

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

REQUIREMENTS CONTRACT: SALT: TABLE, WATER SOFTENING, ICE REMOVAL AND CLACIUM CHLORIDE AS SPECIFIED HEREIN

CONTRACT No.: RS900110

EFFECTIVE DATES: 08/01/09 to 06/30/12

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. RS900010 that opened on July 6, 2009 and Invitation to Bid No. RS900110 that opened on July 6, 2009. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including the [Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions](#), special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to all State agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

SPECIAL NOTE: State agencies may make purchases under this Requirements Contract up to \$2500.00 using the state of Ohio payment card. Any purchase that exceeds \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the Requirements Contract may be directed to:

Jack Hill II, CPPB

jack.hill@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:



<http://www.ohio.gov/procure>

Partial Minority Business Enterprise Award in accordance with ORC. CH. 125.81

Signed: _____
Hugh Quill, Director Date

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SPECIAL CONTRACT TERMS AND CONDITIONS

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency within seven (7) days after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

DESCRIPTIVE LITERATURE: The Bidder should submit descriptive literature of the supplies or services being offered as part of their bid submission. The literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the state of Ohio. Failure of the bidder to furnish descriptive literature as part of their bid response may deem the bidder not responsive.

The Bidder should include, with the bid, a page indicating the type of salt, ice melt or ice removal being bid with the product data number and/or the product description number of the salt, ice melt or ice removal: ex. Ice Melt Calcium Chloride, Classification Rock Salt (product data/description # XXXXXX), Northern Rock Salt, Classification Rock Salt (product data/description # XXXXXX), Southern Rock Salt, etc. The Bidder should also indicate the use or purpose of the salt/ice removal, Ice melt and the mine and/or manufacturing location(s) of the salt, ice melt or ice removal, by type, being offered in the bid. In addition, where indicated in the specification pages of this bid, bidders should submit published data sheets for each product bid. The data sheet should list a general description of the item and a typical chemical and sieve analysis of the product.

PRODUCT SAMPLES: The bidder(s) may be required to submit samples of the supplies being offered. The samples will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not included as part of their bid response, the bidder will be required to provide the samples within ten (10) calendar days after notification. Failure to provide the samples within the stated time period will result in the Bidder being deemed not responsive. After award of the contract, the samples will be used as a basis of comparison with actual product delivered under contract. Any variation between the samples and product being delivered will be considered as an event of default. Any variations between the samples and actual product being delivered that are due to manufacturer changes may be acceptable and shall require prior written approval from DAS.

One sample, no less than 1/4 pound, and sealed in a poly bag or other appropriate container, may be requested for each type of, water softening salt, ice melt and ice removal salt bid. Samples shall be properly labeled (showing the product data or product description number), and sent to State Purchasing, 4200 Surface Rd., Columbus, OH 43228-1395. Mark Samples: - GDC040E.

COOPERATIVE PURCHASING CONTRACT: This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

CONTRACTOR QUARTERLY SALES REPORT: The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor shall be required to report the quarterly dollar value of sales to the Department of Administrative Services (DAS) on a form prescribed by DAS. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to the following address:

Department of Administrative Services
General Services Division, Term Contract Program
4200 Surface Road
Columbus, OH 43228-1395

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may terminate or cancel this Contract.

CONTRACTOR REVENUE SHARE: The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the following information with the payment:

Applicable State Term Contract Number, report amount(s) and the reporting period covered.

The Contractor should make the check payable to: Ohio Treasurer Richard Cordray and forward the check to the following address:

Department of Administrative Services
General Services Division – Term Contract Program
4200 Surface Road
Columbus, OH 43228-1395

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may terminate or cancel this Contract.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES: (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions:, Paragraph Q.):

List names of subcontractors who will be performing work under the Contract.

_____	_____
_____	_____
_____	_____

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

EVALUATION (TABLE, WATER SOFTENING, ICE REMOVAL): Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". For the participating agencies listed on pages twelve (12) through twenty (20) there will be separate line item awards made. Bidders are eligible to receive awards of multiple line items providing he/she is the lowest responsive and responsible bidder meeting all bid specifications and requirements listed within the line items.

For the participating agencies not listed on pages twelve (12) through twenty (20) there will be separate awards for each packaging size for each type of salt listed. Although there will be separate item awards made, bidders are eligible to receive awards of multiple items providing he/she is the lowest responsive and responsible bidder meeting all bid specifications and requirements listed within the items.

EVALUATION (CALCIUM CHLORIDE): Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". For the participating agencies listed on pages twenty-two (22) and twenty-three (23) there will be separate line item awards made. Bidders are eligible to receive awards of multiple line items providing he/she is the lowest responsive and responsible bidder meeting all bid specifications and requirements listed within the line items.

In addition, the minimum shipment offered will be considered in determining the lowest responsive and responsible bidder. If your bid offering for a minimum shipment is larger than twenty-five (25), 80 pound bags or forty (40), 50 pound bags, your bid may be disqualified.

CONTRACT AWARD (TABLE, WATER SOFTENING, ICE REMOVAL): The Contract will be awarded to the lowest responsive and responsible bidder by line item for the participating agencies listed on pages twelve (12) through twenty (20). The participating agencies not listed on pages twelve (12) through twenty (20) will purchase through the pricing on page twenty - one (21).

CONTRACT AWARD (CALCIUM CHLORIDE): The contract will be awarded to the lowest responsive and responsible bidder by line item for the participating agencies, listed on twenty-two (22) and twenty-three (23).

For all other participating agencies not listed in this bid, the State will award by line item for Ice Melt Compound to be purchased by these agencies. The State will base the evaluation on an average price per pound (lb.) for shipping F.O.B. destination prepaid and freight added to the invoice. The State will divide the cost per bag by the fifty (50) lb. and eighty (80) lb. price per bag and then average these together.

MINIMUM ORDERS (TABLE, WATER SOFTENING, ICE REMOVAL): The minimum order for participating agencies listed on pages twelve (12) through twenty (20) is to be one (1) pallet or one (1) ton. Orders between one (1) pallet and or one (1) ton and two (2) pallets and or two (2) tons are to be freight prepaid and added to the invoice. A copy of the freight invoice is to be provided upon request. Orders over two (2) tons and or two (2) pallets are to be FOB destination prepaid.

