

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 778515Z

EFFECTIVE DATES: 10/01/2004 TO 09/30/2009  
Renewal through 10/31/2010

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 10-01-2007.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Terri Villavicencio  
terri.villavicencio@das.state.oh.us



This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

**STATE TERM SCHEDULE**

**Index No:** STS515  
**New Date:** 10/01/2010

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4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

**CONTRACTOR, PRICES, TERM SCHEDULE, ETC.**

**Contractor:**

Contractor does not accept POs	000098214
AGCO	AGCO
4205 River Green Parkway	4205 River Green Parkway
Duluth, GA 30096-2584	Duluth, GA 30096-2584
www.agcocorp.com	

**Contractor Contacts:**

Mr. Roger Dyer (770) 813-6150 Fax: (770) 813-6591 Sales Contact roger.dyer@agcocorp.com

**Delivery:**

60 Days A.R.O. - F.O.B. Destination

**Terms:**

Net 30 Days

**Basic Order Limitations** (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: \$25.00

Maximum: Quantity 3

**APPROVED PRODUCTS/SERVICES:** Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

**MANDATORY USE CONTRACTS:** All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

**EXCLUDED ITEMS:** (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

**SPECIAL NOTE:** The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

**NOTICE TO CONTRACTOR/VENDOR:** It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

**UNSPSC CODES (OAKS Category ID) and Item Descriptions:**

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

- 21101700 - Agricultural machinery for harvesting
- Tractors, Farm, Brand Massey-Ferguson, all inclusive

**NOTES:**

Rate Schedule: Current Price List dated January 1, 2008 <http://www.procure.ohio.gov/pdf/778515Zrevpricelist.pdf>

Manufacturer    Product    Discount from List Price

Massey Ferguson  
Tractor  
27%

AGCO  
Tractor  
27%

Massey Ferguson  
Implements  
20%

AGCO  
Implements  
20%

## Dealer Index

**Dealer Name & Address**

0000074917  
Baker & Sons Equipment Co  
45381 STATE ROUTE 145  
LEWISVILLE, OH 43754

**Remit to:**

0000074917  
Baker & Sons Equipment Co  
45381 STATE ROUTE 145  
LEWISVILLE, OH 43754

**OAKS Contract ID**

778515Z-8

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Delmas Betts	740-567-3317	740-567-3337	www.bakerandsons.com

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**Dealer Name & Address**

0000042473  
Hines Hardware Inc  
PO Box 90009  
Dayton, OH 45490

**Remit to:**

0000042473  
Hines Hardware Inc  
PO Box 90009  
Dayton, OH 45490-0009

**OAKS Contract ID**

778515Z-2

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Randy E Hine	937-898-4697		hines27@attglobal.net

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**Dealer Name & Address**

0000172579  
Holgate Implement Sales, Inc.  
109 North Keyser Street  
PO Box 278  
Holgate, OH 43527

**Remit to:**

0000172579  
Holgate Implement Sales, Inc.  
109 North Keyser Street  
PO Box 278  
Holgate, OH 43527

**OAKS Contract ID**

778515Z-12

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jeffrey L Stober	419-264-2031	419-264-3851	jeff.stober@gmail.com

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**Dealer Name & Address**

0000061148  
JIM'S FARM EQUIPMENT INC.  
2150 Eastern Avenue  
Gallipolis, OH 45631

**Remit to:**

0000061148  
JIM'S FARM EQUIPMENT INC.  
2150 Eastern Ave.  
Gallipolis, OH 45631

**OAKS Contract ID**

778515Z-4

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Greg Ball	740-446-9777	740-446-8122	jimsfarm2@wvdsi.net

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**Dealer Name & Address**

0000001329  
Mayer Farm Equipment LLC  
1812 State Route 734  
Box 129  
Jeffersonville, OH 43128

**Remit to:**

Same

**OAKS Contract ID**

778515Z-1

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Larry Mayer	740-426-6307	740-426-6066	mayerfarm@ameritech.net

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**Dealer Name & Address**

0000136972  
OHIO CAT  
7700 Medusa Road  
Oakwood Village, OH 44146

**Remit to:**

0000136972  
OHIO CAT  
5252 Walcutt Court  
Columbus, OH 43228

**OAKS Contract ID**

778515Z-11

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Richard Egnot	(440) 658-2001	(440) 658-2010	regnot@ohiocat.com

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**Dealer Name & Address**

0000076738  
Prenger Implement Store, Inc.  
02424 State Route 364  
Minster, OH 45865

**Remit to:**

0000076738  
Prenger Implement Store, Inc.  
02424 State Route 364  
Minster, OH 45865

**OAKS Contract ID**

778515Z-9

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Ken Prenger	419-628-3045	419-628-2958	sales@prenger.com

