



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: CONTRACTOR EVALUATION SERVICES FOR OHIO THIRD FRONTIER -  
TECHNOLOGY COMMERCIALIZATION CENTER PROGRAM (TCCP)

CONTRACT NUMBER: CSP905914

EFFECTIVE DATES: 10/4/13 TO 9/30/15

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP905914 that opened on 9/13/13. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the OHIO DEVELOPMENT SERVICES AGENCY, OFFICE OF STRATEGIC BUSINESS INVESTMENTS as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Janice L. Fitzpatrick, CPPB  
janice.fitzpatrick@das.ohio.gov

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

[www.ohio.gov/procure](http://www.ohio.gov/procure)

COST SUMMARY

CSP905914-1  
 Index No. DEV009  
 Contractor: YourEncore, Inc.  
 OAKS Vendor ID#198666  
 UNSPSC Code: 80101500  
 OAKS ITEM ID: 25241

Technology Commercialization Center Program Proposal Evaluation Services	Quantity Estimated	Unit Cost	Across both years, 10/2/13 – 9/30/15
<b>FIXED COSTS</b>			
Stage 1 Evaluations Travel for up to 12 reviews; not to exceed cost	2	\$6,000.00	\$12,000.00
Stage 2 Evaluations Travel for up to 10 reviews; not to exceed cost inclusive of in-person interviews and travel to present to OTF Commission.	2	\$27,500.00	\$55,000.00
<b>TOTAL FIXED COSTS, not to exceed total for two years.</b>	<b>2</b>	<b>\$33,500.00</b>	<b>\$67,000.00</b>
<b>PROPOSAL EVALUATION COSTS</b>			
Total for Stage 1 Evaluations = Cost per Proposal Evaluation	12 Ea.	\$22,900.00	\$274,800.00
Total for Stage 2 Evaluations = Cost per Proposal Evaluation	10 Ea.	\$21,500.00	\$215,000.00
<b>DEBRIEFING COSTS</b>			
Total Debriefing Costs = Cost per Debriefing	12 Ea.	\$1,500.00	\$18,000.00
<b>EVALUATION PERSONNEL INFORMATION</b>			
Number of Evaluators per Proposal	*5 to 7		
Average Evaluation Hours Per Proposal	150		
Evaluator Hourly Rate	\$210.00		

Technical Assistance Services, Development anticipates requesting up to 200 hours of technical assistance each for the FY2014 and FY2015 Technology Commercialization Center Program.

TECHNICAL ASSISTANCE	Estimated Hours Total 10/2/13 – 9/30/15	Hourly Rate, not to exceed	Total for two years not to exceed
Technology Commercialization Center Program	400 hours	\$150.00	\$60,000.00

All quantities are estimated and subject to change. Evaluation, Debriefing, and technical assistance costs are "not to exceed" costs. \* Average estimated number of reviewers is up to six (6) per review; including up to three (3) technical experts, number to be driven by the diversity and complexity of the technical portfolio of the applicant. A regulatory reviewer may be deployed if required, for an estimate of as many as seven (7) and as few as five (5). The percentage utilization modified to accommodate the addition or subtraction of resources to the project according to the volume of work. Invoices will reflect the actual resources utilized per project to indicate actual cost.

All costs must be in U.S. Dollars.

Note: Any reimbursement if travel expenses made by Grantee in connection with the Contract shall be subject to the travel reimbursement rates, limitations, restrictions, and exclusions imposed by Ohio Administrative Code 126-1-02 and any other rules imposed by the Ohio Office of Budget and Management, as such rules may be amended from time to time.

Invoices are to be submitted as tasks are completed, to be paid monthly in arrears.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

198666  
YourEncore, Inc.  
20 N. Meridian St., Suite 800  
Indianapolis, IN 46204

BID CONTRACT NO.: CSP905914-1 (09/30/15)

TERMS: Net 30

CONTRACTOR'S CONTACT(S):

Robert Worden  
Account Director

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E-mail: [robert.worden@yourencore.com](mailto:robert.worden@yourencore.com)

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Engagement Manager

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