The minimum order for participating agencies not listed on pages twelve (12) through twenty (20) will be one (1) pallet or one (1) ton. On all orders over one (1) pallet and or one (1) ton, shipping will be FOB destination prepaid and freight added to the invoice.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

MINIMUM ORDERS (CALCIUM CHLORIDE): Bidders shall state minimum order of tons/bags to be placed against the contract, for delivery F.O.B. destination, freight prepaid, at one time, to one destination. If your bid offering for a minimum shipment is larger than twenty-five (25), 80 pound bags or forty (40), 50 pound bags, your bid may be disqualified.

FIXED-PRICE WITH ECONOMIC ADJUSTMENT: The contract prices(s) will remain firm for the first six (6) months duration of the contract. Thereafter, the Contractor may submit a request to increase their price(s) to be effective thirty (30) calendar days after acceptance by DAS. No price adjustment will be permitted prior to the effective date of the increase received by the Contractor from his suppliers, or on purchase orders that are already being processed, or on purchase orders that have been filled and are awaiting shipment. If the Contractor receives orders requiring quarterly delivery, the increase will apply to all deliveries made after the effective date of the price increase.

The price increase must be supported by a general price increase in the cost of the finished supplies, due to increases in the cost of raw materials, labor, freight, Workers' Compensation and/or Unemployment Insurance, etc. Detailed documentation, to include a comparison list of the contract items and proposed price increases, must be submitted to support the requested increase. Supportive documentation should include, but is not limited to: copies of the old and the current price lists or similar documents which indicate the original base cost of the product to the Contractor and the corresponding increase, and/or copies of correspondence sent by the Contractor's supplier on the supplier's letterhead, which contain the above price information and explains the source of the increase in such areas as raw materials, freight, fuel or labor, etc.

Should there be a decrease in the cost of the finished product due to a general decline in the market or some other factor, the Contractor is responsible to notify DAS immediately. The price decrease adjustment will be incorporated into the contract and will be effective on all purchase orders issued after the effective date of the decrease. If the price decrease is a temporary decrease, such should be noted on the invoice. In the event that the temporary decrease is revoked, the contract pricing will be returned to the pricing in effect prior to the temporary decrease. For quarterly deliveries, any decrease will be applied to deliveries made after the effective date of the decrease. Failure to comply with this provision will be considered as a default and will be subject to Provision I.C. "Termination/Suspension" and Provision II. of the "Contract Remedies:" of the "Standard Contract Terms and Conditions".

TEMPORARY FUEL ADJUSTMENT: No request for a temporary fuel adjustment may be requested for the first six (6) months duration of the Contract. Thereafter, should a statewide or national increase in the cost of fuel occur, that is greater than 20% of the cost for fuel in place at the time of Contract award, the Contractor may petition DAS to increase the Contract price(s). The Contractor will be required to provide a cost breakdown of each item to indicate the portion of their product cost that is attributed to fuel. If approved, the Contractor will be permitted to adjust the price(s) by the exact amount of the fuel increase. The increase will be effective seven (7) calendar days after approval. Future requests for fuel cost adjustment will be considered in six (6) month intervals, for the duration of the Contract, under the above conditions. Should a statewide or national decrease in the cost of fuel occur, that is greater than 20% of the cost of fuel at the time of Contract award or approved increase, the Contractor will advise Procurement Services of said decrease and the Contract will be adjusted accordingly. Said decrease will become effective seven (7) calendar days after notification. Failure of the Contractor to notify Procurement Services of a decrease will be considered as a default and the Contractor will be responsible to reimburse the state for any overpayments. Said increases or decreases will be effective on all orders placed on or after the approval date of the adjustment.

USAGE REPORTS: Every six (6) months the contractor must submit a report (written or on disk) indicating sales generated by this contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of Procurement Services, 4200 Surface Road, Columbus, OH 43228-1395, Attn: Mr. Jack Hill II.

SPECIFICATIONS

I. SCOPE AND CLASSIFICATION:

A. SCOPE:

1. The state of Ohio has requirements for various types and uses of salt. These requirements are delineated into four (4) classifications.

SPECIFICATIONS (Cont'd.)

B. CLASSIFICATION:

1. Water Softening
 - a. Northern Rock Salt
 - b. Southern Rock Salt
 - c. Vacuum Evaporated Crystal Salt
 - d. Compressed Evaporated Salt (Tablet or Pellets)
 - e. Dried Solar Salt
2. Ice Removal
 - a. Rock Salt
3. Iodized Table Salt
4. Ice Removal Compounds
 - a. Calcium Chloride

II. APPLICABLE DOCUMENTS:

- A. The following documents within the scope of this contract and latest revisions thereof, apply to this contract, for testing of these products.
 1. American Water Works Association (AWWA) B200-07 Sodium Chloride
 2. Federal Specifications O-S-1926
 3. Standard Specification for Sodium Chloride, ASTM D 632-01
 4. Standard Specification for Wire Cloth and Sieves for Test Purposes, ASTM E 11-04, Table 1
 5. Standard Specification for Calcium Chloride, ASTM D-98-05

III. GENERAL REQUIREMENTS:

- A. If requested by The Office of State Purchasing prior to award, bidders are to submit a "Material Safety Data Sheet" designed to meet OSHA requirements pursuant to any hazardous effect, which may be caused due to any chemical compound and/or formulation of the item being bid.
- B. "Material Safety Data Sheets" must also be sent, by the successful contractor(s), with all initial shipments going to various destinations as ordered after contract award.
- C. If the chemical composition of the compound being bid does not contain any hazardous effect, the contractor must so indicate on the "Material Safety Data Sheet".

IV. REQUIREMENTS:

- A. Water Softening Salt:
 1. General: The salt must be free from foreign material and must not impair equipment operation or cause the water being treated to fail to meet the requirements of the U.S.E.P.A. Drinking Water Regulation. The salt must meet or exceed the requirements of Federal Specification O-S-1926 and AWWA Standard B200-07 and the requirements stated herein. (Sieve sizes are U.S. Standard Sieve Series.)

SPECIFICATIONS (Cont'd.)

2. Sizing: Table 1 contains the minimum and maximum size requirements for all classes of water softening salt.

TABLE 1:

Classification of Water Softening Salt	Maximum Size		Minimum Size	
	Sieve Size	Minimum % Pass Through	Sieve Size	Maximum % Pass Through
Northern Rock Salt	3/4"	100%	No. 60	5%
Southern Rock Salt	3/4"	100%	No. 60	5%
Vacuum Evaporated Crystals	No. 10	100%	No. 100	5%
Compressed Evaporated (Tablets or Pellets)	1"	100%	No. 30	10%
Dried Solar Salt	1-1/4"	100%	No. 100	5%

3. Chemical Requirements: The water softening salt must meet or exceed the requirements stated in Table 2. Contractor must have available water softening salt pellets or tablets with iron removal compound and must state up charge, to be added to the base price, for rust removal additive.

