

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7771401208

EFFECTIVE DATES: 12/21/2007 TO 12/31/2012
Renewal through 12/31/2014

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Meredith Stang
meredith.stang@das.ohio.gov

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

STATE TERM SCHEDULE

Index No: STS714

Eff. Date: 07/01/2014

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4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

Contractor:

Contractor does not accept POs
Steelcase Inc.
1122 Prospect Ave
Cleveland, OH 44115

Contractor Contacts:

Mr. Matt Volkerding	513-607-4878	Fax:	Sales Contact	mvolkerd@steelcase.com
Ms. Carmen Canalizo Schaal	616-648-5262	Fax:	Contract Contact	ccanaliz@steelcase.com

Delivery:

30 Days A.R.O. - F.O.B. Destination, freight prepaid

Terms:

Net 30 Days

Basic Order Limitations (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: 15.00

Maximum: Varies by Product Line - See Discount Structure

APPROVED PRODUCTS/SERVICES: Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 125.60, through 125.6012, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

UNSPSC CODES (OAKS Category ID) and Item Descriptions:

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

56101700 - Office furniture

NOTES:

Exceptions:

All Price List: New Products

Steelcase Steel & Wood Price Lists: Stow Davis, Siento, Secant, Post & Beam, Technology Wall & Port, Move, Leap Worklounge & Ottoman

Brayton & Brayton Healthcare Price Lists: Master Collection, Special Products

Details Price Lists: Special Products

Ancillary Services:

Design Services:	\$65.00 per hour
Storage:	\$0.65 per square foot
Project Management:	\$55.00 per hour
TYGA Boxes:	\$3.00 each
Reconfiguration Services:	\$50.00 per hour regular business hours – 7:00 am – 5:00 pm
	\$75.00 per hour evenings – after 5:00 pm & Saturday
	\$100.00 per hour Sunday/Holiday
Move Labor:	\$40.00 per hour regular business hours – 7:00 am – 5:00 pm
	\$60.00 per hour evenings – after 5:00 pm & Saturday
	\$80.00 per hour Sunday/Holiday

"Verb" Line Discount Structure

Order in USD	Discount
\$1-\$100,000 list	52%
\$100,001 - \$300,000	55%
Above \$300,001	Negotiated

Dealer Index

Dealer Name & Address

0000165539
Lorain County Stationery & Office Equipment Co. In
1953 COOPER FOSTER PARK RD
AMHERST, OH 44001

Remit to:

0000165539
Lorain County Stationery & Office Equipment Co. In
1953 COOPER FOSTER PARK RD
AMHERST, OH 44001

OAKS Contract ID

7771401208-2

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. James Adkins	(440) 960-7070 ext. 226	(440) 960-7111	jim @bobels.com

Dealer Name & Address

0000054344
Loth, Inc
855 Grandview Avenue
Columbus, OH 43215

Remit to:

0000054344
Loth, Inc
855 Grandview Ave.
Columbus, OH 43215

OAKS Contract ID

7771401208-10

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Lois Braunagel	614-487-4321	614-930-2021	lbraunagel@lothexperts.com

Dealer Name & Address

0000054344
Loth, Inc
3574 E KEMPER RD
CINCINNATI, OH 45241

Remit to:

0000054344
Loth, Inc
PO Box 632941
CINCINNATI, OH 45241

OAKS Contract ID

7771401208-9

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Lois Braunagel	614-487-4321	614-930-2021	lbraunagel@lothexperts.com

Dealer Name & Address

0000134989
NAVIGATING BUSINESS SPACE
6305 Fairfield Drive
Northwood, OH 43619

Remit to:

0000134989
NAVIGATING BUSINESS SPACE
6973 RELIABLE PKWY
CHICAGO, IL 60686

OAKS Contract ID

7771401208-11

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Lori Powe	(419) 662-2022	(248) 823-5401	powe@navbus.com

Dealer Name & Address

0000063477
The Ohio Desk Company
1122 PROSPECT AVE
CLEVELAND, OH 44115

Remit to:

0000063477
The Ohio Desk Company
PO BOX 931523
CLEVELAND, OH 44193

OAKS Contract ID

7771401208-6

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Donald P Shepka	216-556-8676	216-623-0611	dshepka@ohiodesk.com

Dealer Name & Address

0000063378
W.H. Oswalt Company, Inc.
PO BOX 1241
MANSFIELD, OH 44901-1241

Remit to:

0000063378
W.H. Oswalt Company, Inc.
PO BOX 1241
MANSFIELD, OH 44901-1241

OAKS Contract ID

7771401208-8



Dealer's Contact:

Name	Phone	Fax	Email Address
Ms. John Dye	419-529-2030	419-529-3575	jdye@oswaltofficefurniture.com

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
16	07/01/2014	This amendment is issued to mutually extend the contract for an additional six (6) months effective 07/01/2014 through 12/31/2014.
15	04/08/2014	This amendment is issued to update the contractor's sales contact and contracts contact. All prices and Terms & Conditions remain unchanged.
14	03/14/2014	This amendment is issued to reflect an updated pricelist dated February 2013 effective with all orders on or after March 14, 2014.
13	02/10/2014	This amendment is issued to update the price list to include the lines "Gesture" and "Verb" including a separate discount structure for "Verb" effective with all orders on or after February 10, 2014. Agency contact updated.
12	01/01/2014	This amendment is issued to mutually extend the contract for a period of six (6) months effective January 1, 2014 through June 30, 2014. It is also issued to remove Everybody's Workspace Solutions and Office City Express as authorized dealers to this contract.
11	01/01/2013	This amendment is issued to extend the current contract for a period of twelve (12) months, effective January 1, 2013 through December 31, 2013.
10	03/11/2011	This amendment is issued to indicate an update to the discount structure and to the pricelist to include removal of discontinued items and addition of new products; effective with all orders issued on or after March 11, 2011.
9	02/25/2011	This amendment is issued to indicate an update to the pricelist and discount structure effective with all orders issued on or after February 25, 2011.
8	02/07/2011	This amendment is issued to indicate an update to the contact person to Dwayne Hall and to update the discount structure.
7	11/10/2010	This amendment is issued to indicate a change in the contact person for Loth, Inc.
6	09/30/2010	This amendment is issued to update the Pricelist to include Amia, Express 12 and Cobi products.
5	03/22/2010	To update the Steelcase Inc.'s contact information. John Magrini is replacing Jean-Marie Murphy.
4	12/04/2009	To indicate addition of pay-direct dealer Navigating Business Space, effective with all orders issued on or after December 04, 2009. Contract repaginated.
3	03/31/2009	To change the company name from Thomas W Ruff to Loth, Inc.
2	02/18/2008	To indicate grammatical correction to Ohio Desk's remit to address.
1	01/10/2008	Indicates corrections made to the delivered & installed first tier discount structure for Answer, Universal Worksurface, Universal Pedestals and for Service Parts; correction made on second tier price structure for Details effective with all orders issued on or after January 11, 2008.