

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

REQUIREMENTS CONTRACT: MISCELLANEOUS SPORTING GOOD ITEMS & EQUIPMENT, TROPHIES & PLAQUES, ADULT TABLE/BOARD GAMES/CARDS

CONTRACT No.: RS901710

EFFECTIVE DATES: 04/01/10 to 03/31/13

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. RS901710 that opened on 02/05/10. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including the [Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions](#), special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to all State Agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

SPECIAL NOTE: State agencies may make purchases under this Requirements Contract up to \$2500.00 using the state of Ohio payment card. Any purchase that exceeds \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the Requirements Contract may be directed to:

Dan Cartwright
dan.cartwright@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: _____
Hugh Quill, Director Date

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SPECIAL CONTRACT TERMS AND CONDITIONS

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency within thirty (30) days after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

MULTIPLE AWARD CONTRACT: This bid is issued to establish a Multiple Award Contract (MAC). A MAC is a contract made with more than one supplier of the same or similar types of supplies or services at varying prices for delivery within the same geographic area. The state's obligations under a MAC are subject to the Ohio Controlling Board's continuing authorization to use the MAC program authorizing the use of Multiple Award Contracts. By the signature affixed to Page 1, of this Bid, the Bidder certifies that it is currently in compliance and will continue to adhere to the requirements of the Ohio Ethics Law, Ohio Revised Code Section 102.04. The Bidder affirms that, as applicable to the Bidder, no party listed in Ohio Revised Code Section 3517.13 (I) or (J) or spouse of such party has made, as an individual, within the two previous calendar years, one or more contributions totaling in excess of \$1,000.00 to the Governor or to his campaign committees.

DESCRIPTIVE LITERATURE: The bidder shall submit, as part of their bid response, descriptive literature of the supplies or services being offered. The descriptive literature is to include the price list(s) in effect at the time of bid submission and upon which the bid response is based. The descriptive literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the state of Ohio. Failure of the bidder to furnish descriptive literature as part of their bid response will deem the bidder not responsive.

It is the successful contractor(s) responsibility to supply their latest catalogues and price lists (identical to the one submitted with the bid to State Purchasing) as follows:

Forty (40) copies to:
ODRC Bus. Office, 4th Floor
868 Freeway Dr.
Columbus, Ohio 43229

Fifteen (15) copies to:
DYS Central Office
51 N. High St.
Columbus, Ohio 43266

One (1) copy to:
DPS – Purchasing
1970 West Broad Street
P.O.Box 182081
Columbus, Ohio 43218-2081

One (1) copy to:
DMH Fiscal Office
30 East Broad Street, 11th Floor
Columbus, OH 43266

These copies must be sent within fifteen (15) days after receipt of a contract. Failure to submit said catalogues and price lists to ODRC, DPS, DMH and/or DYS will result in catalogues and price lists not being available for ordering purposes by the institutions. The contractor(s) must provide other state agencies, copies of catalogues and price list as requested. Institutions must obtain their catalogues and price lists by contacting the above office, not the contractor(s). Orders only, may be placed with the contractor(s).

PRODUCT SAMPLES: The bidder(s) may be required to submit samples of the supplies being offered. The samples will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not included as part of their bid response, the bidder will be required to provide the samples within ten (10) calendar days after notification. Failure to provide the samples within the stated time period will result in the bidder being deemed not responsive. After award of the contract, the samples will be used as a basis of comparison with actual product delivered under contract. Any variation between the samples and product being delivered will be considered as an event of default. Any variations between the samples and actual product being delivered that are due to manufacturer changes may be acceptable and shall require prior written approval from DAS.

AUTHORIZED DEALER: Bidders responding to this bid must be authorized dealers for/or the manufacturers of the products they are offering. Bidders are requested to submit, within five (5) days of request by State Purchasing, certification attesting to the fact that they are authorized dealers for/or the manufacturers. This certification is to be on manufacturer's letterhead, signed by a duly authorized representative of the manufacturer. Failure to submit this certification may result in the bidder being deemed as not-responsive.

SPECIAL CONTRACT TERMS AND CONDITIONS (cont.)

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders".

CONTRACT AWARD: A contract will be awarded to one responsive and responsible bidder per manufacturer. Where two or more bidders offer the same manufacturer the contract will be awarded to the bidder offering the lowest prices or greatest discounts.

MINIMUM ORDER: No order shall be placed against a contract awarded pursuant to this bid for less than twenty-five (\$25.00) dollars.

FIXED-PRICE WITH COST ADJUSTMENT: During the life of the contract, there may be a new catalog published and/or price list thereto. In this event, it will be necessary for the Contractor to supply the Office of State Purchasing with one (1) copy of each as applicable. Pricing contained in the new catalog and/or price list will become effective thirty (30) days after receipt of notice by the Office of State Purchasing. Thereafter, state agencies may obtain the new catalog and/or price list from the Contractor.

COOPERATIVE PURCHASING CONTRACT. This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

CONTRACTOR QUARTERLY SALES REPORT. The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor shall be required to report the quarterly dollar value of sales to the Department of Administrative Services (DAS) on a form prescribed by DAS. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to the following address:

Department of Administrative Services
General Services Division, Term Contract Program
4200 Surface Road
Columbus, OH 43228-1395

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may terminate or cancel this Contract.

SPECIAL CONTRACT TERMS AND CONDITIONS (cont.)

CONTRACTOR REVENUE SHARE. The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the following information with the payment:

Applicable State Term Contract Number, report amount(s) and the reporting period covered.