TABLE 2:

	Northern Rock	Southern Rock	Evaporated Crystals	Evap. Tablets or Pellets	Dried Solar Salt
Moisture - Percent Maximum	3.00 %	.05 %	.20 %	.50 %	3.00%
Insolubles - Percent Maximum	2.00 %	.05 %	.05 %	.15 %	.15%
Calcium & Magnesium % Maximum	1.50 %	.50 %	.15 %	.60 %	.60%
Sulfate - % Maximum	3.00 %	.85 %	.35 %	1.40 %	1.40%
Grease, Fat & Oil - % Maximum	.01 %	.01 %	.01 %	.01 %	.01%
Sodium Chloride - % Minimum	96.00 %	99.00 %	99.5 %	98.0 %	98.0 %
pH Value*	5.0 - 8.5	5.0 - 8.5	5.0 - 8.5	5.0 - 8.5	5.0 - 8.5

* When salt contains iron-removal compounds, the salt may have a lower pH value (2.0 instead of 5.0)

B. Ice Removal Compound:

1. Rock Salt - This salt, to be used for ice removal must meet or exceed the requirements of ASTM Standard D-632-01, Type I, Grade 1.
 - a. Rock Salt must contain a minimum of 95.0% Sodium Chloride.
 - b. Rock Salt must meet the sieve analysis in Table 3.
 - c. Rock Salt must contain Prussiate of Soda, anti-caking agent for bulk shipments.

Table 3:

Sieve Size	Amount Passing
1/2"	100 %
3/8"	95 - 100 %
No. 4	20 - 90 %
No. 8	10 - 60 %
No. 30	0 - 15 %

C. Iodized Table Salt:

1. The iodized table salt must meet the requirements of Food Chemicals Codex, Committee on Food Chemicals Codex, Food and Nutrition Board, Institute of Medicine – 5th edition, Monographs for Sodium Chloride.
2. The product must be white and free flowing, containing one or more anti-caking agents.

SPECIFICATIONS (Cont'd.)

C. Iodized Table Salt (Cont'd.):

3. The salt must be iodized and must contain a stabilizer effective in preventing the loss of iodine.
4. The salt must meet the chemical requirements stated in Table 4.

Table 4: Chemical Requirements

	% Allowable
Sodium Chloride (NaCl) - Dry	97.5 % Minimum 97.5 %
Moisture	1.0 % Maximum
Potassium Iodide *	.006 - .010 %

* Other Iodine compounds approved by FDA may be used to contribute an equivalent amount of Iodine.

D. Ice Melt Compound

1. Calcium Chloride Ice Melt Compound
 - a. The product offered must meet or exceed the requirements of: ASTM Standard D-98-05 Type S, Grade 2, Class B.
2. Bidders must submit typical chemical and sieve analysis with their bid.

CHEMICAL REQUIREMENTS:

Substance	% Allowable
Calcium Chloride	Minimum 90%
Alkali Chloride (NaCl)	Maximum 8.0 %
Magnesium (as MgCl ₂)	Maximum 0.5 %
Other Impurities (except water)	Maximum 1.00 %

SIEVE REQUIREMENTS:

Sieve Size	Amount Passing
3/8"	100%
No. 4	80 %
No. 20	0-10 %
No. 30	0-5 %

V. INSPECTION AND TESTING:

- A. Any shipment may be examined by the agency for evidence of foreign materials, prior to acceptance of delivery. If the shipment is unacceptable, the Contractor must remove the shipment from the institution and replace the shipment within twenty-four (24) hours, at no additional cost to the State.

VI. PACKAGING, PACKING, LABELING, AND DELIVERY:

A. Packaging:

1. Water Softening and Snow Removal Salt are to be packaged in 80 lb. bags (unless otherwise noted on the bid page) or in bulk containers, as listed on the pricing pages.
 - a. Packaging is to be standard to the industry.
 - b. Containers must be of sufficient strength to permit coarse crushing of the product if it becomes caked during storage.

SPECIFICATIONS (Cont'd.)

2. Iodized Salt must be packaged in 80 lb. moisture-proof bags standard to the industry.
 3. Ice Melt Compound (Calcium Chloride) shall be packaged in eighty (80) lb. multi-wall (or any moisture proof) bags as standard to the industry. Fifty (50) lb. multi-wall (or any moisture proof) bags as standard to the industry will be acceptable only for those locations as indicated.
- B. Labeling and Marking: All shipments must be properly labeled and identified as to contents, net weight, agency name, purchase order numbers and any additional information requested by the agency.
- C. Shipment and Delivery:
1. All bulk shipments of salt must be accompanied by certified weight certificates, listing both the gross and tare weights.
 2. The maximum allowable percent of under or over shipment is 10% of the amount shown on the purchase order.
 3. The net weight of the packaged product must not deviate, from the recorded weight, by more than 2.5% plus or minus.
 4. Verification of Weight: The State reserves the right to check any bulk shipment of salt at any nearest certified weighing scale. It is the sole responsibility of the institution to weigh the shipment of salt at the nearest certified scale to verify the accuracy of the weight stated on the delivery ticket as and when deemed necessary.
 - a. In case the weight is determined to be short when compared to the delivery ticket, the institution may refuse the shipment or use the accurate weight as basis of payment. If load weight is determined to be short, the Contractor will pay any labor and re-weighing cost.
 5. Delivery of Iodized Salt - Iodized salt will be delivered, in truckload quantities to Central Warehouse, 3201 Alberta Street, Columbus, OH 43204.
 - a. Salt must be packed on 40 x 48 g.m.a. Four-way non-returnable pallets.
 - b. No up charge will be permitted for off loading. The contract price must be the delivered price, irrespective of any off loading requirements.
- D. Notes:
1. Pricing on tonnage will be by "short ton" = 2,000 lbs.
 2. Product Identification: Bidders are to list brand names and the product data product description number(s) of each type of salt ice melt or ice removal compound being bid. Successful contractors will be required to furnish items as offered in the bid. Any substitutions are subject to the written approval of State Purchasing.
 3. Rust Removal Additives: Bidders must state an up charge on the table on page twenty – one (21) to be added to the base price for the Rust Removal Additive for compressed tablets or pellets.
 4. Bidders must complete the information table on page 11.
 5. The State will consider 44,000 lbs. as a truckload shipment.
 6. Bidders should identify a contact and telephone number for questions concerning shipment and delivery, if different than the information provided on page one (1) of the bid. If purchase orders are to be mailed to a different location than listed on page one (1) of the bid, bidder is to include this information with bid response.
 7. Bidders should familiarize themselves with the Workers' Compensation and Automobile and General Liability Requirements, Articles listed on page 10 of the Contract Terms and Conditions. Bidders will be required to show proof of meeting these requirements when requested.

