



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Content Standards for Business, Marketing and Finance Career Fields

CONTRACT NUMBER: CSP904213

EFFECTIVE DATES: January 28, 2013 TO June 30, 2014  
\* Renewal through June 30, 2016

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP904213 that opened on 12/14/12. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Education as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Patrick Means, CPPB  
patrick.means@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

[www.ohio.gov/procure](http://www.ohio.gov/procure)

\*Indicates contract renewal.

MUTUALLY AGREED UPON MODIFICATIONS FOR FY 2015 RENEWAL

\*The Ohio Department of Education and MBA Research and Curriculum Center agreed to the development of two additional Courses with Sample Course Outlines for the cost of \$203,294 (\$101,647 per Course) in FY 2015.

COST SUMMARY FORM

Career Technical Education (CTE) Content Standards: Business, Marketing and Finance Career Fields  
CSP904213

UNSPSC CATEGORY CODE: 601000000, 860000000, 931000000

OAKS Item Code: 24132

Description	Cost
Project Administration	\$19,540.65
Research Report on the State of the Industry	\$56,521.85
Business Futuring Panels and Public Review	\$99,239.61
Standards Document with Depth of Knowledge Analysis	\$22,540.91
Course Development with Sample Course Outlines	\$101,119.02
*Hospitality and Tourism Career Field	\$101,647.00
*Education and Training Career Field	\$101,647.00
Offeror's Total "NOT TO EXCEED COST".	\$502,256.04

All costs must be in U.S. Dollars.  
The State will not be responsible for any costs not identified.  
There will be no additional reimbursement for travel or other related expenses.

\*Indicates additional courses to be developed for FY 2015.

CONTRACTOR INDEX

CONTRACTOR AND TERMS

BID CONTRACT NO.: CSP904213-1 (06/30/15) \*

172328  
MBA Research  
1375 King Avenue  
PO Box 12279  
Columbus, OH 43212

TERMS: Net 30

CONTRACTOR'S CONTACT:

James R. Gleason  
Email: [gleason@mbaresearch.org](mailto:gleason@mbaresearch.org)

Office 614-486-6708 x215  
Fax: 614-486-1819

\*Indicates new expiration date.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
3	03/15/16	To allow the contract to expire on 06/30/16.
2	07/01/15	To renew CSP904213 for 12 additional months through June 30, 2016.
1	04/18/14	To renew CSP904213 for 12 additional months through June 30, 2015; and, to develop two additional Courses and Course Outlines for FY 2015.