

INVITATION TO BID

State of Ohio
Department of Administrative Services
General Services Division
Office of Procurement Services

The Original Signed Bid must be submitted to the Office of Procurement Services to receive consideration for award.		BIDDER NAME	
BID NUMBER	OPENING DATE (1:00 p.m.)	STREET ADDRESS <input type="checkbox"/> Check if remit address is different and list on separate sheet	
RS900414	JUNE 3, 2013	CITY STATE ZIP	
General Services Division Office of Procurement Services 4200 Surface Road Columbus, OH 43228-1395 Attn: Bid Desk		COUNTY	MBE/EDGE CERTIFICATE NUMBER
		TELEPHONE NO. ()	TOLL FREE NO. 1 - ()
		CONTACT PERSON	FAX NO. ()
		CONTRACTOR'S E-MAIL ADDRESS	
REQ./INDEX NO. GDC040	BID NOTICE DATE MAY 14, 2013		
SELECT YOUR PREFERRED METHOD OF RECEIVING PURCHASE ORDERS AND ENTER THE E-MAIL OR FAX NUMBER INFORMATION (ONLY SELECT ONE METHOD)			
<input type="checkbox"/> E-Mail <input type="checkbox"/> Fax			
In addition to the standard terms for payment, the payment terms for state agency(ies) will be 2%, 10 Days, Net 30 Days unless otherwise stated in the following space. If no discount is offered, bidder should circle "Net 30 Days". ____%, ____ Days, Net 30 Days			
<p>PARTICIPATING AGENCY(IES): ALL STATE AGENCIES, AND PROPERLY REGISTERED COUNTIES, TOWNSHIPS, MUNICIPAL CORPORATIONS, REGIONAL TRANSIT AUTHORITIES, REGIONAL AIRPORT AUTHORITIES, PORT AUTHORITIES, SCHOOL DISTRICTS, CONSERVANCY DISTRICTS, TOWNSHIP PARK DISTRICTS AND PARK DISTRICTS, PURSUANT TO SECTION 125.04(B) OF THE OHIO REVISED CODE, THE COOPERATIVE PURCHASING ACT. STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OR OTHER INSTITUTIONS OF HIGHER EDUCATION MAY USE THESE CONTRACTS. SUCH USE, HOWEVER, IS BASED UPON EACH ENTITY'S PROCUREMENT AUTHORITY.</p>			
<p><u>THE DEPARTMENT OF ADMINISTRATIVE SERVICES, OFFICE OF PROCUREMENT SERVICES, IS SOLICITING BIDS FOR:</u></p> <p>SALT: WATER SOFTENING & ICE REMOVAL AS SPECIFIED HEREIN</p> <p><u>TERM OF CONTRACT:</u> This Invitation to Bid is to establish a requirements contract to procure the described supplies or services on behalf of the above participating agency(ies). The agency(ies) may place orders against the Contract beginning <u>07/01/2013</u> or upon the date when DAS signs the Contract, whichever is later in time. The Contract will expire <u>06/30/2016</u> unless DAS terminates the Contract based upon reasons set forth in Article I-C of the Standard Contract Terms and Conditions. No agencies may place purchase orders against the Contract beyond the expiration date unless DAS renews the Contract by amendment. The Contractor may begin performance under the Contract only upon receipt of a valid order from a participating state agency.</p> <p><u>INSTRUCTIONS TO BIDDERS AND CONTRACT TERMS AND CONDITIONS</u>, Revised 09/2012, are a part of this Invitation to Bid. Copies may be downloaded by clicking on this link: Instructions: Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions. All prior versions of Instructions to Bidders, Contract Terms and Conditions are null and void.</p> <p>By submitting this Invitation to Bid, the Contractor certifies that Contractor has truthfully disclosed the location(s) where all services are to be performed; the location(s) where all applicable State contract data is to be maintained or made available; and the principal location of business for the Contractor and all subcontractors. The Contractor further certifies and acknowledges that Contractor will not change the country of the location(s) where services are performed and will not change the country of the location(s) where data is maintained or made available without prior written consent of the State.</p> <p>Any questions or clarifications regarding this Invitation to Bid should be directed to the Office of Procurement Services through the Internet at www.ohio.gov/procure. All questions should be submitted a minimum of five (5) working days prior to the bid opening date.</p>			
PRINTED/TYPED SIGNATURE	AUTHORIZED SIGNATURE (ORIGINAL SIGNATURE ONLY) (Please sign in blue ink)		DATE

The ORIGINAL signed Bid must be submitted to the Office of Procurement Services by 1:00 o'clock p.m., on the above listed opening date to receive consideration for award. It is requested that the Bidder NOT sign their bid in BLACK ink. BIDDER CERTIFIES, by signature affixed to its bid, that the information provided by it in its bid including the certified statements, is accurate and complete. Bidder declares to have read and understood and agrees to be bound by all of the instructions, terms, conditions and specifications of this Invitation to Bid and agrees to fulfill the requirements of any awarded contract at the prices bid.

REQUIRED CERTIFICATION FOR BIDDING

Those bidders claiming preference for Domestic Source End Products and/or the Ohio preference, pursuant to Revised Code Sections 125.09 and 125.11 and Administrative Code Section 123:5-1-06 must complete the following information. Bidders who qualify as an "Ohio" bidder (offer an Ohio product or who have significant Ohio economic presence) or who qualify as a Border State bidder are eligible to receive a five percent (5%) preference over non-Ohio/Border state bidders. The state reserves the right to clarify any information during the evaluation process. **BIDDERS MUST COMPLETE THIS CERTIFICATION TO RECEIVE THE PREFERENCE.**

A. DOMESTIC PREFERENCE (BUY AMERICA): [Not applicable to "Excepted Products"]

- Where is each product/services being offered mined, raised, grown, produced or manufactured?
 United States: _____(State) Canada Mexico (Go to B-1)
 Other: (Specify Country) _____ (Go to A-2)
- End product is manufactured outside the United States and at least 50% of the cost of its components are produced, mined, raised, grown or manufactured within the United States. The cost of components may include transportation costs to the place of manufacture and, in the case of components of foreign origin, duty whether or not a duty free entry certificate is issued.
 Yes (Go to Section B-1) No (Go to Section A-3)
- The Bidder hereby certifies that each end product, except the products listed below, is a domestic source end product as defined in the Buy America Act and that components of unknown origin have been considered to have been mined, produced, grown or manufactured outside the United States.

