

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

STATE TERM SCHEDULE: OFFICE FURNITURE

STATE AND LOCAL GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7771401007

EFFECTIVE DATES: 06/15/07 TO 05/31/11

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 08/01/06.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$1000.00 using the state of Ohio payment card. Any purchases that exceed \$1000.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Philip Murray
philip.murray@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: _____
Hugh Quill, Director Date _____

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: THE STATE OF OHIO INCLUDING BUT NOT LIMITED TO ITS AGENCIES, BOARDS, COMMISSIONS, DEPARTMENTS, STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OF OHIO, AND ANY ENTITY AUTHORIZED BY LAW TO USE THIS STATE TERM SCHEDULE (THE "STATE") IS NOT OBLIGATED TO PROCURE ANY PRODUCTS OR SERVICES FROM THIS STATE TERM SCHEDULE. THIS TERM SCHEDULE SHALL NOT BE CONSTRUED TO PREVENT THE STATE FROM PURCHASING PRODUCTS OR SERVICES USING OTHER PROCUREMENT METHODS AS AUTHORIZED BY LAW.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

CONTRACTOR INDEX

CONTRACTOR:

90980
Herman Miller, Inc.
855 E. Main Ave.
Zeeland, MI 49464-0302

TERMS: Net 30 Days

DELIVERY: 30 - 60 Days A.R.O.

FOB Destination: freight prepaid

CONTRACTOR'S CONTACT:

Mark Willoughby
Email: mark_willoughby@hermanmiller.com
Telephone: (859) 331-5806
Web: www.hermanmiller.com

CONTRACTOR'S MIS/IT CONTACT:

Mark Willoughby
Email: mark_willoughby@hermanmiller.com
Telephone: (859) 331-5806
Web: www.hermanmiller.com

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT:

Michelle Herrell
Email: michelle_herrell@hermanmiller.com
Telephone: (312) 799-9628
Web: www.hermanmiller.com

BASIC ORDER LIMITATIONS

Minimum: \$25.00

Maximum: \$500,000.00 - Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.

Rate Schedule: [Current Price List dated February 2007](#)

Discounts from List Price

Sales Volume

<u>Action Office 1&2, Prospects, Ethospace, Vivo, Eames & Avive Tables</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	65.0%	60.0%
\$100,001 - \$250,000	67.0%	62.0%
\$250,001 - \$500,000	69.0%	64.0%

<u>Q Tables, Quadrant Q / S & V Peds and Files</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	62.0%	57.0%
\$100,001 - \$250,000	64.0%	59.0%
\$250,001 - \$500,000	65.0%	60.0%

<u>Meridian 5000, Storage, Files & Peds, Quadrant B&F Front Lateral File</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	47.0%	42.0%
\$100,001 - \$250,000	50.0%	45.0%
\$250,001 - \$500,000	52.0%	47.0%

<u>Passage, My Studio</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	45.0%	40.0%
\$100,001 - \$250,000	48.0%	43.0%
\$250,001 - \$500,000	50.0%	45.0%

<u>Arrio, Intersect, Resolve</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	49.0%	44.0%
\$100,001 - \$250,000	51.0%	46.0%
\$250,001 - \$500,000	53.0%	48.0%

<u>Kiva & CLT Tables, Eames & Celeste Seating</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	43.0%	38.0%
\$100,001 - \$250,000	45.0%	40.0%
\$250,001 - \$500,000	46.0%	41.0%

<u>Aeron, Celle, Mirra, Seating</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	46.0%	42.0%
\$100,001 - \$250,000	49.0%	45.0%
\$250,001 - \$500,000	51.0%	47.0%

Discounts from List Price (cont')

Sales Volume

<u>Ambi, Caper, Aside, Limerick, Reaction Seating</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	48.0%	44.0%
\$100,001 - \$250,000	51.0%	47.0%
\$250,001 - \$500,000	53.0%	49.0%

<u>Equa, Ergon Seating</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	52.0%	48.0%
\$100,001 - \$250,000	55.0%	51.0%
\$250,001 - \$500,000	57.0%	53.0%

<u>Abak</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	53.0%	48.0%
\$100,001 - \$250,000	55.0%	50.0%
\$250,001 - \$500,000	57.0%	52.0%

<u>Geiger Express</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	46.0%	41.0%
\$100,001 - \$250,000	48.0%	43.0%
\$250,001 - \$500,000	50.0%	45.0%

<u>Geiger Tables, Seating & Casegoods</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	46.0%	41.0%
\$100,001 - \$250,000	48.0%	43.0%
\$250,001 - \$500,000	50.0%	45.0%

<u>CoStruc, Action Lab, Casework</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	46.0%	N/A
\$100,001 - \$250,000	49.0%	N/A
\$250,001 - \$500,000	51.0%	N/A

