

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

STATE TERM SCHEDULE: OFFICE FURNITURE

STATE AND LOCAL GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7771401308

EFFECTIVE DATES: 12/01/07 TO 11/30/11

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 10/25/06.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Lauren Scott
lauren.scott@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: _____
Hugh Quill, Director Date

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: THE STATE OF OHIO INCLUDING BUT NOT LIMITED TO ITS AGENCIES, BOARDS, COMMISSIONS, DEPARTMENTS, STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OF OHIO, AND ANY ENTITY AUTHORIZED BY LAW TO USE THIS STATE TERM SCHEDULE (THE "STATE") IS NOT OBLIGATED TO PROCURE ANY PRODUCTS OR SERVICES FROM THIS STATE TERM SCHEDULE. THIS TERM SCHEDULE SHALL NOT BE CONSTRUED TO PREVENT THE STATE FROM PURCHASING PRODUCTS OR SERVICES USING OTHER PROCUREMENT METHODS AS AUTHORIZED BY LAW.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

CONTRACTOR INDEX

CONTRACTOR:



92798
Haworth, Inc.
6155 Huntley Road, Suite D
Columbus, OH 43229

CONTRACTOR'S CONTACT:

Mr. Daniel Sensenbrenner
Email: Daniel.sensenbrenner@haworth.com
Telephone: (614) 885-5981, Ext. 4
Fax:: (614) 885-2749
Cell: (614) 679-1563
Web: www.haworth.com

TERMS: Net 30 Days

DELIVERY: 30-60 Days A.R.O.

FOB Destination: freight prepaid

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT:

Ms. Phyllis Reitberg
Email: Phyllis.reitberg@haworth.com
Telephone: (616) 393-3000, Ext. 1083
Fax:: (616) 393-1736
Web: www.haworth.com

BASIC ORDER LIMITATIONS

Minimum: \$15.00

Maximum: See discount schedule below (should not exceed \$500,000.00) - Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.

Rate Schedule: [Current Price List dated March 10, 2007.](#)

Product Group	Systems Products	Seating Products	Freestanding Products	Wood Casegoods	Tables	List Dollar Value	Customer Discount Product Only	Customer Discount Installed Only
I Regular Lead Time	UniGroup® NW/WT PLACES® NW/WT UniGroup® Too Adaptable Components				UniGroup® NW/WT PLACES® NW/WT	\$1-\$100,000 \$100,001 or More	68% Negotiable	64% Negotiable
Rush						\$1 or more	61%	57%
II Regular Lead Time	if®				if®	\$1-\$100,000 \$100,001 or More	68% Negotiable	64% Negotiable
Rush						\$1 or more	53%	49%
III Regular Lead Time	PLACES® FW				PLACES®	\$1-\$100,000 \$100,001 or More	51% Negotiable	47% Negotiable
IV Regular Lead Time	RACE® PREMISE® NW/WT Moxie™				PREMISE®	\$1-\$100,000 \$100,001 or More	64% Negotiable	60% Negotiable
Rush						\$1 or more	53%	49%
V Regular Lead Time	Compose					\$1-\$100,000 \$100,001 or More	58% Negotiable	54% Negotiable
VI Regular Lead Time		Accolade® Comforto® 28 NW, Monaco®/System 58				\$1-\$50,000 \$50,001 or More	61% Negotiable	58% Negotiable
Rush						\$1 or more	57%	54%
VII Regular Lead Time		Improv®, System12, Tag™ System 28 Wood X99®				\$1-\$50,000 \$50,001 or More	56% Negotiable	53%
Rush						\$1 or more	54%	51%
VIII Regular Lead Time		Zoey Chu				\$1-\$25,000 \$25,001 or More	56% Negotiable	53% Negotiable
Rush						\$1 or more	53%	50%
IX Regular Lead Time		Look™				\$1-\$50,000 \$50,001 or More	54% Negotiable	51% Negotiable
Rush						\$1 or more	54%	51%
X Regular Lead Time			950 Series Files, PLACES® Freestanding Steel if® Personal Storage Towers if® Lateral Files PREMISE® Casegoods NW/WT Moxie™ FS Storage X Series™ Files and Pedestals V Series™ Files and Pedestals			\$1-\$50,000 \$50,001 or More	62% Negotiable	59% Negotiable
Rush						\$1 or more	54%	51%

