



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Race to the Top Early Learning Challenge Professional Development Coordination, Development and Technical Assistance

CONTRACT NUMBER: CSP905213

EFFECTIVE DATES: 05/01/13 TO 12/31/15

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP905213 that opened on March 22, 2013. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Education as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Therese Gallego, CPPB  
therese.gallego@das.ohio.gov

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

[www.ohio.gov/procure](http://www.ohio.gov/procure)

CSP905213  
 UNSPSC CATEGORY CODE: 86000000, 80111500  
 OAKS Item Number: 24724

\*Indicates change 06/19/15.

Deliverables	Year 1 Jan 1, 2013- June 30, 2013	Year 2 July 1, 2013- June 30, 2014	Year 3 July 1, 2014- June 30, 2015	Year 4 July 1, 2015 – Dec 30, 2015
<b>Deliverables related to Governance, Project Management and Reporting</b>				
1. Management of the budget, implementation, schedule, performance measures and work plans for the Project.	\$ 65,167.00	\$ 416,000.00	\$ 418,812.50	\$ 204,301.27
2. Submit reports to ODE regarding the status of the project.	\$ 11,042.00	\$ 66,250.00	\$ 68,237.50	\$ 34,118.75
Subtotal for Deliverables related to Governance, Project management and Reporting	\$ 76,209.00	\$ 482,250.00	\$ 487,050.00	\$ 238,420.02
<b>Deliverables for Data Gathering, Analysis and Specifications of Coordination and Delivery Model Ohio's Comprehensive Professional Development System</b>				
1. Completion of an analysis of the needs for professional development coordination, delivery and technical assistance.		\$ 15,000.00		
2. Propose and Develop a Coordination and Delivery Model in cooperation with ODE. Produce videos for the modules.		\$ 12,000.00	\$ 10,000.00	
Subtotal for Deliverables for Data Gathering, Analysis and Specifications of Coordination and Delivery Model Ohio's Comprehensive Professional Development System		\$ 27,000.00	\$ 10,000.00	
<b>Deliverables Related to Module Development for Early Childhood Professionals</b>				
1. Develop content for Young English Language Learner Modules (5 Modules).		\$ 282,750.00		
2. Develop content for Screening and Assessment Modules (3 Modules)		\$ 151,375.00		
3. Develop content for Using Technology in Early Childhood Settings (2 Modules)		\$ 104,250.00		
4. Develop content for Additional Modules based on need (5 modules)			*\$ 204,500.00	*\$ 51,125.00
5. Design and implement a consistent method of pre and post surveying that would be used for each module delivered through the CPDS.		\$ 10,000.00	\$ 5,000.00	-
6. Format Overview of Standards Based Education Professional Development Training and Young English Language Learners Modules (6 Modules) and host in LMS.		\$ 293,000.00		
7. Format Level 1 Standards Professional Development Training Modules (12 Modules) and host in LMS.		\$ 60,000.00		
8. Format Level 2 & 3 Standards Professional Development Training Modules and Technology in Early Childhood Settings Modules (17 Modules) and host in LMS.			\$ 85,000.00	
9. Format Additional Modules based on need (5 Modules) and host in LMS.				\$ 25,000.00
Subtotal for deliverables related to module development for Early Childhood Professionals	\$ 0.00	\$ 901,375.00	*\$ 294,500.00	*\$ 76,125.00

<b>Deliverable Related to Regional Conferences to Support Early Learning Programs and Professional Development Providers</b>				
1. Plan and execute regional conferences in three locations in the fall of 2014 and in three locations in the fall of 2015		\$ 35,000.00	\$ 165,000.00	*\$ 135,000.00
Subtotal for Deliverable Related to Regional Conferences to Support Early Learning Programs and Professional Development Providers		\$ 35,000.00	\$ 165,000.00	*\$ 135,000.00
<b>Deliverables related to Professional Development Delivery</b>				
1. The Offeror must build on Ohio's existing Professional Development system and promote the idea of team delivery within each region of the State.		\$ 750,00.00	\$ 0.00	\$ 400,000.00
2. Provide train the trainer training and assess professional development (including providing supplies and resources) prepare PD providers to differentiate support.		\$ 115,000.00	\$ 75,000.00	\$ 15,000.00
3. Secure and utilize 12 staff in the delivery of PD training and targeted coaching model (including providing training, materials and supplies) and support the facilitation of online communities of practice		\$ 1,485,008.75	\$ 1,172,604.98	\$ 452,621.25
4. The Offeror must design and utilize a system to ensure the fidelity of the content and delivery of the Professional Development Modules and coaching project	\$ 11,053.00	\$ 62,409.00	\$ 63,531.00	\$ 34,843.00
Subtotal related to Deliverables related to Professional Development Delivery	\$ 1,053.00	\$ 2,412,417.75	\$ 1,311,135.98	\$ 902,464.25
*Total for all Deliverables	\$ 87,262.00	\$ 3,858,042.75	*\$ 2,266,145.98	*\$ 1,352,009.27

REIMBURSABLE EXPENSES None; there will be no additional reimbursement for travel or other related expenses. The State will not be responsible for any costs not identified.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

\*BID CONTRACT NO.: CSP905213-1



74328  
 Ohio Child Care Resource and Referral Association  
 2760 Airport Drive, Suite 160  
 Columbus, OH 43219

TERMS: Net 30

CONTRACTOR'S CONTACT:

Technical:  
 Todd Barnhouse

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\*Indicates change 06/19/15.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
5	06/19/15	To adjust contract pricing for Year 4.
4	12/22/14	To correct typographical errors in pricing.
3	12/01/14	To adjust funding for FY15.
2	02/18/14	To add funding to produce videos for the Screening and Assessment Modules.
1	10/31/13	To adjust funding on selected deliverables from Year 1 to Year 2.