
20181	P B	Parts Manual	\$ 295.00
20182	S M	Shop Manual	\$ 295.00
20183	KEY	Additional Set of Keys	\$ 194.00
-	C	Cloth Seat Covering (Specify on PO)	\$ 0.00
20185	96P	Bed Liner	\$ 235.00
20186	535/67T	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 585.00
Included	-	All-Terrain Tires	\$ 0.00
20188	54T	Trailer Tow Mirrors	\$ 124.00
20189	B/A	Backup Alarm	\$ 85.00
-	99M	3.7 V6 FFV, 302 HP, 278 ft.lb.tq. (Specify on PO)	\$ (550.00)

List standard paint colors: Dark Blue Pearl, Vermillion Red, Tuxedo Black Metal, Sterling Gray Metal, Ingot Silver Metal

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 6,400 lbs., 4WD, Reg Cab, 8' Bed – FFV
 Item Number 15BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 4.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	*302	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	8
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	3
Fuel Capacity (gals.)	32	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	133	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	62	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,040	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,560	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	6,600		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM – 15BT – Pickup – 6,400 lbs., 4WD, Reg Cab, 8' Bed – FFV

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Fort Wayne, IN

CONTRACTOR: Bob Ross Buick	MFG: GMC	Sierra MODEL: 1500	MODEL NUMBER: TK10903
Item ID No.: 20190	BUILD OUT DATE: TBD		UNIT PRICE: \$19,927.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20191	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20192	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20193	STATE	30 Day Tag	\$ 18.50
20194	PARTS	Parts Manual	\$ 275.00
20195	SHOP	Shop Manual	\$ 275.00
20196	KEYS	Additional Set of Keys	\$ 60.00
-	88B	Cloth Seat Covering (Specify on PO)	\$ 0.00
20198	BED	Bed Liner	\$ 175.00
20199	Z82 & JL1	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 575.00
20200	QXR	All-Terrain Tires	\$ 199.00
20201	6P3	Trailer Tow Mirrors	\$ 242.00
20202	8S3	Backup Alarm	\$ 137.00
21056	CAB	Cab Steps	\$ 499.00
21057	SPRAY	Spray-In Bed Liner	\$ 480.00

List standard paint colors: Red, White, Midnight Blue, Black, Stealth Gray, Steel Gray, Quicksilver, Mocha Steel

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

3. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
4. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 6,400 lbs., 2WD, Ext Cab, 6 ½' Bed – FFV
 Item Number 16BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 4.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	302	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6 ½
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (gals.)	26	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	41 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 34	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	62 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,005	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,695	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	6,700		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM – 16BT – Pickup – 6,400 lbs., 2WD, Ext Cab, 6 ½' Bed – FFV

DELIVERY: 90-120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Wixom, MI

CONTRACTOR: Middletown Ford	MFG: Ford	F150 MODEL: Super Cab	MODEL NUMBER: X1C
Item ID No.: 20203	BUILD OUT DATE: TBD		UNIT PRICE: \$19,450.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20204	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.34
20205	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20206	TEMP	30 Day Tag	\$ 18.50
20207	P B	Parts Manual	\$ 295.00
20208	S M	Shop Manual	\$ 295.00
20209	KEY	Additional Set of Keys	\$ 194.00
-	C	Cloth Seat Covering (Specify on PO)	\$ 0.00
20211	96P	Bed Liner	\$ 235.00
20212	535/67T	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 585.00
Included	-	All-Terrain Tires	\$ 0.00
20215	54T	Trailer Tow Mirrors	\$ 124.00
20216	B/A	Backup Alarm	\$ 85.00
-	99M	3.7 V6 FFV, 302 HP, 278 ft.lb.tq. (Specify on PO)	\$ (550.00)

List standard paint colors: Dark Blue Pearl, Vermillion Red, Tuxedo Black Metal, Sterling Gray Metal, Ingot Silver Metal, Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 6,400 lbs., 4WD, Ext Cab, 6 ½' Bed – FFV
 Item Number 17BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 4.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	302	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6 ½
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (gals.)	26	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	41 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 34	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	62 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,180	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,520	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	6,700		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM – 17BT – Pickup – 6,400 lbs., 4WD, Ext Cab, 6 ½' Bed – FFV

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Fort Wayne, IN

CONTRACTOR: Bob Ross Buick	MFG: GMC	Sierra MODEL: 1500	MODEL NUMBER: TK10753
Item ID No.: 20217	BUILD OUT DATE: TBD		UNIT PRICE: \$22,084.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20218	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20219	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20220	STATE	30 Day Tag	\$ 18.50
20221	PARTS	Parts Manual	\$ 275.00
20222	SHOP	Shop Manual	\$ 275.00
20223	KEYS	Additional Set of Keys	\$ 60.00
-	88B	Cloth Seat Covering (Specify on PO)	\$ 0.00
20225	BED	Bed Liner	\$ 225.00
20226	Z82 & JL1	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 575.00
20227	QJP	All-Terrain Tires	\$ 74.00
20228	6P3	Trailer Tow Mirrors	\$ 242.00
20229	8S3	Backup Alarm	\$ 137.00
21058	CAB	Cab Steps	\$ 499.00
21059	SPRAY	Spray-In Bed Liner	\$ 480.00

List standard paint colors: Red, White, Midnight Blue, Black, Stealth Gray, Steel Gray, Quicksilver, Mocha Steel

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 6,400 lbs., 2WD, Crew Cab, 5 ½' Bed – FFV
 Item Number 18BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 4.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	302	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	5 ½
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (gals.)	26	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	41 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 38	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	62 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,135	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,665	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	6,800		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM – 18BT – Pickup – 6,400 lbs., 2WD, Crew Cab, 5 ½' Bed – FFV

DELIVERY: 60-120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Wixom, MI

CONTRACTOR: Middletown Ford	MFG: Ford	Ford Crew MODEL: Cab 4X2	MODEL NUMBER: W1C
Item ID No.: 20230	BUILD OUT DATE: TBD		UNIT PRICE: \$21,749.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20231	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.34
20232	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20233	TEMP	30 Day Tag	\$ 18.50
20234	P B	Parts Manual	\$ 295.00
20235	S M	Shop Manual	\$ 295.00
20236	KEY	Additional Set of Keys	\$ 194.00
-	C	Cloth Seat Covering (Specify on PO)	\$ 0.00
20238	96P	Bed Liner	\$ 235.00
20239	535/67T	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 585.00
Included	-	All-Terrain Tires	\$ 0.00
20241	54T	Trailer Tow Mirrors	\$ 124.00
20242	B/A	Backup Alarm	\$ 85.00
-	99M	3.7 V6 FFV, 302 HP, 278 ft.lb.tq. (Specify on PO)	\$ (550.00)

List standard paint colors: Dark Blue Pearl, Vermillion Red, Tuxedo Black Metal, Sterling Gray Metal, Ingot Silver Metal, Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 6,400 lbs., 4WD, Crew Cab, 5 ½' Bed – FFV
 Item Number 19BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 4.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	302	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	5 ½
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (gals.)	26	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	41 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 38	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	62 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,240	Exterior Rear View Mirror	Dual
Payload (lbs.)	1,560	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	6,800		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM – 19BT – Pickup – 6,400 lbs., 4WD, Crew Cab, 5 ½' Bed – FFV

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Silao, Mexico

CONTRACTOR: Bob Ross Buick	MFG: GMC	Sierra MODEL: 1500	MODEL NUMBER: TK10543
Item ID No.: 20546	BUILD OUT DATE: TBD		UNIT PRICE: \$24,269.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20547	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20548	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20549	STATE	30 Day Tag	\$ 18.50
20550	PARTS	Parts Manual	\$ 275.00
20551	SHOP	Shop Manual	\$ 275.00
20552	KEYS	Additional Set of Keys	\$ 60.00
-	88B	Cloth Seat Covering (Specify on PO)	\$ 0.00
20554	BED	Bed Liner	\$ 175.00
20555	Z82 & JL1	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 575.00
20556	QJP	All-Terrain Tires	\$ 74.00
20557	6P3	Trailer Tow Mirrors	\$ 242.00
20558	8S3	Backup Alarm	\$ 135.00
21060	CAB	Cab Steps	\$ 499.00
21061	SPRAY	Spray-In Bed Liner	\$ 480.00

List standard paint colors: Red, White, Midnight Blue, Black, Stealth Gray, Mocha Steel

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 8,500 lbs., 2WD, Reg Cab, 8' Bed – Gasoline
 Item Number 20AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	355	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	8
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	133	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,585	Exterior Rear View Mirror	Dual
Payload (lbs.)	3,065	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	8,650		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 20AT – Pickup – 8,500 lbs., 2WD, Reg Cab, 8' Bed – Gasoline

DELIVERY: 125 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Germain Ford	MFG: Ford	MODEL: F-250	MODEL NUMBER: F2A
Item ID No.: 20382	BUILD OUT DATE: TBD		UNIT PRICE: \$18,745.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20383	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.50
20384	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20385	30 Day	30 Day Tag	\$ 18.50
20386	Parts CD	Parts Manual	\$ 206.00
20387	Shop CD	Shop Manual	\$ 206.00
20388	Extra Key	Additional Set of Keys	\$ 49.00
20389	Cloth	Cloth Seat Covering	\$ 60.00
20390	Bedliner	Bed Liner	\$ 149.00
20391	52B Brake	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 199.00
20392	ATT Tires	All-Terrain Tires	\$ 125.00
-	TT Mirrors	Trailer Tow Mirrors	Included
20394	Back up Alarm	Backup Alarm	\$ 99.00
20395	6 Door Service	6- Door Utility Body	\$ 2,999.00
20396	18B	Step Rails / Running Boards	\$ 275.00
21062	Spray In Liner	Spray In Liner	\$ 595.00

List standard paint colors: DX DK- Blue Pearl, F1-Vermillion Red, GG-Forest Green, LQ-Pale Adobe, UD-Black CC, UH-Tuxedo Black, UJ-Sterling Grey, UX-Ingot Silver, W6-Green Gem, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 8,500 lbs., 4WD, Reg Cab, 8' Bed – Gasoline
 Item Number 21AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	355	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	8
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	133	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,920	Exterior Rear View Mirror	Dual
Payload (lbs.)	2,730	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	8,650	Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 21AT – Pickup – 8,500 lbs., 4WD, Reg Cab, 8' Bed – Gasoline

DELIVERY: 125 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Germain Ford	MFG: Ford	MODEL: F-250	MODEL NUMBER: F2B
Item ID No.: 20397	BUILD OUT DATE: TBD	UNIT PRICE: \$20,769.00	