The Contractor should make the check payable to: Ohio Treasurer Kevin L. Boyce and forward the check to the following address:

Department of Administrative Services
General Services Division – Term Contract Program
4200 Surface Road
Columbus, OH 43228-1395

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may terminate or cancel this Contract.

USAGE REPORTS: Every six (6) months the contractor must submit a report (written or on disk) indicating sales generated by this contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of Procurement Services, 4200 Surface Road, Columbus, OH 43228-1395, Attn: Dan Cartwright.

CONTRACT RENEWAL: See Article S-6. Contract Renewal: This Contract may be renewed solely at the discretion of DAS for a period of one month. Any further renewals will be for an appropriate period of time. The cumulative time of all renewals may not exceed twenty-four (24) months unless DAS determines that additional renewal is necessary.

SPECIAL CONTRACT TERMS AND CONDITIONS (cont.)

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions:, Paragraph Q.):

List names of subcontractors who will be performing work under the Contract.

_____	_____
_____	_____
_____	_____

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include IMMEDIATE cancellation of the Contract. FAILURE TO COMPLETE THIS PAGE MAY DEEM YOUR BID NOT RESPONSIVE.

Bid Automobile Liability Checklist:

Contractor will indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00. (
- Goods/Services will be delivered via common carrier.
- No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

This completed form should be returned as part of the bid response. Failure to complete this page may deem your bid not responsive.

INSURANCE REQUIREMENTS: Bidders should provide with their bid, documentation of the following insurance coverages required by the Supplemental Contract Terms and Conditions, Articles S-12 and S-13 (refer to the Bid Page One, link to Instructions: Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions):

1. Ohio Workers' Compensation Certificate.
2. Employer's Liability (Stop Gap) insurance with limits of not less than one million (\$1,000,000.00) dollars.
3. Automobile Liability with limits in accordance with Federal and State laws.
4. Commercial General Liability Insurance:
 - a. Minimum limits of \$500,000.00 per occurrence.
 - b. Minimum limits of \$1,000,000.00 annual aggregate.
 - c. The State shall be listed as the certificate holder.
 - d. To be compliant, the Commercial General Liability policy must include the following three endorsements:
 - 1) a blanket waiver of subrogation.
 - 2) a statement that the Commercial General Liability coverage is primary over any other coverage.
 - 3) a designation of the State as an additional insured.

An insurance certificate, compliant with the requirements of the Contract Terms and Conditions, must be delivered to the Office of Procurement Services within seven (7) calendar days after notification. Failure to provide a compliant certificate within the stated time frame may cause the bidder to be deemed not responsive.

SPECIFICATIONS

I. SCOPE AND CLASSIFICATION

A. Scope - These specifications cover miscellaneous sporting goods items and equipment: adult table/board games, boxing equipment, floor and wall mats, golf, gymnastic, ping pong & pool tables, playing cards, sports uniforms, swimming, trophies and plaques, and weight lifting equipment for state agencies. The term of the contract will be for three (3) years with an option for renewals. The state of Ohio had expenditures of \$68,913.29 for fiscal year 2008 and \$12,060.80 for fiscal year 2009. These dollar amounts exclude cooperative purchasing program members.

B. CLASSIFICATION: These products are delineated into the following categories.

CATEGORY	SPORT	CATEGORY DESCRIPTION
A-1 A-2	ADULT BOARD GAMES & PLAYING CARDS	Games; chess, checkers, scrabble, dominoes, etc. Cards; canasta, pinochle, Uno, regular
B-1	ADULT TABLETOP GAMES	Games; pocket golf, baseball, shuffleboard, multi-purpose game table, cues, tips, speed powder, game-pak
C-1	AWARDS & RECOGNITION ITEMS	Trophies, ribbons, certificates, plaques, medallions
D-1 D-2 D-3	BADMINTON	Badminton sets, (net, posts, racquets, shuttlecocks) Racquets; wood, steel or aluminum frames Accessories; nets, shuttlecocks, net posts & bases
E-1 E-2 E-3 E-4 E-5	BASEBALL /SOFTBALL	Balls; leather, rubber Bats; aluminum, wood Equipment; gloves, protective equipment, umpire equipment Accessories; batters gloves, laces, glove oil, etc. Uniforms; player (inc. three button tee shirt), referee
F-1	BASES, PLATES, FIELD MARKING & MAINTENANCE EQUIPMENT	Bases; anchored and throw down type Maintenance; field markers, drags, rakes
G-1 G-2 G-3 G-4	BASKETBALL	Balls; leather, rubber, synthetic Equipment; rims, poles, backboards, sets Accessories; indoor/outdoor nets, inflation needles, pumps, etc. Uniforms; player (inc. muscle and/or tank top jersey), referee
H-1 H-2	BOXING EQUIPMENT	Gloves, (Bag, sparring, fight) and headgear Accessories; mouthpiece, timers, handwraps, etc.
I-1	EQUIPMENT BAGS, BALL CARRIERS CARTS	Storage/carrying; balls, bats, misc. equipment
J-1 J-2	FOOSBALL	Tables Accessories and repair parts
K-1 K-2 K-3 K-4	FOOTBALL	Balls; leather, rubber, synthetic Equipment; flag football belts & flags, etc. Accessories; tees, corner flags, sideline markers Uniforms; player, referee
L-1 L-2	GOLF	Blade putters two way Balls, gloves, tees, accessories