Rate Schedule (Cont')
Haworth Discount Matrix

Product Group	Systems Products	Seating Products	Freestanding Products	Wood Casegoods	Tables	List Dollar Value	Customer Discount Product Only	Customer Discount Installed Only
XI Regular Lead Time	Vancouver™ Panel Hung	800 Series, Ascent™, Berlin™, Composites™, Dendhur™, Essex™, Eton™, Europa™, Forenze™, Galerie™, Hello™, Katia™, Laura™, Maria™, October™, Prescott™, Tally™, Tuscany™, Tuxedo™, ToDo® Richmond™		PLACES®W ood Casegoods and Freestanding Units Varia™, Orlando™, Tripoli™ Vancouver™ Freestanding York, Masters	Galerie™, Varia™ Entropy™, Profile, Series K™, Tripoli™	\$1-\$25,000 \$25,001 or More	51% Negotiable	47% Negotiable
Rush						\$1 or more	41%	37%
XII Regular Lead Time		Kinetics®			Kinetics®, Tactics®	\$1-\$25,000 \$25,001 or More	57% Negotiable	54% Negotiable
Rush						\$1 or more	53%	50%
XIII Regular Lead Time	Jump®Stuff					\$1-\$25,000 \$25,001 or More	40% Negotiable	37% Negotiable
XIV Regular Lead Time	Boogie® Board					\$1-\$25,000 \$25,001 or More	40% Negotiable	37% Negotiable
XV Regular Lead Time	European Product					\$1-\$25,000 \$25,001 or More	40% Negotiable	36% Negotiable
XVI Regular Lead Time		Zody				\$1-\$25,000 \$25,001 or More	52% Negotiable	49% Negotiable

TecCrete Product Line Only

Product	List Dollar Value	Customer Discount
TecCrete	\$1 to \$125,000 \$125,001 or More	62% Negotiable

Groupe Lacasse Product Line Only

Description	Product Group	List Value	Customer Discount
Complete Office Seating	United Chair	0-\$50,000	50%
Laminate Casegoods	Pan Gram	\$50,001- \$200,000	55%
Freestanding	70 Series	Above \$200,001	Neg.
Lacasse Steel	Avenue Concept 400e Lacasse Steel NVisions		

Rate Schedule (Cont')
 Haworth Discount Matrix

Architectural Interiors Product Line

Product Group	Furniture	Moveable Walls	Flooring	Technology	Lighting	Pricing	Customer Discount Off RCS	Customer Discount Off List Product Only	Customer Discount Off List Installed Only
I Regular Lead Time	LEGS Private Office LEGS Open Office					\$1-\$100,000 \$100,001- \$500,000 \$500,001 or More		55% 59% Negotiable	
II Regular Lead Time	Refreshme nt Center	NEO				\$1-\$100,000 \$100,001- \$500,000 \$500,001 or More	35% 41% Negotiable		
III Regular Lead Time		LifeSPACE				\$1-\$100,000 \$100,001- \$500,000 \$500,001 or More	37% 40% Negotiable		
IV Regular Lead Time					ECHO/Huron/Mi mic/ Under Cabinet Fixed Task Lighting	\$1-\$100,000 \$100,001- \$500,000 \$500,001 or More	29% 31% Negotiable		
V Regular Lead Time			Nexus	PowerWeb		\$1-\$100,000 \$100,001- \$500,000 \$500,001 or More		52.5% 56.5% Negotiable	48% 52.5% Negotiable
VI Regular Lead Time				Preterminated Zone		\$1500,000 \$500,001 or More		0% Negotiable	

CONTRACTOR INDEX

P.O.'s To: Contract ID: 7771401308-1 Vendor ID: 092798 Haworth, Inc. 6155 Huntley Road, Suite D Columbus, OH 43229	Remit To: Contract ID: 7771401308-1 Vendor ID: 092798 Haworth, Inc. P.O. Box 93237 Columbus, OH 60673	Contractor/Dealer Contact: Mr. Daniel Sensenbrenner Email: Daniel.sensenbrenner@haworth.com Telephone: (614) 885-5981, Ext. 4 Fax: (614) 885-2749 Cell: (614) 679-1563 Web: www.haworth.com 
Item Description: Office Furniture	OAKS Category ID: 56101700	Service Counties: All 88 Counties

PAY-DIRECT DEALER INDEX

P.O.'s To:		Remit To:	Contractor/Dealer Contact:
Contract ID: 7771401308-3 Vendor ID: 72592 A. E. Roby Company 120 S. Main Street Kenton, OH 43326		Contract ID: 7771401308-3 Vendor ID: 72592 A. E. Roby Company 120 S. Main Street Kenton, OH 43326	Mr. Jeffrey Smith Email: jeff@robbyco.com Telephone: (419) 675-1118 Fax: (419) 674-4422 
Item Description:		OAKS Category ID:	Service Counties:
Office Furniture		56101700	All 88 Counties