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20398	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.50
20399	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20400	30 Day	30 Day Tag	\$ 18.50
20401	Parts CD	Parts Manual	\$ 206.00
20402	Shop CD	Shop Manual	\$ 206.00
20403	Extra Key	Additional Set of Keys	\$ 49.00
20404	Cloth	Cloth Seat Covering	\$ 60.00
20405	Bedliner	Bed Liner	\$ 149.00
20406	52B Brake	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 199.00
20407	ATT Tires	All-Terrain Tires	\$ 149.00
**_	TT Mirrors	Trailer Tow Mirrors	Included
20409	Back up Alarm	Backup Alarm	\$ 99.00
20410	6 Door Service	6- Door Utility Body	\$ 2,899.00
20411	18B	Step Rails / Running Boards	\$ 270.00
20412	473	*Manufacturer Snow Plow Prep Package	\$ **71.00
20413	Snow Dog Plow	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,909.00
21063	Spray In Liner	Spray in Liner	\$ 595.00

List standard paint colors: DX DK- Blue Pearl, F1-Vermillion Red, GG-Forest Green, LQ-Pale Adobe, UD-Black CC, UH-Tuxedo Black, UJ-Sterling Grey, UX-Ingot Silver, W6-Green Gem, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 0% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

**Indicates change.

Pickup – 8,500 lbs., 2WD, Ext Cab, 6.5' Bed – Gasoline
 Item Number 22AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	355	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	6
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	141	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 34	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	5,995	Exterior Rear View Mirror	Dual
Payload (lbs.)	2,805	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	8,800		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 22AT – Pickup – 8,500 lbs., 2WD, Ext Cab, 6.5' Bed – Gasoline

DELIVERY: 190 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Valley Ford	MFG: Ford	MODEL: F250	MODEL NUMBER: X2A
Item ID No.: 20414	BUILD OUT DATE: TBD		UNIT PRICE: \$21,019.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20415	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20416	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20417	30 Day Tag	30 Day Tag	\$ 18.50
20418	Parts Manual	Parts Manual	\$ 379.00
20419	Shop Manual	Shop Manual	\$ 379.00
20420	O5KF	Additional Set of Keys	\$ 76.95
20421	1S	Cloth Seat Covering	\$ 83.00
20422	Bed Liner	Bed Liner	\$ 150.00
20423	52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20424	TBM	All-Terrain Tires	\$ 124.00
-	Included	Trailer Tow Mirrors	\$ 0.00
20426	O4BUA	Backup Alarm	\$ 50.00
20427	18B	Step Rails / Running Boards	\$ 307.00
20428	8' Bed	8' Bed in lieu of 6 ½' Bed	\$ 175.00
21064	O11SL	Spray Liner	\$ 699.00

List standard paint colors: White, Black, Red, Blue, Forest Green, Pale Adobe, Grey, Silver, Green Gem

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 8,500 lbs., 4WD, Ext Cab, 6.5' Bed – Gasoline
 Item Number 23AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	355	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	6
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	141	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 34	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	6,280	Exterior Rear View Mirror	Dual
Payload (lbs.)	2,520	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	8,800	Skid Plates(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 23AT – Pickup – 8,500 lbs., 4WD, Ext Cab, 6.5' Bed – Gasoline

DELIVERY: 190 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Valley Ford	MFG: Ford	MODEL: F250	MODEL NUMBER: X2B
Item ID No.: 20429	BUILD OUT DATE: TBD		UNIT PRICE: \$23,193.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20430	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20431	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20432	30 Day Tag	30 Day Tag	\$ 18.50
20433	Parts Manual	Parts Manual	\$ 379.00
20434	Shop Manual	Shop Manual	\$ 379.00
20435	O5KF	Additional Set of Keys	\$ 76.95
20436	1S	Cloth Seat Covering	\$ 83.00
20437	O6BLF	Bed Liner	\$ 150.00
20438	52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20439	TBM	All-Terrain Tires	\$ 124.00
**-	Included	Trailer Tow Mirrors	\$ 0.00
20441	O4BUA	Backup Alarm	\$ 50.00
20442	18B	Step Rails / Running Boards	\$ 307.00
20443	473	*Manufacturer Snow Plow Prep Package	\$ 71.00
20444	O9PL8	Snow Plow Package (Order w/ Snow Plow Prep Package)	\$ 2,705.00
20445	8' Bed	8' Bed in lieu of 6 ½' Bed	\$ 176.00
21065	O11SL	Spray Liner	\$ 699.00

List standard paint colors: White, Black, Red, Blue, Forest Green, Pale Adobe, Grey, Silver, Green Gem

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

**Indicates change.

Pickup – 8,500 lbs., 2WD, Crew Cab, 5.5' Bed – Gasoline
 Item Number 24AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	355	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	5.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	6
Fuel Capacity (gals.)	34	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	153	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 40	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 39	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 65	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	NA	Exterior Rear View Mirror	Dual
Payload (lbs.)	NA	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	8,800		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 24AT – Pickup – 8,500 lbs., 2WD, Crew Cab, 5.5' Bed – Gasoline

DELIVERY: 90-150 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Saltillo, Mexico	
CONTRACTOR: Charlies Dodge	MFG: Dodge	MODEL: RAM 2500	MODEL NUMBER: OJ2L91
Item ID No.: 20446	BUILD OUT DATE: TBD		UNIT PRICE: \$20,169.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20447	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.34
20448	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20449	3DT	30 Day Tag	\$ 18.50
20450	PME	Parts Manual	\$ 374.00
20451	SME	Shop Manual	\$ 374.00
20452	ASK	Additional Set of Keys	\$ 289.00
20453	AJY	Cloth Seat Covering	\$ 482.00
20454	XME	Bed Liner	\$ 214.00
20455	XHC	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 201.00
20456	TWE	All-Terrain Tires	\$ 87.00
20457	GPG	Trailer Tow Mirrors	\$ 157.00
20458	BUA	Backup Alarm	\$ 179.00
20459	6DB	6- Door Utility Body	\$ 4,250.00
20460	MRT	Step Rails / Running Boards	\$ 573.00
20461	2L92	6 ½' Bed in lieu of 5 ½' Bed	\$ 206.00
21066	XMF	Spray Bed Liner	\$ 416.00

List standard paint colors: Black, Silver, White, Red, Blue, Brown, Sagebrush, Cherry Red, Gray

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 8,500 lbs., 4WD, Crew Cab, 5.5' Bed – Gasoline
 Item Number 25AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	355	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	5.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	6
Fuel Capacity (gals.)	34	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	160	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 34	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	NA	Exterior Rear View Mirror	Dual
Payload (lbs.)	NA	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	8,800	Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 25AT – Pickup – 8,500 lbs., 4WD, Crew Cab, 5.5' Bed – Gasoline

DELIVERY: 90-150 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Saltillo, Mexico

CONTRACTOR: Charlies Dodge	MFG: Dodge	MODEL: RAM 2500	MODEL NUMBER: OJ7L91
Item ID No.: 20462	BUILD OUT DATE: TBD		UNIT PRICE: \$22,391.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20463	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.34
20464	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20465	3DT	30 Day Tag	\$ 18.50
20466	PME	Parts Manual (Electronic)	\$ 374.00
20467	SME	Shop Manual (Electronic)	\$ 374.00
20468	ASK	Additional Set of Keys	\$ 289.00
20469	AJY	Cloth Seat Covering	\$ 482.00
20470	XME	Bed Liner	\$ 214.00
20471	XHC	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 201.00
20472	TWE	All-Terrain Tires	\$ 87.00
20473	GPG	Trailer Tow Mirrors	\$ 157.00
20474	BUA	Backup Alarm	\$ 179.00
20475	6DB	6- Door Utility Body	\$ 4,250.00
20476	MRT	Step Rails / Running Boards	\$ 573.00
20477	AHD	*Manufacturer Snow Plow Prep Package	\$ 161.00
20478	PLW	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 3,095.00
20479	7L92	6 ½' Bed in lieu of 5 ½' Bed	\$ 206.00

List standard paint colors: Black, Silver, White, Red, Cherry Red, Gray, Blue, Brown, Sagebrush

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Pickup – 10,500 lbs., DRW, 2WD, Reg Cab, 8’ Bed – FFV
 Item Number 26BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 6.0	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	316	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	8
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	3
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	133	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	6,165	Exterior Rear View Mirror	Dual
Payload (lbs.)	6,635	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	12,800		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 26BT – Pickup – 10,500 lbs., DRW, 2WD, Reg Cab, 8' Bed – FFV

DELIVERY: 60-120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F-350	MODEL NUMBER: F3C
Item ID No.: 20480	BUILD OUT DATE: TBD		UNIT PRICE: \$21,248.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20481	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20482	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20483	TEMP	30 Day Tag	\$ 18.50
20484	PB	Parts Manual	\$ 395.00
20485	SM	Shop Manual	\$ 395.00
20486	Key	Additional Set of Keys	\$ 195.00
-	1	Cloth Seat Covering (Specify on PO)	\$ 0.00
20488	Liner	Bed Liner	\$ 250.00
20489	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20490	TBM	All-Terrain Tires	\$ 124.00
20491	D54	Trailer Tow Mirrors	\$ 124.00
20492	76C	Backup Alarm	\$ 124.00
20493	18B	Step Rails / Running Boards	\$ 299.00
-	F3A	Single Rear Wheel (Specify on PO)	\$ (690.00)

List standard paint colors: DX-Dark Blue Pearl Metallic, F1-Vermillion Red, LQ-Pale Adobe Metallic, UH-Tuxedo Black, W6-Green Gem, UJ-Sterling Gray, UX-Ingot Silver, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 10,500 lbs., DRW, 2WD, Reg Cab, 8’ Bed – Diesel
 Item Number 26CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	335	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	8
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	3
Fuel Capacity (gals.)	26	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	133	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	6,850	Exterior Rear View Mirror	Dual
Payload (lbs.)	4,650	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	11,500		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 26CT – Pickup – 10,500 lbs., DRW, 2WD, Reg Cab, 8' Bed – Diesel

DELIVERY: 60 – 120 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: F3C
Item ID No.: 20495	BUILD OUT DATE: TBD		UNIT PRICE: \$27,564.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20496	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20497	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20498	TEMP	30 Day Tag	\$ 18.50
20499	PB	Parts Manual	\$ 395.00
20500	SM	Shop Manual	\$ 395.00
20501	KEY	Additional Set of Keys	\$ 195.00
20502	1	Cloth Seat Covering	\$ 100.00
20503	LINER	Bed Liner	\$ 250.00
20504	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20505	TBM	All-Terrain Tires	\$ 124.00
20506	D54	Trailer Tow Mirrors	\$ 124.00
20507	76C	Backup Alarm	\$ 124.00
20508	18B	Step Rails / Running Boards	\$ 299.00
20509	41H	Cold-Weather Starting Aid	\$ 35.00
-	F3A	Single Rear Wheel (SRW) – (Specify on PO)	\$ (690.00)

List standard paint colors: DX-Dark Blue Pearl Metallic, F1-Vermillion Red, LQ-Pale Adobe Metallic, UH-Tuxedo Black, W6-Green Gem, UJ-Sterling Gray, UX-Ingot Silver, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 10,500 lbs., DRW, 4WD, Reg Cab, 8’ Bed – FFV
 Item Number 27BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 6.0	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	316	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	8
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	3
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	133	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	6,490	Exterior Rear View Mirror	Dual
Payload (lbs.)	6,310	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	12,800	Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 27BT – Pickup – 10,500 lbs., DRW, 4WD, Reg Cab, 8' Bed – FFV

