



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: TRAINING AND TOOLS FOR STUDENT GROWTH MEASURES FOR TEACHER AND PRINCIPAL EVALUATION SYSTEMS

CONTRACT NUMBER: CSP902813

EFFECTIVE DATES: 10/19/12 TO 06/30/14

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP902813 that opened on September 28, 2012. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Education as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Therese Gallego, CPPB  
therese.gallego@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

[www.ohio.gov/procure](http://www.ohio.gov/procure)

MUTUALLY AGREED UPON CLARIFICATIONS

1. The Statewide System of Support (SSoS) will not be involved in this project.
2. Contractor shall offer some initial trainings by December 31, 2012 and continue these trainings into early 2013.
3. Trainings shall use real-life examples throughout and have an interactive format. There shall be very little lecture time.
4. Contractor shall respond to all participant e-mails directly related to the training though the number and frequency shall be monitored to align ODE staff where needed for extended inquiries.
5. Contractor shall provide sample meeting agendas as well as extensive training materials for all participating trainers.

ATTACHMENT TEN  
COST SUMMARY FORM

Training and Tools for Implementing Student Growth Measures for Teacher and Principal Evaluation Systems  
 CSP902813

UNSPSC CATEGORY CODE: 86000000

BUDGET: \$210,000.00 Total for term of the Contract  
 OAKS Item Number: 23361

Description	FY	Cost
Development of the training plan	10/15/12-06/30/13	\$ 20,534.00
	07/01/13-06/30/14	\$ 4,282.00
Design and development of learning materials and resources	10/15/12-06/30/13	\$ 18,904.00
	07/01/13-06/30/14	\$ 3,468.00
Provide regional training	10/15/12-06/30/13	\$ 99,012.00
	07/01/13-06/30/14	\$ 60,082.00
Provide module-based training materials	10/15/12-06/30/13	\$ 3,718.00
	07/01/13-06/30/14	\$ 0.00
Fiscal Year Total	10/15/12-06/30/13 07/01/13-06/30/14	\$ 142,168.00 \$ 67,832.00
Total Not to Exceed Cost		\$ 210,000.00

All costs must be in U.S. Dollars.  
 The State will not be responsible for any costs not identified.  
 There will be no additional reimbursement for travel or other related expenses.

OPTIONAL SERVICES

The following services may be added by the State at their option.

Description	FY	Cost
Optional On-Line Certification Exam	10/15/12-06/30/13 07/01/13-06/30/14	\$ 80,000.00 \$ 45,000.00
Optional Additional On-Line Modules	10/15/12-06/30/13 07/01/13-06/30/14	\$ 55,000.00 \$ 0.00
SLO Baseline/Assessments Module & Guidance	10/15/12-06/30/13 07/01/13-06/30/14	\$ 30,000.00 \$ 0.00
Turning SLOs into Actionable Instruction	10/15/12-06/30/13 07/01/13-06/30/14	\$ 25,000.00 \$ 0.00
SLO Training Hotline	10/15/12-06/30/13 07/01/13-06/30/14	\$ 35,000.00 \$ 35,000.00
Fiscal Year Total	10/15/12-06/30/13 07/01/13-06/30/14	\$ 225,000.00 \$ 80,000.00
Total Not to Exceed Cost		\$ 305,000.00

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

BID CONTRACT NO.: CSP902813-1 (06/30/14)

182065  
 American Institutes for Research in the Behavioral Sciences  
 1000 Thomas Jefferson Street, NW  
 Washington, DC 20007

TERMS: Net 30

CONTRACTOR'S CONTACT:

Project Manager  
 Lisa Lachlan-Hache

Office: (202) 403-6214  
 Fax: (202) 403-5001  
 E-Mail: [llachlan@air.org](mailto:llachlan@air.org)

Contract Administration Contact  
 Nilva da Silva

Office: (202) 403-5086  
 Fax: (202) 403-5020  
 E-Mail: [ndasilva@air.org](mailto:ndasilva@air.org)