

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7771401106

EFFECTIVE DATES: 03/01/2006 TO 02/28/2010
Renewal through 2/28/2011

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 10-01-2007.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Cassity Butler
cassity.butler@das.state.oh.us



This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

LELAND INTERNATIONAL

STATE TERM SCHEDULE

Index No: STS714
New Date: 11/10/2010

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

Send Purchase Orders To:

Remit To:

OAKS Contract ID:

0000092385
LELAND INTERNATIONAL
5695 EAGLE DRIVE SE
GRAND RAPIDS, MI 49512

Same

7771401106-9

Contractor Contacts:

Ms. Shanna Anderson	(616) 975-9260, ext. 12	Fax:	Sales Contact	shanna@lelandinternational.com
Ms. Brenda Amato	(616) 975-9260 ext 5	Fax:	Revenue Share	bamato@lelandinternational.com

Delivery:

30-45 Days A.R.O. - F.O.B. Destination, freight prepaid and add

Terms:

Net 30 Days

Basic Order Limitations (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: 75.00
Maximum: 74999.00

APPROVED PRODUCTS/SERVICES: Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

UNSPSC CODES (OAKS Category ID) and Item Descriptions:

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

56101700 - Office furniture

NOTES:

Rate Schedule: Current Pricelist Dated April 1, 2007: <http://www.procure.ohio.gov/pdf/7771401106revpricelist.pdf>

Note: Storage not to exceed \$0.65 per square foot per month

Order Amount	Percentage off List/Dock Delivery
	\$75.00 - \$74,999.00 53.18%
\$75,000.00 and above	Negotiable

Freight and Transportation Charges: Shipment is to be made by private or commercial freight service provider, air, rail, water, parcel post, express or commercial package delivery, whichever is the most economical and expeditious method for proper delivery of the item. Failure of the Contractor to utilize the most economical mode of transportation shall result in the Contractor reimbursing the ordering agency the difference between the most economical mode of transportation and the mode of transportation used by the Contractor. Failure to reimburse the ordering agency shall be considered as a default.

TERMS & CONDITIONS: <http://www.procure.ohio.gov/pdf/gsa10-24-05.pdf>

Dealer Index

EDGE

Dealer Name & Address

0000064533
King Business Interiors, Inc.
6155 HUNTLEY RD STE D
COLUMBUS, OH 43229

Remit to:

0000064533
King Business Interiors, Inc.
6155 HUNTLEY RD STE D
COLUMBUS, OH 43229

OAKS Contract ID

7771401106-4

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Diane Flinders	614-430-0020	614-430-0022	dflinders@kbiinc.com

Dealer Name & Address

0000132829
APG Office Furnishing
12075 NORTHWEST BLVD STE 100
CINCINNATI, OH 45246
<http://www.apgof.com>

Remit to:

0000132829
APG Office Furnishing
1676 Solutions Center
Chicago, IL 60677-1006

OAKS Contract ID

7771401106-11

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jeff Schultz	513-621-9111 ext 2007	513-621-3721	jschultz@apgof.com

Dealer Name & Address

0000134887
American Interiors
302 S BYRNE RD
TOLEDO, OH 43615
www.aminteriors.com

Remit to:

0000134887
American Interiors
302 S BYRNE RD
TOLEDO, OH 43615

OAKS Contract ID

7771401106-12

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jeffrey Starkey	419-535-1808	419-535-1899	jstarkey@aminteriors.com

Dealer Name & Address

0000075019
Business Interiors & Environments Inc
701 S. Broadway Street
Akron, OH 44311
www.bie1.com

Remit to:

0000075019
Business Interiors & Environments Inc
701 S. Broadway Street
Akron, OH 44311

OAKS Contract ID

7771401106-7

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Timothy Fogarty	(216) 621-3660	(216) 621-4491	tfogarty@bie1.com
Mr. Kim Hansen	(216) 621-3660	(216) 621-4491	khansen@bie1.com

Dealer Name & Address

0000074038
Effective Office Environments
2245 GILBERT AVE STE 206
CINCINNATI, OH 45206
<http://www.eoefurniture.com>

Remit to:

0000074038
Effective Office Environments
PO BOX 713100
Columbus, OH 43271-3100

OAKS Contract ID

7771401106-6

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Jane A Woulms	(513) 861-6204, ext. 3002	(513) 861-8360	jawoulms@eoefurniture.com

Dealer Name & Address

0000131803
 JAMES & WEAVER
 22 W WOODS ST
 YOUNGSTOWN, OH 44503

Remit to:

0000131803
 JAMES & WEAVER
 22 W WOODS ST
 YOUNGSTOWN, OH 44503

OAKS Contract ID

7771401106-10

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Jeri Burns	330-744-4427	330-744-4427	jburns@jamesandweaver.com

Dealer Name & Address

0000075298
 LORCO BUSINESS SYSTEMS
 1654 MAHONING AVE
 YOUNGSTOWN, OH 44509

Remit to:

0000075298
 LORCO BUSINESS SYSTEMS
 1654 MAHONING AVE
 YOUNGSTOWN, OH 44509

OAKS Contract ID

7771401106-8

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jeff Lorimer	330-799-3296	330-799-4465	j.lorimer@lorcoonline.com

Dealer Name & Address

0000054344
 Loth, Inc
 3574 E KEMPER RD
 CINCINNATI, OH 45241

Remit to:

0000054344
 Loth, Inc
 90 Box 632941
 CINCINNATI, OH 45263

OAKS Contract ID

7771401106-15

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Lois Braunagel	614-487-4321	614-930-2021	lbraunagel@lothexperts.com

Dealer Name & Address

0000054344
 Loth, Inc
 855 Grandview Ave
 Columbus, OH 43215

Remit to:

0000054344
 Loth, Inc
 PO BOX 635768
 CINCINNATI, OH 45263

OAKS Contract ID

7771401106-16

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Lois Braunagel	614-487-4321	614-930-2021	lbraunagel@lothexperts.com

Dealer Name & Address

This Dealer does not accept POs
 The Ohio Desk Company
 1122 PROSPECT AVE
 CLEVELAND, OH 44115

0000063477

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Donald P Shepka	216-556-8676	216-623-0611	dshepka@ohiodesk.com

Dealer Name & Address

0000060791
 OstermanCron Inc
 11745 Chesterdale Rd.
 CINCINNATI, OH 45246

Remit to:

0000060791
 OstermanCron Inc
 11745 Chesterdale Rd.
 CINCINNATI, OH 45246

OAKS Contract ID

7771401106-2

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Joel Osterman	(513) 771-3377 Ext 114	513-771-3380	joel@ostermancron.com

Dealer Name & Address

0000061568
 S. ROSE, INCORPORATED
 1213 PROSPECT AVE
 CLEVELAND, OH 44115

Remit to:

0000061568
 S. ROSE, INCORPORATED
 1213 PROSPECT AVE
 CLEVELAND, OH 44115

OAKS Contract ID

7771401106-3

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Gary Herwald	(216) 781-8200	(216) 781-8206	gherwald@srose.com

Dealer Name & Address

0000046026
 Salem Office Supply
 4604 SALEM AVE
 DAYTON, OH 45416

Remit to:

0000046026
 Salem Office Supply
 4604 SALEM AVE
 DAYTON, OH 45416

OAKS Contract ID

7771401106-1

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dave Strong	937-274-0900	937-274-4089	dstrong@donet.com

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
11	11/10/2010	This amendment is issued to indicate a change in the contact person for Loth, Inc.
10	09/10/2010	This amendment is issued to indicate a change in the revenue share contact person.
9	03/01/2010	To notify that as a result of mutual agreement between the state of Ohio and the contractor, this amendment is issued to renew the subject contract for an additional 12 months, effective March 1, 2010 through February 28, 2011. All other prices, terms and conditions remain unchanged; this amendment is to update the contact person's last name.
8	08/05/2009	To add non-pay direct dealer Ohio Desk Company, effective August 5, 2009.
7	03/25/2009	To update the contact person for dealer Business Interiors and Environments, Inc.
6	02/05/2009	To correct address for dealer APG Office Furnishings, effective with all orders issued on or after February 5, 2009.
5	07/24/2008	To change the company name from Thomas W Ruff to Loth, Inc.
4	02/11/2008	To indicate update to pricelist dated April 1, 2007, and to indicate update to vendor identification number for pay-direct dealer T.W. Ruff., effective with all orders issued on or after February 11, 2008.
3	09/01/2007	Indicates an update to OAKS format and an update to the dealer's (Thomas W. Ruff) address effective with all orders issued on or after September 1, 2007.
2	06/01/2006	To update PO's To address for Thomas W. Ruff.
1	05/01/2006	Indicates change of Minimum and Maximum Order Limits, adjustment of discount structure and notification of price increase on Curvy chair pricing effective with all orders issued on or after May 1, 2006