

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7771400407

EFFECTIVE DATES: 11/15/2006 TO 11/30/2010  
Renewal through 11/30/2012

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

William Schwertfager  
william.schwertfager@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

**Exemplis Corporation**

**STATE TERM SCHEDULE**

**Index No:** STS714  
**Eff. Date:** 08/30/2012

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
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4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

**CONTRACTOR, PRICES, TERM SCHEDULE, ETC.**

**Send Purchase Orders To:**

**Remit To:**

**OAKS Contract ID:**

0000059774  
Exemplis Corporation  
6415 KATELLA AVE STE 200  
CYPRESS, CA 90630

Same

7771400407-23

**Contractor Contacts:**

**Delivery:**

30-45 Days A.R.O. - F.O.B. Destination, freight prepaid

**Terms:**

Net 30 Days

**Basic Order Limitations** (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: \$15.00

Maximum: \$50,000.00

**APPROVED PRODUCTS/SERVICES:** Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approve price sheets are outside the scope of this schedule.

**MANDATORY USE CONTRACTS:** All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

**EXCLUDED ITEMS:** (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

**SPECIAL NOTE:** The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

**NOTICE TO CONTRACTOR/VENDOR:** It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

**UNSPSC CODES (OAKS Category ID) and Item Descriptions:**

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

56112100 - Seating

56101700 - Office furniture

**NOTES:**

Rate Schedule: Current Price dated November 1, 2007 <http://www.procure.ohio.gov/pdf/7771400407revpricelist.pdf>

Please Note: Unless expressly stated within the body of the Contract, all Contract Terms and Conditions shall prevail over any terms stated in the contractor catalogs and pricelists.

**SitOnIt Seating Discount Schedule:**

Order Amounts	Full Service Delivery	Dock-Side Delivery
\$0.00 - \$30,000.00	44%	49%
\$30,001.00 - \$49,999.99	46%	50%
\$50,000 +	Negotiable	Negotiable

**Ancillary Charges:**

Storage Cost per square foot, per month \$0.65

Space layout and design services for new furniture & reconfiguration of existing furniture \$65.00 per hour

**Dealer Index**

**MBE Participation**  
**Dealer Name & Address**  
0000077678  
Clara I. Brown Interiors, Inc.  
5305 COURTNEY PL  
COLUMBUS, OH 43235

**Remit to:**  
Same

**OAKS Contract ID**  
7771400407-29



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Clara I Brown	614-224-9180 Ext 15	614-221-7974	clara@cibiinc.com

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**EDGE**

**Dealer Name & Address**  
0000045957  
Interior Services Inc. dba Enriching Spaces  
1360 KEMPER MEADOW DR  
CINCINNATI, OH 45240  
<http://www.enrichingspaces.com>

**Remit to:**  
0000045957  
Interior Services Inc. dba Enriching Spaces  
1360 KEMPER MEADOW DR  
CINCINNATI, OH 45240

**OAKS Contract ID**  
7771400407-2



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dan Thompson	937-253-8898	937-252-7422	dthompson@ucrnet.com

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**Dealer Name & Address**  
0000132829  
APG Office Furnishing  
12075 NORTHWEST BLVD STE 100  
CINCINNATI, OH 45246

**Remit to:**  
0000132829  
APG Office Furnishing  
12075 NORTHWEST BLVD 100  
SPRINGDALE, OH 45246

**OAKS Contract ID**  
7771400407-14



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Tim Hess	888-255-0559 x3016	513-621-3721	thess@apgof.com

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**Dealer Name & Address**  
0000134887  
American Interiors  
302 S BYRNE RD  
TOLEDO, OH 43615  
[www.aminteriors.com](http://www.aminteriors.com)

**Remit to:**  
0000134887  
American Interiors  
302 S BYRNE RD  
TOLEDO, OH 43615

**OAKS Contract ID**  
7771400407-13



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jeffrey Starkey	419-535-1808	419-535-1899	jstarkey@aminteriors.com

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**Dealer Name & Address**  
0000075019  
Business Interiors & Environments Inc  
701 S. Broadway  
Akron, OH 44311  
[www.bie1.com](http://www.bie1.com)

**Remit to:**  
0000075019  
Business Interiors & Environments Inc  
701 S. Broadway Street  
Akron, OH 44311

**OAKS Contract ID**  
7771400407-10



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Timothy Fogarty	(216) 621-3660	(216) 621-4491	tfogarty@bie1.com
Mr. Kim Hansen	(216) 621-3660	(216) 621-4491	khansen@bie1.com