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**Dealer Name & Address**

0000065229  
Southeastern Equipment Co  
PO BOX 536  
CAMBRIDGE, OH 43725-0536

**Remit to:**

0000065229  
Southeastern Equipment Co  
PO BOX 536  
CAMBRIDGE, OH 43725-0536

**OAKS Contract ID**

778515Z-6

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Brian James	(614) 889-1073	(614) 761-1156	bjames@southeasternequip.com

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**Dealer Name & Address**

0000045188  
Steinke Tractor Sales, Inc.  
PO BOX 148  
EATON, OH 45320-0148

**Remit to:**

0000045188  
Steinke Tractor Sales, Inc.  
PO BOX 148  
EATON, OH 45320-0148

**OAKS Contract ID**

778515Z-3

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dale Vonderhaar	888-456-4271	937-456-6161	sales@steinketractor.com

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**Dealer Name & Address**

0000064998  
Wellington Implement, Inc.  
PO Box 10  
Wellington, OH 44090

**Remit to:**

Same

**OAKS Contract ID**

778515Z-5

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Tom Stannard	440-647-3725	440-647-5440	tom.stannard@wellingtonimplement.com

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**Dealer Name & Address**

0000069953  
Witmer's Inc.  
PO BOX 368  
COLUMBIANA, OH 44408-0368

**Remit to:**

0000069953  
Witmer's Inc.  
PO BOX 368  
COLUMBIANA, OH 44408-0368

**OAKS Contract ID**

778515Z-7



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Nelson      Witmer	888-427-6025	330-427-2611	<a href="http://www.witmersinc.com">www.witmersinc.com</a>

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**SUMMARY OF AMENDMENTS**

<b>Amendment Number</b>	<b>Revision Date</b>	<b>Description</b>
17	10/01/2010	To notify that this contract is unilaterally renewed for a period of one (1) month until November 01, 2010. All other prices, terms and conditions remain unchanged.
16	03/25/2010	To notify that as a result of mutual agreement between the state of Ohio and the contractor, this amendment is issued to renew the subject contract for an additional 6 months, effective April 01, 2010 through September 30, 2010.
15	10/26/2009	To indicate update to price list to include Challenger brand, effective with all orders issued on or after October 26, 2009.
14	09/07/2009	To notify that as a result of mutual agreement between the state of Ohio and the contractor, this amendment is issued to renew the subject contract for an additional 6 months, effective October 1, 2009 through March 31, 2010. All other prices, terms and conditions remain unchanged. Also indicates an update the contractor's contact information.
13	08/19/2009	To indicate the addition of pay-direct dealer Holgate Implement Sales, Inc., effective with all orders issued on or after August 19, 2009.
12	05/31/2009	To add Southeastern Equipment Co., Inc., effective with all orders issued on or after May 31, 2009.
11	03/19/2009	To add pay-direct dealer Ohio CAT, effective with all orders issued on or after March 19, 2009.
10	01/20/2009	To update contractor's contact information.
9	11/01/2008	To serve notice that effective immediately, Southeastern Equipment Company, Inc. is suspended from this contract.
8	09/29/2008	To notify that as a result of mutual agreement between the state of Ohio and the contractor, this amendment is issued to renew the subject contract for an additional 12 months, effective October 1, 2008 through September 30, 2009. All other prices, terms and conditions remain unchanged.
7	07/03/2008	To update price list, effective with all orders issued on or after July 3, 2008.
6	09/30/2009	To notify the contractor that this contract will expire 09/30/08 and may be eligible to renew.
5	01/08/2008	To indicate update to OAKS format, and to update contractor's contact person. Repagination.
4	09/01/2006	Indicates a change of price; an update to discount structure; and the removal of Little & Co. mowers and the addition of AGCO tractors effective with all orders issued on or after September 1, 2006
3	03/15/2006	To update contractor, MIS and usage contact information on pages 2 and 4 of this contract
2	03/01/2005	Changed the contact information on page two (2) and page four (4); add new Massey Ferguson Price List 2005 to page three (3) and four (4); repagination of pages four (4) and five (5); and add Hines, Inc. and Mayer Farm Equipment LLC as authorized distributors on page six (6)
1	12/15/2004	Add new revision log and updated prices of harvesting section in 2005 Machinery Price Book to rate schedule on page three (3). Add two (2) dealers, Southeastern Equipment Co., Inc. and Jim's Farm Equipment, Inc. to page six (6) and add page seven (7) for Summary of Amendments