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Flint, MI

CONTRACTOR: Bob Ross Buick	MFG: GMC	Sierra MODEL: 3500 HD	MODEL NUMBER: TK30903
Item ID No.: 20511	BUILD OUT DATE: TBD		UNIT PRICE: \$23,889.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20512	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20513	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20514	STATE	30 Day Tag	\$ 18.50
20515	PARTS	Parts Manual (Electronic)	\$ 275.00
20516	SHOP	Shop Manual (Paper)	\$ 275.00
20517	KEYS	Additional Set of Keys	\$ 60.00
-	88B	Cloth Seat Covering (Specify on PO)	\$ 0.00
20519	BED	Bed Liner	\$ 175.00
-	Z82	Tow Hitch / 7-Pin Plug / Brake Controller (Specify on PO)	\$ 0.00
20521	QZT	All-Terrain Tires	\$ 149.00
20522	6P3	Trailer Tow Mirrors	\$ 242.00
20523	8S3	Backup Alarm	\$ 137.00
20524	CAB	Step Rails / Running Boards	\$ 399.00
20525	VYU	*Manufacturer Snow Plow Prep Package	\$ 125.00
20526	PLOW	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,800.00
-	JFK	Single Rear Wheel (SRW) – (Specify on PO)	\$ (600.00)
21068	SPRAY	Spray –In Bedliner	\$ 450.00
21080	6C5	730 CCA HD Battery	\$ 52.00

List standard paint colors: Black, White, Red, Stealth Grey, Quicksilver, Steel Grey, Mocha Steel

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Pickup – 10,500 lbs., DRW, 4WD, Reg Cab, 8’ Bed – Diesel
 Item Number 27CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	350	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	8
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	3
Fuel Capacity (gals.)	26	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	133	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Cargo Volume (cu.ft.)	75	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	7,150	Exterior Rear View Mirror	Dual
Payload (lbs.)	5,050	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	12,200	Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 27CT – Pickup – 10,500 lbs., DRW, 4WD, Reg Cab, 8' Bed – Diesel

DELIVERY: 60 - 120 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: F3D
Item ID No.: 20528	BUILD OUT DATE: TBD		UNIT PRICE: \$30,119.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20529	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20530	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20531	TEMP	30 Day Tag	\$ 18.50
20532	PB	Parts Manual	\$ 395.00
20533	SM	Shop Manual	\$ 395.00
20534	KEY	Additional Set of Keys	\$ 195.00
20535	1	Cloth Seat Covering	\$ 100.00
20536	LINER	Bed Liner	\$ 250.00
20537	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20538	TBM	All-Terrain Tires	\$ 124.00
20539	D54	Trailer Tow Mirrors	\$ 124.00
20540	76C	Backup Alarm	\$ 124.00
20541	18B	Step Rails / Running Boards	\$ 299.00
20542	PREP	*Manufacturer Snow Plow Prep Package	\$ 124.00
20543	PLOW8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,895.00
20544	41H	Cold-Weather Starting Aid	\$ 35.00
-	F3B	Single Rear Wheel (SRW) – (Specify on PO)	\$ (690.00)

List standard paint colors: DX-Dark Blue Pearl Metallic, F1-Vermillion Red, LQ-Pale Adobe Metallic, UH-Tuxedo Black, W6-Green Gem, UJ-Sterling Gray, UX-Ingot Silver, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Pickup – 10,500 lbs., DRW, 2WD, Ext Cab, 8’ Bed – FFV
 Item Number 28BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 6.0	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	316	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	158	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 38	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 31	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	6,670	Exterior Rear View Mirror	Dual
Payload (lbs.)	6,330	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	13,000		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 28BT – Pickup – 10,500 lbs., DRW, 2WD, Ext Cab, 8' Bed – FFV

DELIVERY: 60 - 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: X3C
Item ID No.: 20559	BUILD OUT DATE: TBD		UNIT PRICE: \$23,630.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20560	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20561	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20562	TEMP	30 Day Tag	\$ 18.50
20563	PB	Parts Manual	\$ 395.00
20564	SM	Shop Manual	\$ 395.00
20565	KEY	Additional Set of Keys	\$ 195.00
20566	1	Cloth Seat Covering	\$ 100.00
20567	LINER	Bed Liner	\$ 250.00
20568	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20569	TBM	All-Terrain Tires	\$ 124.00
20570	D54	Trailer Tow Mirrors	\$ 124.00
20571	76C	Backup Alarm	\$ 124.00
20572	18B	Step Rails / Running Boards	\$ 299.00
-	Included	8' Bed in Lieu of 6 ½ Bed	\$ 0.00
-	X3A	Single Rear Wheel (SRW) – (Specify on PO)	\$ (690.00)

List standard paint colors: DX-Dark Blue Pearl Metallic, F1-Vermillion Red, LQ-Pale Adobe Metallic, UH-Tuxedo Black, W6-Green Gem, UJ-Sterling Gray, UX-Ingot Silver, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 10,500 lbs., DRW, 2WD, Ext Cab, 8’ Bed – Diesel
 Item Number 28CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	350	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	6
Fuel Capacity (gals.)	26	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	149	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 38	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 31	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	6,740	Exterior Rear View Mirror	Dual
Payload (lbs.)	3,360	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	10,100		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 28CT – Pickup – 10,500 lbs., DRW, 2WD, Ext Cab, 8' Bed – Diesel

DELIVERY: 60 - 120 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: X3C
Item ID No.: 20575	BUILD OUT DATE: TBD		UNIT PRICE: \$29,949.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20576	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20577	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20578	TEMP	30 Day Tag	\$ 18.50
20579	PB	Parts Manual	\$ 395.00
20580	SM	Shop Manual	\$ 395.00
20581	KEY	Additional Set of Keys	\$ 195.00
20582	1	Cloth Seat Covering	\$ 100.00
20583	LINER	Bed Liner	\$ 250.00
20584	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20585	TBM	All-Terrain Tires	\$ 124.00
20586	D54	Trailer Tow Mirrors	\$ 124.00
20587	76C	Backup Alarm	\$ 124.00
20588	18B	Step Rails / Running Boards	\$ 299.00
20589	41H	Cold-Weather Starting Aid	\$ 35.00
-	Included	8' Bed in Lieu of 6 ½ Bed	\$ 0.00
-	X3A	Single Rear Wheel (SRW) – (Specify on PO)	\$ (690.00)

List standard paint colors: DX-Dark Blue Pearl Metallic, F1-Vermillion Red, LQ-Pale Adobe Metallic, UH-Tuxedo Black, W6-Green Gem, UJ-Sterling Gray, UX-Ingot Silver, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 10,500 lbs., DRW, 4WD, Ext Cab, 8’ Bed – FFV
 Item Number 29BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 6.0	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	316	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	158	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 38	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 31	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	6,370	Exterior Rear View Mirror	Dual
Payload (lbs.)	6,630	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	13,000	Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 29BT – Pickup – 10,500 lbs., DRW, 4WD, Ext Cab, 8' Bed – FFV

DELIVERY: 60 -120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: X3D
Item ID No.: 20592	BUILD OUT DATE: TBD		UNIT PRICE: \$26,189.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20593	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20594	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20595	TEMP	30 Day Tag	\$ 18.50
20596	PB	Parts Manual	\$ 395.00
20597	SM	Shop Manual	\$ 395.00
20598	KEY	Additional Set of Keys	\$ 195.00
20599	1	Cloth Seat Covering	\$ 100.00
20600	LINER	Bed Liner	\$ 250.00
20601	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20602	TBM	All-Terrain Tires	\$ 124.00
20603	D54	Trailer Tow Mirrors	\$ 124.00
20604	76C	Backup Alarm	\$ 124.00
20605	18B	Step Rails / Running Boards	\$ 299.00
20606	PREP	*Manufacturer Snow Plow Prep Package	\$ 124.00
20607	PLOW8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,759.00
-	Included	8' Bed in lieu of 6 ½' Bed	Included
-	X3B	Single Rear Wheel (SRW) – (Specify on PO)	\$ (690.00)

List standard paint colors: DX-Dark Blue Pearl Metallic, F1-Vermillion Red, LQ-Pale Adobe Metallic, UH-Tuxedo Black, W6-Green Gem, UJ-Sterling Gray, UX-Ingot Silver, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Pickup – 10,500 lbs., DRW, 4WD, Ext Cab, 8’ Bed – Diesel
 Item Number 29CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	350	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	6.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	6
Fuel Capacity (gals.)	26	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	149	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 38	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 31	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	7,050	Exterior Rear View Mirror	Dual
Payload (lbs.)	3,050	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	10,100	Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 29CT – Pickup – 10,500 lbs., DRW, 4WD, Ext Cab, 8' Bed – Diesel

DELIVERY: 60 - 120 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: X3D
Item ID No.: 20610	BUILD OUT DATE: TBD		UNIT PRICE: \$34,430.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20611	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20612	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20613	TEMP	30 Day Tag	\$ 18.50
20614	PB	Parts Manual	\$ 395.00
20615	SM	Shop Manual	\$ 395.00
20616	KEY	Additional Set of Keys	\$ 195.00
20617	1	Cloth Seat Covering	\$ 100.00
20618	LINER	Bed Liner	\$ 250.00
20619	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20620	TBM	All-Terrain Tires	\$ 124.00
20621	D54	Trailer Tow Mirrors	\$ 124.00
20622	76C	Backup Alarm	\$ 124.00
20623	18B	Step Rails / Running Boards	\$ 299.00
20624	41H	Cold-Weather Starting Aid	\$ 35.00
20625	PREP	*Manufacturer Snow Plow Prep Package	\$ 124.00
20626	PLOW8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,759.00
-	Included	8' Bed in lieu of 6 ½' Bed	Included
-	X3B	Single Rear Wheel (SRW) – (Specify on PO)	\$ (690.00)

List standard paint colors: DX-Dark Blue Pearl Metallic, F1-Vermillion Red, LQ-Pale Adobe Metallic, UH-Tuxedo Black, W6-Green Gem, UJ-Sterling Gray, UX-Ingot Silver, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Pickup – 10,500 lbs., DRW, 2WD, Crew Cab, 6.5' Bed – FFV
 Item Number 30BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 6.0	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	316	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	5.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	153	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 40	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 39	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 65	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	6,775	Exterior Rear View Mirror	Dual
Payload (lbs.)	6,225	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	13,000		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 30BT – Pickup – 10,500 lbs., DRW, 2WD, Crew Cab, 6.5' Bed – FFV

DELIVERY: 60 DAYS A.R.O. (See IV.A.)

