

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

**STATE TERM SCHEDULE: SPECIAL PURPOSE CLOTHING**

STATE AND LOCAL GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 7784200107

EFFECTIVE DATES: 03/01/07 TO 02/28/11

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions dated 08/01/06.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$1000.00 using the state of Ohio payment card. Any purchases that exceed \$1000.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Philip Murray  
philip.murray@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: \_\_\_\_\_  
Hugh Quill, Director Date \_\_\_\_\_

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: THE STATE OF OHIO INCLUDING BUT NOT LIMITED TO ITS AGENCIES, BOARDS, COMMISSIONS, DEPARTMENTS, STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OF OHIO, AND ANY ENTITY AUTHORIZED BY LAW TO USE THIS STATE TERM SCHEDULE (THE "STATE") IS NOT OBLIGATED TO PROCURE ANY PRODUCTS OR SERVICES FROM THIS STATE TERM SCHEDULE. THIS TERM SCHEDULE SHALL NOT BE CONSTRUED TO PREVENT THE STATE FROM PURCHASING PRODUCTS OR SERVICES USING OTHER PROCUREMENT METHODS AS AUTHORIZED BY LAW.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

#### CONTRACTOR INDEX

CONTRACTOR:

31-1608763  
Total Fire Group  
#1 Innovation Court  
Dayton, OH 45414

CONTRACTOR'S CONTACT:

Denyse C. Marshal  
Email: [denysem@totalfiregroup.com](mailto:denysem@totalfiregroup.com)  
Telephone: (937) 264-2662, ext. 263  
Toll Free: (800) 688-6148  
Fax: (937) 264-2677  
Web: [www.totalfiregroup.com](http://www.totalfiregroup.com)

TERMS: Net 30 Days

DELIVERY: 30 Days A.R.O.

FOB Destination: freight prepaid

CONTRACTOR'S MIS/IT CONTACT:

Michael Kish  
Email: [Michael.kish@totalfiregroup.com](mailto:Michael.kish@totalfiregroup.com)  
Telephone: (937) 264-2662, ext. 222  
Toll Free: (800) 688-6148  
Fax: (937) 264-2677  
Web: [www.totalfiregroup.com](http://www.totalfiregroup.com)

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT:

Michael Kish  
Email: [Michael.kish@totalfiregroup.com](mailto:Michael.kish@totalfiregroup.com)  
Telephone: (937) 264-2662, ext. 222  
Toll Free: (800) 688-6148  
Fax: (937) 264-2677  
Web: [www.totalfiregroup.com](http://www.totalfiregroup.com)

BASIC ORDER LIMITATIONS

Minimum: 1 Unit

Maximum: 60 Units - Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.

Rate Schedule: [Current Price List dated December 2006](#)

Please Note: Unless expressly stated within the body of the Contract, all Contract Terms and Conditions shall prevail over any terms stated in the contractor catalogs and pricelists.

Discount Schedule:

<u>Morning Pride:</u>	<u>1 to 23 Units</u>	<u>24 to 49 Units</u>	<u>50 + Units</u>
Protective Clothing, All Types	55.15%	55.54%	56.20%
Traditional Helmets	47.70%	49.70%	51.70%
Modern & HD USAR Helmets	46.10%	48.00%	50.00%
LTWT USAR, Wild Fire & EMS	47.70%	49.70%	51.70%
<u>American Firewear:</u>	<u>1 to 23 Units</u>	<u>24 to 49 Units</u>	<u>50 + Units</u>
Protective Clothing, All Types	43.75%	45.10%	46.45%
	<u>12 to 23 Units</u>	<u>24 to 49 Units</u>	<u>50 + Units</u>
Gloves, Hoods & Aux. Items	42.40%	43%	43.70%
<u>Pro Warrington Footwear:</u>	<u>1 to 23 Units</u>	<u>24 to 49 Units</u>	<u>50 + Units</u>
Protective Footwear, Leather	33.00%	35.00%	37.00%
	<u>12 to 23 Units</u>	<u>24 to 49 Units</u>	<u>50 + Units</u>
Aux. Items	30.00%	33.00%	35.50%
<u>Ranger Footwear:</u>	<u>1 to 23 Units</u>	<u>24 to 49 Units</u>	<u>50 + Units</u>
Protective Footwear, Leather	33.00%	35.00%	37.00%
Protective Footwear, Rubber	30.00%	33.00%	35.50%
	<u>12 to 23 Units</u>	<u>24 to 49 Units</u>	<u>50 + Units</u>
Aux. Items	30.00%	33.00%	35.50%
<u>Servus Footwear:</u>	<u>1 to 23 Units</u>	<u>24 to 49 Units</u>	<u>50 + Units</u>
Protective Footwear, Leather	33.00%	35.00%	37.00%
Protective Footwear, Rubber	30.00%	33.00%	35.50%
	<u>12 to 23 Units</u>	<u>24 to 49 Units</u>	<u>50 + Units</u>
Aux. Items	30.00%	33.00%	35.50%