8. A copy of the state of Ohio bid district map is available through the web site: <http://www.ohio.gov/procure>. "Click" on Help and Reference Materials; again "click" on Procurement Reference Materials. "Click" on Bid District Map.
9. The locations listed on pages twelve (12) through twenty (20) participated in the survey for this Bid, Contract. Other locations listed on these pages did not respond to the survey and may or may not participate in this contract. The usage information provided for these locations listed below is based upon history, and may or may not be purchased.

Appalachian Behavioral Healthcare – Cambridge
Belmont Correctional Institution
Central Warehouse
Circleville Juvenile Correctional Facility
Cuyahoga Community College
Indian River JCF
Lima Correctional Institution
London Correctional Institution (Water Softener)
Lorain Correctional Institution
Lorain County Community College
Marion Correctional Institution
Marion Juvenile Correctional Facility
Mohican Juvenile Correctional Facility
Northeastern College of Medicine
North Central Correctional Facility
Oakwood Correctional Institution
Ohio Reformatory for Women
Ohio Exposition Commission
Ohio Reformatory for Women
Ohio River Valley Juvenile Correctional Facility
Orient Correctional Institution
Scioto Juvenile Correctional Facility
Scioto Riverview Operations
Shawnee State University
Southern Ohio Correctional
State Fire Marshall
Toledo Correctional Institution

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
4579	Allen Correctional Institution	1	Ice Removal - Rock	50# Bags	Truck w/pallets	\$ 4.28	Robinson Salt
16400	Alum Creek State Park	6	Ice Removal - Rock	80# Bags	Truck w/pallets	\$ 6.27	Robinson Salt
	Appalachian Behavioral Healthcare - Athens	10	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	No Award	
11636	Appalachian Behavioral Healthcare – Cambridge	5	Ice Removal-Rock	50# Bags	Flatbed w/pallets	\$ 4.28	Robinson Salt
9998	Belmont Correctional Institution	11	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	\$ 8.63	National Salt
11856	Belmont Correctional Institution	11	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 8.36	National Salt
4889	Belmont Correctional Institution	11	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 72.43	Morton Salt
16401	Bowling Green State University	3	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 6.60	National Salt
16402	Bowling Green State University	2	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 70.41	Morton Salt
16403	Burr Oak State Park	10	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 73.73	Morton Salt
9901	Cambridge Developmental Center	5	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	\$ 5.85	Robinson Salt
16404	Cambridge Developmental Center	5	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 71.86	Morton Salt
16405	Cambridge Developmental Center	5	Ice Removal-Rock	50# Bags	Flatbed w/pallets	\$ 4.28	Robinson Salt
16406	Central Ohio Technical College - Newark	5	Ice Removal-Rock	50# Bags	Closed Truck – w/pallets	\$ 4.05	Robinson Salt
16407	Central State University	8	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 77.14	Morton Salt
16481	Central State University	8	Water Softener - Rock	Bulk	Offload via pneumatic	\$ 106.50	Robinson Salt
16482	Central State University	8	Water Softener - Granulated	80# Bags	Flatbed w/pallets	\$ 8.11	Robinson Salt

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
16478	Central State University	8	Water Softener – Tablets or Pellets	50# Bags	Flatbed w/pallets	\$ 5.77	Robinson Salt
2900	Central Warehouse	6	Iodized Table & Cooking Salt	80# Bags	Truck or Van	\$ 8.36	Robinson Salt
5241	Chillicothe Correctional Institution	9	Water Softener Southern Rock	Bulk	Dump Truck – Open Tailgate	\$ 106.50	Robinson Salt
11868	Chillicothe Correctional Institution	9	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 74.44	Morton Salt
16479	Chillicothe Correctional Institution	9	Water Softener Pellets	50# Bags	Truck w/pallets	\$ 5.77	Robinson Salt
11857	Circleville Juvenile Correctional Facility	6	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	\$ 5.77	Robinson Salt
9973	Clark State Community College	7	Ice Removal-Rock	Bulk	Straight Dump Truck Open Tailgate	\$ 78.84	Morton Salt
16408	Clark State Community College	7	Ice Removal-Rock	50# Bags	Flatbed w/pallets	\$ 4.05	Robinson Salt
4890	Cleveland State University	12	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 61.26	Morton Salt
16409	Cleveland State University	12	Ice Removal-Rock	50# Bags	Flatbed w/pallets	\$ 8.36	National Salt
16410	Columbus Developmental Center	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 71.26	Morton Salt
11869	Columbus State Community College	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 76.26	Morton Salt
16480	Corrections Reception Center	6	Water Softener Solar Salt	80# Bags	Flatbed Truck w/pallets	\$ 6.80	Robinson Salt
16411	Corrections Reception Center	6	Ice Removal - Bulk	Bulk	Dump Truck – Open Tailgate	\$ 96.33	Robinson Salt
16412	Corrections Reception Center	6	Ice Removal - Rock	80# Bags	Flatbed Truck w/pallets	\$ 6.27	Robinson Salt
9999	Cuyahoga Community College	12	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 61.51	Morton Salt
4891	Cuyahoga Community College	12	Ice Removal-Rock	80# Bags	Flatbed Truck w/pallets	\$ 10.94	National Salt

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
11858	Cuyahoga Hills Juvenile Correctional Facility	12	Ice Removal-Rock	80# Bags	Flatbed Truck w/pallets	\$ 10.94	National Salt
	Cuyahoga Hills Juvenile Correctional Facility	12	Water Softener Tablets or Pellets	80# Bags	Truck w/pallets	No Award	
16413	Deer Creek State Park	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 71.97	Morton Salt
16476	Deer Creek State Park	6	Granulated Salt Water Softener	Bulk	Dump Truck – Pneumatic	\$ 156.48	Robinson Salt
16414	East Fork State Park	8	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 74.96	Morton Salt
16415	East Fork State Park	8	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 4.05	Robinson Salt
16416	Franklin Pre Release	6	Ice Removal-Rock	50# Bags	Closed Truck w/pallet jack	\$ 4.28	Robinson Salt
16417	Gallipolis Developmental Center	10	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 80.00	Morton Salt
16418	Gallipolis Developmental Center	10	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 4.28	Robinson Salt
16477	Gallipolis Developmental Center	10	Water Softener Rock Salt	Bulk	Dump Truck – Slotted Tailgate	\$ 120.54	Robinson Salt
8728	Grafton Correctional Institution	3	Ice Removal-Rock	80# Bags	Truck w/pallets	\$ 7.56	National Salt
10942	Heartland Behavioral Healthcare	4	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 64.68	Morton Salt
	Heartland Behavioral Healthcare	4	Water Softener Tablets or Pellets	80# Bags	Truck w/pallets	No Award	
9903	Hocking Correctional Institution	10	Water Softener Tablets or Pellets	80# Bags	Truck w/pallets	\$ 9.05	Robinson Salt
11859	Indian River JCF	4	Ice Removal-Rock	50# Bags	Flatbed w/pallets	\$ 8.36	National Salt
	Indian River JCF	4	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	No Award	
	Kent State University Ashtabula Campus	4	Ice Removal - Rock	80# Bags	Closed truck w/pallets	No Award	