INDICATE CITY/STATE OF MANUFACTURER:

CONTRACTOR: White Allen Chevy	MFG: Chevrolet	Chevy MODEL: Silverado	MODEL NUMBER: CC30943
Item ID No.: 20629	BUILD OUT DATE: TBD		UNIT PRICE: \$24,949.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20630	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.50
20631	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20632	-	30 Day Tag	\$ 5.00
20633	-	Parts Manual	\$ 175.00
20634	-	Shop Manual	\$ 175.00
20635	-	Additional Set of Keys	\$ 75.00
-	-	Cloth Seat Covering	\$ 0.00
20637	-	Bed Liner	\$ 150.00
-	-	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 0.00
20639	-	All-Terrain Tires	\$ 195.00
-	-	Trailer Tow Mirrors	\$ 0.00
20641	-	Backup Alarm	\$ 70.00
20642	-	Step Rails / Running Boards	\$ 250.00
Included	-	6 1/2' Bed in lieu of 5 1/2' Bed	\$ 0.00
-	-	Single Rear Wheel (SRW) – (Specify on PO)	\$ 0.00
21071	-	Spray In Bed Liner	\$ 395.00
*21081	-	8' Bed in Lieu of 6.5' Bed	\$ 660.00

List standard paint colors: Greystone Metallic, Imperial Blue Metallic, Black, Blue Granite Metallic, Summit White
Victory Red, Silver Ice Metallic, Mocha Steel Metallic

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 0% above manufacturer invoice.

*Indicates addition of option.

Pickup – 10,500 lbs., DRW, 2WD, Crew Cab, 8’ Bed – Diesel
 Item Number 30CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	350	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	5.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	6
Fuel Capacity (gals.)	34	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	153	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 40	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 39	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 65	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	7,440	Exterior Rear View Mirror	Dual
Payload (lbs.)	3,160	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	10,500		
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 30CT – Pickup – 10,500 lbs., DRW, 2WD, Crew Cab, 8' Bed – Diesel

DELIVERY: 60 – 120 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: W3C
Item ID No.: 20645	BUILD OUT DATE: TBD		UNIT PRICE: \$31,618.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20646	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20647	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20648	TEMP	30 Day Tag	\$ 18.50
20649	PB	Parts Manual	\$ 395.00
20650	SM	Shop Manual	\$ 395.00
20651	KEY	Additional Set of Keys	\$ 195.00
20652	1	Cloth Seat Covering	\$ 100.00
20653	LINER	Bed Liner	\$ 250.00
20654	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20655	TBM	All-Terrain Tires	\$ 124.00
20656	D54	Trailer Tow Mirrors	\$ 124.00
20657	BA	Backup Alarm	\$ 124.00
20658	18B	Step Rails / Running Boards	\$ 299.00
20659	41H	Cold-Weather Starting Aid	\$ 35.00
-	Included	6 ½' Bed in lieu of 5 ½' Bed (8' Bed Included)	\$ 0.00
-	W3A	Single Rear Wheel (SRW) – (Specify on PO)	\$ (690.00)

List standard paint colors: DX-Dark Blue Pearl Metallic, F1-Vermillion Red, LQ-Pale Adobe Metallic, UH-Tuxedo Black, W6-Green Gem, UJ-Sterling Gray, UX-Ingot Silver, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Pickup – 10,500 lbs., DRW, 4WD, Crew Cab, 8’ Bed – FFV
 Item Number 31BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 6.0	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	316	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	5.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (gals.)	35	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	153	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 40	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 39	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 65	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	7,095	Exterior Rear View Mirror	Dual
Payload (lbs.)	5,905	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	13,000	Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 31BT – Pickup – 10,500 lbs., DRW, 4WD, Crew Cab, 8' Bed – FFV

DELIVERY: 60 DAYS A.R.O. (See IV.A.)

INDICATE CITY/STATE OF MANUFACTURER:

CONTRACTOR: White Allen Chevy	MFG: Chevrolet	Chevy MODEL: Silverado	MODEL NUMBER: CK30943
Item ID No.: 20662	BUILD OUT DATE: TBD		UNIT PRICE: \$26,990.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20663	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.50
20664	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20665	-	30 Day Tag	\$ 5.00
20666	-	Parts Manual	\$ 175.00
20667	-	Shop Manual	\$ 175.00
20668	-	Additional Set of Keys	\$ 75.00
20669	-	Cloth Seat Covering	\$ 0.00
20670	-	Bed Liner	\$ 150.00
20671	-	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 0.00
20672	-	All-Terrain Tires	\$ 195.00
20673	-	Trailer Tow Mirrors	\$ 0.00
20674	-	Backup Alarm	\$ 70.00
20675	-	Step Rails / Running Boards	\$ 250.00
20676	-	*Manufacturer Snow Plow Package	\$ 295.00
20677	Meyer 8 Foot	Snow Plow Package (order w/ Snow Plow Package)	\$ 3,040.00
**_	-	6 ½' Bed in lieu of 5 ½' Bed	\$ 0.00
**_	-	Single Rear Wheel (SRW)	\$ 0.00
21072	-	Spray In Bed Liner	\$ 395.00

List standard paint colors: Greystone Metallic, Imperial Blue Metallic, Black, Blue Granite Metallic, Summit White
 Victory Red, Silver Ice Metallic, Mocha Steel Metallic

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 0% above manufacturer invoice.

*Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.
 **Indicates change.

Pickup – 10,500 lbs., DRW, 4WD, Crew Cab, 8’ Bed – Diesel
 Item Number 31CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	350	Rear Door Type	Locking Tailgate
Automatic Transmission	Automatic	Bed Length (ft)	5.5
Locking Differential	Locking Differential	Rear Step Bumper	Mfg Std
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	6
Fuel Capacity (gals.)	34	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	153	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 34	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 61	Floor Mats	Front
Cargo Volume (cu.ft.)	60	Radio	Std. (less SAT)
Base Curb Weight (lbs.)	7,860	Exterior Rear View Mirror	Dual
Payload (lbs.)	2,640	Cargo Dome Lighting	Required
Gross Vehicle Weight Rating(GVWR)	10,500	Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 31CT – Pickup – 10,500 lbs., DRW, 4WD, Crew Cab, 8' Bed – Diesel

DELIVERY: 60 - 120 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: W3D
Item ID No.: 20680	BUILD OUT DATE: TBD		UNIT PRICE: \$34,608.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20681	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20682	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20683	TEMP	30 Day Tag	\$ 18.50
20684	PB	Parts Manual	\$ 395.00
20685	SM	Shop Manual	\$ 395.00
20686	KEY	Additional Set of Keys	\$ 195.00
20687	1	Cloth Seat Covering	\$ 100.00
20688	LINER	Bed Liner	\$ 250.00
20689	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 191.00
20690	TBM	All-Terrain Tires	\$ 124.00
20691	D54	Trailer Tow Mirrors	\$ 124.00
20692	BA	Backup Alarm	\$ 124.00
20693	18B	Step Rails / Running Boards	\$ 299.00
20694	41H	Cold-Weather Starting Aid	\$ 35.00
20695	PREP	*Manufacturer Snow Plow Package	\$ 124.00
20696	PLOW8	Snow Plow Package (order w/ Snow Plow Package)	\$ 2,759.00
-	Included	6 ½' Bed in lieu of 5 ½' Bed (8' Bed Included)	\$ 0.00
-	W3B	Single Rear Wheel (SRW) – (Specify on PO)	\$ (690.00)

List standard paint colors: DX-Dark Blue Pearl Metallic, F1-Vermillion Red, LQ-Pale Adobe Metallic, UH-Tuxedo Black, W6-Green Gem, UJ-Sterling Gray, UX-Ingot Silver, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 12,500 lbs., DRW, 2WD, Reg Cab – Gasoline
 Item Number 32AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	322	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	137	2 Sets of Keys with FOBS	Required
Head Room (Front)	41	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Base Curb Weight (lbs.)	5,980	Radio	Std. (less SAT)
Payload (lbs.)	6,520	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	12,500	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 32AT – Cab & Chassis – 12,500 lbs., DRW, 2WD, Reg Cab – Gasoline

DELIVERY: 190 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Valley Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: F3G
Item ID No.: 20699	BUILD OUT DATE: TBD		UNIT PRICE: \$20,887.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20700	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20701	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20702	30 Day Tag	30 Day Tag	\$ 18.50
20703	Parts Manual	Parts Manual	\$ 379.00
20704	Shop Manual	Shop Manual	\$ 379.00
20705	O5KF	Additional Set of Keys	\$ 76.95
20706	1S	Cloth Seat Covering	\$ 83.00
20707	52B/THP	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 370.00
20708	TBM	All-Terrain Tires	\$ 103.00
-	Included	Trailer Tow Mirrors	\$ 0.00
20710	O4BUA	Backup Alarm	\$ 50.00
20711	18B	Step Rails / Running Boards	\$ 266.00
20712	O19DMP	2 yd. Dump Body	\$ 7,290.00
20713	84" CA	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 171.00

List standard paint colors: White, Forest Green, Blue, Black, Pale Adobe, Red, Grey, Silver, Green Gem

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cab & Chassis – 12,500 lbs., DRW, 2WD, Reg Cab – Diesel
 Item Number 32CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	137	2 Sets of Keys with FOBS	Required
Head Room (Front)	41	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Base Curb Weight (lbs.)	7,085	Radio	Std. (less SAT)
Payload (lbs.)	5,915	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	13,000	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 32CT – Cab & Chassis – 12,500 lbs., DRW, 2WD, Reg Cab – Diesel

DELIVERY: 190 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Valley Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: F3G
Item ID No.: 20714	BUILD OUT DATE: TBD		UNIT PRICE: \$27,059.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20715	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20716	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20717	30 Day Tag	30 Day Tag	\$ 18.50
20718	Parts Manual	Parts Manual	\$ 379.00
20719	Shop Manual	Shop Manual	\$ 379.00
20720	O5KF	Additional Set of Keys	\$ 76.95
20721	1S	Cloth Seat Covering	\$ 83.00
20722	52B/THP	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 370.00
20723	TBM	All-Terrain Tires	\$ 104.00
-	Included	Trailer Tow Mirrors	\$ 0.00
20725	O4BUA	Backup Alarm	\$ 50.00
20726	18B	Step Rails / Running Boards	\$ 266.00
20727	O19DMP	2 yd. Dump Body	\$ 7,290.00
20728	84" CA	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 171.00
20729	41H	Cold-Weather Starting Aid	\$ 62.00

List standard paint colors: White, Black, Red, Blue, Forest Green, Pale Adobe, Grey, Silver, Green Gem

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cab & Chassis – 12,500 lbs., DRW, 4WD, Reg Cab – Gasoline
 Item Number 33AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	322	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	137	2 Sets of Keys with FOBS	Required
Head Room (Front)	41	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Base Curb Weight (lbs.)	6,250	Radio	Std. (less SAT)
Payload (lbs.)	6,250	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	12,500	Cargo Dome Lighting	Required
		Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 33AT – Cab & Chassis – 12,500 lbs., DRW, 4WD, Reg Cab – Gasoline