_____ (Item) _____ (Country) of
Origin)

_____ (Item) _____ (Country) of
Origin)

A domestic end source product is deemed to be excessively priced if it exceeds the cost of the foreign product by more than 6%. Pursuant to FAR, Part 25, the state of Ohio does not acquire supplies or services that cannot be imported lawfully into the United States. The contractor, their subcontractor(s) and any agent of the contractor or subcontractor must not acquire any supplies or services originating from sources within, or that were located in or transported from or through Cuba, Iran, Iraq, Libya, North Korea, Sudan Territory of Afghanistan controlled by the Taliban, or Serbia (excluding the territory of Kosovo).

B. OHIO PREFERENCE (BUY OHIO):



- The products/services being offered are raised, grown, produced, mined or manufactured in Ohio.
 Yes (Go to C) No (Go to B-2)
- Bidder has significant economic presence within the state of Ohio.
 Yes (Answer a, b, c, d below) No (Go to B-3)
 - Bidder has paid the required taxes due the state of Ohio Yes No
 - Bidder is registered with the Ohio Secretary of State
 Yes (Charter/Registration No.: _____) No
Questions regarding registration should be directed to (614) 466-3910 or visit their web site at:
<http://www.sos.state.oh.us/>
 - Bidder has ten or more employees based in Ohio or border state. Yes No (Go to B-2d)
 - Bidder has seventy-five percent or more employees based in Ohio or border state.
 Yes No (Go to B-3)
- Border state bidder:
 Yes (Specify which state then go to B-2c): KY MI NY PA IN No (Go to B-4)
- Border state bidder: mined products mined in respective border state Yes No Not Applicable

C. E.D.G.E. DESIGNATION

Bidder is certified E.D.G.E. business Yes No

For information on E.D.G.E. designation, please visit the DAS Equal Opportunity Division website at:
<http://www.das.ohio.gov/Divisions/EqualOpportunity/tabid/80/Default.aspx>

SPECIAL CONTRACT TERMS AND CONDITIONS

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency within seven (7) days after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

DESCRIPTIVE LITERATURE: The Bidder should submit descriptive literature of the supplies or services being offered as part of their bid submission. The literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the state of Ohio. Failure of the bidder to furnish descriptive literature as part of their bid response may deem the bidder not responsive.

The Bidder should include, with the bid, a page indicating the type of salt or ice removal being bid with the product data number and/or the product description number of the salt or ice removal: ex. Classification Rock Salt (product data/description # XXXXXX), Southern Rock Salt, location(s) of the salt or ice removal, by type, being offered in the bid. In addition, where indicated in the specification pages of this bid, bidders should submit published data sheets for each product bid. The data sheet should list a general description of the item and a typical chemical and sieve analysis of the product.

PRODUCT SAMPLES: The bidder(s) may be required to submit samples of the supplies being offered. The samples will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not included as part of their bid response, the bidder will be required to provide the samples within ten (10) calendar days after notification. Failure to provide the samples within the stated time period will result in the Bidder being deemed not responsive. After award of the contract, the samples will be used as a basis of comparison with actual product delivered under contract. Any variation between the samples and product being delivered will be considered as an event of default. Any variations between the samples and actual product being delivered that are due to manufacturer changes may be acceptable and shall require prior written approval from DAS.

One sample, no less than 1/4 pound, and sealed in a poly bag or other appropriate container may be requested for each type of water softening salt and ice removal salt bid. Samples shall be properly labeled (showing the product data or product description number), and sent to State Purchasing, 4200 Surface Rd., Columbus, OH 43228-1395. Mark Samples: - GDC040E.

COOPERATIVE PURCHASING CONTRACT: This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

CONTRACTOR QUARTERLY SALES REPORT: The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor will receive an email with a User ID and password and must report the quarterly dollar value of sales to the Department of Administrative Services (DAS) via the Internet using the web form at the Ohio DAS Contract Management Contractor Portal, <https://cm.ohio.gov/>. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period. The Contractor is responsible for emailing the Analyst listed on page one of the contract with any company contact changes.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to the following address:

Department of Administrative Services
GSD Business Office
4200 Surface Road
Columbus, OH 43228

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may suspend, terminate or cancel this Contract.

CONTRACTOR REVENUE SHARE: The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the Ohio Contract Management Remittance Report

The Contractor should make the check payable to: Treasurer, State of Ohio and forward the check to the following address:

Department of Administrative Services
GSD Business Office
4200 Surface Road
Columbus, OH 43228

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may suspend, terminate or cancel this Contract.

BANNING THE EXPENDITURE OF PUBLIC FUNDS ON OFFSHORE SERVICES: The Offeror must complete and return with the bid submittal the Contractor/Subcontractor Affirmation and Disclosure form (Attachment One) to abide with Executive Order 2011-12K issued by the Governor of Ohio, affirming no services of the Contractor or its subcontractors under this Contract will be performed outside the United States.

During the performance of this Contract, the Offeror must not change the location(s) of the country where the services are performed, change the location(s) of the country where the data are maintained, or made available without express written authorization of the Department of Administrative Services.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES: (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions:, Paragraph Q.):

List names of subcontractors who will be performing work under the Contract.

