

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

STATE TERM SCHEDULE: EDUCATIONAL FURNITURE AND FIXED SEATING

GSA BASED PRICING SCHEDULE

SCHEDULE NUMBER: 7771500409

EFFECTIVE DATES: 08/01/08 TO 09/30/10

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 10/01/07.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Lauren Scott
lauren.scott@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: _____
Hugh Quill, Director Date

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

CONTRACTOR INDEX

CONTRACTOR:

94396
American Seating
401 American Seating Center
Grand Rapids, MI 49504

TERMS: Net 30 Days

DELIVERY: 60-90 Days A.R.O.

FOB Destination: freight prepaid

CONTRACTOR'S CONTACT:

Mr. Bill Mitchell
Email: bill.mitchell@amseco.com
Toll Free: (800) 748-0268, Ext. 6499
Telephone: (616) 732-6600, Ext. 6499
Web: www.americanseating.com

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT:

Ms. Jan Knape
Email: jan.knape@amseco.com
Toll Free: (800) 748-0268, Ext. 6632
Telephone: (616) 732-6600, Ext. 6632
Web: www.americanseating.com

BASIC ORDER LIMITATIONS

Minimum: \$15.00

Maximum: Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.
 \$71,000.01 Seating – Acton Stacker & Classroom
 \$60,000.01 Fixed Seating – Fixed Auditorium, Lecture Room and Sports Seating

Rate Schedule: [Current Price List dated January 18, 2008](#)

Please Note: Unless expressly stated within the body of the Contract, all Contract Terms and Conditions shall prevail over any terms stated in the contractor catalogs and pricelists.

Discount Schedule:

Product	Discounts	
Seating	Essentials	
Acton Stacker & Acton Classroom	\$1 – 100,000	64.70%
	Standard Lead Time	
	\$1-26,000	61.70%
	\$26,001 – 71,000	64.70%
	\$71,000.01+	Negotiable
Fixed Seating	Standard Lead Time	
Fixed Auditorium, Lecture Room and Sports Seating	\$1 – 60,000	61.70%
	\$60,000.01+	Negotiable

Essentials Lead Time: Shipment in 10 working days, ARO including approved drawings and fabric finish selections
 Standard Lead Time: Shipment in 60-90 days, ARO including approved drawings and fabric finish selections

CONTRACTOR INDEX

P.O.'s To:	Remit To:	Contractor/Dealer Contact:
Contract ID: 7771500409-1 Vendor ID: 94396 American Seating 401 American Seating Center Grand Rapids, MI 49504	Contract ID: 7771500409-1 Vendor ID: 94396 American Seating 401 American Seating Center Grand Rapids, MI 49504	Mr. Bill Mitchell Email: bill.mitchell@amseco.com Toll Free: (800) 748-0268, Ext. 6499 Telephone: (616) 732-6600, Ext. 6499 Web: www.americanseating.com
Item Description:	OAKS Category ID:	Service Counties:
Classroom and Institutional Furniture	56120000	All 88 Counties

NON PAY DIRECT DEALER INDEX

Dealer Contact Information	Dealer Contact Information
Contract Source Inc. 1440 Snow Road, Suite 216 Cleveland, OH 44134 Ms. Roberta Lux Email: rlux@contractsource.com Toll Free: (800) 733-0027 Telephone: (216) 351-7575 Fax: (216) 741-4272 Web: www.contractsource.com	Kent Office Supply 948 Cherry St. Kent, OH 44240 Mr. Alex Piteo Email: alex@kentofficesupply.com Telephone: (330) 673-6115 Fax: (330) 673-1754 Web: www.miracleonmain.com
	
Service Counties All 88 Counties	Service Counties All 88 Counties

NON PAY DIRECT DEALER INDEX (Cont'd)

Dealer Contact Information	Dealer Contact Information
<p>Medical Resources 8377-C Green Meadows Drive North Lewis Center, OH 43035</p> <p>Ms. Suzanne Reichenbach Email: suzir@medicalresources.com Toll Free: (800) 860-4716 Telephone: (740) 201-3300, Ext. 112 Fax: (740) 201-3309 Web: www.medicalresources.com</p> 	<p>Ohio Desk 1122 Prospect Avenue Cleveland, OH 44115-1292</p> <p>Mr. David Humphrey Email: dshepka@ohiodesk.com Telephone: (216) 556-8676 Fax: (216) 623-0611 Web: www.ohiodesk.com</p> 
<p align="center">Service Counties All 88 Counties</p>	<p align="center">Service Counties All 88 Counties</p>

Dealer Contact Information
<p>Thomas R. Erwin 3930 Catherine Avenue Cincinnati, OH 45212</p> <p>Contact: Mr. Thomas F. Erwin Email: terwin@cinci.rr.com Telephone: (513) 351-8833 Fax: (513) 351-8833</p> 
<p align="center">Service Counties All 88 Counties</p>