



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

REQUIREMENTS CONTRACT: Flex Quality, Financial, and Operational Improvement Project for Critical Access Hospitals (CAHs)

CONTRACT NUMBER: CSP901811

EFFECTIVE DATES: 11/18/10 TO 08/31/11

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP901811 that opened on 10/1/10. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

The agency listed herein is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Health as applicable.

Questions regarding this and/or the Services Contract may be directed to:

Jan Jacobs
jan.jacobs@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:



<http://www.ohio.gov/procure>

ATTACHMENT NINE
COST SUMMARY FORM

Flex Quality, Financial, and Operational Improvement Project for Critical Access Hospitals (CAHs)
 CSP901811

UNSPSC CATEGORY CODE: 80100000, 85000000, 85100000

BUDGET: \$313,000

Bid a fixed price by deliverable to be charged to ODH for the development and implementation of the Flex Quality, Financial and Operational Improvement Project for CAHs proposal separately.

OAKS ITEM ID: 18175

| Description | Cost |
|--|------------------|
| 1. Correspond with the Flex Program Coordinator on a biweekly basis in regards to assignments and related progress. | \$0 |
| 2. With guidance from the Flex Program Coordinator, plan, facilitate, and assist in conducting four (4) quarterly, six hour meetings with existing Ohio CAH staff. Meetings will focus on topics identified by the CAHs as needed to improve hospital delivery of care, as well as financial and operational performance. Specific topics will be determined using feedback from CAHs. All meetings are to be held either in a central location in Ohio or at a CAH, and the successful bidder will be responsible for preparing and for delivering presentations and materials on the identified topics of interest at each meeting, with the guidance of the Flex Program. | \$25,000 |
| 3. Install a reliable information system/software system for quality, HCAHPS, and financial and operational data collection, reporting, and benchmarking in the participating CAH facilities that is compatible to report data to the Centers for Medicare and Medicaid Services Hospital Compare database, and provide training and technical assistance for data abstraction, upload, and reporting. | \$220,000 |
| 4. Respond to phone and e-mail inquiries from CAHs regarding quality improvement as directed by the Flex Program Coordinator. Inquiries regarding quality improvement from CAHs given to the Flex Program will be given to the successful bidder on a biweekly basis. The successful bidder will be responsible for responding to the CAH inquiries within one week of receipt of inquiry. | \$5,000 |
| 5. Provide technical assistance regarding quality improvement, submitting quality measure data to CMS – Hospital Compare, HCAHPS, and financial and operational performance to CAHs on an as needed basis. Technical assistance may be provided via phone, e-mail, or on-site. | \$48,000 |
| 6. Submit one report to ODH. Both reports shall include all contacts, summarized findings, details of the consultations provided, and future recommendations for action and training. Reports should be submitted to ODH by August 31, 2011. | \$0 |
| TOTAL NOT TO EXCEED \$313,000: | \$298,000 |

All costs must be in U.S. Dollars.
 The State will not be responsible for any costs not identified.
 There will be no additional reimbursement for travel or other related expenses.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

BID CONTRACT NO.: CSP901811-1 (08/31/11)

0000172813
Performance Management Institute, LLC
Attn: Michael Topchik
509 Forest Avenue, Suite 250
Portland, ME 04101

TERMS: Net 30 Days

Remit To Address

0000172813
Performance Management Institute, LLC
Attn: Michael Topchik
509 Forest Avenue, Suite 250
Portland, ME 04101

CONTRACTOR'S CONTACT: Mr. Michael Topchik

Telephone: 207-518-6705
Fax: 207-518-6750
E-Mail: mtopchik@pmi-healthcare.com