_____	_____
_____	_____
_____	_____

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". For the participating agencies listed on pages eleven (11) through nineteen (19) there will be separate line item awards made. Bidders are eligible to receive awards of multiple line items providing he/she is the lowest responsive and responsible bidder meeting all bid specifications and requirements listed within the line items. In addition, the State will: multiply the "Price Per Ton / Bag" price by the "Estimated Annual Usage" listed in the bid to arrive at a total for the line item.

For the participating agencies not listed on pages eleven (11) through nineteen (19) there will be separate awards for each packaging size for each type of salt listed. Although there will be separate item awards made, bidders are eligible to receive awards of multiple items providing he/she is the lowest responsive and responsible bidder meeting all bid specifications and requirements listed within the items. In addition, the State will: multiply the "Price Per Ton / Bag" price by the "Estimated Annual Usage" listed in the bid to arrive at a total for the line item.

CONTRACT AWARD: The Contract will be awarded to the lowest responsive and responsible bidder by line item for the participating agencies listed on pages eleven (11) through nineteen (19). The participating agencies not listed on pages eleven (11) through nineteen (19) will purchase through the pricing on page twenty (20).

MINIMUM ORDERS: The minimum order for participating agencies listed on pages eleven (11) through nineteen (19) is to be one (1) pallet or one (1) ton. Orders between one (1) pallet and two (2) pallets and or less than twenty-five (25) tons are to be freight prepaid and added to the invoice. A copy of the freight invoice is to be provided upon request. Orders greater than or equal to twenty five (25) tons and or two (2) pallets are to be FOB destination prepaid.

Your bid price "Price Per Ton / Bag" for these items listed on pages eleven (11) through nineteen (19) shall include freight.

The minimum order for participating agencies not listed on pages twelve (12) through twenty (20) will be one (1) pallet or one (1) ton. On all orders over one (1) pallet and or one (1) ton, shipping will be FOB destination prepaid and freight added to the invoice.

FIXED-PRICE WITH ECONOMIC ADJUSTMENT: The contract prices(s) will remain firm for the first six (6) months duration of the contract. Thereafter, the Contractor may submit a request to increase their price(s) to be effective thirty (30) calendar days after acceptance by DAS. No price adjustment will be permitted prior to the effective date of the increase received by the Contractor from his suppliers, or on purchase orders that are already being processed, or on purchase orders that have been filled and are awaiting shipment. If the Contractor receives orders requiring quarterly delivery, the increase will apply to all deliveries made after the effective date of the price increase.

The price increase must be supported by a general price increase in the cost of the finished supplies, due to increases in the cost of raw materials, labor, freight, Workers' Compensation and/or Unemployment Insurance, etc. Detailed documentation, to include a comparison list of the contract items and proposed price increases, must be submitted to support the requested increase. Supportive documentation should include, but is not limited to: copies of the old and the current price lists or similar documents which indicate the original base cost of the product to the Contractor and the corresponding increase, and/or copies of correspondence sent by the Contractor's supplier on the supplier's letterhead, which contain the above price information and explains the source of the increase in such areas as raw materials, freight, fuel or labor, etc.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

Should there be a decrease in the cost of the finished product due to a general decline in the market or some other factor, the Contractor is responsible to notify DAS immediately. The price decrease adjustment will be incorporated into the contract and will be effective on all purchase orders issued after the effective date of the decrease. If the price decrease is a temporary decrease, such should be noted on the invoice. In the event that the temporary decrease is revoked, the contract pricing will be returned to the pricing in effect prior to the temporary decrease. For quarterly deliveries, any decrease will be applied to deliveries made after the effective date of the decrease. Failure to comply with this provision will be considered as a default and will be subject to Provision I.C. "Termination/Suspension" and Provision II. of the "Contract Remedies:" of the "Standard Contract Terms and Conditions".

TEMPORARY FUEL ADJUSTMENT: No request for a temporary fuel adjustment may be requested for the first six (6) months duration of the Contract. Thereafter, should a statewide or national increase in the cost of fuel occur, that is greater than 20% of the cost for fuel in place at the time of Contract award, the Contractor may petition DAS to increase the Contract price(s). The Contractor will be required to provide a cost breakdown of each item to indicate the portion of their product cost that is attributed to fuel. If approved, the Contractor will be permitted to adjust the price(s) by the exact amount of the fuel increase. The increase will be effective seven (7) calendar days after approval. Future requests for fuel cost adjustment will be considered in six (6) month intervals, for the duration of the Contract, under the above conditions. Should a statewide or national decrease in the cost of fuel occur, that is greater than 20% of the cost of fuel at the time of Contract award or approved increase, the Contractor will advise Procurement Services of said decrease and the Contract will be adjusted accordingly. Said decrease will become effective seven (7) calendar days after notification. Failure of the Contractor to notify Procurement Services of a decrease will be considered as a default and the Contractor will be responsible to reimburse the state for any overpayments. Said increases or decreases will be effective on all orders placed on or after the approval date of the adjustment.

USAGE REPORTS: Every six (6) months the contractor must submit a report (written or on disk) indicating sales generated by this contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of Procurement Services, 4200 Surface Road, Columbus, OH 43228-1395, Attn: Tim Riley

AUTOMOBILE LIABILITY INSURANCE: Contractor will indicate, by checking the appropriate box(es) below, the mode of transportation applicable to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased, or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- Goods/Services will be delivered via common carrier.
- No employee or representative of the Contractor will have cause to be on State property to make deliveries or to perform services.

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate.

This completed form should be returned as part of the Bid response. Failure to complete this page may deem your Bid not responsive.

NOTICE ON THE USE OF SOCIAL SECURITY NUMBERS AS FEDERAL TAX IDENTIFICATION NUMBERS: The Department of Administrative Services (Department) requires vendors and contractors wishing to do business with the State to provide their Federal Taxpayer Identification Number to the Department. The Department does this so that it can perform statutorily required "responsibility" analyses on those vendors and contractors doing business with the State and, under limited circumstances, for tax reporting purposes. If you are a vendor or contractor using your Social Security Number as your Federal Taxpayer Identification Number, please be aware that the information you submit is a public record, and the Department may be compelled by Ohio law to release Federal Taxpayer Identification Numbers as a public record. If you do not want to have your Social Security Number potentially disclosed as a Federal Taxpayer Identification Number, the Department encourages you to use a separate Employer Identification Number (EIN) obtained from the United States Internal Revenue Service's to serve as your Federal Taxpayer Identification Number.

