



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

OPTIONAL USE CONTRACT FOR: ASSESSING THE COMPATIBILITY OF COMMUNITY HUBS AND OHIO HELP ME GROW HOME VISITING PROGRAM

CONTRACT NUMBER: CSP903114

EFFECTIVE DATES: 8/6/13 TO 7/31/14

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP903114 that opened on 6/17/13. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the OHIO DEPARTMENT OF HEALTH, HELP ME GROW EARLY INTERVENTION as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Janice L. Fitzpatrick, CPPB  
janice.fitzpatrick@das.ohio.gov

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

[www.ohio.gov/procure](http://www.ohio.gov/procure)

CONTRACT AWARD DAS intends to award the Contract based on the schedule in the RFP, it has been determined that it is in the best interests of the State to award to two (2) responsive and responsible Offerors.

COST SUMMARY

Contract: CSP903114-1

Title: Assessing the Compatibility of Community Hubs and Ohio Help Me Grow Visiting Program (Two Hubs)

OFFEROR: Hospital Council of Northwest Ohio

UNSPSC CATEGORY CODE: 80101500

OAKS ITEM NUMBER: 25141

Description	Cost
1. Determine which of the fourteen (14) community pathways will be implemented into a local Help Me Grow-Home Visiting Program (HMG-HV).	\$163,770.00
2. The Contractor will implement the desired pathways into a local HMG-HV program; including putting the selected pathway(s) into practice with all newly-enrolled families after August 1, 2013, completing the pathways with families, and collecting data in the Contractor's database system and reporting the data to ODH on pathway completion.	\$137,549.00
3. Conduct a cost analysis to determine how much the actual costs of coordination, planning, and implementation are for the pilot study and report at two points: October 1, 2013 and March 1, 2014.	\$27,502.00
4. Participate in three (3) one-day meetings with ODH to discuss participation in the pilot study, including, but not limited to data sharing strategies, coordination strategies, teaching and training needs identified, and lessons learned on or about: October 16, 2013, February 19, 2014, and June 18, 2014. Include travel, lodging, and other expenses required for a minimum of one individual named as the Grant Manager. Offeror must include detailed breakdown of the expenses in a separate table below.	\$3,405.00
5. Produce and deliver to ODH an electronic draft of the final report due by January 15, 2014. The final report is due by June 30, 2014, electronic submission acceptable. The reports include all quantitative and qualitative summary of the participation in the pilot study, including the coordination barriers and employed strategies (successful and unsuccessful) to implementation of community pathways into a local HMG-HV program	\$19,160.00
TOTAL (includes all costs to perform the Work)	\$351,386.00

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

73552  
 The Hospital Council of Northwest Ohio  
 3231 Central Park West Drive, Ste. 200  
 Toledo, OH 43617

BID CONTRACT NO.: CSP903114-1 (07/31/14)

TERMS: Net 30

CONTRACTOR'S CONTACT(S):

Jan L. Ruma  
 The Hospital Council of Northwest Ohio

Office: (419) 842-0800  
 E-mail: [jruma@hcno.org](mailto:jruma@hcno.org)

COST SUMMARY

Contract: CSP903114-2

Title: Assessing the Compatibility of Community Hubs and Ohio Help Me Grow Visiting Program (One Hub)

OFFEROR: Integrating Professionals for Appalachian Children (IPAC)

UNSPSC CATEGORY CODE: 80101500

OAKS ITEM NUMBER: 25140

Description	Cost
1. Determine which of the fourteen (14) community pathways will be implemented into a local Help Me Grow-Home Visiting Program (HMG-HV).	\$9,844.48
2. The Contractor will implement the desired pathways into a local HMG-HV program; including putting the selected pathway(s) into practice with all newly-enrolled families after August 1, 2013, completing the pathways with families, and collecting data in the Contractor's database system and reporting the data to ODH on pathway completion.	\$105,704.50
3. Conduct a cost analysis to determine how much the actual costs of coordination, planning, and implementation are for the pilot study and report at two points: October 1, 2013 and March 1, 2014.	\$15,084.48
4. Participate in three (3) one-day meetings with ODH to discuss participation in the pilot study, including, but not limited to data sharing strategies, coordination strategies, teaching and training needs identified, and lessons learned on or about: October 16, 2013, February 19, 2014, and June 18, 2014. Include travel, lodging, and other expenses required for a minimum of one individual named as the Grant Manager. Offeror must include detailed breakdown of the expenses in a separate table below.	\$1,200.00
5. Produce and deliver to ODH an electronic draft of the final report due by January 15, 2014. The final report is due by June 30, 2014, electronic submission acceptable. The reports include all quantitative and qualitative summary of the participation in the pilot study, including the coordination barriers and employed strategies (successful and unsuccessful) to implementation of community pathways into a local HMG-HV program	\$11,144.48
TOTAL (includes all costs to perform the Work)	\$142,977.90

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

BID CONTRACT NO.: CSP906113-2 (7/31/14)

57406  
 Integrating Professionals for Appalachian Children.  
 Ohio University  
 249 Grovesnor  
 Athens, OH 45701-2979

TERMS: Net 30

CONTRACTOR'S CONTACT(S):

Jordan Guiliani  
 Integrated Professionals for Appalachian Children.

Office: (740) 517-4400  
 E-mail: [ed@ipacohio.org](mailto:ed@ipacohio.org)