CATEGORY	SPORT	CATEGORY DESCRIPTION
M-1	GYMNASTICS	Balance Beam
M-2		Horizontal Bars
M-3		Parallel Bars
M-4		Pommel Horse
M-5		Ring Sets
M-6		Springboard
N-1	HANDBALL	Balls, gloves, accessories
O-1	MATS & PADS	Mats; exercise, tumbling, floor and play
O-2		Wall pads and mats
O-3		Wrestling mats
P-1	OUTDOOR YARD GAMES	Outdoor; horseshoe sets, bocce sets
P-2		Yard; croquet sets, shuffleboard sets
Q-1	POOL & BILLIARDS	Tables
Q-2		Accessories; balls, cues, ball racks, table brushes
R-1	RACQUETBALL	Racquets; aluminum, graphite
R-2		Balls
S-1	SOCCER	Balls; leather, rubber
S-2		Permanent and portable goals & nets
S-3		Accessories; nets, flags, shin guards
T-1	SWIMMING	Backboards
T-2		Kickboards
T-3		Life Vests
T-4		Masks, Goggles, Swim Fins, Caps
T-5		Rescue Tube
T-6		Swim Trunks
U-1	TABLE TENNIS	Tables
U-2		Accessories; paddles, nets, balls
V-1	TENNIS	Balls
V-2		Racquets; wood, steel or aluminum
V-3		Nets and windscreens
W-1	TRACK	Equipment; shot put, discus, batons, cross bars, etc.
W-2		Accessories; stopwatches, measuring tapes & wheels
X-1	VOLLEYBALL	Balls; leather, rubber, synthetic
X-2		Volleyball sets; (net, posts, ball)
X-3		Accessories; nets, posts, post supports
Y-1	WEIGHT LIFTING	Equipment; weights, bars, plates, dumbbells, gloves, belts, chalk
Y-2		Benches, weight racks, weight machines
Z-1	MISCELLANEOUS	Whistles & lanyards
Z-2		Intramural vests (jerseys); mesh, vinyl, nylon
Z-3		Throwing discs/saucers (Frisbees)
Z-4		Jump ropes; double dutch, skip, speed
Z-5		Gym floor marking tapes & applicators

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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A-1: - ADULT BOARD GAMES:

Games; chess, checkers, scrabble, dominoes, etc.

BSN Sports Spring 2010	350 & 351	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	54-65	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	143-146	Flaghouse, Inc.	Various	10%	See note **
S&S Recreation 1/2010	317-326	S&S Worldwide	Various	14%	

A-2: - ADULT PLAYING CARDS:

Cards; canasta, pinochle, uno, regular

BSN Sports Spring 2010	350	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	54-65	Cannon Sports, inc.	Various	25%	
Flaghouse Spring / Summer 2010	145	Flaghouse, Inc.	Various	10%	See note **
S&S Recreation 1/2010	323	S&S Worldwide	Various	14%	

*Catalog Wide Exceptions: No discount offered for closeout items and items marked "WSL" (While Supplies Last). No discount offered on any of the following brand names: ATEC, Diamond, Dunlop, Jugs, Rawlings and Wilson. Contact Brad Butler for pricing on all exception items listed on page 42 of the contract.

**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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B-1: - ADULT TABLETOP GAMES

Games; pocket golf, baseball, shuffleboard, multi-purpose game table, cues, tips, speed powder, game-pak

BSN Sports Spring 2010	349	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	54-65	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	147-149	Flaghouse, Inc.	Various	10%	See note **
S&S Recreation 1/2010	317-331	S&S Worldwide	Various	14%	

C-1: - AWARDS & RECOGNITION ITEMS

Trophies, ribbons, certificates, plaques, medallions

S&S Discount Sports 1/2010	74,78 & 188-189	S&S Worldwide	Various	14%	
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*Catalog Wide Exceptions: No discount offered for closeout items and items marked "WSL" (While Supplies Last). No discount offered on any of the following brand names: ATEC, Diamond, Dunlop, Jugs, Rawlings and Wilson. Contact Brad Butler for pricing on all exception items listed on page 42 of the contract.

**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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D-1: - BADMINTON SETS
 To include net, posts, racquets, shuttlecocks

BSN Sports Spring 2010	268 & 269	Brad Butler	BSN Sports	10%	See note *
Bison 2010	Contact for prices	Snider and Associates		13%	
CSI, volume 22	5-7	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	100-101	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	142-143	S&S Worldwide	Various	14%	

D-2: - BADMINTON RACQUETS
 Wood, steel or aluminum frames

BSN Sports Spring 2010	269	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	5-7	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	101	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	142-143	S&S Worldwide	Various	14%	

*Catalog Wide Exceptions: No discount offered for closeout items and items marked "WSL" (While Supplies Last). No discount offered on any of the following brand names: ATEC, Diamond, Dunlop, Jugs, Rawlings and Wilson. Contact Brad Butler for pricing on all exception items listed on page 42 of the contract.

**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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D-3: - BADMINTON ACCESSORIES

Nets, shuttlecocks, net posts & bases

BSN Sports Spring 2010	269	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	5-7	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	100-101	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	142-143	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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E-1: - BASEBALL/ SOFTBALL BALLS
 Leather, rubber

BSN Sports Spring 2010	52-58	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	8-24	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	15-20	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	145-149	S&S Worldwide	Various	14%	

E-2: - BASEBALL/ SOFTBALL BATS
 Aluminum, wood

BSN Sports Spring 2010	59-61	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	8-24	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	14-17	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	146	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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E-3: - BASEBALL/ SOFTBALL EQUIPMENT
 Gloves, protective equipment, umpire equipment

BSN Sports Spring 2010	62-69	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	8-24	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	14-24	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	148	S&S Worldwide	Various	14%	

E-4: - BASEBALL/ SOFTBALL ACCESSORIES
 Batters gloves, laces, glove oil, etc.