DELIVERY: 190 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Valley Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: F3H
Item ID No.: 20730	BUILD OUT DATE: TBD		UNIT PRICE: \$23,423.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20731	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20732	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20733	30 Day Tag	30 Day Tag	\$ 18.50
20734	Parts Manual	Parts Manual	\$ 379.00
20735	Shop Manual	Shop Manual	\$ 379.00
20736	O5KF	Additional Set of Keys	\$ 76.95
20737	1S	Cloth Seat Covering	\$ 83.00
20738	52B/THP	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 370.00
20739	TBM	All-Terrain Tires	\$ 103.00
-	Included	Trailer Tow Mirrors	\$ 0.00
20741	O4BUA	Backup Alarm	\$ 50.00
20742	18B	Step Rails / Running Boards	\$ 266.00
20743	O19DMP	2 yd. Dump Body	\$ 7,290.00
20744	84" CA	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 171.00
20745	473	*Manufacturer Snow Plow Prep Package	\$ 71.00
20746	O9PL8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,705.00

List standard paint colors: White, Black, Red, Blue, Forest Green, Pale Adobe, Grey, Silver, Green Gem

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 12,500 lbs., DRW, 4WD, Reg Cab – Diesel
 Item Number 33CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	137	2 Sets of Keys with FOBS	Required
Head Room (Front)	41	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Base Curb Weight (lbs.)	7,280	Radio	Std. (less SAT)
Payload (lbs.)	5,720	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	13,000	Cargo Dome Lighting	Required
		Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 33CT – Cab & Chassis – 12,500 lbs., DRW, 4WD, Reg Cab – Diesel

DELIVERY: 190 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Valley Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: F3H
Item ID No.: 20747	BUILD OUT DATE: TBD		UNIT PRICE: \$29,695.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20748	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20749	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20750	30 Day Tag	30 Day Tag	\$ 18.50
20751	Parts Manual	Parts Manual	\$ 379.00
20752	Shop Manual	Shop Manual	\$ 379.00
20753	O5KF	Additional Set of Keys	\$ 76.95
20754	1S	Cloth Seat Covering	\$ 83.00
20755	TPB	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 370.00
20756	TBM	All-Terrain Tires	\$ 103.00
-	Included	Trailer Tow Mirrors	\$ 0.00
20758	O4BUA	Backup Alarm	\$ 50.00
20759	18B	Step Rails / Running Boards	\$ 266.00
20760	O19DMP	2 yd. Dump Body	\$ 7,290.00
20761	84" CA	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 171.00
20762	473	*Manufacturer Snow Plow Prep Package	\$ 71.00
20763	O9PL8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,705.00

List standard paint colors: White, Black, Red, Blue, Forest Green, Pale Adobe, Grey, Silver, Green Gem

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

* Includes; HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 12,500 lbs., DRW, 2WD, Ext Cab – FFV
 Item Number 34BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 6.2	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	385	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Base Curb Weight (lbs.)	6,345	Radio	Std. (less SAT)
Payload (lbs.)	6,955	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	13,300	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 34BT – Cab & Chassis – 12,500 lbs., DRW, 2WD, Ext Cab – FFV

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: X3G
Item ID No.: 20764	BUILD OUT DATE: TBD		UNIT PRICE: \$23,534.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20765	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20766	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20767	TEMP	30 Day Tag	\$ 18.50
20768	PB	Parts Manual	\$ 395.00
20769	SM	Shop Manual	\$ 395.00
20770	KEY	Additional Set of Keys	\$ 195.00
20771	1	Cloth Seat Covering	\$ 100.00
20772	535/52B	*Tow Hitch / 7-Pin Plug / Brake Controller	\$ 520.00
20773	TBM	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20775	BA	Backup Alarm	\$ 124.00
20776	18B	Step Rails / Running Boards	\$ 320.00
20777	DUMP2	2 yd. Dump Body	\$ 6,720.00
20778	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Ordering entity is to provide information on the body installation to the vendor to specify tow placement.

Cab & Chassis – 12,500 lbs., DRW, 2WD, Ext Cab – Diesel

Item Number 34CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	6
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	137	2 Sets of Keys with FOBS	Required
Head Room (Front)	41	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Base Curb Weight (lbs.)	7,115	Radio	Std. (less SAT)
Payload (lbs.)	5,885	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	13,000	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 34CT – Cab & Chassis – 12,500 lbs., DRW, 2WD, Ext Cab – Diesel

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: X3G
Item ID No.: 20779	BUILD OUT DATE: TBD		UNIT PRICE: \$29,659.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20780	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20781	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20782	TEMP	30 Day Tag	\$ 18.50
20783	PB	Parts Manual	\$ 395.00
20784	SM	Shop Manual	\$ 395.00
20785	KEY	Additional Set of Keys	\$ 195.00
20786	1	Cloth Seat Covering	\$ 100.00
20787	535/52B	*Tow Hitch / 7-Pin Plug / Brake Controller	\$ 520.00
20788	TBM	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20790	BA	Backup Alarm	\$ 124.00
20791	18B	Step Rails / Running Boards	\$ 320.00
20792	DUMP2	2 yd. Dump Body	\$ 6,720.00
20793	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
20794	41H	Cold-Weather Starting Aid	\$ 35.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Ordering entity is to provide information on the body installation to the vendor to specify tow placement.

Cab & Chassis – 12,500 lbs., DRW, 4WD, Ext Cab – FFV
 Item Number 35BT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 6.2	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	385	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	E-85	Seating Capacity	6
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Base Curb Weight (lbs.)	6,850	Radio	Std. (less SAT)
Payload (lbs.)	6,450	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	13,300	Cargo Dome Lighting	Required
		Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 35BT – Cab & Chassis – 12,500 lbs., DRW, 4WD, Ext Cab – FFV

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: X3H
Item ID No.: 20795	BUILD OUT DATE: TBD		UNIT PRICE: \$25,586.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20796	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20797	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20798	TEMP	30 Day Tag	\$ 18.50
20799	PB	Parts Manual	\$ 395.00
20800	SM	Shop Manual	\$ 395.00
20801	KEY	Additional Set of Keys	\$ 195.00
20802	1	Cloth Seat Covering	\$ 100.00
20803	535/52B	*Tow Hitch / 7-Pin Plug / Brake Controller	\$ 520.00
20804	TBM	All-Terrain Tires	\$ 124.00
20805	D54	Trailer Tow Mirrors	\$ 124.00
20806	BA	Backup Alarm	\$ 124.00
20807	18B	Step Rails / Running Boards	\$ 320.00
20808	DUMP2	2 yd. Dump Body	\$ 6,720.00
20809	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
20810	PREP	**Manufacturer Snow Plow Prep Package	\$ 124.00
20811	PLOW8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,795.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Ordering entity is to provide information on the body installation to the vendor to specify tow placement.

**Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 12,500 lbs., DRW, 4WD, Ext Cab – Diesel

Item Number 35CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	6
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	137	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	65	Rear Window Defroster	Required
Hip Room (Front)	60	Floor Mats	Front
Base Curb Weight (lbs.)	7,665	Radio	Std. (less SAT)
Payload (lbs.)	5,335	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	13,000	Cargo Dome Lighting	Required
		Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 35CT – Cab & Chassis – 12,500 lbs., DRW, 4WD, Ext Cab – Diesel

DELIVERY: 60-180 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: X3H
Item ID No.: 20812	BUILD OUT DATE: TBD		UNIT PRICE: \$32,180.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20813	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20814	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20815	TEMP	30 Day Tag	\$ 18.50
20816	PB	Parts Manual	\$ 395.00
20817	SM	Shop Manual	\$ 395.00
20818	KEY	Additional Set of Keys	\$ 195.00
20819	1	Cloth Seat Covering	\$ 100.00
20820	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 520.00
20821	TBM	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20823	BA	Backup Alarm	\$ 124.00
20824	18B	Step Rails / Running Boards	\$ 320.00
20825	DUMP2	2 yd. Dump Body	\$ 6,720.00
20826	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
20827	41H	Cold-Weather Starting Aid	\$ 35.00
20828	PREP	*Manufacturer Snow Plow Prep Package	\$ 124.00
20829	PLOW8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,795.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 12,500 lbs., DRW, 2WD, Crew Cab – Gasoline
 Item Number 36AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	322	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	6
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	171	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	41 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 39	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 63	Floor Mats	Front
Base Curb Weight (lbs.)	6,475	Radio	Std. (less SAT)
Payload (lbs.)	6,025	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	12,500	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 36AT – Cab & Chassis – 12,500 lbs., DRW, 2WD, Crew Cab – Gasoline

DELIVERY: 60-180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: W3G
Item ID No.: 20830	BUILD OUT DATE: TBD		UNIT PRICE: \$24,606.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20831	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20832	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20833	TEMP	30 Day Tag	\$ 18.50
20834	PB	Parts Manual	\$ 395.00
20835	SM	Shop Manual	\$ 395.00
20836	KEY	Additional Set of Keys	\$ 195.00
20837	1	Cloth Seat Covering	\$ 100.00
20838	535/52B	*Tow Hitch / 7-Pin Plug / Brake Controller	\$ 520.00
20839	TBM	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20841	BA	Backup Alarm	\$ 124.00
20842	18B	Step Rails / Running Boards	\$ 320.00
20843	DUMP2	2 yd. Dump Body	\$ 6,720.00
20844	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Ordering entity is to provide information on the body installation to the vendor to specify tow placement.

Cab & Chassis – 12,500 lbs., DRW, 2WD, Crew Cab – Diesel

Item Number 36CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	6
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	171	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 39	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 63	Floor Mats	Front
Base Curb Weight (lbs.)	7,585	Radio	Std. (less SAT)
Payload (lbs.)	5,415	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating _(GVWR)	13,000	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 36CT – Cab & Chassis – 12,500 lbs., DRW, 2WD, Crew Cab – Diesel

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: W3G
Item ID No.: 20845	BUILD OUT DATE: TBD		UNIT PRICE: \$30,925.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20846	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20847	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20848	TEMP	30 Day Tag	\$ 18.50
20849	PB	Parts Manual	\$ 395.00
20850	SM	Shop Manual	\$ 395.00
20851	KEY	Additional Set of Keys	\$ 195.00
20852	1	Cloth Seat Covering	\$ 100.00
20853	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 520.00
20854	TBM	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20856	BA	Backup Alarm	\$ 124.00
20857	18B	Step Rails / Running Boards	\$ 320.00
20858	DUMP2	2 yd. Dump Body	\$ 6,720.00
20859	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
20860	41H	Cold-Weather Starting Aid	\$ 35.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cab & Chassis – 12,500 lbs., DRW, 4WD, Crew Cab – Gasoline

Item Number 37AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	8 / 5.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	322	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	6
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	137	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	41 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	40 / 39	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 63	Floor Mats	Front
Base Curb Weight (lbs.)	6,735	Radio	Std. (less SAT)
Payload (lbs.)	5,765	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	12,500	Cargo Dome Lighting	Required
		Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 37AT – Cab & Chassis – 12,500 lbs., DRW, 4WD, Crew Cab – Gasoline

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: W3H
Item ID No.: 20861	BUILD OUT DATE: TBD		UNIT PRICE: \$27,151.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20862	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20863	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20864	TEMP	30 Day Tag	\$ 18.50
20865	PB	Parts Manual	\$ 395.00
20866	SM	Shop Manual	\$ 395.00
20867	KEY	Additional Set of Keys	\$ 195.00
20868	1	Cloth Seat Covering	\$ 100.00
20869	535/52B	*Tow Hitch / 7-Pin Plug / Brake Controller	\$ 500.00
20870	TBM	All-Terrain Tires	\$ 124.00
20871	D54	Trailer Tow Mirrors	\$ 124.00
20872	BA	Backup Alarm	\$ 124.00
20873	18B	Step Rails / Running Boards	\$ 320.00
20874	DUMP2	2 yd. Dump Body	\$ 6,720.00
20875	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
20876	PREP	**Manufacturer Snow Plow Prep Package	\$ 124.00
20877	PLOW8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,795.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Ordering entity is to provide information on the body installation to the vendor to specify tow placement.

**Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 12,500 lbs., DRW, 4WD, Crew Cab – Diesel
 Item Number 37CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.6	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	137	2 Sets of Keys with FOBS	Required
Head Room (Front / Rear)	40 / 39	Intermittent Windshield Wipers	Required
Leg Room (Front / Rear)	41 / 39	Rear Window Wiper	NA
Shoulder Room (Front / Rear)	65 / 65	Rear Window Defroster	Required
Hip Room (Front / Rear)	60 / 63	Floor Mats	Front
Base Curb Weight (lbs.)	7,855	Radio	Std. (less SAT)
Payload (lbs.)	5,145	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	13,000	Cargo Dome Lighting	Required
		Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 37CT – Cab & Chassis – 12,500 lbs., DRW, 4WD, Crew Cab – Diesel

DELIVERY: 60 -180 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Middtown Ford	MFG: Ford	MODEL: F350	MODEL NUMBER: W3H
Item ID No.: 20878	BUILD OUT DATE: TBD		UNIT PRICE: \$33,556.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20879	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20880	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20881	TEMP	30 Day Tag	\$ 18.50
20882	PB	Parts Manual	\$ 395.00
20883	SM	Shop Manual	\$ 395.00
20884	KEY	Additional Set of Keys	\$ 195.00
20885	1	Cloth Seat Covering	\$ 100.00
20886	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 500.00
20887	TBM	All-Terrain Tires	\$ 124.00
20888	D54	Trailer Tow Mirrors	\$ 124.00
-	BA	Backup Alarm (Specify on PO)	\$ 0.00
20890	18B	Step Rails / Running Boards	\$ 124.00
20891	DUMP2	2 yd. Dump Body	\$ 6,720.00
20892	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
20893	41H	Cold-Weather Starting Aid	\$ 35.00
20894	PREP	*Manufacturer Snow Plow Prep Package	\$ 124.00
20895	PLOW8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,795.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 16,000 lbs., DRW, 2WD, Reg Cab – Gasoline

Item Number 38AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	10 / 6.8	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	362	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	68	Rear Window Defroster	Required
Hip Room (Front)	67	Floor Mats	Front
Base Curb Weight (lbs.)	6,525	Radio	Std. (less SAT)
Payload (lbs.)	9,975	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	16,500	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 38AT – Cab & Chassis – 16,000 lbs., DRW, 2WD, Reg Cab – Gasoline

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F450	MODEL NUMBER: F4G
Item ID No.: 20896	BUILD OUT DATE: TBD		UNIT PRICE: \$25,869.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20897	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20898	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20899	TEMP	30 Day Tag	\$ 18.50
20900	PB	Parts Manual	\$ 395.00
20901	SM	Shop Manual	\$ 395.00
20902	KEY	Additional Set of Keys	\$ 195.00
20903	1	Cloth Seat Covering	\$ 100.00
20904	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 500.00
20905	THB	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20907	BA	Backup Alarm	\$ 124.00
20908	18B	Step Rails / Running Boards	\$ 320.00
20909	DUMP2	2 yd. Dump Body	\$ 6,720.00
20910	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cab & Chassis – 16,000 lbs., DRW, 2WD, Reg Cab – Diesel

Item Number 38CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	67	Rear Window Defroster	Required
Hip Room (Front)	65	Floor Mats	Front
Base Curb Weight (lbs.)	7,520	Radio	Std. (less SAT)
Payload (lbs.)	8,480	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	16,000	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 38CT – Cab & Chassis – 16,000 lbs., DRW, 2WD, Reg Cab – Diesel

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F450	MODEL NUMBER: F4G
Item ID No.: 20911	BUILD OUT DATE: TBD		UNIT PRICE: \$32,565.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20912	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20913	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20914	TEMP	30 Day Tag	\$ 18.50
20915	PB	Parts Manual	\$ 395.00
20916	SM	Shop Manual	\$ 395.00
20918	KEY	Additional Set of Keys	\$ 195.00
20919	1	Cloth Seat Covering	\$ 100.00
20920	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 500.00
20921	THB	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20923	BA	Backup Alarm	\$ 124.00
20924	18B	Step Rails / Running Boards	\$ 320.00
20925	DUMP2	2 yd. Dump Body	\$ 6,720.00
20926	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
20927	41H	Cold-Weather Starting Aid	\$ 35.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cab & Chassis – 16,000 lbs., DRW, 4WD, Reg Cab – Gasoline

Item Number 39AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	10 / 6.8	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	362	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	68	Rear Window Defroster	Required
Hip Room (Front)	67	Floor Mats	Front
Base Curb Weight (lbs.)	6,945	Radio	Std. (less SAT)
Payload (lbs.)	7,555	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	16,500	Cargo Dome Lighting	Required
		Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 39AT – Cab & Chassis – 16,000 lbs., DRW, 4WD, Reg Cab – Gasoline

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F450	MODEL NUMBER: F4H
Item ID No.: 20928	BUILD OUT DATE: TBD		UNIT PRICE: \$29,117.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20929	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20930	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20931	TEMP	30 Day Tag	\$ 18.50
20932	PB	Parts Manual	\$ 395.00
20933	SM	Shop Manual	\$ 395.00
20934	KEY	Additional Set of Keys	\$ 195.00
20935	1	Cloth Seat Covering	\$ 100.00
20936	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 520.00
20937	THB	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20939	BA	Backup Alarm	\$ 124.00
20940	18B	Step Rails / Running Boards	\$ 320.00
20941	DUMP2	2 yd. Dump Body	\$ 6,720.00
20942	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
20943	PREP	*Manufacturer Snow Plow Prep Package	\$ 124.00
20944	PLOW8	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,595.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 16,000 lbs., DRW, 4WD, Reg Cab – Diesel

Item Number 39CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	67	Rear Window Defroster	Required
Hip Room (Front)	65	Floor Mats	Front
Base Curb Weight (lbs.)	8,025	Radio	Std. (less SAT)
Payload (lbs.)	7,975	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	16,000	Cargo Dome Lighting	Required
		Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 39CT – Cab & Chassis – 16,000 lbs., DRW, 4WD, Reg Cab – Diesel

DELIVERY: 140 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Germain Ford	MFG: Ford	MODEL: F450	MODEL NUMBER: F4H
Item ID No.: 20945	BUILD OUT DATE: TBD		UNIT PRICE: \$35,695.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
20946	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.60
20947	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
20948	30 Day	30 Day Tag	\$ 18.50
20949	Parts CD	Parts Manual	\$ 206.00
20950	Shop CD	Shop Manual	\$ 206.00
20951	Extra Key	Additional Set of Keys	\$ 49.00
20952	Cloth	Cloth Seat Covering	\$ 60.00
20953	52B Brake	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 199.00
20954	Max Trax	All-Terrain Tires	\$ 249.00
-	TT Mirrors	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
-	Back Up Alarm	Backup Alarm (Specify on PO)	\$ 0.00
20957	18B	Step Rails / Running Boards	\$ 270.00
20958	2 Yard Dump	2 yd. Dump Body	\$ 6,455.00
20959	165 WB	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 175.00
20960	Rapid Heat	Cold-Weather Starting Aid	\$ 69.00
20961	478	*Manufacturer Snow Plow Prep Package	\$ 85.00
20962	Snow Dog Plow	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,800.00

List standard paint colors: DX DK- Blue Pearl, F1-Vermillion Red, GG-Forest Green, LQ-Pale Adobe, UD-Black CC, UH-Tuxedo Black, UJ-Sterling Grey, UX-Ingot Silver, W6-Green Gem, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 18,000 lbs., DRW, 2WD, Reg Cab – Gasoline

Item Number 40AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	10 / 6.8	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	362	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	68	Rear Window Defroster	Required
Hip Room (Front)	67	Floor Mats	Front
Base Curb Weight (lbs.)	6,525	Radio	Std. (less SAT)
Payload (lbs.)	11,475	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	18,000	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 40AT – Cab & Chassis – 18,000 lbs., DRW, 2WD, Reg Cab – Gasoline

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F550	MODEL NUMBER: F5G
Item ID No.: 20963	BUILD OUT DATE: TBD		UNIT PRICE: \$26,749.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20964	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20965	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20966	TEMP	30 Day Tag	\$ 18.50
20967	PB	Parts Manual	\$ 395.00
20968	SM	Shop Manual	\$ 395.00
20969	KEY	Additional Set of Keys	\$ 195.00
20970	1	Cloth Seat Covering	\$ 100.00
20971	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 520.00
20972	THB	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20974	BA	Backup Alarm	\$ 124.00
20975	18B	Step Rails / Running Boards	\$ 320.00
20976	DUMP2	2 yd. Dump Body	\$ 6,720.00
20977	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cab & Chassis – 18,000 lbs., DRW, 2WD, Reg Cab – Diesel

Item Number 40CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	2WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	67	Rear Window Defroster	Required
Hip Room (Front)	65	Floor Mats	Front
Base Curb Weight (lbs.)	7,260	Radio	Std. (less SAT)
Payload (lbs.)	10,730	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	18,000	Cargo Dome Lighting	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 40CT – Cab & Chassis – 18,000 lbs., DRW, 2WD, Reg Cab – Diesel

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F550	MODEL NUMBER: F5G
Item ID No.: 20978	BUILD OUT DATE: TBD		UNIT PRICE: \$32,939.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20979	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20980	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20981	TEMP	30 Day Tag	\$ 18.50
20982	PB	Parts Manual	\$ 395.00
20983	SM	Shop Manual	\$ 395.00
20984	KEY	Additional Set of Keys	\$ 195.00
20985	1	Cloth Seat Covering	\$ 100.00
20986	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 520.00
20987	THB	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
20989	BA	Backup Alarm	\$ 124.00
20990	18B	Step Rails / Running Boards	\$ 320.00
20991	DUMP2	2 yd. Dump Body	\$ 6,720.00
20992	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
20993	41H	Cold-Weather Starting Aid	\$ 35.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