<u>Healthcare Carts</u>	<u>Delivered Only</u>	<u>Delivered & Installed</u>
\$1 - \$100,000	8.0%	N/A
\$100,001 - \$250,000	10.0%	N/A
\$250,001 - \$500,000	12.0%	N/A

PAY-DIRECT DEALER INDEX

P.O.'s To:		Remit To:	Contractor/Dealer Contact:
Contract ID: 7771401007-4 Vendor ID: 132829 APG Office Furnishings 12075 Northwest Blvd., #100 Springdale, OH 45246		Contract ID: 7771401007-4 Vendor ID: 132829 APG Office Furnishings 1676 Solutions Center Chicago, IL 60677-1006	Tim Hess Email: thess@apgof.com Telephone: (513) 621-9111, ext. 3016 Fax: (513) 621-3721 Web: www.apgof.com 
Item Description:		OAKS Category ID:	Service Counties:
Multipurpose Seating: Dock Delivery		56101700	Auglaize, Brown, Butler, Champaign, Clark, Clermont, Clinton, Darke, Fayette, Greene, Hamilton, Highland, Logan, Mercer, Miami, Montgomery, Preble, Shelby, Warren
Multipurpose Seating: Full Service Delivery			
Desks, Credenza, Tables, Bookcases, Files: Dock Delivery			
Desks, Credenza, Tables, Bookcases, Files: Full Service Delivery			
Installation & Reconfiguration			
Asset Management, Project Management and Delivery Services:			
Furniture Storage Services			
P.O.'s To:		Remit To:	Contractor/Dealer Contact:
Contract ID: 7771401007-2 Vendor ID: 75019 Business Interiors and Environments, Inc. 701 South Broadway Street Akron, OH 44311		Contract ID: 7771401007-2 Vendor ID: 75019 Business Interiors and Environments, Inc. 701 South Broadway Street Akron, OH 44311	Mike Dungan Email: mdungan@bie1.com Telephone: (216) 621-3660, Ext. 210 Web: www.bie1.com 
Item Description:		OAKS Category ID:	Service Counties:
Multipurpose Seating: Dock Delivery		56101700	Ashtabula, Columbiana, Cuyahoga, Erie, Geauga, Huron, Lake Lorain, Mahoning, Medina, Portage, Stark, Summit Trumbull, Wayne
Multipurpose Seating: Full Service Delivery			
Desks, Credenza, Tables, Bookcases, Files: Dock Delivery			
Desks, Credenza, Tables, Bookcases, Files: Full Service Delivery			
Installation & Reconfiguration			
Asset Management, Project Management and Delivery Services:			
Furniture Storage Services			

PAY-DIRECT DEALER INDEX (cont')

P.O.'s To:	Remit To:	Contractor/Dealer Contact:
Contract ID: 7771401007-1 Vendor ID: 52725 Continental Office Environments 2601 Silver Drive Columbus, OH 43211	Contract ID: 7771401007-1 Vendor ID: 52725 Continental Office Environments 2601 Silver Drive Columbus, OH 43211	Doug Christopher Email: dchristopher@continentaloffice.com Telephone: (614) 384-4430 Fax: (614) 261-1231 Web: www.continentaloffice.com 
Item Description:	OAKS Category ID:	Service Counties:
Multipurpose Seating: Dock Delivery	56101700	All 88 Counties
Multipurpose Seating: Full Service Delivery		
Desks, Credenza, Tables, Bookcases, Files: Dock Delivery		
Desks, Credenza, Tables, Bookcases, Files: Full Service Delivery		
Installation & Reconfiguration		
Asset Management, Project Management and Delivery Services:		
Furniture Storage Services		

P.O.'s To:	Remit To:	Contractor/Dealer Contact:
Contract ID: 7771401007-5 Vendor ID: 133232 Enriching Spaces 1360 Kemper Meadow Drive Cincinnati, OH 45240	Contract ID: 7771401007-5 Vendor ID: 133232 Enriching Spaces 1360 Kemper Meadow Drive Cincinnati, OH 45240	Michael Davis Email: mdavisl@enrichingspaces.com Telephone: (513) 851-0933 Fax: (513) 742-6415 Web: www.enrichingspaces.com 
Item Description:	OAKS Category ID:	Service Counties:
Multipurpose Seating: Dock Delivery	56101700	All 88 Counties
Multipurpose Seating: Full Service Delivery		
Desks, Credenza, Tables, Bookcases, Files: Dock Delivery		
Desks, Credenza, Tables, Bookcases, Files: Full Service Delivery		
Installation & Reconfiguration		
Asset Management, Project Management and Delivery Services:		
Furniture Storage Services		