SPECIFICATIONS

I. SCOPE AND CLASSIFICATION:

A. SCOPE:

The state of Ohio has requirements for various types and uses of salt. These requirements are delineated into two (2) classifications.

B. CLASSIFICATION:

1. Water Softening
 - a. Southern Rock Salt
 - b. Vacuum Evaporated Crystal Salt
 - c. Compressed Evaporated Salt (Cubes or Pellets)
 - d. Dried Solar Salt
2. Ice Removal
 - a. Rock Salt

II. APPLICABLE DOCUMENTS:

- A. The following documents within the scope of this contract and latest revisions thereof, apply to this contract, for testing of these products.
 1. American Water Works Association (AWWA) B200-07 Sodium Chloride
 2. Federal Specifications O-S-1926
 3. Standard Specification for Sodium Chloride, ASTM D 632-01
 4. Standard Specification for Wire Cloth and Sieves for Test Purposes, ASTM E 11-04, Table 1

III. GENERAL REQUIREMENTS:

- A. If requested by The Office of State Purchasing prior to award, bidders are to submit a "Material Safety Data Sheet" designed to meet OSHA requirements pursuant to any hazardous effect, which may be caused due to any chemical compound and/or formulation of the item being bid.
- B. "Material Safety Data Sheets" must also be sent, by the successful contractor(s), with all initial shipments going to various destinations as ordered after contract award.
- C. If the chemical composition of the compound being bid does not contain any hazardous effect, the contractor must so indicate on the "Material Safety Data Sheet".

IV. REQUIREMENTS:

A. Water Softening Salt:

1. General: The salt must be free from foreign material and must not impair equipment operation or cause the water being treated to fail to meet the requirements of the U.S.E.P.A. Drinking Water Regulation. The salt must meet or exceed the requirements of Federal Specification O-S-1926, AWWA Standard B200-07, NSF/ANSI Standard 60 Drinking Water Treatment Chemicals and the requirements stated herein. (Sieve sizes are U.S. Standard Sieve Series.)

SPECIFICATIONS (Cont'd.)

2. Sizing: Table 1 contains the minimum and maximum size requirements for all classes of water softening salt.

TABLE 1:

Classification of Water Softening Salt	Maximum Size		Minimum Size	
	Sieve Size	Minimum % Pass Through	Sieve Size	Maximum % Pass Through
Southern Rock Salt	3/4"	100%	No. 60	5%
Vacuum Evaporated Crystals	No. 10	100%	No. 100	5%
Compressed Evaporated (Tablets or Pellets)	1"	100%	No. 30	10%
Dried Solar Salt	1-1/4"	100%	No. 100	5%

3. Chemical Requirements: The water softening salt must meet or exceed the requirements stated in Table 2. Water softening salt shall include resin protection. Contractor must have available water softening salt pellets or cubes with iron removal compound and must state up charge, to be added to the base price, for rust removal additive.

TABLE 2:

	Southern Rock	Evaporated Crystals	Evap. Tablets or Pellets	Dried Solar Salt
Moisture - Percent Maximum	.05 %	.20 %	.50 %	3.00%
Insolubles - Percent Maximum	.05 %	.05 %	.15 %	.15%
Calcium & Magnesium % Maximum	.50 %	.15 %	.60 %	.60%
Sulfate - % Maximum	.85 %	.35 %	1.40 %	1.40%
Grease, Fat & Oil - % Maximum	.01 %	.01 %	.01 %	.01%
Sodium Chloride - % Minimum	99.00 %	99.5 %	98.0 %	98.0 %
pH Value*	5.0 - 8.5	5.0 - 8.5	5.0 - 8.5	5.0 - 8.5

* When salt contains iron-removal compounds, the salt may have a lower pH value (2.0 instead of 5.0)

B. Ice Removal Compound:

1. Rock Salt - This salt, to be used for ice removal must meet or exceed the requirements of ASTM Standard D-632-01, Type I, Grade 1.
 - a. Rock Salt must contain a minimum of 95.0% Sodium Chloride.
 - b. Rock Salt must meet the sieve analysis in Table 3.
 - c. Rock Salt must contain Prussiate of Soda, anti-caking agent for bulk shipments.

Table 3:

Sieve Size	Amount Passing
1/2"	100 %
3/8"	95 - 100 %
No. 4	20 - 90 %
No. 8	10 - 60 %
No. 30	0 - 15 %

V. INSPECTION AND TESTING:

Any shipment may be examined by the agency for evidence of foreign materials, prior to acceptance of delivery. If the shipment is unacceptable, the Contractor must remove the shipment from the institution and replace the shipment within twenty-four (24) hours, at no additional cost to the State.

SPECIFICATIONS (Cont'd.)

VI. PACKAGING, PACKING, LABELING, AND DELIVERY:

A. Packaging:

1. Water Softening and Snow Removal Salt are to be packaged in 50lb., 80 lb. bags or in bulk containers, as listed on the Price Schedule pricing pages.
 - a. Packaging is to be standard to the industry.
 - b. Containers must be of sufficient strength to permit coarse crushing of the product if it becomes caked during storage.

B. Labeling and Marking: All shipments must be properly labeled and identified as to contents, net weight, agency name, purchase order numbers and any additional information requested by the agency.