Cab & Chassis – 18,000 lbs., DRW, 4WD, Reg Cab – Gasoline

Item Number 41AT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	10 / 6.8	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	362	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	NA	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	68	Rear Window Defroster	Required
Hip Room (Front)	67	Floor Mats	Front
Base Curb Weight (lbs.)	6,825	Radio	Std. (less SAT)
Payload (lbs.)	11,175	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	18,000	Cargo Dome Lighting	Required
		Skid plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 41AT – Cab & Chassis – 18,000 lbs., DRW, 4WD, Reg Cab – Gasoline

DELIVERY: 60 - 180 DAYS A.R.O. (See IV.A.)		INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY	
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: F550	MODEL NUMBER: F5H
Item ID No.: 20994	BUILD OUT DATE: TBD		UNIT PRICE: \$29,693.00

List any exceptions to the specifications: None

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
20995	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.40
20996	Minimum Delivery Charge:	\$ 50.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
20997	TEMP	30 Day Tag	\$ 18.50
20998	PB	Parts Manual	\$ 395.00
20999	SM	Shop Manual	\$ 395.00
21000	KEY	Additional Set of Keys	\$ 195.00
21001	1	Cloth Seat Covering	\$ 100.00
21002	535/52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 500.00
21003	THB	All-Terrain Tires	\$ 124.00
-	D54	Trailer Tow Mirrors (Specify on PO)	\$ 0.00
21005	BA	Backup Alarm	\$ 124.00
21006	18B	Step Rails / Running Boards	\$ 320.00
21007	DUMP2	2 yd. Dump Body	\$ 6,720.00
21008	165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 199.00
21009	PREP	*Manufacturer Snow Plow Prep Package	\$ 124.00
21010	PLOW	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,595.00

List standard paint colors: Dark Blue Pearl Metallic – DX, Vermillion Red – F1, Pale Adobe Metallic – LQ, Tuxedo Black – UH, Green Gem – W6, Sterling Gray Metallic – UJ, Ingot Silver Metallic – UX, Oxford White – Z1

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

*Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc. Does Not Include Snow Plow.

Cab & Chassis – 18,000 lbs., DRW, 4WD, Reg Cab – Diesel

Item Number 41CT

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
FY2012			
Powertrain:		Exterior:	
Engine Type (Cylinder/Liter)	6 / 6.7	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	300	Rear Door Type	-
Automatic Transmission	Automatic	Rear Step Bumper	Mfg Std
Locking Differential	Locking Differential		
Drivetrain	4WD		
Chassis:		Seating:	
Alternative Fuel (Type)	Biodiesel	Seating Capacity	3
Fuel Capacity (single or dual) (gals.)	40	Front Seat Type	Split Bench
Tires	All Season	Seat Covering	Vinyl
Spare Tire	Full Size	Floor Covering	Vinyl
Cooling System	h.d.a.		
Safety:		Accessories:	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
Dimensions:		Keyed Door Locks	Required
Wheelbase (in)	140	2 Sets of Keys with FOBS	Required
Head Room (Front)	40	Intermittent Windshield Wipers	Required
Leg Room (Front)	41	Rear Window Wiper	NA
Shoulder Room (Front)	67	Rear Window Defroster	Required
Hip Room (Front)	65	Floor Mats	Front
Base Curb Weight (lbs.)	7,590	Radio	Std. (less SAT)
Payload (lbs.)	10,410	Exterior Rear View Mirror	Dual
Gross Vehicle Weight Rating(GVWR)	18,000	Cargo Dome Lighting	Required
		Skid Plate(s)	Required
Electrical:		Warranty:	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		

ITEM – 41CT – Cab & Chassis – 18,000 lbs., DRW, 4WD, Reg Cab – Diesel

DELIVERY: 140 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Germain Ford	MFG: Ford	MODEL: F550	MODEL NUMBER: F5H
Item ID No.: 21011	BUILD OUT DATE: TBD		UNIT PRICE: \$36,299.00

List any exceptions to the specifications: None

ITEM ID NO.		UNIT COST
21012	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$.60
21013	Minimum Delivery Charge:	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
21014	30 Day	30 Day Tag	\$ 18.50
21015	Parts CD	Parts Manual	\$ 206.00
21016	Shop CD	Shop Manual	\$ 206.00
21017	Extra Key	Additional Set of Keys	\$ 49.00
21018	Cloth	Cloth Seat Covering	\$ 60.00
21019	52B Brake	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 199.00
21020	Max Trax	All-Terrain Tires	\$ 249.00
-	TT Mirrors	Trailer Tow Mirrors	\$ 0.00
-	Back Up Alarm	Backup Alarm	\$ 0.00
21023	18B	Step Rails / Running Boards	\$ 270.00
21024	2 Yard Dump	2 yd. Dump Body	\$ 6,455.00
21025	WB165	84" CA in lieu of 60" CA (NA w/ 2 yd. Dump Body)	\$ 185.00
21026	Rapid Heat	Cold-Weather Starting Aid	\$ 69.00
21027	478	*Manufacturer Snow Plow Prep Package	\$ 85.00
21028	Snow Dog	Snow Plow Package (order w/ Snow Plow Prep Package)	\$ 2,800.00
21078	19,500 GVWR	19,500 lb. GVWR Upgrade	\$ 1,750.00

List standard paint colors: DX DK- Blue Pearl, F1-Vermillion Red, GG-Forest Green, LQ-Pale Adobe, UD-Black CC, UH-Tuxedo Black, UJ-Sterling Grey, UX-Ingot Silver, W6-Green Gem, Z1-Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that requires additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

BUILD OUT SCHEDULE

Amend #	Amend Date	OAKS #	Vehicle Description	Make/Model	Requisition Approval Date	Order to Dealer Date	Dealer Order Cut Off Date	Price Protection
2	3/22/2012	20243	2AT – S.U.V. – Compact – Gasoline	Jeep Liberty	4/13/2012	4/20/2012	4/27/2012	-
	TBD	21045	3AT – S.U.V. – Midsized – Gasoline	Ford Explorer	TBD	TBD	TBD	-
5	5/11/12	20259	4BT – S.U.V. – Full Size – Flex Fuel	Dodge Durango	09/17/12	09/24/12	09/30/12	Yes
5	5/11/12	20268	5BT – Cargo Van – Compact, 5,600# – Flex Fuel	Dodge Ram Van	09/17/12	09/24/12	09/30/12	Yes
TBD	TBD	20277	6AT – Cargo Van – Full Size, 7,000# – Gasoline	Ford E-150	TBD	TBD	TBD	-
TBD	TBD	20292	7BT – Cargo Van – Full Size, 8,600# – Flex Fuel	Ford E-250	TBD	TBD	TBD	-
TBD	TBD	20310	8BT – Cargo Van – Full Size, 9,500# – Flex Fuel	Ford E-350	TBD	TBD	TBD	-
2	3/22/2012	20327	8CT – Cargo Van – Full Size, 9,500# – Diesel	Chevrolet Express	4/5/2012	4/12/2012	4/19/2012	-
2	3/22/2012	20344	10AT – Pickup – Compact, 2WD, Reg. Cab – Gasoline	Chevrolet Colorado	3/9/2012	3/16/2012	3/23/2012	-
2	3/22/2012	20353	11AT – Pickup – Compact, 4WD, Reg. Cab – Gasoline	Chevrolet Colorado	3/9/2012	3/16/2012	3/23/2012	-
2	3/22/2012	20364	12AT – Pickup – Compact, 2WD, Ext. Cab – Gasoline	Chevrolet Colorado	3/9/2012	3/16/2012	3/23/2012	-
2	3/22/2012	20373	13AT – Pickup – Compact, 4WD, Ext. Cab – Gasoline	Chevrolet Colorado	3/9/2012	3/16/2012	3/23/2012	-
7*	08/28/12	21047	14BT – Pickup – Full Size – 2WD Reg. Cab 6,400 # GVWR – Flex Fuel	Ford F-150	09/17/12	09/24/12	09/30/12	Yes
3	04/03/12	20190	15BT – Pickup – Full Size – 4WD Reg. Cab 6,400 # GVWR – Flex Fuel	GMC Sierra 1500	09/17/12	09/24/12	09/30/12	Yes
7*	08/28/12	20203	16BT – Pickup – Full Size – 2WD Ext. Cab 6,400 # GVWR – Flex Fuel	Ford F-150	09/17/12	09/24/12	09/30/12	Yes
3	04/03/12	20217	17BT – Pickup – Full Size – 4WD Ext. Cab 6,400 # GVWR – Flex Fuel	GMC Sierra 1500	09/17/12	09/24/12	09/30/12	Yes
7*	08/28/12	20230	18BT – Pickup – Full Size – 2WD Crew Cab 6,400 # GVWR – Flex Fuel	Ford F-150	09/17/12	09/24/12	09/30/12	Yes
3	04/03/12	20546	19BT – Pickup – Full Size – 4WD Crew Cab 6,400 # GVWR – Flex Fuel	GMC Sierra 1500	09/17/12	09/24/12	09/30/12	Yes
TBD	TBD	20382	20AT – Pickup – Full Size – 2WD, Reg Cab, 8' Bed 8,500# GVWR – Gasoline	Ford F-250	TBD	TBD	TBD	-
TBD	TBD	20397	21AT – Pickup – Full Size – 4WD, Reg Cab, 8' Bed 8,500# GVWR – Gasoline	Ford F-250	TBD	TBD	TBD	-

*Indicates change.