CSI, volume 22	8-24	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	20-24	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	146-147	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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E-5: - BASEBALL/ SOFTBALL UNIFORMS
 Player (incl. three button tee shirt), referee

BSN Sports Spring 2010	88, 90-93 & 159	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	8-24	Cannon Sports Inc.	Various	25%	

F-1: - BASES, PLATES, FIELD MARKING & MAINTENANCE EQUIPMENT
 Bases; anchored and throw down type Maintenance; field markers, drags, rakes

Flyers		Aluminum Athletic Equipment	Aluminum Athletic Equipment	0%	
BSN Sports Spring 2010	32-51 & 140-145	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	8-24	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	22-24, 292	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	147, 130	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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G-1: - BASKETBALL BALLS

Leather, rubber, synthetic

BSN Sports Spring 2010	116-119	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	24-31	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	25-31	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	150-152	S&S Worldwide	Various	14%	

G-2: - BASKETBALL EQUIPMENT

Rims, poles, backboards, sets

BSN Sports Spring 2010	122-136	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	24-31	Cannon Sports Inc.	Various	25%	
Bison 2010	Contact for prices	Snider and Associates, Inc.		13%	
Flaghouse Spring / Summer 2010	29-40	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	152-156	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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G-3: - BASKETBALL ACCESSORIES
 Indoor/outdoor nets, inflation needles, pump, etc.

BSN Sports Spring 2010	130 & 291	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	24-31	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	29-40, 290-291	Flaghouse, Inc.	Various	10%	See note **
Gilman Basketball	All	Gilman Gear	Various	5%	
Power System 1/2010	All	Power System, Inc.	Various	25%	10% on Keiser, Vertimax and Polar
S&S Discount Sports 1/2010	153, 124	S&S Worldwide	Various	14%	

G-4: - BASKETBALL UNIFORMS
 Player (incl. muscle and/or tank top jersey), referee

BSN Sports Spring 2010	137-139	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	24-31	Cannon Sports Inc.	Various	25%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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H-1: - BOXING EQUIPMENT GLOVES
 Bag, sparring, fight and headgear

BSN Sports Spring 2010	273-275	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	32	Cannon Sports Inc.	Various	25%	
Power System 1/2010	All	Power Systems, Inc.	Various	25%	10% on Keiser, Vertimax and Polar

H-2: - BOXING EQUIPMENT ACCESSORIES
 Mouthpiece, timers, hand wraps, etc.

BSN Sports Spring 2010	273	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	32	Cannon Sports Inc.	Various	25%	
Power System 1/2010	All	Power Systems, Inc.	Various	25%	10% on Keiser, Vertimax and Polar

*Catalog Wide Exceptions: No discount offered for closeout items and items marked "WSL" (While Supplies Last). No discount offered on any of the following brand names: ATEC, Diamond, Dunlop, Jugs, Rawlings and Wilson. Contact Brad Butler for pricing on all exception items listed on page 42 of the contract.

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I-1: - EQUIPMENT BAGS, BALL CARRIERS, CARTS

Storage/carrying; balls, bats, misc. equipment

BSN Sports Spring 2010	120-121, 158, 195, 287, 326, 338, & 341	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	36-37	Cannon Sports Inc.	Various	25%	
Power System 1/2010	All	Power System, Inc.	Various	25%	10% on Keiser, Vertimax and Polar
Bison 2010	Contact for prices	Snider and Associates, Inc.	Various	13%	
Flaghouse Spring / Summer 2010	307-311	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	131-135	S&S Worldwide	Various	14%	

J-1: - FOOSBALL TABLES

BSN Sports Spring 2010	345	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	60	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	147-153	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	110-113	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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J-2:- FOOSBALL ACCESSORIES
 Repair parts

BSN Sports Spring 2010	345	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	60	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	153	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	113	S&S Worldwide	Various	14%	

K-1: - FOOTBALL BALLS
 Leather, rubber, synthetic

BSN Sports Spring 2010	146-148	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	49-53	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	43-45	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	158-159	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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K-2: - FOOTBALL EQUIPMENT
 Flag football belts & flags, etc.

BSN Sports Spring 2010	173	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	49-53	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	42	Flaghouse, Inc.	Various	10%	See note **
Gilman Gear	All	Gilman Gear	Various	5%	
S&S Discount Sports 1/2010	157	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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K-3: - FOOTBALL ACCESSORIES
 Tees, corner flags, sideline markers

AAE/Football	26-35 1-5	Aluminum Athletic Equipment	Aluminum Athletic Equipment	10%	
BSN Sports Spring 2010	148, 158-159	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	49-53	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	42-45	Flaghouse, Inc.	Various	10%	See note **
Gilman Gear	All	Gilman Gear	Various	5%	
Bison 2010	Contact for prices	Snider and Associates, Inc.	Various	13%	
S&S Discount Sports 1/2010	157	S&S Worldwide	Various	14%	

K-4: - FOOTBALL UNIFORM
 Player, referee

BSN Sports Spring 2010	163-171 & 159	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	49-53	Cannon Sports Inc.		25%	

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L-1: - GOLF
 Blade putters two way