C. Shipment and Delivery:

1. All bulk shipments of salt must be accompanied by certified weight certificates, listing both the gross and tare weights.
2. The maximum allowable percent of under or over shipment is 10% of the amount shown on the purchase order.
3. The net weight of the packaged product must not deviate, from the recorded weight, by more than 2.5% plus or minus.
4. Verification of Weight: The State reserves the right to check any bulk shipment of salt at any nearest certified weighing scale. It is the sole responsibility of the institution to weigh the shipment of salt at the nearest certified scale to verify the accuracy of the weight stated on the delivery ticket as and when deemed necessary.
 - a. In case the weight is determined to be short when compared to the delivery ticket, the institution may refuse the shipment or use the accurate weight as basis of payment. If load weight is determined to be short, the Contractor will pay any labor and re-weighing cost.

D. Notes:

1. Pricing on tonnage will be by "short ton" = 2,000 lbs.
2. Product Identification: Bidders are to list brand names and the product data product description number(s) of each type of salt or ice removal compound being bid. Successful contractors will be required to furnish items as offered in the bid. Any substitutions are subject to the written approval of State Purchasing.
3. Rust Removal Additives: Bidders must state an up charge on the table on page nineteen (19) to be added to the base price for the Rust Removal Additive for compressed cube or pellets.
4. Bidders must complete the information table on page 10.
5. The State will consider 44,000 lbs. as a truckload shipment.
6. Bidders should identify a contact and telephone number for questions concerning shipment and delivery, if different than the information provided on page one (1) of the bid. If purchase orders are to be mailed to a different location than listed on page one (1) of the bid, bidder is to include this information with bid response.

SPECIFICATIONS (Cont'd.)

7. The locations listed on pages eleven (11) through nineteen (19) provided annual usage data for this Bid, Contract. Other locations listed on these pages did not provided annual usage data for this Bid Contract, the usage information provided for these locations listed below is based upon history, and may or may not be purchased.

Chillicothe Correctional Institution
 Hocking Correctional Institution
 North Central Correctional Institution
 Northeastern Ohio College Of Medicine
 Ohio University (Athens)
 Ohio Veteran's Home
 Scioto Juvenile Correctional Facility
 Sinclair Community College
 Southeastern Correctional Institution

Note: The ship to addresses for all locations is listed at the end of the Price Schedule.

YOUR BID (PLEASE TYPE OR PRINT YOUR ENTRY):

Bidder to complete the following information for those items bid. Failure to complete this information may deem your bid not responsive and further consideration for award may not be given.

Salt Classification	Bidding Brand Name Manufacturing Location	Mine Location	Product Data/ Descript. Number	BAGS Number of 50 lb. Bags per pallet	BAGS Number of 80 lb. Bags per pallet	Up charge to be added to the base price for rust removal additive
Water Softening Southern	_____					
Water Softening Vacuum Evaporated	_____					
Water Softening Compressed Evaporated Cube or Pellets	_____					\$
Water Softening Dried Solar Salt	_____					
Ice Removal Rock Salt	_____					

PRICE SCHEDULES

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Mine Location
	Allen / Oakwood Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$	
4579	Allen / Oakwood Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	98	Bags	\$	
11636	Appalachian Behavioral Healthcare	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$	
	Appalachian Behavioral Healthcare	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	147	Bags	\$	
	Beaver Creek, Jefferson Lake, Guilford Lake	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	98	Bags	\$	
	Belmont Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$	
	Belmont Correctional Institution	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	Forklift required	60	Bags	\$	
16404	Cambridge Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$	
16405	Cambridge Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	no Forklift required	588	Bags	\$	
9901	Cambridge Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	1176	Bags	\$	
11868	Chillicothe Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	tons	\$	
5241	Chillicothe Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	600	tons	\$	
16479	Chillicothe Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - pellets w/pallets	50# bags	Forklift may be required	4,800	bags	\$	

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Mine Location
	Circleville Juvenile Correctional Facility	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	980	Bags	\$	
	Circleville Juvenile Correctional Facility	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	588	bags	\$	
	City of Marysville	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1400	Tons	\$	
9973	Clark State Community College	Ice Removal Rock Salt	Bulk	Straight Dump truck / open tailgate	100	Tons	\$	
4890	Cleveland State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	500	Tons	\$	
16410	Columbus Development Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$	
11869	Columbus State Community College	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	Tons	\$	
	Columbus State Community College	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	200	Bags	\$	
16411	Correctional Reception Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$	
16412	Correctional Reception Center	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	480	Bags	\$	
16480	Correctional Reception Center	Water Softener Salt – Dried Solar Salt	80# Bags	Forklift required	2880	Bags	\$	
	Cuyahoga Hills Juvenile Correctional	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$	
	Deer Creek Wildlife Area	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	49	Bags	\$	
16417	Gallipolis Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$	

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Mine Location
16418	Gallipolis Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$	
16477	Gallipolis Developmental Center	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	88	Tons	\$	
10942	Heartland Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	Tons	\$	
	Heartland Behavioral Healthcare	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	Forklift required	750	Bags	\$	
9903	Hocking Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift may be required	260	bags	\$	
16419	Kent State University - Kent	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1200	Tons	\$	
9967	Kent State University - Stark	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	175	Tons	\$	
	Lebanon Correctional Institution	Water Softener Rock Salt w/pallets-Southern Rock	80# Bags	Forklift required	1080	Bags	\$	
4964	Lebanon Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Pneumatic	800	Tons	\$	
16514	London Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / With Piler (200 ton min)	200	Tons	\$	
4881	Lorain Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	441	Bags	\$	
9970	Madison Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	120	Tons	\$	
	Mansfield Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / With Piler (200 ton min)	400	Tons	\$	
16423	Mansfield Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	588	Bags	\$	