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**Dealer Name & Address**

0000175479  
 Business Interiors by Staples  
 P.O. Box 33616  
 Northglenn, CO 80233-0616

**Remit to:**

Same

**OAKS Contract ID**

7771400407-30

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Rick Allor	(248) 936-6620		rick.allor@staples.com

**Dealer Name & Address**

0000203824  
 Continental Office Furniture Corp.  
 2601 Silver Drive  
 COLUMBUS, OH 43211

**Remit to:**

0000203824  
 Continental Office Furniture Corp.  
 2601 Silver Drive  
 COLUMBUS, OH 43211

**OAKS Contract ID**

7771400407-3

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Amy Relli	(614) 262-5010	(614) 261-1231	arelli@continentaloffice.com
Ms. Lisa Welch	(614) 384-4496	(614) 261-1231	lwelch@continentaloffice.com

**Dealer Name & Address**

0000070583  
 Contract Source Inc.  
 1440 ROCKSIDE RD STE 216  
 CLEVELAND, OH 44134

**Remit to:**

0000070583  
 Contract Source Inc.  
 1440 ROCKSIDE RD STE 216  
 CLEVELAND, OH 44134

**OAKS Contract ID**

7771400407-6

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Roberta Lux	216-351-7575	216-741-4272	rlux@contractsource.com

**Dealer Name & Address**

0000140730  
 Document Concepts DbA Office Furniture Solutions  
 409 APPLEGROVE ST NW  
 NORTH CANTON, OH 44720

**Remit to:**

0000140730  
 Document Concepts DbA Office Furniture Solutions  
 PO BOX 6087  
 Dueber Ave, S.W.  
 CANTON, OH 44706

**OAKS Contract ID**

7771400407-19

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Bobi Rock	330-494-5051	330-494-5005	bobi.rock@ofsohio.com

**Dealer Name & Address**

0000074038  
 Effective Office Environments, Inc.  
 2245 GILBERT AVE STE 206  
 CINCINNATI, OH 45206  
<http://www.eoefurniture.com>

**Remit to:**

0000074038  
 Effective Office Environments, Inc.  
 PO BOX 713100  
 Columbus, OH 43271

**OAKS Contract ID**

7771400407-9

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Tenessa Jordan	513-861-6204, ext. 3011	513-861-8360	tjordan@eoefurniture.com

**Dealer Name & Address**

0000165167  
 Environments 4 Business, LLC  
 3421 RIDGEWOOD ROAD  
 SUITE 150  
 FAIRLAWN, OH 44333

**Remit to:**

0000165167  
 Environments 4 Business, LLC  
 3421 RIDGEWOOD ROAD  
 SUITE 150  
 FAIRLAWN, OH 44333

**OAKS Contract ID**

7771400407-28

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Daniel G. Bearer	330-294-1387	330-294-1390	dbearer@thinke4b.com

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**Dealer Name & Address**

0000198012  
 Furniture Solutions For The Workplace LLC  
 9696 Ash Court  
 Cincinnati, OH 45242

**Remit to:**

0000198012  
 Furniture Solutions For The Workplace LLC  
 9696 Ash Court  
 Cincinnati, OH 45242

**OAKS Contract ID**

7771400407-33

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. John Prather	513-891-2010	513-672-2011	john@furnitureolutionsftw.com

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**Dealer Name & Address**

0000070707  
 Innovative Office Solutions, Inc.  
 8016 INDUSTRIAL DR  
 MARIA STEIN, OH 45860-9546

**Remit to:**

0000070707  
 Innovative Office Solutions, Inc.  
 8016 INDUSTRIAL DR  
 MARIA STEIN, OH 45860-9546

**OAKS Contract ID**

7771400407-7

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Eric Eyink	419-925-5433, ext. 101	419-925-0311	eeyink@ios-inc.com

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**Dealer Name & Address**

0000094217  
 Library Design Associates, Inc.  
 10046 BREWSTER LN  
 POWELL, OH 43065

**Remit to:**

0000094217  
 Library Design Associates, Inc.  
 10046 BREWSTER LN  
 POWELL, OH 43065

**OAKS Contract ID**

7771400407-34

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Rich S. DeBear, Jr.	614-923-4600	614-923-4601	rich@librarydesign.com