P.O.'s To:		Remit To:	Contractor/Dealer Contact:
Contract ID: 7771401308-4 Vendor ID: 69915 The Cuyahoga Companies, Inc. 13427 Madison Avenue Cleveland, OH 44107		Contract ID: 7771401308-4 Vendor ID: 69915 The Cuyahoga Companies, Inc. 13427 Madison Avenue Cleveland, OH 44107	Ms. Susan Burghard Email: sue.burghard@cuyahogaco.com Telephone: (216) 228-4700, Ext. 258 Fax: (216) 228-7057 
Item Description:		OAKS Category ID:	Service Counties:
Office Furniture		56101700	All 88 Counties

P.O.'s To:		Remit To:	Contractor/Dealer Contact:
Contract ID: 7771401308-5 Vendor ID: 61564 Charles Ritter Co. P.O. Box 215 35 West Sixth Street Mansfield, OH 44901		Contract ID: 7771401308-5 Vendor ID: 61564 Charles Ritter Co. P.O. Box 215 Mansfield, OH 44901	Mr. Tim Rupert Email: trupert@charlesritter.com Telephone: (419) 522-1911, Ext. 125 Fax: (419) 529-7799 Web: www.charlesritter.com 
Item Description:		OAKS Category ID:	Service Counties:
Office Furniture		56101700	All 88 Counties

P.O.'s To:		Remit To:	Contractor/Dealer Contact:
Contract ID: 7771401308-6 Vendor ID: 49814 Elements IV Interiors 3680 Wyse Road Dayton, OH 45414		Contract ID: 7771401308-6 Vendor ID: 49814 Elements IV Interiors 3680 Wyse Road Dayton, OH 45414	Mr. Mark Williams Email: mwilliams@elementsiv.com Telephone: (937) 918-1000, Ext. 214 Fax: (937) 918-1001 Web: www.elementsiv.com 
Item Description:		OAKS Category ID:	Service Counties:
Office Furniture		56101700	All 88 Counties

PAY-DIRECT DEALER INDEX (CONT'D)

P.O.'s To: Contract ID: 7771401308-7 Vendor ID: 64533 King Business Interiors, Inc. 6155 Huntley Road, Suite D Columbus, OH 43229		Remit To: Contract ID: 7771401308-7 Vendor ID: 64533 King Business Interiors, Inc. 6155 Huntley Road, Suite D Columbus, OH 43229		Contractor/Dealer Contact: Ms. Diane Flinders Email: dfinders@kbiinc.com Telephone: (614) 430-0020 Fax: (614) 430-0022 Web: www.kbiinc.com 	
Item Description: Office Furniture		OAKS Category ID: 56101700		Service Counties: All 88 Counties	

P.O.'s To: Contract ID: 7771401308-8 Vendor ID: 83030 MyOfficeProducts 807 South Broadway Akron, OH 44311		Remit To: Contract ID: 7771401308-8 Vendor ID: 83030 MyOfficeProducts 807 South Broadway Akron, OH 44311		Contractor/Dealer Contact: Mr. Scott Miller Email: scott.miller@myofficeproducts.com Telephone: (330) 535-3163 Fax: (330) 762-9144 	
Item Description: Office Furniture		OAKS Category ID: 56101700		Service Counties: All 88 Counties	

P.O.'s To: Contract ID: 7771401308-9 Vendor ID: 84811 River City Furniture 6454 Centre Park Drive West Chester, OH 45069		Remit To: Contract ID: 7771401308-9 Vendor ID: 84811 River City Furniture P.O. Box 643870 Pittsburgh, PA 15264-3870		Contractor/Dealer Contact: Ms. Amy Robinson Email: amy@r-c-f.com Telephone: (513) 612-7334 Fax: (513) 612-7313 Web: www.r-c-f.com 	
Item Description: Office Furniture		OAKS Category ID: 56101700		Service Counties: All 88 Counties	

P.O.'s To: Contract ID: 7771401308-10 Vendor ID: 61568 S. Rose Company 1213 Prospect Avenue Cleveland, OH 44115		Remit To: Contract ID: 7771401308-10 Vendor ID: 61568 S. Rose Company 1213 Prospect Avenue Cleveland, OH 44115		Contractor/Dealer Contact: Mr. Gary Herwald Email: gherwald@srose.com Telephone: (216) 781-8200 Fax: (216) 781-8206 Web: www.srose.com 	
Item Description: Office Furniture		OAKS Category ID: 56101700		Service Counties: All 88 Counties	