BUILD OUT SCHEDULE (Cont.'d)

Amend #	Amend Date	OAKS #	Vehicle Description	Make/Model	Requisition Approval Date	Order to Dealer Date	Dealer Order Cut Off Date	Price Protection
TBD	TBD	20414	22AT – Pickup – Full Size – 2WD, Ext. Cab, 6.5' Bed 8,500# GVWR – Gasoline	Ford F-250	TBD	TBD	TBD	-
TBD	TBD	20429	23AT – Pickup – Full Size – 4WD, Ext Cab, 6.5' Bed 8,500# GVWR – Gasoline	Ford F-250	TBD	TBD	TBD	-
*5	5/11/12	20446	24AT – Pickup – Full Size – 2WD, Crew Cab, 5.5' Bed 8,500# GVWR – Gasoline	Dodge Ram 2500	08/23/2012	08/30/12	09/06/12	-
*5	5/11/12	20462	25AT – Pickup – Full Size – 4WD, Crew Cab, 5.5' Bed 8,500# GVWR – Gasoline	Dodge Ram 2500	08/23/2012	08/30/12	09/06/12	-
TBD	TBD	20480	26BT – Pickup – Full Size – 2WD, Reg Cab, 8' Bed – DRW – 10,500# GVWR – Flex Fuel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20495	26CT – Pickup – Full Size – 2WD, Reg Cab, 8' Bed – DRW – 10,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
4	04/24/12	20511	27BT – Pickup – Full Size – 4WD, Reg Cab, 8' Bed – DRW – 10,500# GVWR – Flex Fuel	GMC Sierra 3500	9/17/12	9/24/12	9/30/12	Yes
TBD	TBD	20528	27CT – Pickup – Full Size – 4WD, Reg Cab, 8' Bed – DRW – 10,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20559	28BT – Pickup – Full Size – 2WD, Ext. Cab, 6.5' Bed – DRW – 10,500# GVWR – Flex Fuel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20575	28CT – Pickup – Full Size – 2WD, Ext. Cab, 6.5' Bed – DRW – 10,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20592	29BT – Pickup – Full Size – 4WD, Ext. Cab, 6.5' Bed – DRW – 10,500# GVWR – Flex Fuel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20610	29CT – Pickup – Full Size – 4WD, Ext. Cab, 6.5' Bed – DRW – 10,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
2	3/22/2012	20629	30BT – Pickup – Full Size – 2WD, Crew Cab, 5.5' Bed – DRW – 10,500# GVWR – Flex Fuel	Chevrolet Silverado	4/5/2012	4/12/2012	4/19/2012	-
TBD	TBD	20645	30CT – Pickup – Full Size – 2WD, Crew Cab, 5.5' Bed – DRW – 10,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
2	3/22/2012	20662	31BT – Pickup – Full Size – 4WD, Crew Cab, 5.5' Bed – DRW – 10,500# GVWR – Flex Fuel	Chevrolet Silverado	4/5/2012	4/12/2012	4/19/2012	-

*Indicate change.

BUILD OUT SCHEDULE (Cont.'d)

Amend #	Amend Date	OAKS #	Vehicle Description	Make/Model	Requisition Approval Date	Order to Dealer Date	Dealer Order Cut Off Date	Price Protection
TBD	TBD	20680	31CT – Pickup – Full Size – 4WD, Crew Cab, 5.5' Bed – DRW – 10,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
*6	07/06/12	20699	32AT – C & C – Full Size – 2WD, Reg Cab – DRW – 12,500# GVWR – Gasoline	Ford F-350	06/29/12	07/06/12	07/13/12	No
*6	07/06/12	20714	32CT – C & C – Full Size – 2WD, Reg Cab – DRW – 12,500# GVWR – Diesel	Ford F-350	06/29/12	07/06/12	07/13/12	No
*6	07/06/12	20730	33AT – C & C – Full Size – 4WD, Reg Cab – DRW – 12,500# GVWR – Gasoline	Ford F-350	06/29/12	07/06/12	07/13/12	No
*6	07/06/12	20747	33CT – C & C – Full Size – 4WD, Reg Cab – DRW – 12,500# GVWR – Diesel	Ford F-350	06/29/12	07/06/12	07/13/12	No
TBD	TBD	20764	34BT – C & C – Full Size – 2WD, Ext. Cab – DRW – 12,500# GVWR – Flex Fuel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20779	34CT – C & C – Full Size – 2WD, Ext. Cab – DRW – 12,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20795	35BT – C & C – Full Size – 4WD, Ext. Cab – DRW – 12,500# GVWR – Flex Fuel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20812	35CT – C & C – Full Size – 4WD, Ext. Cab – DRW – 12,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20830	36AT – C & C – Full Size – 2WD, Crew Cab – DRW – 12,500# GVWR – Gasoline	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20845	36CT – C & C – Full Size – 2WD, Crew Cab – DRW – 12,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20861	37AT – C & C – Full Size – 4WD, Crew Cab – DRW – 12,500# GVWR – Gasoline	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20878	37CT – C & C – Full Size – 4WD, Crew Cab – DRW – 12,500# GVWR – Diesel	Ford F-350	TBD	TBD	TBD	-
TBD	TBD	20896	38AT – C & C – Full Size – 2WD, Reg Cab – DRW – 16,000# GVWR – Gasoline	Ford F-450	TBD	TBD	TBD	-
TBD	TBD	20911	38CT – C & C – Full Size – 2WD, Reg Cab – DRW – 16,000# GVWR – Diesel	Ford F-450	TBD	TBD	TBD	-

*Indicates change.

*BUILD OUT SCHEDULE (Cont.'d)

Amend #	Amend Date	OAKS #	Vehicle Description	Make/Model	Requisition Approval Date	Order to Dealer Date	Dealer Order Cut Off Date	Price Protection
TBD	TBD	20928	39AT – C & C – Full Size – 4WD, Reg Cab – DRW – 16,000# GVWR – Gasoline	Ford F-450	TBD	TBD	TBD	-
TBD	TBD	20945	39CT – C & C – Full Size – 4WD, Reg Cab – DRW – 16,000# GVWR – Diesel	Ford F-450	TBD	TBD	TBD	-
TBD	TBD	20963	40AT – C & C – Full Size – 2WD, Reg Cab – DRW – 18,000# GVWR – Gasoline	Ford F-550	TBD	TBD	TBD	-
TBD	TBD	20978	40CT – C & C – Full Size – 2WD, Reg Cab – DRW – 18,000# GVWR – Diesel	Ford F-550	TBD	TBD	TBD	-
TBD	TBD	20994	41AT – C & C – Full Size – 4WD, Reg Cab – DRW – 18,000# GVWR – Gasoline	Ford F-550	TBD	TBD	TBD	-
TBD	TBD	21011	41CT – C & C – Full Size – 4WD, Reg Cab – DRW – 18,000# GVWR – Diesel	Ford F-550	TBD	TBD	TBD	-

Key
Requisition Approval Date - Last day to have requisitions submitted, approved by ordering agency, and routed for central approval.
Order to Dealer Date - Last day to send Purchase Orders to the dealer.
Dealer Order Cut Off Date - Last day dealer can submit order to manufacturer.
Price Protection - Model year 13 is available at Model Year 12 contract pricing.

*Addition of Build Out Schedule.

CONTRACTOR'S INDEX

CONTRACTOR AND TERMS:



82177
Bob Ross Buick, Inc. (MBE Items: 15BT, 17BT, 19BT)
85 Loop Rd.
Centerville, OH 45459

CONTRACTOR'S CONTACT: Dick Knipp,

Preferred Method of receiving Purchase Orders:

CONTRACT NO.: RS900812 – 1 MBE (09/30/12)
RS900812 – 3 OPEN (09/30/12)

DELIVERY: 120 Days A.R.O.

TERMS: Net 30 Days

Toll Free: (800) 776-7677
Telephone: (937) 433-0990
FAX: (937) 428-4083

E-mail: richard_knipp@bobrossauto.com

E-mail: richard_knipp@bobrossauto.com



51472
Charlies's Dodge, Inc.
P.O. Box 370
725 Illinois Ave.
Maumee, OH 43537

CONTRACTOR'S CONTACT: Scott Weiss,

Preferred Method of receiving Purchase Orders:

CONTRACT NO.: RS900812 – 4 (09/30/12)

DELIVERY: 90-150 Days A.R.O.

TERMS: Net 30 Days

Telephone: (419) 893-0241
FAX: (419) 887-6045

E-mail: fleetman10@hotmail.com

FAX: (419) 887-6045



71431
Germain Ford
7250 Sawmill Rd
Columbus, OH 43235

CONTRACTOR'S CONTACT: Frank Beaver,

Preferred Method of receiving Purchase Orders:

CONTRACT NO.: RS900812 – 5 (09/30/12)

DELIVERY: 100 – 140 Days A.R.O.

TERMS: Net 30 Days

Telephone: (614) 570-0702
FAX: (614) 383-4978
Toll Free: (800) 288-1178

E-mail: fbeaver@germain.com

E-mail: fbeaver@germain.com

CONTRACTOR'S INDEX

CONTRACTOR AND TERMS:



49874
Middletown Ford, Inc. (MBE Items: 14B, 16B, 18B)
1750 N. Verity Parkway
P.O. Box 505
Middletown, OH 45042

CONTRACT NO.: RS900812 – 2 MBE (09/30/12)
RS900812 – 6 OPEN (09/30/12)

DELIVERY: 60-180 Days A.R.O.

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Vauni Blaut,

Toll Free: (877) 705-2779
Telephone: (877) 705-2779
FAX: (513) 732-2868

E-mail: middi@fleetsharepro.com

Preferred Method of receiving Purchase Orders:

FAX: (513) 732-2868



52914
Taylor Chevrolet
2510 N. Memorial Dr.
Lancaster, OH 43130

CONTRACT NO.: RS900812 – 7 (09/30/12)

DELIVERY: 120 Days A.R.O.

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: *Roger Stollard,

Toll Free: (800) 345-4910
Telephone: (740) 652-2234
FAX: (740) 653-6003

E-mail: fleet@taylordealerships.com

Preferred Method of receiving Purchase Orders:

FAX: (740) 653-6003



8224
Valley Ford Truck Inc.
5715 Canal Road
Cleveland, OH 44125

CONTRACT NO.: RS900812 – 8 (09/30/12)

DELIVERY: 60-190 Days A.R.O.

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Jenny Loveland,

Toll Free: (800) 533-2400
Telephone: (216) 524-2400
FAX: (216) 520-0486

E-mail: jenny@valley2.com

Preferred Method of receiving Purchase Orders:

E-mail: jenny@valley2.com

*Indicates change.

CONTRACTOR'S INDEX

CONTRACTOR AND TERMS:



52909
White Allen Chevrolet
442 N. Main Street
Dayton, OH 45405

CONTRACTOR'S CONTACT: Dan Fiely,

Preferred Method of receiving Purchase Orders:

CONTRACT NO.: RS900812 – 9 (09/30/12)

DELIVERY: 60 Days A. R. O.

TERMS: Net 30 Days

Toll Free: (866) 490-9719
Telephone: (937) 220-6355
FAX: (937) 220-6381

E-mail: dfiely@whiteallen.com

E-mail: dfiely@whiteallen.com

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
7	08/28/12	To notify of price protection for items 14BT, 16BT, and 18BT through the expiration of the contract. Items will be built as model year 2013 and price protected for the balance of the contract; September 30, 2012.
6	07/06/12	To notify that the Dealer Order Cut Off Date for items 32AT, 32CT, 33AT, and 33CT is July 13, 2012.
5	05/11/12	To update the Build Out Schedule for items 4BT, 5BT, 24AT, and 25AT. Items 4BT and 5BT are price protected through the expiration of the contract. Items will be built as model year 2013 and price protected for the balance of the contract; September 30, 2012. The Dealer Order Cut Off Date for items 24AT and 25AT have been extended to 09/06/12.
4	04/24/12	To notify of price protection for item 27BT through the expiration of the contract. Items will be built as model year 2013 and price protected for the balance of the contract; September 30, 2012.
3	04/03/12	To notify of price protection for items 15BT, 17BT, and 19BT through the expiration of the contract. Items will be built as model year 2013 and price protected for the balance of the contract; September 30, 2012.
2	03/22/12	To add the Build Out Schedule and update pagination.
1	02/10/12	To award additional options, to update formatting, and to add the Summary of Amendments page.