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
16419	Kent State University Kent Campus	4	Ice Removal - Rock	Bulk	Dump Truck – Open Tailgate	\$ 57.00	Morton Salt
9967	Kent State University Stark Campus	4	Ice Removal - Rock	Bulk	Dump Truck – Open Tailgate	\$ 64.68	Morton Salt
16420	Kent State University Trumbull Campus	4	Ice Removal - Rock	Bulk	Dump Truck – Open Tailgate	\$ 68.77	Morton Salt
16421	Kent State University Trumbull Campus	4	Ice Removal - Rock	50# Bags	Flatbed truck w/pallets	\$ 7.55	National Salt
	Lake Metro Parks	12	Ice Removal - Rock	Bulk	Dump Truck – Slotted Tailgate	No Award	
9714	Lakeland Community College	12	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 59.20	Morton Salt
	Lakeland Community College	12	Ice Removal-Rock	50# Bags	Flatbed truck w/pallets	No Award	
4964	Lebanon Correctional Institution	8	Water Softener Southern Rock	Bulk	Dump Truck – Slotted Tailgate	\$ 102.50	Robinson Salt
9718	Lebanon Correctional Institution	8	Water Softener Tablets or Pellets	80# Bags	Truck w/pallets	\$ 9.00	Robinson Salt
5238	Lima Correctional Institution	1	Water Softener Northern Rock	80# Bags	Truck w/pallets	\$ 6.27	Robinson Salt
16514	London Correctional Institution	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 79.60	Morton Salt
11637	London Correctional Institution	6	Granulated Salt Water Softener	80# Bags	Truck w/pallets	\$ 8.11	Robinson Salt
4881	Lorain Correctional Institution	3	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 8.36	National Salt
9965	Lorain County Community College	3	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 63.23	Morton Salt
9970	Madison Correctional Institution	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 79.60	Morton Salt
16422	Madison Correctional Institution	6	Ice Removal-Rock	80# Bags	Flatbed Truck w/pallets	\$ 6.22	Robinson Salt
5153	Mansfield Correctional Institution	3	Water Softener Granulated	80# Bags	Flatbed Truck w/pallets	\$ 8.65	Robinson Salt

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
4877	Mansfield Correctional Institution	3	Ice Removal-Rock	80# Bags	Flatbed Truck w/pallets	\$ 6.11	Robinson Salt
16423	Mansfield Correctional Institution	3	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 4.04	Robinson Salt
10027	Marion Correctional Institution	6	Water Softener Southern Rock	Bulk	Dump Truck – Slotted Tailgate	\$ 112.90	Robinson Salt
4882	Marion Correctional Institution	6	Ice Removal – Rock	Bulk	Dump Truck – Open Tailgate	\$ 73.00	Morton Salt
11860	Marion Juvenile Correctional Facility	6	Ice Removal – Rock	50# Bags	Flatbed truck w/pallets	\$ 4.04	Robinson Salt
	Maumee Bay State Park	2	Ice Removal-Rock	50# Bags	Flatbed w/pallets	No Award	
16424	Miami University	8	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 68.58	Morton Salt
16473	Miami University	8	Water Softener Solar Salt	50# Bags	Closed truck w/pallets	\$ 4.07	Robinson Salt
11638	Mohican Juvenile Correctional Facility	3	Ice Removal-Rock	50# Bags	Flatbed w/pallets	\$ 4.07	Robinson Salt
16425	Montgomery Developmental Center	7	Ice Removal-Rock	80# Bags	Flatbed truck w/pallets	\$ 6.23	Robinson Salt
16474	Montgomery Developmental Center	7	Water Softener Granulated	80# Bags	Flatbed truck w/pallets	\$ 8.11	Robinson Salt
16426	Mt. Vernon Developmental Center	5	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 66.27	Morton Salt
9975	Noble Correctional	10	Water Softener Dried Solar Salt	80# Bags	Flatbed truck w/pallets	\$ 6.81	Robinson Salt
16427	Noble Correctional	10	Ice Removal-Rock	50# Bags	Closed truck w/pallets	\$ 7.99	National Salt
5243	North Central Correctional Institution	6	Water Softener Pellets Only	80# Bags	Truck w/pallets	\$ 8.63	Robinson Salt
9971	North Central Correctional Institution	6	Ice Removal-Rock	50# Bags	Truck w/pallets/flatbed	\$ 4.04	Robinson Salt
9715	North Coast Behavioral Cleveland	12	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 8.36	National Salt

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
11597	North Coast Behavioral Northfield Campus	4	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 62.76	Morton Salt
16428	North Coast Behavioral Northfield Campus	4	Ice Removal-Rock	50# Bags	Truck w/pallets/flatbed	\$ 8.36	National Salt
16472	North Coast Behavioral Northfield Campus	4	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	\$ 7.04	National Salt
11508	North Coast Behavioral Toledo	2	Ice Removal-Rock	80# Bags	Truck w/pallets/ flatbed	\$ 8.84	National Salt
8505	N.E. Pre-Release Center	12	Ice Removal-Rock	50# Bags	Closed truck w/pallets	\$ 8.36	National Salt
4879	Northeastern Ohio College Of Medicine	4	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 62.00	Morton Salt
16429	Northwest Ohio Developmental Center	2	Ice Removal-Rock	50# Bags	Flatbed truck w/pallets	\$ 8.36	National Salt
8506	Oakwood Correctional Inst.	1	Ice Removal-Rock	80# Bags	Closed truck w/pallets	\$ 6.24	Robinson Salt
11639	Oakwood Correctional Inst.	1	Water Softener Dried Solar Salt	80# Bags	Flatbed truck w/pallets	\$ 6.81	Robinson Salt
11861	Ohio Dept. of Agriculture	5	Ice Removal-Rock	50# Bags	Flatbed truck w/pallets	\$ 4.04	Robinson Salt
11862	Ohio Dept. of Agriculture	5	Water Softener Tablets or Pellets	40# Bags	Truck w/pallets	\$ 4.60	Robinson Salt
16430	Ohio Dept. of Public Safety	6	Ice Removal - Rock	50# Bags	Flatbed truck w/pallets	\$ 6.82	Key Industries
11863	(Marysville) Ohio Reformatory for Women	6	Water Softener Tablets or Pellets	80# Bags	Truck w/pallets	\$ 8.03	Robinson Salt
11870	(Marysville) Ohio Reformatory for Women	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 76.69	Morton Salt
16431	Ohio State School For Blind	6	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 4.05	Robinson Salt
11640	Ohio State School For Deaf	6	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 4.05	Robinson Salt
11852	Ohio State Penitentiary	4	Ice Removal-Rock	80# Bags	Flatbed truck w/pallets	\$ 10.94	National Salt