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Mine Location
	Mansfield Correctional Institution	Water Softener Rock Salt w/pallets-Southern Rock	80# Bags	No forklift required	98	Bags	\$	
4882	Marion Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	150	Tons	\$	
10027	Marion Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	175	Bulk	\$	
16424	Miami University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	700	Tons	\$	
16473	Miami University	Water Softener Salt – Dried Solar Salt w/pallets	50# bags	Forklift required	22,050	Bags	\$	
	Montgomery Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	392	Bags	\$	
	Montgomery Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	600	Bags	\$	
16426	Mt. Vernon Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$	
16427	Noble Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$	
9975	Noble Correctional Institution	Water Softener Salt – Dried Solar Salt w/pallets	80# bags	No forklift required	900	Bags	\$	
5243	North Central Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - pellets w/pallets	80# Bags	Forklift may be required	1,080	bags	\$	
11597	Northcoast Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	300	Tons	\$	
16428	Northcoast Behavioral Healthcare	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	882	Bags	\$	
8505	Northeast Pre-Release Center	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	784	Bags	\$	

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Mine Location
4879	Northeastern Ohio College Of Medicine	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	tons	\$	
16429	Northwest Ohio Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$	
	Northwest Ohio Psychiatric Hospital	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$	
	ODNR - Deer Creek State Park	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	50	Tons	\$	
11870	Ohio Reformatory for Women	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	75	Tons	\$	
	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt	Bulk	Pneumatic	19	tons	\$	
	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt w/pallets	50# bags	No forklift required	750	Bags	\$	
	Ohio State Penitentiary	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	2300	Tons	\$	
16431	Ohio State School for the Blind	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$	
11640	Ohio State School for the Deaf	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$	
	Ohio State University	Ice Removal Rock Salt w/pallets sodium/calcium blend	50# Bags	Forklift required	2800	Bags	\$	
	Ohio State University	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	Forklift required	800	Bags	\$	

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Mine Location
16470	Ohio University (Athens)	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	Forklift may be required	300	bags	\$	
9720	Ohio University (Athens)	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	300	tons	\$	
9966	Ohio Veteran's Home	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	tons	\$	
4884	Pickaway Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	200	Tons	\$	
9902	Pickaway Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift required	2160	Bags	\$	
16471	Pickaway Correctional Institution	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Dump truck / slotted tailgate	200	Tons	\$	
4848	Richland Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$	
16436	Richland Correctional Institution	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	150	Bags	\$	
	Richland Correctional Institution	Water Softener Salt – Dried Solar Salt w/pallets	80# bags	Forklift required	540	Bags	\$	
	Ross Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$	
5165	Ross Correctional Institution	Water Softener Salt – Compressed Evaporated Crystals 50# bags water softener rust removal cube or pellets w/pallets	50# Bags	No forklift required	12,348	Bags	\$	
11641	Scioto Juvenile Correctional Facility	Ice Removal Rock Salt w/pallets	50# Bags	Forklift may be required	400	bags	\$	

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Mine Location
11643	Scioto Juvenile Correctional Facility	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	Forklift may be required	400	bags	\$	
	Shawnee State Park	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	8	Tons	\$	
	Shawnee State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$	
	Shawnee State University	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# bags	No Forklift required	49	Bags	\$	
4885	Sinclair Community College	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	250	tons	\$	
4963	Southeastern Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	125	tons	\$	
5159	Southeastern Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift may be required	375	bags	\$	
16469	Southern Ohio Correctional Facility	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt without YPS NO YPS	Bulk	pneumatic	50	Tons	\$	
16438	Southwest Ohio Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	450	Bags	\$	
16439	Tar Hollow State Park	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$	
11873	Tiffin Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	30	Tons	\$	
	Tiffin Developmental Center	Water Softener Rock Salt w/pallets- Southern Rock	80# Bags	Forklift required	1000	Bags	\$	

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Mine Location
16441	Toledo Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	Tons	\$	
11865	Toledo Correctional Institution	Ice Removal Rock Salt w/pallets	80# Bags	No Forklift required	25	Bags	\$	
9968	Trumbull Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1400	Bags	\$	
	Twin Valley Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	44	Tons	\$	
	Twin Valley Behavioral Healthcare	Water Softener Salt - Compressed Evaporated Crystals - 50# bags water softener rust removal cube or pellets w/pallets	50# Bags	No forklift required	10	Bags	\$	
	Twin Valley Behavioral Healthcare	Water Softener Salt – Dried Solar Salt w/pallets	50# Bags	No forklift required	392	Bags	\$	
11871	University of Toledo	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1,000	Tons	\$	
16445	Warren Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	540	Bags	\$	
	Warren Correctional Institution	Water Softener Rock Salt w/pallets- Southern Rock	80# Bags	No forklift required	2700	Bags	\$	
	Warrensville Developmental Center	Ice Removal Rock Salt	Bulk	PICK-UP (1 ton per pick-up)	1000	Tons	\$	
	Wildlife D3 headquarters	Ice Removal Rock Salt	Bulk	Dump truck / With Piler (200 ton min)	6	Tons	\$	
	Wildlife D3 headquarters	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No Forklift required	12	Bags	\$	

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Mine Location
4655	Wright State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1000	Tons	\$	
	Wright State University	Ice Removal Rock Salt w/pallets	50# Bags	No Forklift required	880	Bags	\$	
	Wright State University	Water Softener Salt – Dried Solar Salt w/pallets	50# Bags	No Forklift required	1,029	Bags	\$	
	Wright State University	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	pneumatic	300	Tons	\$	
16446	Youngstown Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	245	Bags	\$	
	Youngstown Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	343	Bags	\$	
11872	Youngstown State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	400	Tons	\$	
	Youngstown State University	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	1764	Bags	\$	

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PRICE SCHEDULES (Cont'd.)

This section is for Salt to be purchased by participating agencies not listed on pages eleven (11) through nineteen (19). Minimum shipment for these participating agencies will be one (1) pallet or one (1) ton. On all orders over (1) pallet or one (1) ton, shipping will be F.O.B. destination prepaid and freight added to invoice.