BSN Sports Spring 2010	271	Brad Butler	BSN Sports	10%	See note *
Flaghouse Spring / Summer 2010	93-97	Flaghouse, Inc.	Various	10%	See note **

L-2: - GOLF ACCESSORIES
 Balls, gloves, tees

BSN Sports Spring 2010	271	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	66-67	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	93-99	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	161	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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M-1: - GYMNASTICS EQUIPMENT
 Balance Beam

CSI, volume 22	67-71	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	236-237, 162-165	Flaghouse, Inc.	Various	10%	See note **

M-2: - GYMNASTICS EQUIPMENT
 Horizontal Bars

CSI, volume 22	67-71	Cannon Sports Inc.	Various	25%	
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M-3: - GYMNASTICS EQUIPMENT **
 Parallel Bars

CSI, volume 22	67-71	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	163	Flaghouse, Inc.	Various	10%	See note **

**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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M-4: - GYMNASTICS EQUIPMENT
 Pommel Horse

CSI, volume 22	67-71	Cannon Sports Inc.	Various	25%	
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M-5: - GYMNASTICS EQUIPMENT **
 Ring Sets

CSI, volume 22	67-71	Cannon Sports Inc.	Various	25%	
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M-6: - GYMNASTICS EQUIPMENT
 Springboard

BSN Sports Spring 2010	312	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	67-71	Cannon Sports Inc.	Various	25%	

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N-1: - HANDBALL

Balls, gloves, accessories

BSN Sports Spring 2010	268	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	71	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	105	Flaghouse, Inc.	Various	10%	See note **

O-1: - MATS & PADS

Mats; exercise, tumbling, floor and play

BSN Sports Spring 2010	305-311	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	48, 69-71 & 118	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	125, 164-181	Flaghouse, Inc.	Various	10%	See note **
Power System 1/2010	All	Power Systems, Inc.	Various	25%	10% on Keiser, Vertimax and Polar
S&S Discount Sports 1/2010	136-139	S&S Worldwide	Various	14%	

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O-2: - MATS & PADS
 Wall pads and mats

BSN Sports Spring 2010	302-304	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	48, 69-71 & 118	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	180-181	Flaghouse, Inc.	Various	10%	See note **
Power System 1/2010	All	Power Systems, Inc.	Various	25%	10% on Keiser, Vertimax and Polar
Bison 2010	Contact for prices	Snider and Associates, Inc.	Various	13%	
S&S Discount Sports 1/2010	136-139	S&S Worldwide	Various	14%	

O-3: - MATS & PADS
 Wrestling mats

BSN Sports Spring 2010	272	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	48, 69-71 & 118	Cannon Sports Inc.	Various	25%	
Power System 1/2010	All	Power System, Inc.	Various	25%	10% on Keiser, Vertimax and Polar

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P-1: - OUTDOOR YARD GAMES
 Outdoor; horseshoe sets, bocce sets

BSN Sports Spring 2010	327	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	62	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	271	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	44, 47, 49-50	S&S Worldwide	Various	14%	

P-2: - OUTDOOR YARD GAMES
 Yard; croquet sets, shuffleboard sets

BSN Sports Spring 2010	327	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	62	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	270	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	44, 47, 49-50	S&S Worldwide	Various	14%	

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Q-1: - POOL & BILLIARDS TABLES

BSN Sports Spring 2010	346-347	Brad Butler	BSN Sports	10%	See note *
Flaghouse Spring / Summer 2010	154-157	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	110-113	S&S Worldwide	Various	14%	

Q-2: - POOL & BILLIARDS ACCESSORIES

Balls, cues, ball racks, table brushes

BSN Sports Spring 2010	347	Brad Butler	BSN Sports	10%	See note *
Flaghouse Spring / Summer 2010	155-156	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	113	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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R-1: - RACQUETBALL RACQUETS

BSN Sports Spring 2010	270	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	80-81	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	105	Flaghouse, Inc.	Various	10%	See note **

R-2: - RACQUETBALL BALLS

BSN Sports Spring 2010	270	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	80-81	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	105	Flaghouse, Inc.	Various	10%	See note **

S-1: - SOCCER BALLS

BSN Sports Spring 2010	220-221	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	88-91	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	58-61	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	168-169	S&S Worldwide, Inc.	Various	14%	

*Catalog Wide Exceptions: No discount offered for closeout items and items marked "WSL" (While Supplies Last). No discount offered on any of the following brand names: ATEC, Diamond, Dunlop, Jugs, Rawlings and Wilson. Contact Brad Butler for pricing on all exception items listed on page 42 of the contract.

**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

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S-2: - SOCCER NETS
 Permanent and portable goals & nets

AAE / Soccer	37-39 1-5	Aluminum Athletic Equipment	Aluminum Athletic Equipment	10%	
BSN Sports Spring 2010	222-234	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	88-91	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	62-68	Flaghouse, Inc.	Various	10%	See note **
Gilman Gear	All	Gilman Gear	Various	5%	
Bison 2010	Contact for prices	Snider and Associates, Inc.	Various	13%	
S&S Discount Sports 1/2010	170-173	S&S Worldwide	Various	14%	

S-3: - SOCCER ACCESSORIES
 Nets, flags, shin guards

AAE / Soccer	38 1-5	Aluminum Athletic Equipment	Aluminum Athletic Equipment	10%	
BSN Sports Spring 2010	235 & 238	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	88-91	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	62-68	Flaghouse, Inc.	Various	10%	See note **
Gilman Gear	All	Gilman Gear	Various	5%	
S&S Discount Sports 1/2010	128, 170-173	S&S Worldwide	Various	14%	