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
16432	Ohio State University	3	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 74.31	Morton Salt
16433	Ohio State University	3	Ice Removal-Rock	Bulk	Dump Truck w/Piler 200 ton min for piler	\$ 78.64	Morton Salt
4883	Ohio State University	6	Ice Removal-Rock	Bulk	Dump Truck w/Piler 200 ton min for piler	\$ 78.64	Morton Salt
9976	Ohio University (Athens)	10	Ice Removal-Rock	Bulk	Dump Truck – Slotted Tailgate	\$ 76.97	Morton Salt
9720	Ohio University (Athens)	10	Water Softener Vacuum Granulated Crystals	Bulk	Dump Truck – Slotted Tailgate	\$ 159.43	Robinson Salt
16470	Ohio University (Athens)	10	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	\$ 6.14	Robinson Salt
9966	Ohio Veteran's Home	3	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 68.40	Morton Salt
	Ohio Veteran's Home	3	Water Softener Tablets or Pellets	80# Bags	Truck w/pallets	No Award	
9972	Orient Correctional Institution	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 95.08	Robinson Salt
11864	Orient Correctional Institution	6	Water Softener Tablets or Pellets	80# Bags	Truck w/pallets	\$ 8.03	Robinson Salt
9902	Pickaway Correctional Institution	6	Water Softener Pellets	80# Bags	Truck w/pallets	\$ 8.03	Robinson Salt
4884	Pickaway Correctional Institution	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 83.13	Morton Salt
16471	Pickaway Correctional Institution	6	Granulated Water Softener Salt	Bulk	Dump Truck – Slotted Tailgate	\$ 162.32	Robinson Salt
16434	Pickaway Correctional Institution	6	Ice Removal-Rock	80# Bags	Flatbed truck w/pallets	\$ 6.23	Robinson Salt
16435	Portage Lakes Region	4	Ice Removal - Rock	50# Bags	Flatbed truck w/pallets	\$ 8.36	National Salt
4878	Richland Correctional Institution	3	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 70.88	Morton Salt
16436	Richland Correctional Institution	3	Ice Removal-Rock	80# Bags	Truck w/pallets	\$ 6.25	Robinson Salt

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
10025	Richland Correctional Institution	3	Water Softener Pellets	80# Bags	Truck w/pallets	\$ 8.64	Robinson Salt
5156	Ross Correctional Institution	9	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	\$ 5.31	Morton Salt
16437	Salt Fork State Park	5	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 67.43	Morton Salt
11641	Scioto Juvenile Correctional Facility	6	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 4.05	Robinson Salt
11643	Scioto Juvenile Correctional Facility	6	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	\$ 5.76	Robinson Salt
4885	Sinclair Community College	7	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 82.89	Morton Salt
5159	Southeastern Correctional Institution	5	Water Softener Tablets or Pellets	80# Bags	Truck w/pallets	\$ 8.69	Robinson Salt
4963	Southeastern Correctional Institution	5	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 77.56	Morton Salt
16469	Southern Ohio Correctional Facility	9	Water Softener Granulated	Bulk	Pneumatic	\$ 157.00	Robinson Salt
16438	Southwestern Ohio Developmental Center	8	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 4.05	Robinson Salt
11644	State Fire Marshall	5	Ice Removal-Rock	50# Bags	Closed Truck w/pallets	\$ 4.05	Robinson Salt
16468	Summit Behavioral Healthcare	8	Water Softener Pellets	50# Bags	Flatbed truck w/pallets	\$ 5.76	Robinson Salt
16439	Tar Hollow State Park	10	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 4.28	Robinson Salt
11873	Tiffin Developmental Center	2	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 71.49	Morton Salt
16440	Tiffin Developmental Center	2	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 8.36	National Salt
9899	Tiffin Developmental Center	2	Water Softener Pellets	80# Bags	Truck w/pallets	\$ 10.02	National Salt
11865	Toledo Correctional Institution	2	Ice Removal-Rock	80# Bags	Flatbed truck w/pallets	\$ 10.94	National Salt

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
16441	Toledo Correctional Institution	2	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 66.92	Morton Salt
11874	The University of Cincinnati	8	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 3.87	Robinson Salt
16442	The University of Cincinnati	8	Ice Removal-Rock	50# Bags	Closed Truck w/pallets	\$ 3.87	Robinson Salt
8726	The University of Cincinnati	8	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 92.21	Key Industries
16443	The University of Cincinnati	8	Ice Removal-Rock	Bulk	Dump Truck – Slotted Tailgate	\$ 92.21	Key Industries
16444	The University of Cincinnati	8	Ice Removal-Rock	80# Bags	Flatbed truck w/pallets	\$ 6.23	Robinson Salt
9974	The University of Cincinnati	8	Water Softener Southern Rock	Bulk	Pneumatic	\$ 108.82	Robinson Salt
16467	The University of Cincinnati	8	Water Softener Tablets or Pellets	50# Bags	Flatbed truck w/pallets	\$ 5.17	Robinson Salt
11871	The University of Toledo	2	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 66.92	Morton Salt
9968	Trumbull Correctional Institution	4	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 4.29	Robinson Salt
5160	Warren Correctional Institution	8	Water Softener Dried Solar Salt	80# Bags	Truck w/pallets	\$ 6.78	Robinson Salt
16445	Warren Correctional Institution	8	Ice Removal-Rock	50# Bags	Flatbed truck w/pallets	\$ 4.05	Robinson Salt
4655	Wright State University	7	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 85.24	Morton Salt
11867	Wright State University	7	Water Softener Dried Solar Salt	Bulk	Offload via pneumatic	\$ 159.00	Robinson Salt
16446	Youngstown Developmental Center	4	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 8.20	National Salt
4880	Youngstown State University	4	Ice Removal-Rock	80# Bags	Flatbed Truck w/pallets	\$ 10.94	National Salt
11872	Youngstown State University	4	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 63.26	Morton Salt

This section is for Salt to be purchased by participating agencies not listed on pages twelve (12) through twenty (20). Minimum shipment for these participating agencies will be one (1) pallet or one (1) ton. On all orders over (1) pallet or one (1) ton, shipping will be F.O.B. destination prepaid and freight added to invoice.

