



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: INSTRUCTIONAL DESIGN AND DELIVERY SERVICES FOR PEOPLESOFT HCM

CONTRACT NUMBER: CSP901213

EFFECTIVE DATES: 07/27/12 TO 06/30/13

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP901213 that opened on 06/29/12. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Administrative Services as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Patrick Means, CPPB
patrick.means@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

www.ohio.gov/procure

MUTUALLY AGREED UPON CLARIFICATIONS AND MODIFICATIONS.

CherryRoad Technologies and the Ohio Department of Administrative Services agreed to delivery of 20-25 job aids for a cost of \$67,500.00

Cost Summary

Instructional Design and Delivery Services

CSP901213

UNSPSC Category Code: 86000000, 80101511, 86101810
 OAKS Item Code: 22703

Type of Training	Module	Topic	Estimated Delivery Run Time	Cost
Instructor-Led	ePerformance	Administrative Functions for Core Users (300 core users)	4-8 hours	\$47,564
eLearning	ePerformance (offered post-rollout)	General Overview of ePerformance (for 55000 learners)	<10 minutes	\$11,481
		Using ePerformance for Self-Evaluation (55000 learners)	<20 minutes	\$18,041
		Using ePerformance for Third Party Input (55000 learners)	<15 minutes	\$14,761
		Using ePerformance for Performance Management (7000 supervisors) (This should be broken into 4 sections @ <=10 minutes each. (Purpose, Competencies, Goals & Objectives, and Workflow)).	<40 minutes	\$28,702
	Payroll	Retro Pay (for 1000 core users)	<30 minutes	\$22,962

Type of Training	Module	Topic	Estimated Delivery Run Time	Cost
Train the Trainer (create and conduct)	ePerformance (offered pre-rollout)	Two separate materials packets, but taught in one session offered two or three times for 35-50 people: Performance Management Tool for Everyone	4-8 hours	\$45,104
		Performance Management Tool for Supervisors		\$45,104
Negotiated cost for 20-25 Job Aids				\$67,500
Total Cost				\$301,219

OFFEROR'S "NOT TO EXCEED COSTS"

All costs must be in U.S. Dollars.

The State will not be responsible for any costs not identified.

There will be no additional reimbursement for travel or other related expenses.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

BID CONTRACT NO.: CSP901213-1 (07/27/12)

203432
CherryRoad Technologies
301 Gibraltar Drive, Suite 2C
Morris Plains, NJ 07950

TERMS: Net 30

CONTRACTOR'S CONTACT:

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