



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Critical Access Hospitals Financial Assessment Project

CONTRACT NUMBER: CSP901513

EFFECTIVE DATES: 7/11/12 TO 6/30/14

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP901513 that opened on June 8, 2012. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Health as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Ross Leider, CPPB
ross.leider@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

www.ohio.gov/procure

COST SUMMARY FORMProject Title: Critical Access Hospitals Financial Assessment ProjectContract No.: CSP901513UNSPSC CATEGORY CODE: 80100000OAKS ID Number: 22692

| Description | Cost |
|--|---------------|
| 1. Correspond with the Flex Program Coordinator once per month in regards to assignments and related progress. | \$ 500.00 |
| 2. Provide in-depth individual revenue cycle assessments and technical assistance for up to twelve (12) CAHs. In-depth assessment for each of the identified CAHs should include at minimum one (1) on-site visit, cost report analysis, revenue recovery assessment, charge master analysis and coding education. | \$ 172,000.00 |
| 3. Respond to phone and e-mail inquiries from CAHs regarding financial and operational performance as directed by the Flex Program Coordinator. Inquiries from CAHs given to the Flex Program will be given to the successful Offeror on a weekly basis. The successful Offeror will be responsible for responding to the CAH inquiries within one (1) week of receipt of inquiry. | \$ 7,500.00 |
| 4. Provide each of the identified CAHs with a complete written revenue cycle assessment summarizing finding and providing recommendation for financial and operational improvements. | \$ 24,000.00 |
| 5. Submit final report to ODH. Report shall include all contacts, summarized findings, details of the financial assessments, summary of CAHs overall performance and future recommendations for action and training. Report should be submitted to ODH not later than August 31, 2012. | \$ 6,000.00 |
| TOTAL NOT-TO-EXCEED COST | \$ 210,000.00 |

All costs are in U.S. Dollars.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

CONTRACT NO: CSP901513-1(06/30/14)

156789
Arnett & Foster P.L.L.C.
101 Washington Street, East
Charleston, WV 25301

TERMS: Net 30 Days

Remit to Address:

156789
Arnett & Foster P.L.L.C.
P.O. Box 2629
Charleston, WV 25301

CONTRACTOR'S CONTACT: Mr. Keith Hutcheson

Telephone (800) 642-3601
Fax (304) 346-8333
Email keith.hutcheson@afnetwork.com