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T-1: - SWIMMING
 Backboards

CSI, volume 22	92	Cannon Sports Inc.	Various	25%	
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T-2: - SWIMMING
 Kickboards

CSI, volume 22	92	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	83	Flaghouse, Inc.	Various	10%	See note **
Power System 1/2010	All	Power Systems, Inc.	Various	25%	10% on Keiser, Vertimax and Polar

T-3: - SWIMMING
 Life Vests

Flaghouse Spring / Summer 2010	82	Flaghouse, Inc.	Various	10%	See note **
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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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T-4: - SWIMMING
 Masks, Goggles, Swim Fins, Caps

CSI, volume 22	92	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	82	Flaghouse, Inc.	Various	10%	See note **

T-5: - SWIMMING
 Rescue Tube

Flaghouse Spring / Summer 2010	85	Flaghouse, Inc.	Various	10%	See note **
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T-6: - SWIMMING
 Swim Trunks

Flaghouse Spring / Summer 2010	86	Flaghouse, Inc.	Various	10%	See note **
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CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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U-1: - TABLE TENNIS TABLES

BSN Sports Spring 2010	342-343	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	93-94	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	158-160	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	114-116	S&S Worldwide	Various	14%	

U-2: - TABLE TENNIS ACCESSORIES

Paddles, nets, balls

BSN Sports Spring 2010	344	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	93-94	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	161	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	114-116	S&S Worldwide	Various	14%	

*Catalog Wide Exceptions: No discount offered for closeout items and items marked "WSL" (While Supplies Last). No discount offered on any of the following brand names: ATEC, Diamond, Dunlop, Jugs, Rawlings and Wilson. Contact Brad Butler for pricing on all exception items listed on page 42 of the contract.

**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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V-1: - TENNIS BALLS

BSN Sports Spring 2010	265-266	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	95-98	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	102	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	174	S&S Worldwide	Various	14%	

V-2: - TENNIS RACQUETS
 Wood, steel or aluminum

BSN Sports Spring 2010	264-265	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	95-98	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	103	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	175	S&S Worldwide	Various	14%	

V-3: - TENNIS NETS
 Windscreens

BSN Sports Spring 2010	259, 322 & 256-257	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	95-98	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	104	Flaghouse, Inc.	Various	10%	See note **
Bison 2010	Contact for prices	Snider and Associates	Various	13%	
S&S Discount Sports 1/2010	174-175	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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W-1: - TRACK EQUIPMENT
 Shot put, discus, batons, cross bars, etc.

AAE / Track & Field	6-23	Aluminum Athletic Equipment	Aluminum Athletic Equipment	15%	Crossbars, Vaulting Poles, The Multi Purpose Tower, Pit Form Systems, Donkey Press Box
BSN Sports Spring 2010	276-287	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	104-108	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	108	Flaghouse, Inc.	Various	10%	See note **
Power System 1/2010	All	Power System, Inc.	Varpois	25%	10% on Keiser, Vertimax and Polar
S&S Discount Sports 1/2010	176-177	S&S Worldwide	Various	14%	

W-2: - TRACK ACCESSORIES
 Stopwatches, measuring tapes & wheels

AAE / Track & Field	48	Aluminum Athletic Equipment		15%	
BSN Sports Spring 2010	286 & 288-289	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	104-108	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	287 & 292	Flaghouse, Inc.	Various	10%	See note **
Power System 1/2010	All	Power System, Inc.	Various	25%	10% on Keiser, Vertimax and Polar
S&S Discount Sports 1/2010	117-120, 125, 128, 130	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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X-1: - VOLLEYBALL BALLS
 Leather, rubber, synthetic

BSN Sports Spring 2010	242-245	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	112-116	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	69-73	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	178-179	S&S Worldwide	Various	14%	

X-2: - VOLLEYBALL SETS
 Volleyball; (net, posts, ball)

BSN Sports Spring 2010	254	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	112-116	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	78	Flaghouse, Inc.	Various	10%	See note **
Bison 2010	Contact for prices	Snider and Associates	Various	13%	
S&S Discount Sports 1/2010	180-181	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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X-3: - VOLLEYBALL ACCESSORIES
 Nets, posts, post supports

BSN Sports Spring 2010	246-254	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	112-116	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	69-78	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	180-181	S&S Worldwide	Various	14%	

Y-1: - WEIGHT LIFTING
 Equipment; weights, bars, plates, dumbbells, gloves, belts, chalk

BSN Sports Spring 2010	190-195	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	42-48	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	138-142	Flaghouse, Inc.	Various	10%	See note **
Gilman Gear	All	Gilman Gear	Various	5%	
Troy Barbell, USA Barbell and York Barbell	All	Health and Fitness Equipment Centers	Various	15%	Freight, UPS Delivery and Installation Extra
Power System 1/2010	All	Power Systems, Inc.	Various	25%	10% on Keiser, Vertimax and Polar

Y-2: - WEIGHT LIFTING
 Benches, weight racks, weight machines

BSN Sports Spring 2010	174-187	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	42-48	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	138-142	Flaghouse, Inc.	Various	10%	See note **
Gilman Gear	All	Gilman Gear	Various	5%	
Tuff Stuff, Performance, Call Gym, Apollo, and York Barbell	All	Health and Fitness Equipment Centers	Various	20%	Freight, UPS Delivery and Installation Extra
Power System 1/2010	All	Power Systems, Inc.	Various	25%	10% on Keiser, Vertimax and Polar