CONTRACTOR INDEX

**NIGP CODE NUMBERS:** All purchase orders placed against this state term schedule shall list the following class, item, group numbers, detail and check digits for the respective items.

P.O.'s To:		Remit To:	Contractor Contact:
 *31-1608763 Total Fire Group #1 Innovation Court Dayton, OH 45414		*31-1608763 Total Fire Group #1 Innovation Court Dayton, OH 45414	Denyse C. Marshal Email: <a href="mailto:denysem@totalfiregroup.com">denysem@totalfiregroup.com</a> Telephone: (937) 264-2662, ext. 263 Toll Free: (800) 688-6148 Fax: (937) 264-2677 Web: <a href="http://www.totalfiregroup.com">www.totalfiregroup.com</a>
Contractor NIGP Codes:			Service Counties:
Fire Protection Clothing, all Inclusive (Total Fire)		340-34-99-074-6	All 88 Counties

PAY-DIRECT DEALER INDEX

P.O.'s To:		Remit To:	Dealer Contact:
 *34-1757109 Dicar Corp. Stonewall Uniform 110 Ken Mar Dr. Broadview Heights, OH 44147		*34-1757109 Dicar Corp. Stonewall Uniform 110 Ken Mar Dr. Broadview Heights, OH 44147	Diane Keller Email: <a href="mailto:dkkeller@aol.com">dkkeller@aol.com</a> Telephone: (440) 526-6766 Fax: (440) 526-6866
Contractor NIGP Codes:			Service Counties:
Fire Protection Clothing, all Inclusive (Total Fire/Dicar)		340-34-99-075-3	All 88 Counties

P.O.'s To:		Remit To:	Dealer Contact:
 *31-1171918 MegaCity Fire Protection 8210 Expansion Way Dayton, OH 45424		*31-1171918 MegaCity Fire Protection 8210 Expansion Way Dayton, OH 45424	Ken McKinney Email: <a href="mailto:ken@megacityfire.com">ken@megacityfire.com</a> Telephone: (937) Fax: (937)
Contractor NIGP Codes:			Service Counties:
Fire Protection Clothing, all Inclusive (Total Fire/Mega City)		340-34-99-076-1	All 88 Counties

P.O.'s To:		Remit To:	Dealer Contact:
 *31-1359854 Phoenix Fire Service Systems 19 S. Fostoria Ave. Springfield, OH 45505		*31-1359854 Phoenix Fire Service Systems 19 S. Fostoria Ave. Springfield, OH 45505	Meredith Lawson Email: <a href="mailto:phoenixfire@prodigy.net">phoenixfire@prodigy.net</a> Telephone: (937) 324-2537 Fax: (937) 322-4486
Contractor NIGP Codes:			Service Counties:
Fire Protection Clothing, all Inclusive (Total Fire/Phoenix Fire)		340-34-99-077-9	All 88 Counties

\* **NOTICE TO CONTRACTOR:** ALL INVOICES TO THE STATE OF OHIO MUST SHOW THE CONTRACTOR/DEALER TIN. THIS CONTRACT SHOWS YOUR NUMBER AS PART OF THE ADDRESS AND IS ALSO YOUR CURRENT CONTRACTOR/DEALER NUMBER.

