

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7751500107

EFFECTIVE DATES: 05/04/2007 TO 06/30/2010
Renewal through 4/30/2011

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Terri Villavicencio
terri.villavicencio@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

BobCat Company

STATE TERM SCHEDULE

Index No: STS515

New Date: 03/31/2011

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CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

Send Purchase Orders To:

Remit To:

OAKS Contract ID:

0000132030
BobCat Company
250 E BEATON DR
WEST FARGO, ND 58078-6000

Same

7751500107-2

Contractor Contacts:

Ms. Crystal	Stram	701-241-8719	Fax:701-241-8704	Revenue Share	Crystal.Stram@Doosan.com
Mr. Mike	Kotzbacher	(701) 241-8746	Fax:(701) 280-7860	Sales Contact	Mike.Kotzbacher@Doosan.com

Delivery:

30-60 Days A.R.O. - F.O.B. Destination, freight prepaid

Terms:

Net 30 Days

Basic Order Limitations (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: 250.00
Maximum: 250000.00

APPROVED PRODUCTS/SERVICES: Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

UNSPSC CODES (OAKS Category ID) and Item Descriptions:

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

22000000 - Building and Construction Machinery and Accessories

NOTES:

Discount Schedule: % Discount off Suggested List Price

All skid steer, tracked, and all wheel steer loaders

30% off SLP

Including factory installed options and attachments

Mini track loaders

15% off SLP

Including factory installed options and attachments

Compact excavators

30% off SLP

Including factory installed options and attachments

Versahandlers

24% off SLP

Including factory installed options and attachments

Utility work vehicles (Toolcat)

15% off SLP

Including factory installed options and attachments

Utility vehicles (2100, 2200)

20% off SLP

Including factory installed options and attachments

All attachments for the skid steer, tracked, all wheel

30% off SLP

Steer loaders, mini track loaders, compact excavators,
Versahandlers, Toolcat work machines and Utility vehicles.

Compact Utility Tractors

20% off SLP

Including factory installed options

<http://www.procure.ohio.gov/pdf/7751500107revpricelist.pdf>

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
8	03/31/2011	This amendment is issued to notify that this contract is unilaterally renewed for a period of 1 (one) month until April 30, 2011. All other prices, terms and conditions remain unchanged.
7	06/25/2010	To notify that as a result of mutual agreement between the state of Ohio and the contractor, this amendment is issued to renew the subject contract for an additional nine months, effective 6/25/2010 through 03/31/2011. All other prices, terms and conditions remain unchanged. Also indicates an update to the contract person's contact information.
6	04/23/2010	To notify the contractor that this contract will expire on 06/30/10 and may be eligible to renew.
5	10/28/2009	To update the contact information for Bobcat Company.
4	10/07/2008	To indicate update to pricelist dated August 01, 2008 and the addition of Compact Utility Trucks to the Discount Schedule with all orders issued on or after October 07, 2008
3	05/04/2007	To correct tax identification number to S1-0425350 effective May 4, 2007
2	04/20/2007	To indicate updated price list and discount dated January 2, 2007, effective with all orders issued on or after April 20, 2007.
1	11/22/2006	To add a new "Remit To" address on page three (3), effective with all orders issued on or after November 22, 2006.