BAGGED SALT (50 Lb. Bag)

ITEM NO.	CLASSIFICATION	CONTRACTOR'S PRODUCT DESCRIPTION	ITEM NO. FOR FREIGHT	PRICE PER 50 LB. BAG	CONTRACTOR
9721	Water Softening Salt Northern Rock	Cargill/Diamond Crystal Rock Salt Crystals	4759	\$ 4.44	National Salt
5158	Water Softening Salt Southern Rock	Cargill/Diamond Crystal Rock Salt	5067	\$ 3.85	Robinson Salt
16466	Water Softening Salt Vacuum Evaporated Crystals	NA Industrial Purity Evaporated Salt with/without YPS	5067	4.91	Robinson Salt
5239	Water Softening Salt Compressed Evaporated (tablets or pellets)	Cargill/Diamond Crystal Pellets w/Softener Care Additive	5067	\$ 4.83	Robinson Salt
10028	Water Softening Salt Dried Solar Salt	United Tru-Soft Washed Solar Crystals	5067	\$ 3.85	Robinson Salt
4959	Ice Removal Rock Salt	Cargill/Diamond Winter Melt Ice Melter	5067	\$ 3.75	Robinson Salt

BAGGED SALT (80 Lb. Bag)

ITEM NO.	CLASSIFICATION	CONTRACTOR'S PRODUCT DESCRIPTION	ITEM NO. FOR FREIGHT	PRICE PER 80 LB. BAG	CONTRACTOR
10026	Water Softening Salt Northern Rock	Cargill/Diamond Crystal Rock Salt Crystals	4759	\$ 6.62	National Salt
5242	Water Softening Salt Southern Rock	Cargill/Diamond Crystal Rock Salt	5067	\$ 6.11	Robinson Salt
5151	Water Softening Salt Vacuum Evaporated Crystals	NA Industrial Purity Evaporated Salt with/without YPS	5067	\$ 7.79	Robinson Salt
9904	Water Softening Salt Compressed Evaporated (tablets or pellets)	Cargill/Diamond Crystal Pellets w/Softener Care Additive	5067	\$ 7.73	Robinson Salt
9906	Water Softening Salt Dried Solar Salt	United Tru-Soft Washed Solar Crystals	5067	\$ 5.97	Robinson Salt
9716	Ice Removal Rock Salt	Cargill/Diamond Winter Melt Ice Melter	5067	\$ 5.95	Robinson Salt

BULK SALT

ITEM NO.	CLASSIFICATION	CONTRACTOR'S PRODUCT DESCRIPTION	ITEM NO. FOR FREIGHT	PRICE PER TON	CONTRACTOR
5240	Water Softening Salt Northern Rock	Cargill/Diamond Crystal Rock Salt Crystals	4759	\$ 117.30	National Salt
10029	Water Softening Salt Southern Rock	Cargill/Diamond Crystal Rock Salt	5067	\$ 89.00	Robinson Salt
9898	Water Softening Salt Vacuum Evaporated Crystal	NA Industrial Purity Evaporated Salt with/without YPS	5067	\$ 100.50	Robinson Salt
	Water Softening Salt Compressed Evaporated Tablets or Pellets			No Award	
10024	Water Softening Salt Dried Solar Salt	Cargill Bulk KD Coarse Solar Salt	5067	\$ 128.00	Robinson Salt
4960	Ice Removal Rock Salt	Cargill/Diamond Winter Melt Ice Melter	5067	\$ 78.43	Robinson Salt

* Up Charge of \$.01/lb. is to be added to the base price for Rust Removal Additive. ITEM ID No.: 5157

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

CONTRACTOR: Allstate Ind.

Item ID No.:	Institution/Facility	Bid Dist.	Description	Required Packing	Offloading Requirements	Price Per Bag
5506	Allen Correctional Institution	1	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
16447	Alum Creek State Park	6	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
215	Appalach. Healthcare - Athens	10	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
362	Appalach. Healthcare - Cambridge	5	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
216	Belmont Correctional Institution	11	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
16448	Bowling Green State University	3	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
16449	Central State University	8	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
364	Circleville Juvenile Corr. Facility	6	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
5570	Corrections Medical Center	6	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
6120	Cuyahoga Hills Juvenile Corr. Fac.	12	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
16450	Edison Community College	7	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
16453	Franklin Pre Release	6	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
16454	Gallipolis Developmental Center	10	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
5508	Grafton Correctional Institution	3	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
6119	Hocking Correctional Institution	10	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
360	Indian River Juvenile Corr. Fac.	4	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
16455	Kent State University - Ashtabula	4	Ice Melter	80 lb. Bags	Closed Truck w/ pallets	\$ 22.65
218	Lakeland Community College	12	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
211	Lebanon Correctional Institution	8	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
357	Lima Correctional Institute	1	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
365	London Correctional Institution	6	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
359	Lorain Correctional Institute	3	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
5571	Madison Correctional Institution	6	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
366	Marion Correctional Institution	6	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
5509	Mohican Juvenile Corr. Fac.	3	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
5568	Montgomery Developmental Center	7	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
16456	Mt. Vernon Developmental Center	5	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65

Note: Franklin Pre Release will require delivery with pallet jack for unloading.

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

CONTRACTOR: Allstate Ind.