\* **NOTICE TO INSTITUTIONS:** Your purchase orders against this contract MUST include the contractor/dealer number as shown above.

PAY-DIRECT DEALER INDEX (Cont')

P.O.'s To:	Remit To:	Dealer Contact:
*25-1678928 Premier Safety & Services, Inc. Two Industrial Park Dr. Oakdale, PA 15071	*25-1678928 Premier Safety & Services, Inc. Two Industrial Park Dr. Oakdale, PA 15071	Jeff Whitaker Email: <a href="mailto:j.whitaker@premiersafety.net">j.whitaker@premiersafety.net</a> Telephone: (866) 693-8339 Fax:
<b>Contractor NIGP Codes:</b>		<b>Service Counties:</b>
Fire Protection Clothing, all Inclusive (Total Fire/Premier Safety)	340-34-99-078-7	All 88 Counties

P.O.'s To:	Remit To:	Dealer Contact:
 *34-0977146 United Fire Apparatus Corp. P.O. Box 2066 Cridersville, OH 45806-0066	*34-0977146 United Fire Apparatus Corp. P.O. Box 2066 Cridersville, OH 45806-0066	Sonja Chapman Email: <a href="mailto:ufa@bright.net">ufa@bright.net</a> Telephone: (419) 645-4083 Fax: (419) 645-5936
<b>Contractor NIGP Codes:</b>		<b>Service Counties:</b>
Fire Protection Clothing, all Inclusive (Total Fire/United Fire)	340-34-99-079-5	All 88 Counties

P.O.'s To:	Remit To:	Dealer Contact:
*61-1166058 Vogelpohl Fire Equipment 2770 Circleport Dr. Erlanger, KY 41018	*61-1166058 Vogelpohl Fire Equipment 2770 Circleport Dr. Erlanger, KY 41018	Todd Vogelpohl Email: <a href="mailto:toddv@vogelpohlfire.com">toddv@vogelpohlfire.com</a> Telephone: (859) 282-1000 Fax: (859) 282-1550
<b>Contractor NIGP Codes:</b>		<b>Service Counties:</b>
Fire Protection Clothing, all Inclusive (Total Fire/Vogelpohl)	340-34-99-080-3	All 88 Counties

P.O.'s To:	Remit To:	Dealer Contact:
 *34-1046787 Warren Fire Equipment, Inc. 6880 Todd Ave. Warren, OH 44481	*34-1046787 Warren Fire Equipment, Inc. 6880 Todd Ave. Warren, OH 44481	Carl Van Kirk Email: <a href="mailto:cvankirk@warrenfireequip.com">cvankirk@warrenfireequip.com</a> Telephone: (330) 824-3523 Fax: (330) 824-8303
<b>Contractor NIGP Codes:</b>		<b>Service Counties:</b>
Fire Protection Clothing, all Inclusive (Total Fire/Warren Fire)	340-34-99-081-1	All 88 Counties

P.O.'s To:	Remit To:	Dealer Contact:
*61-1175460 Webco Fire Equipment 82 Thompson Ave. Fort Mitchell, KY 41017-2731	*61-1175460 Webco Fire Equipment 82 Thompson Ave. Fort Mitchell, KY 41017-2731	William Brown Email: <a href="mailto:billwebco@fuse.net">billwebco@fuse.net</a> Telephone: (859) 331-1257 Fax: (859) 331-1173
<b>Contractor NIGP Codes:</b>		<b>Service Counties:</b>
Fire Protection Clothing, all Inclusive (Total Fire/Webco Fire)	340-34-99-082-9	All 88 Counties

\* **NOTICE TO CONTRACTOR:** ALL INVOICES TO THE STATE OF OHIO MUST SHOW THE CONTRACTOR/DEALER TIN. THIS CONTRACT SHOWS YOUR NUMBER AS PART OF THE ADDRESS AND IS ALSO YOUR CURRENT CONTRACTOR/DEALER NUMBER.

\* **NOTICE TO INSTITUTIONS:** Your purchase orders against this contract MUST include the contractor/dealer number as shown above.