



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Transition of Primary Care Provider Practices in Ohio to Patient-Centered Medical Home Model of Care

CONTRACT NUMBER: CSP907112

EFFECTIVE DATES: 6/28/12 TO 6/30/14

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP907112 that opened on May 2, 2012. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Health as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Ross Leider, CPPB  
ross.leider@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

[www.ohio.gov/procure](http://www.ohio.gov/procure)

COST SUMMARY FORM

RFP Title: Primary Care Provider Practices in Ohio to Patient-Centered Medical Home Model of Care

RFP Number: CSP907112

UNSPSC CATEGORY CODE: 85120000

OAKS ID Number: 22680

Description	Cost
1. The Contractor must provide comprehensive training and technical assistance to each of the 50 identified practice sites that include a minimum of the following services: PCMH initial assessment to identify practice expectations, define processes and clarify objectives; gap analysis to identify each practice's current state and identify PCMH opportunities that can begin immediately; development of a comprehensive transformation plan to prioritize and operationalize roadmaps and timelines that meet the individual practice's PCMH needs and objectives; dedicated program advisor(s) to provide guidance and feedback, either by phone, e-mail, and/or on-site with all 50 practices; assistance with securing NCQA Level 1 or higher recognition.	\$ 820,000.00
2. The Contractor must develop and enter into contracts with all 50 identified practice sites that outlines the comprehensive training and technical assistance that bidder will provide. The Contractor must also require the practice to participate in the training of medical students, APN students, and medical residents in the PCMH model of care.	\$ 25,000.00
3. The Contractor will be responsible for working with the ODH, EAG and identified practices in evaluating a set of expected outcomes for the pilot project (see attached for sample practice and curriculum metrics).	\$ 25,000.00
4. The Contractor will prepare and submit to ODH 3 reports of findings and recommendations relative to the process of transitioning the pilot practices to the PCMH model of care. Each report shall include an evaluation of the learning opportunities generated, current information on the process of training physicians and APNs in the PCMH model, the time and costs involved in the training and consultation of, and provision of TA to the pilot practices, and the extent to which the training and assistance has met expected outcomes for that time period. The reports also shall provide an evaluation of the operation of a PCMH, as well as any learning opportunities generated by the provision of training, consultation and technical assistance to the pilot practices, and the identification of necessary financial and operational requirements and any barriers or challenges associates with transitioning to the PCMH model of care. Reports will be due beginning 6 months after the start of the project, upon conclusion of year one, and a final report at the end of year two.	\$ 15,000.00
5. The Contractor will plan, conduct, and evaluate at least one day long meeting annually in each of the four identified project regions with pilot practice sites from those regions to provide a learning and sharing opportunity for regional pilot practices, to address any noted issues and challenges, and to answer questions from pilot sites.	\$ 80,000.00
6. The Contractor will meet at least monthly by phone with representatives from the Ohio Department of Health and the H.B. 198 identified Education Advisory Group (EAG), and at least twice per year in person with these same representatives.	\$ 22,500.00
NOT TO EXCEED COST	\$ 987,500.00

All costs are in U.S. Dollars.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

CONTRACT NO: CSP907112-1(06/30/14)

202784  
TransforMED, LLC.  
14400 Tomahawk Creek Parkway  
Suite 340  
Leawood, KS 66211

TERMS: Net 30 Days

Remit to Address:

202784  
TransforMED, LLC.  
Attn: Accounting Department  
14400 Tomahawk Creek Parkway  
Suite 340  
Leawood, KS 66211

CONTRACTOR'S CONTACT: Mr. Jay Fetter

Telephone (913) 906-6344  
Fax (913) 906-6326  
Email JFetter@Transformed.com