NIGP Code Number	Institution/Facility	Bid Dist.	Description	Required Packing	Offloading Requirements	Price Per Bag
12677	Northcoast Behavioral - Northfield	4	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
217	Northcoast Behavioral - Cleveland	12	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
5510	Northeastern College of Medicine	4	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
16457	Northwest Ohio Developmental Center	2	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
208	North Central Correctional	6	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
5507	Oakwood Correctional Facility	1	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
16458	Ohio Department of Agriculture	5	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
209	Ohio Expositions Commission	6	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
6049	Ohio Reformatory for Women	6	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
6117	Ohio River Valley Juvenile Corr. Fac.	9	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
16459	Ohio School for the Blind	6	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
16460	Ohio School for the Deaf	6	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
5511	Ohio State Penitentiary	4	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
16461	Ohio State University	6	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
16462	Ohio State University	5	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
16463	Ohio State University	3	Ice Melter	50 lb. Bags	Flatbed Truck w/pallets	\$ 14.85
361	Ohio Veterans Home	3	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
210	Orient Correctional Institution	6	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
213	Ross Correctional Institution	9	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
6050	Scioto Riverview Operations	6	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
214	Shawnee State University	9	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
363	Southeastern Correctional Inst.	5	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
16464	South Western Ohio Developmental	8	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
6118	Southern Ohio Correctional	9	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
5569	State Fire Marshall	5	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
16465	Summit Behavioral Healthcare	8	Ice Melter	50 lb. Bags	Flatbed Truck w/ pallets	\$ 14.85
6116	The University of Cincinnati	8	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
358	Toledo Correctional Institution	2	Ice Melter	80 lb. Bags	Flatbed Truck w/pallets	\$ 22.65
6121	Trumbull Correctional Institution	4	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65
212	Warren Correctional Institution	8	Ice Melter	80 lb. Bags	Flatbed Truck w/ pallets	\$ 22.65

MINORITY BUSINESS ENTERPRISE AWARDED IN ACCORDANCE WITH OHIO REVISED CODE CHAPTER 125.081

This section is for Ice Melt Compound to be purchased by agencies not listed on pages twenty-two (22) and twenty-three (23). This section is based upon pick up by the ordering agency, location, institution or cooperative member not listed on pages twenty-two (22) and twenty-three (23). If the ordering location elects not to pick up, then shipping will be F.O.B. destination prepaid and freight added to invoice.

CONTRACTOR: ALLSTATE

ITEM ID NO.			8504		4578
Classification	Estimated Annual Usage	Minimum Pick up Quantity 50 lb. Bags	Price Per 50 lb. Bag	Minimum Pick up Quantity 80 lb. Bags	Price Per 80 lb. Bag
* Ice Removal Compounds Calcium Chloride	Unknown	1	\$ 13.90	1	\$ 21.65

Brand Name Bidding: Excel Minimum Shipment 50 lb. bags: 40
 Manufacturing Location: Ambridge, Pa Minimum Shipment 80 lb. bags: 25
 Mine Location: Ambridge, Pa Product Data/Description Number: 50B-CCP-50
80B-CCP-80

Minimum Shipment Sizes: Bidders shall indicate minimum shipment sizes for bulk and bag deliveries. This section is for Ice Melt Compound to be purchased by agencies listed on pages twenty (20) and twenty-one (21). Freight is F.O.B. destination, prepaid.

CONTRACTOR: ALLSTATE

*ITEM ID NO.			6180		
Classification	Brand Name Bidding Manufacturing Location	Mine Location	Product Data/ Descript. Number	BAGS Minimum Shipment 50 lb. Bags	BAGS Minimum Shipment 80 lb. Bags
Ice Removal Compounds Calcium Chloride	<u>Excel</u> <u>(Scottwood Ind.)</u> <u>Ambridge, Pa</u>	<u>Ambridge, Pa</u>	537030 – 50 537035 – 80	40	25

CONTRACTOR'S INDEX

CONTRACTOR, TERMS AND DELIVERY:



65321
Allstate Industrial Inc. (MBE)
5022 Lorain Ave.
Cleveland, OH 44102

BID CONTRACT NO.: RS900110-1

DELIVERY: 7 Days ARO
TERMS: Net 30

CONTRACTOR'S CONTACT: Rafael Rivera,

Telephone: (216) 939-8195
Fax: (216) 939-8201
E-mail: allstateinc@sbcglobal.net

Preferred Method of Receiving Purchase Orders:

E-mail: allstateinc@sbcglobal.net

ITEM ID NO: 4869 For freight charges for participating agencies not listed on pages 22 and 23, but purchasing through this contract on page 24.



170638
Key Industries, L.L.C.
3433 Agler Rd., Suite 2000
Columbus, OH 43219

BID CONTRACT NO.: RS900110-2

DELIVERY: 7 Days ARO
TERMS: Net 30

CONTRACTOR'S CONTACT: Richard Schorling,

Telephone: (614) 476-3548
Toll Free: (877) 476-3548
Fax: (614) 418-5085
E-mail: r.schorling@keyindustries.us

Preferred Method of Receiving Purchase Orders:

E-mail: r.schorling@keyindustries.us

ITEM NO: 5066 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.

85820
Morton Salt
123 N. Wacker Drive
Chicago, IL 60606-1743

BID CONTRACT NO.: RS900110-3

DELIVERY: 7 Days ARO
TERMS: Net 30

REMIT PAYMENT TO:

85820
Morton Salt
P. O. Box 93052
Chicago, IL 60673

CONTRACTOR'S CONTACT: Eugene Ruffin,

Telephone: (800) 433-7258 Ext. 2233
Fax: (440) 639-4205
Toll Free: (888) 800-8905
Telephone: (440) 639-4200

ORDERS:

Preferred Method of Receiving Purchase Orders:

Fax: (440) 639-4205
E-mail: bids@mortonsalt.com

ITEM NO: 4871 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.

CONTRACTOR'S INDEX

CONTRACTOR, TERMS AND DELIVERY:



75238
National Salt Distributors, Inc.
1515 S. Main Street
P.O. Box 990
Bellefontaine, OH 43311

BID CONTRACT NO.: RS900110-4

DELIVERY: 7 Days ARO
TERMS: Net 30

CONTRACTOR'S CONTACT: Steve Buck,

Toll Free: (800) 337-9333
Telephone: (937) 592-3333
FAX: (937) 593-6919
E-mail: steve@nationalsalt.com

Preferred Method of Receiving Purchase Orders:

E-mail: steve@nationalsalt.com

ITEM NO: 9822 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.



49357
Robinson Salt Supply, Inc.
1202 Pine Knoll Court
Miamisburg, OH 45342

BID CONTRACT NO.: RS900110-5

DELIVERY: 7 Days ARO
TERMS: Net 30

CONTRACTOR'S CONTACT: Todd Robinson,

Toll Free: (800) 898-7258
Telephone: (937) 866-7272
FAX: (937) 866-3071
E-mail: todd@robinsonsaltsupply.com

Preferred Method of Receiving Purchase Orders:

FAX: (937) 866-3071

ITEM NO: 11877 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.