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**Dealer Name & Address**

0000076998  
 MARTIN PUBLIC SEATING INC  
 8425 RYAN RD  
 SEVILLE, OH 44273

**Remit to:**

0000076998  
 MARTIN PUBLIC SEATING INC  
 8425 RYAN RD  
 SEVILLE, OH 44273

**OAKS Contract ID**

7771400407-27

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jim Martin	(330) 769-2723	330-769-4761	jimmartin@martinpublicseating.com

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**Dealer Name & Address**

0000072534  
 McNerney & Son, Inc.  
 6970 MCNERNEY RD  
 NORTHWOOD, OH 43619

**Remit to:**

0000072534  
 McNerney & Son, Inc.  
 6970 MCNERNEY RD  
 NORTHWOOD, OH 43619

**OAKS Contract ID**

7771400407-8

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Steve Kantner	(419) 666-0200 Ext 12	(419) 666-9500	skantner@mcnerney.com

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**Dealer Name & Address**

0000083030  
 My Office Products, Inc.  
 807 South Broadway  
 Akron, OH 44311

**Remit to:**

0000083030  
 My Office Products, Inc.  
 105 Westwood Place Ste 210  
 Brentwood, TN 37027

**OAKS Contract ID**

7771400407-17

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Scott Miller	330-535-3163 ext 156	330-762-9144	scott.miller@myofficeproducts.com

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**Dealer Name & Address**

0000069883  
 NATIONAL OFFICE SERVICES INC  
 15655 BROOKPARK RD  
 CLEVELAND, OH 44142

**Remit to:**

0000069883  
 NATIONAL OFFICE SERVICES INC  
 15655 BROOKPARK RD  
 CLEVELAND, OH 44142

**OAKS Contract ID**

7771400407-26

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Gregory Schneider	216-898-0080	216-898-8388	grs@natoffice.com

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**Dealer Name & Address**

0000134989  
 NAVIGATING BUSINESS SPACE  
 6973 RELIABLE PKWY  
 CHICAGO, IL 60686

**Remit to:**

0000134989  
 NAVIGATING BUSINESS SPACE  
 6973 RELIABLE PKWY  
 CHICAGO, IL 60686

**OAKS Contract ID**

7771400407-15

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Jennifer Fornwald	419-662-2039	248-823-5401	fornwald@navbus.com

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**Dealer Name & Address**

0000069446  
 Office Furniture Source  
 2200 DANA AVE  
 CINCINNATI, OH 45208

**Remit to:**

0000069446  
 Office Furniture Source  
 2920 East Kemper Rd.  
 CINCINNATI, OH 45241

**OAKS Contract ID**

7771400407-16

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Carrie Crut	513-612-6919	513-531-2701	ccrutcher@officefurnituresource.com
Ms. Heather Vanzant	513-531-0900 Ext 129	513-531-2701	hvanzant@officefurnituresource.com

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**Dealer Name & Address**

0000060791  
 OstermanCron Inc  
 10830 MILLINGTON CT  
 CINCINNATI, OH 45242

**Remit to:**

0000060791  
 OstermanCron Inc  
 10830 MILLINGTON CT  
 CINCINNATI, OH 45242

**OAKS Contract ID**

7771400407-20

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Joel Osterman	(513) 771-3377 Ext 114	513-771-3380	joel@ostermancron.com

**Dealer Name & Address**

0000046026  
 Salem Office Supply  
 4604 SALEM AVE  
 DAYTON, OH 45416

**Remit to:**

0000046026  
 Salem Office Supply  
 4604 SALEM AVE  
 DAYTON, OH 45416

**OAKS Contract ID**

7771400407-24

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Linda Groover	937-274-0900	937-274-4089	lgroover@salemoffice.com

**Dealer Name & Address**

0000070229  
 SeaGate Office Products Inc.  
 1044 HAMILTON DR  
 HOLLAND, OH 43528

**Remit to:**

0000070229  
 SeaGate Office Products Inc.  
 1044 HAMILTON DR  
 HOLLAND, OH 43528

**OAKS Contract ID**

7771400407-18

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Karen Slawinski	419-861-6161 ext 32	419-861-6060	kslawinski@yahoo.com

**Dealer Name & Address**

0000063477  
 The Ohio Desk Company -  
 1122 Prospect Ave  
 Cleveland, OH 44115

**Remit to:**

0000063477  
 The Ohio Desk Company -  
 1122 Prospect Ave  
 Cleveland, OH 44115

**OAKS Contract ID**

7771400407-31

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Donald P Shepka	216-556-8676	216-556-8988	dshepka@ohiodesk.com