BAGGED SALT (50 Lb. Bag)

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER 50 LB. BAG
5158	Water Softening Salt Southern Rock	0	\$
16466	Water Softening Salt Vacuum Evaporated Crystals	49	\$
5239	Water Softening Salt Compressed Evaporated (tablets or pellets)	294	\$
10028	Water Softening Salt Dried Solar Salt	49	\$
4959	Ice Removal Rock Salt	2450	\$

BAGGED SALT (80 Lb. Bag)

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER 80 LB. BAG
5242	Water Softening Salt Southern Rock	0	\$
5151	Water Softening Salt Vacuum Evaporated Crystals	0	\$
9904	Water Softening Salt Compressed Evaporated (tablets or pellets)	0	\$
9906	Water Softening Salt Dried Solar Salt	75	\$
9716	Ice Removal Rock Salt	0	\$

BULK SALT

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER TON
10029	Water Softening Salt Southern Rock	485	\$
9898	Water Softening Salt Vacuum Evaporated Crystal	0	\$
10024	Water Softening Salt Dried Solar Salt	0	\$
4960	Ice Removal Rock Salt	75	\$

RUST REMOVAL ADDITIVE

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER POUND
	Rust Removable Additive Water Softening Salt Compressed Evaporated	0	\$

Up charge to be added to the base price for the rust removal additive

SHIP TO ADDRESS PER LOCATION

Facility	Street	City	State	Zip code
Allen / Oakwood Correctional Institution	2338 N. West Street	Lima	OH	45805
Appalachian Behavioral Healthcare	100 Hospital Dr	Athens	OH	45701
Beaver Creek, Jefferson Lake, Guilford Lake	6835 E. Lake Rd	Lisbon	OH	44432
Belmont Correctional Institution	68518 Bannock Rd	St. Clairsville	OH	43950
Cambridge Developmental Center	66737 Old Twenty-One Rd	Cambridge	OH	43725
Chillicothe Correctional Institution	15802 Ohio 104	Chillicothe	OH	45601
Circleville Juvenile Correctional Facility	640 Island Rd	Circleville	OH	43113
City of Marysville	125 East 6th Street	Marysville	OH	43040
Clark State Community College	570 E. Leffel Lane	Springfield	OH	45501
Cleveland State University	2121 Euclid Avenue	Cleveland	OH	44115
COLUMBUS DEVELOPMENTAL CENTER	1601 W. BROAD	Columbus	OH	43222
Columbus State Community College	550 East Spring Street	Columbus	OH	43215
Correctional Reception Center	11271 State Route 762	Orient	OH	43146
Cuyahoga Hills Juvenile Correctional	4321 Green Rd	Highland Hills_	OH	44128
Deer Creek Wildlife Area	12552 Post Rd	Mt. Sterling	OH	43143
Gallipolis Developmental Center	2500 Ohio Avenue	Gallipolis	OH	45631
Heartland Behavioral Healthcare	3000 Erie Street South	Massillon	OH	44646
Hocking Correctional Institution	16759 Snake Hollow Rd	Nelsonville	OH	45764
Kent State University - Kent	1781 Summit Street	Kent	OH	44242
Kent State University - Stark	6000 Frank Avenue	North Canton	OH	44720
Lebanon Correctional Institution	3791 State Route 63	Lebanon	OH	45036
London Correctional Institution	1580 St Rt 56	London	OH	43140
Lorain Correctional Institution	2075 S Avon-Belden Rd	Grafton	OH	44044
Madison Correctional Institution	1851 State Route 56 SW	London	OH	43140
Mansfield Correctional Institution	1150 N Main	Mansfield	OH	44901
Marion Correctional Institution	940 Marion WilliamSPORT Rd	Marion	OH	43302
Miami University	351 E. Spring St.	Oxford	OH	45056
Montgomery Developmental Center	7650 Timbercrest Drive	Huber Heights	OH	45424
Mt. Vernon Developmental Center	1250 Vernonview Drive	Mount Vernon	OH	43050
Noble Correctional Institution	15708 McConnellsville Rd	Caldwel	OH	43724
North Central Correctional Institution	670 Marion WilliamSPORT Rd E	Marion	OH	43302
Northcoast Behavioral Healthcare	1756 Sagamore Road	Northfield	OH	44067
Northeast Pre-Release Center	2675 East 30 th Street	Cleveland	OH	44115
Northeastern Ohio College Of Medicine	4209 Ohio 44	Rootstown	OH	44272
Northwest Ohio Developmental Center	1130 S Detroit Ave	TOLEDO	OH	43614
Northwest Ohio Psychiatric Hospital	930 S. Detroit Ave.	Toledo	OH	43614-2701
ODNR - Deer Creek State Park	20635 ST PK RD.	Mt Sterling	OH	43143
Ohio Reformatory for Women	1479 Collins ave	Marysville	OH	43040

SHIP TO ADDRESS PER LOCATION (Cont'd.)

Facility	Street	City	State	Zip code
Ohio School for the Blind	5220 N. HIGH ST	Columbus	OH	43214
Ohio School for the Deaf	500 Morse RD	Columbus	OH	43214
Ohio State Penitentiary	878 Coitsville Hubbard Rd	Youngstown	OH	44505
Ohio State University	2650 Kenny Road	Columbus	OH	43210
Ohio University (Athens)	1 University Terrace	Athens	OH	45701
Ohio Veteran's Home	3416 Columbus Ave	Sandusky	OH	44870
Pickaway Correctional Institution	11271 State Route 762	Orient	OH	43146
Richland Correctional Institution	1001 Olivesburg Rd	Mansfield	OH	44903
Ross Correctional Institution	16149 SR 104	Chillicothe	OH	45601
Scioto Juvenile Correctional Facility	5993 Home Rd	Delaware	OH	43015
Shawnee State Park	4404 S. R. 125	Portsmouth	OH	45663
Shawnee State University	940 Second Street	Portsmouth	OH	45662
Sinclair Community College	444 W 3rd St	Dayton	OH	45402
Southeastern Correctional Institution	5900 Bis Rd SW	Lancaster	OH	43130
Southern Ohio Correctional Facility	1724 St. Rt. 738	Lucasville	OH	45648
Southwest Ohio Developmental Center	4399 East Bauman Ln	Batavia	OH	45103
Tar Hollow State Park	16396 Tar Hollow Road	Laurelville	OH	43135
Tiffin Developmental Center	600 N River Road	Tiffin	OH	44883
Toledo Correctional Institution	2001 East Central Ave	Toledo	OH	43608
Trumbull Correctional Institution	5701 Burnet Road	Leavittsburg	OH	44430
Twin Valley Behavioral Healthcare	2200 W. Broad St	Columbus	OH	43223
University of Toledo	2801 W. Bancroft St	Toledo	OH	43606
Warren Correctional Institution	5787 St Rte 63	Lebanon	OH	45036
Warrensville Developmental Center	4325 Green Rd.	Highland Hills,	OH	44128
Wildlife D3 headquarters	912 Portage lake	Akron	OH	44319
Wright State University	3640 Col Glenn Hwy	Dayton	OH	45435
Youngstown Developmental Center	4891 East County Line Rd	Mineral Ridge	OH	44440
Youngstown State University	One University Plaza	Youngstown	OH	44555