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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Z-1: - MISCELLANEOUS

Whistles & lanyards

BSN Sports Spring 2010	290	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	42	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	288	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	125	S&S Worldwide	Various	14%	

Z-2: - MISCELLANEOUS

Intramural vests (jerseys); mesh, vinyl, nylon

BSN Sports Spring 2010	357	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	34	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	298-299	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	121	S&S Worldwide	Various	14%	

Z-3: - MISCELLANEOUS

Throwing discs/saucers (Frisbees)

BSN Sports Spring 2010	328	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	106	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	198-200	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	50	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

CATALOGUE /DATE	CATALOGUE PAGE NO.	CONTRACTOR	MANUFACTURER	% PRICE DISCOUNT	EXCEPTIONS TO DISCOUNT
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Z-4: - MISCELLANEOUS
 Jump ropes; double dutch, skip, speed

BSN Sports Spring 2010	206 & 337	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	43 & 78	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	216-217	Flaghouse, Inc.	Various	10%	See note **
Power System 1/2010	All	Power System, Inc.	Various	25%	10% on Keiser, Vertimax and Polar
S&S Discount Sports 1/2010	40-43	S&S Worldwide	Various	14%	

Z-5: - MISCELLANEOUS
 Gym floor marking tapes & applicators

BSN Sports Spring 2010	250	Brad Butler	BSN Sports	10%	See note *
CSI, volume 22	118	Cannon Sports Inc.	Various	25%	
Flaghouse Spring / Summer 2010	292	Flaghouse, Inc.	Various	10%	See note **
S&S Discount Sports 1/2010	126-130	S&S Worldwide	Various	14%	

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**Exceptions to discount: C.A.T.C.H, HOP Sports, KIDNASTICS, Project Adventure, Specialty Parachutes. Add 16% for product delivered by truck, lift gate and inside delivery.

BRAD BUTLER & ASSOCIATES EXCEPTIONS

Catalog Wide Exceptions: No discount offered for closeout items and items marked "WSL" (While Supplies Last). No discount offered on any of the following brand names: ATEC, Diamond, Dunlop, Jugs, Rawlings and Wilson. Contact Brad Butler for pricing on all exception items listed on page 48 of the contract.

Contact Brad Butler for pricing on all of the following items: (Catalog page)

Page All: Uniform Customization (screen printing, etc.)
Page 12: All First Class Bleachers – Entire Page
Page 18 & 36: Pro-Tec Cage Collar & Trapezoid Blanket – 1159905 & 1159936
Page 22: Varsity Batting Tunnel Frame – BS10004 & Collapsible Batting Tunnel – BBCAGE72
Page 28: Pro 30 & Pro 40 In-Ground Foul Pole – BSFOUL30F & BSFOUL40F
Page 29: All Poly-Cap, Saf-Top & Fence Crown Protective Fence Guard (Freight will Apply)
Page 40: Super Soppers – BBSSMKR & BBSSDLPH
Page 44: All Diamond Pro Products – Entire Page
Page 49: SoftTouch Convertible Base Set - 1236309
Page 52-58: All Baden/Diamond/Dudley/Mark 1/Rawlings/Wilson/Worth Baseballs & Softballs
Page 60: Worth Lithium EST SP Bat - 1279450
Page 61: Louisville Slugger Bats – 1264074/1264111/1264159 & Wilson DeMarini Vexxum - 1264388
Page 71: All True Pitch Portable Game Mounds
Page 72: All Delux Iron Mike & Triple Play Pitching Machines
Page 74-79: All ATEC & Jugs Pitching Machines, Products, & Accessories – Entire Page
Page 83: Pro-Ice Cold Therapy – 1237177
Page 87: All New Era Caps & Visors – Entire Page
Page 94-104: All Nike Items – Entire Pages
Page 107: Permanent Mount Basketball Shot Clocks – MSBPSC
Page 108-114: All Scoreboards & Accessories
Page 118: Baden Lexum Composite & Elite Basketballs – 1139617/1139624/1139594 & 1139600
Page 121: Lok-Rack Ball Storage – 1237641/1237658/1237665
Page 122: Double Sided Ultimate System – 872444XX
Page 125: Quik-Change Shooting Station - 1187687
Page 136: Porter Indoor Basketball Systems – 1237399
Page 144: Field Stripe Plus – 1237085 & All Diamond Pro Products
Page 150: All Fisher Youth Brute Blocking Sleds & Fisher Pop-Up Dummies & Smitty's Blaster
Page 154-155: All Track & Turf Protectors & Mats – Entire Pages
Page 157: All Aluminum Football Goalposts – Entire Page
Page 164: All Schutt Youth Advantage Helmets – 20018077, 20018076 & 1185812
Page 186-187: The Pro Gym & Pro Gym 10 Machines
Page 188: All Mitchell Best Flooring – Entire Page
Page 200: Tubing Handles – 1279955
Page 204: SpeedSac Saf-Sled Weights – 1277708
Page 215: Tanita Scale – 20028404 & Body Composition Analyzer/Scale – 1250053
Page: 228-229: All KwikGoal Soccer Goals – Entire Pages
Page 249: Bison Matchpoint Aluminum Systems – 1263206 & 1263213
Page 254: Mongoose Sleeve Adapter – 1138663
Page 263: Lobster Elite 1, Elite 2, & Elite 3 Tennis Ball Machine
Page 267: Advantage Patch Binder, 55 gallon drum – 1239027
Page 270: ProPenn Racquetballs by the Case – 1556CASE & 1557CASE
Page 279: Essentials Pole Vault Landing System – 1273090 & Standard Base Pads – 1273151
Page 280: All Gill Skypoles and Mystic Poles – Entire Page
Page 293: FrontRow to Go PA System – 1274585
Page 332: All Play Systems – Entire Page
Page 352: Hot Dog Steamer – 5GM8007 & Hot Dog Cooker – 5GM8108
Page 353: Frusheez Slush Machine – 1181302 & 2003ST Popcon Popper - 1277104