**Dealer Name & Address**

0000085709  
 Todays Business Solutions  
 12985 Snow Rd.  
 Cleveland, OH 44130

**Remit to:**

0000085709  
 Todays Business Solutions  
 12985 SNOW RD  
 CLEVELAND, OH 44130-1097

**OAKS Contract ID**

7771400407-21

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. John Quinones	216-267-5000 ext 102	216-267-5555	jquinones@todaysbp.com

## SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
27	08/30/2012	This amendment is issued to add Library Design Associates, Inc. as a pay direct dealer, effective with all orders issued on or after August 30, 2012.
26	08/10/2012	This amendment is issued to add Furniture Solutions for the Workplace as a pay direct dealer, effective with all orders issued on or after August 10, 2012.
25	05/30/2012	This amendment is issued to add Ohio Desk Company as a pay direct dealer, effective with all orders issued on or after May 30, 2012.
24	06/01/2012	This amendment is issued to indicate that as a result of mutual agreement, the subject contract has been renewed for an additional 6 months; effective June 1, 2012 through November 30, 2012. All other prices, terms, and conditions remain unchanged.
23	12/01/2011	This amendment is issued to notify that as a result of mutual agreement between the state of Ohio and the contractor, the subject contract is renewed for an additional six months, effective December 1, 2011 through May 31, 2012. All other prices and terms remain the same.
22	06/01/2011	This amendment is issued to notify that as a result of mutual agreement between the state of Ohio and the contractor, the subject contract is renewed for an additional six months, effective June 1, 2011 through November 30, 2011. All other prices and terms remain the same.
21	11/30/2010	This amendment is issued to notify that as a result of mutual agreement between the state of Ohio and the contractor, the subject contract is renewed for an additional six months, effective December 1, 2010 through May 31, 2011. All other prices and terms remain the same.
20	04/09/2010	This amendment is issued to notify the contractor that this contract will expire on 11/30/10 and may be eligible to renew.
19	11/20/2009	Indicates updated company name change and contact change for Business Interiors by Staples, effective with all orders issued on or after November 20, 2009.
18	08/25/2009	To add pay-direct EDGE dealer Clara I. Brown Interiors, Inc. (CIBI), effective with all orders issued on or after August 25, 2009. Contract repaginated.
17	03/23/2009	To update the contact person for dealer Business Interiors and Environments, Inc.
16	03/06/2009	To add pay-direct dealer Environments 4 Business, effective with all orders issued on or after March 06, 2009.
15	03/02/2009	To add pay-direct dealers Corporate Express, National Office Services and Martin Public Seating, effective with all orders issued on or after March 2, 2009. Repagination.
14	02/05/2009	To correct address for dealer APG Office Furnishings, effective with all orders issued on or after February 5, 2009.
13	12/31/2008	To add pay-direct dealer Salem Office Products, effective with all orders issued on or after December 31, 2008.
12	11/26/2008	To correct OAKS Category ID codes.
11	11/15/2008	To add missing vendor ID to American Interiors.
10	10/31/2008	To update contact information for Business Interiors & Environments, Inc.
9	10/02/2008	To update item description; update contractor's contact information; update pricelist dated November 1, 2007 and to change the company name from SitOnIt Seating to Exemplis, effective with all orders issued on or after October 6, 2008. Repagination.
8	04/02/2008	To indicate update to contact for pay-direct dealer Effective Office Environments and to remove duplicate pay-direct dealer Effective Office Environments entry, effective with all orders issued on or after April 2, 2008.
7	04/01/2008	Indicates an update to price list dated November 2007, effective with all orders issued on or after April 1, 2008.
6	02/15/2008	To indicate addition of pay-direct dealer Effective Office Products, effective with all orders issued on after February 15, 2008.
5	01/09/2008	To indicate addition of pay-direct dealer Today's Business Products, effective with all orders issued on or after January 9, 2008. Repagination.

4	10/10/2007	To add multiple pay-direct dealers, effective with all orders issued on or after October 10, 2007. Contract updated to the OAKS document format. Contract repaginated to include addition of multiple pay-direct dealers.
3	02/15/2007	To add Contract Source and Navigating Business Space as pay direct dealers, effective with all orders issued on or after February 15, 2007. Contract repaginated.
2	01/05/2007	To correct the phone number for Continental Office Environments on page five (5), effective on all orders issued on or after January 5, 2007.
1	11/27/2006	To add NIGP codes for Business Interiors & Environments on page four (4), effective with all orders issued on or after November 27, 2006.