BID RESPONSE

The bid response should include the documents listed below, completed in their entirety, as applicable. Should the document(s) not be included with the bid response, the document(s) will be requested during the bid evaluation. Should the document(s) be requested during the evaluation, the bidder will be provided five (5) calendar days to submit the document(s). Failure to provide the documents by the deadline provided may deem the Bidder as not responsive and further consideration for award may not be given.

- A. Signed bid response, in blue ink
- B. Required certification for bidding
- C. Completed Price Schedules
- D. W 9 Form and Vendor Information Form: The Bidder must complete IRS Form W 9, Request for Taxpayer Identification Number and Certification form and the Vendor Information Form (OBM-5657) in their entirety. One (1) original of each form (signed in blue ink). If a subsidiary company and/or subcontractor are involved, the Bidder must have an original W-9 and OBM-5657 for both the parent and subsidiary and/or subcontractor companies. These documents and directions can be found on the OBM Web site under the heading "Vendor Forms" at <http://www.ohiosharedservices.ohio.gov/Vendors.aspx>
- E. A copy of AAPV (Affirmative Action Program Verification). A copy of the approval letter issued to your company by EOD (Equal Opportunity Division) may be obtained at <http://eodreporting.oit.ohio.gov/searchAffirmativeAction.aspx>. If an Affirmative Action Program has not been filed by your company to date or has lapsed, a new application may be filed at <https://ohiobusinessgateway.ohio.gov/OBG/Membership/Security.mvc/Login#MainContainer>.
- F. A copy of a certificate of insurance in accordance with the Supplemental Contract Terms and Conditions, Articles S-12 and S-13.
- G. A copy of the current Certificate of Premium Payment or Certificate of Employer's Right to Pay Compensation Directly, as applicable, issued by the Bureau of Workers' Compensation.
- H. Attachment One – Standard Affirmation and Disclosure Form
- I. Descriptive literature:
 - Type salt/product data number
 - Use/purpose/mine/manufacturing location, etc.
- J. Additional contact information/brand names
Product description/additional contact information
- K. Samples
- L. Material safety data sheets

This list is provided solely for the Bidder's benefit. Submission of the mandatory/required materials does not guarantee that the Bidder will be deemed compliant with all of the specifications and requirements as stated in this Bid. Completing this list does not absolve the Bidder's responsibility to thoroughly review and understand all of the specifications and requirements as stated in this Bid.

ATTACHMENT ONE: STANDARD AFFIRMATION AND DISCLOSURE FORM

DEPARTMENT OF ADMINISTRATIVE SERVICES

STANDARD AFFIRMATION AND DISCLOSURE FORM

EXECUTIVE ORDER 2011-12K

Banning the Expenditure of Public Funds on Offshore Services

CONTRACTOR/SUBCONTRACTOR AFFIRMATION AND DISCLOSURE:

By the signature affixed to this response, the Bidder/Offeror affirms, understands and will abide by the requirements of Executive Order 2011-12K issued by Ohio Governor John Kasich. If awarded a contract, the Bidder/Offeror becomes the Contractor and affirms that both the Contractor and any of its subcontractors shall perform no services requested under this Contract outside of the United States. The Executive Order is available at the following website: (<http://www.governor.ohio.gov/Default.aspx?tabid=1495>).

The Bidder/Offeror shall provide all the name(s) and location(s) where services under this Contract will be performed in the spaces provided below or by attachment. Failure to provide this information as part of the response will deem the Bidder/Offeror not responsive and no further consideration will be given to the response. Bidder/Offeror's offering will not be considered. If the Bidder/Offeror will not be using subcontractors, indicate "Not Applicable" in the appropriate spaces.

1. Principal location of business of Contractor:

(Address)

(City, State, Zip)

Name/Principal location of business of subcontractor(s):

(Name)

(Address, City, State, Zip)

(Name)

(Address, City, State, Zip)

2. Location where services will be performed by Contractor:

(Address)

(City, State, Zip)

Name/Location where services will be performed by subcontractor(s):

(Name)

(Address, City, State, Zip)

(Name)

(Address, City, State, Zip)

ATTACHMENT TWO: STANDARD AFFIRMATION AND DISCLOSURE FORM: (Cont'd.)

3. Location where state data will be stored, accessed, tested, maintained or backed-up, by Contractor:

(Address) (Address, City, State, Zip)

Name/Location(s) where state data will be stored, accessed, tested, maintained or backed-up by subcontractor(s):

(Name) (Address, City, State, Zip)

4. Location where services to be performed will be changed or shifted by Contractor:

(Address) (Address, City, State, Zip)

Name/Location(s) where services will be changed or shifted to be performed by subcontractor(s):

(Name) (Address, City, State, Zip)

(Name) (Address, City, State, Zip)

(Name) (Address, City, State, Zip)