CONTRACTOR'S INDEX

CONTRACTOR, TERMS, AND DELIVERY:

9805
Aluminum Athletic Equipment Co.
1000 Enterprise Drive
Royersford, PA 19468

CONTRACT: RS901710-2
TERMS: Net 30 days
DELIVERY: Shipped within 30 Days ARO
SHIPMENT: FOB Destination Prepaid, except where noted.

CONTRACTOR'S CONTACT: E. Merritt Lentz,

Telephone: (610) 825-6565
Toll Free: (800) 523-5471
Fax: (610) 825-2378
E-Mail: merrittl@aesports.com
Website: www.aesports.com

NIGP CODE NO.: 962-99-01-037-9; Freight charges on orders totaling less than stated minimum.

46957
Brad Butler & Associates
P.O. Box 229
New Albany, OH 43054-0229



CONTRACT: RS901710-3
TERMS: Net 30 days
DELIVERY: Shipped within 30 Days ARO
SHIPMENT: FOB Destination Prepaid, except where noted.

CONTRACTOR'S CONTACT: Brad Butler,

Telephone: (614) 855-1199
FAX: (614) 855-1299
E-Mail: brad.butler@mindspring.com

83347
Cannon Sports, Inc.
1000 Enterprise Drive
Royersford, PA 19468

CONTRACT: RS901710-4
TERMS: Net 30 days
DELIVERY: Shipped within 30 Days ARO
SHIPMENT: FOB Destination Prepaid, except where noted.

CONTRACTOR'S CONTACT: Gerson Contreras

Telephone: (800) 223-0064
Toll Free: (800) 223-0064
Fax: (800) 388-1993
E-Mail: csi@cannonsports.com
Website: www.csivip.com

CONTRACTOR'S INDEX (cont.)

CONTRACTOR, TERMS, AND DELIVERY:

3533
Flaghouse, Inc.
601 Flaghouse Drive
Hasbrouck Heights, NJ 07604

CONTRACT: RS901710-5
TERMS: Net 30 days

DELIVERY: Shipped within 30 Days ARO

SHIPMENT: FOB Destination Prepaid, except where noted.

CONTRACTOR'S CONTACT: Neil Gilman

Telephone: (800)793-7900
Toll Free: (800)793-7900
FAX: (800)793-7922
E-Mail: bids@flaghouse.com

195368
Gilman Gear
30 Gilman Road
Gilman, CT 06336

CONTRACT: RS901710-6
TERMS: Net 30 days

DELIVERY: Shipped within 30 Days ARO

SHIPMENT: FOB Destination Prepaid, except where noted.

CONTRACTOR'S CONTACT: Neil Gilman

Telephone: (800)243-0398
Toll Free: (800)243-0398
FAX: (860) 823-1859
E-Mail: neil@gilmangear.com

60238
Health and Fitness Inc.
35665 Curtis Blvd
Eastlake, OH 44095



CONTRACT: RS901710-7
TERMS: Net 30 days

DELIVERY: Shipped within 30 Days ARO

SHIPMENT: FOB Destination Prepaid, except where noted.

CONTRACTOR'S CONTACT: Chuck Herman

Telephone: (440)461-0946
Toll Free:
Fax: (440)461-1554
E-Mail: cmherman@healthandfitnessohio.com

CONTRACTOR'S INDEX (cont.)

CONTRACTOR, TERMS, AND DELIVERY:

98122
Power Systems, Inc.
PO Box 31709
Knoxville, TN 37090

CONTRACT: RS901710-8
TERMS: 2% 10 days, Net 30 days
DELIVERY: Shipped within 30 Days ARO
SHIPMENT: FOB Destination Prepaid, except where noted.

CONTRACTOR'S CONTACT: Megan LaPorte

Telephone: (800) 321-6975
Toll Free: (800) 321-6975
Fax: (800)298-2057
E-Mail: mlaporte@power-systems.com

72222
Sinder and Associates, Inc
10139 Royalton Road
Suite H
North Royalton, OH 44133

CONTRACT: RS901710-9
TERMS: 2% 10 days, Net 30 days
DELIVERY: Shipped within 30 Days ARO

SHIPMENT:

FOB Destination Prepaid, except where noted.



CONTRACTOR'S CONTACT: Charles V Snider

Telephone: (440) 877-9151
Toll Free: (800) 888-2889
FAX: (440) 877-9159
E-Mail: jcsnider@cvsnider.com

5513
S & S Worldwide.
75 Mill Street
Colchester, CT 06415

CONTRACT: RS901710-10
TERMS: Net 30 days
DELIVERY: Shipped within 30 Days ARO
SHIPMENT: FOB Destination Prepaid, except where noted.

CONTRACTOR'S CONTACT: Paula M Ward

Telephone: (800) 642-7354
Toll Free: (800) 642-7354
FAX: (800) 432-2842
E-Mail: bids@ssww.com
Website: www.ssww.com

CONTRACTOR'S MIS CONTACT: Gary LaBonte,

Telephone: (800) 432-2842