

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE  
AMENDMENT NO. 7

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS.

FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: CONTRACT FOR COST-PER-COPY SERVICES

Attached are pages 30, 83, 85, and 86 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to update the Contractor's contact for Xerox and Lake Business Products. It is also issued to reduce the fax board price per impression on category 5 for Konica Minolta.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Ryan Beers  
ryan.beers@das.state.oh.us

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

3554  
Konica Minolta Business Solutions USA, Inc.  
2120 Washington Boulevard, Suite 450  
Arlington, VA 22204  
E-Mail: kmckenna@kmb.konicaminolta.us

73889  
Lake Business Products  
705-J Lakeview Plaza  
Worthington, OH 43085  
E-Mail: lbahr@lakebusiness.com

4734  
Xerox Corporation  
5555 Park Center Circle, #300  
Dublin, OH 43017  
E-Mail: robert.turner@xerox.com

ITEM IDENTIFICATION INFORMATION/PRICE SCHEDULE

MULTI-FUNCTION PRINT DEVICES

<b>CATEGORY 5 BLACK ONLY</b>		<b>CONTRACTOR: KONICA MINOLTA BUSINESS SOLUTIONS</b>	
MANUFACTURER: Konica Minolta	BRAND NAME: Konica Minolta	MODEL: bizhub 501	
RATED COPIES PER MINUTE: 50			
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: 110 lb. index			
BASE MEMORY: 1024MB		BASE HARD DRIVE: 60GB	
		COST-PER-COPY	
		Initial 3-Year Rental period	Optional 4 <sup>th</sup> & 5 <sup>th</sup> year
Base Unit for this Category for 1 <sup>st</sup> 20,000 copies		\$0.011800	\$0.011800
Overage cost for copy # 20,001 - 24,999		\$0.006100	\$0.006100
<b>REQUIRED ACCESSORIES FOR CATEGORY 5</b>			
ITEM DESCRIPTION		COST-PER-COPY	
		Initial 3-Year Rental period	Optional 4 <sup>th</sup> & 5 <sup>th</sup> year
Large Capacity Paper Drawer		\$0.000580	\$0.000580
*Fax Board		\$0.000560	\$0.000560
Hole Punch		\$0.000230	\$0.000230
Multi-Position Finisher		STD	STD
<b>AVAILABLE ACCESSORIES FOR CATEGORY 5</b>			
ITEM DESCRIPTION		COST PER COPY	
		Initial 3-Year Rental period	Optional 4 <sup>th</sup> & 5 <sup>th</sup> year
500 x 2 Universal Cassette		\$0.000530	\$0.000530
2500 Sheet Large Capacity Tray		\$0.000530	\$0.000530
Job Separator		\$0.000070	\$0.000070
Output Tray		\$0.000070	\$0.000070
MailBin Kit		\$0.000460	\$0.000460
Saddle Kit		\$0.000590	\$0.000590
Additional Tray		\$0.000020	\$0.000020
Security Kit		\$0.000180	\$0.000180
Upgrade Kit (for i-Option)		\$0.000060	\$0.000060
i-Option License Kit (Web Browser/Image Panel)		\$0.000020	\$0.000020
i-Option License Kit (PDF Encryption)		\$0.000410	\$0.000410
Proximity Card Authentication Unit		\$0.000050	\$0.000050
HID Proximity Cards (10 pack)		\$0.000030	\$0.000030
ML-503		\$0.000090	\$0.000090
Fax Stamp Unit		\$0.000020	\$0.000020
Spare TX Marker Stamp 2		\$0.000010	\$0.000010
Local Interface Kit		\$0.000130	\$0.000130
Biometric Authentication Unit		\$0.000400	\$0.000400
Working Table		\$0.000040	\$0.000040
Installation Cost for each accessory ordered after the print device delivery (to be billed directly to the agency customer). These accessories cannot be ordered after 180 calendar days from the original MOU date.		\$50	

\* Reduced price of Fax Board per Amendment No. 7 dated 10/09/12.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

BID CONTRACT NO.: SR900910-1 (03/31/13)

3554  
Konica Minolta Business Solutions USA, Inc.  
2120 Washington Boulevard, Suite 450  
Arlington, VA 22204



DELIVERY: per ITB schedule

TERMS: Net 30 days

CONTRACTOR'S CONTACT: Kristen McKenna,

Toll Free: (800) 331-0561  
Telephone: (703) 553-6000  
FAX: (703) 271-1188  
E-Mail: [kmckenna@kmb.konicaminolta.us](mailto:kmckenna@kmb.konicaminolta.us)

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CONTRACTOR AND TERMS:

BID CONTRACT NO.: SR900910-2 (03/31/13)

93269  
Kyocera Mita America, Inc.  
225 Sand Road  
Fairfield, NJ 07004

DELIVERY: per ITB schedule

TERMS: 2% 10 days, Net 30

CONTRACTOR'S CONTACT: Frank Sciutto,

Telephone: (513) 256-3156  
FAX: (513) 285-7642  
E-Mail: [frank\\_sciutto@kyoceramita.com](mailto:frank_sciutto@kyoceramita.com)

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CONTRACTOR AND TERMS:

BID CONTRACT NO.: SR900910-3 (03/31/13)

73389  
Lake Business Products  
705-J Lakeview Plaza  
Worthington, OH 43085



DELIVERY: per ITB schedule

TERMS: 2% 10 days, Net 30

\*CONTRACTOR'S CONTACT: Lindsay Bahr,

REMIT-TO ADDRESS:

Lake Business Products  
Attention: Accounts Receivable  
37200 Research Drive  
Eastlake, OH 44095

Telephone: (614) 847-7500  
FAX: (614) 847-7581  
E-Mail: [lbahr@lakebusiness.com](mailto:lbahr@lakebusiness.com)

\* Updated Contractor's Contact per Amendment No. 7 dated 10/09/12.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

BID CONTRACT NO.: SR900910-7 (03/31/13)

4734  
Xerox Corporation  
5555 Park Center Circle, #300  
Dublin, OH 43017



DELIVERY: per ITB schedule

TERMS: Net 30 Days

\*CONTRACTOR'S CONTACT: Robert Turner

Telephone: (202) 962-7601  
FAX: (202) 962-7590  
E-Mail: [robert.turner@xerox.com](mailto:robert.turner@xerox.com)

REMIT-TO ADDRESS:

Xerox Corporation  
P.O. Box 660303  
Dallas, TX 75266-0303

\* Updated Contractor's Contact per Amendment No. 7 dated 10/09/12.

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
7	10/09/12	This amendment is issued to update the Contractor's contact for Xerox and Lake Business Products. It is also issued to reduce the fax board price per impression on category 5 for Konica Minolta.
6	09/05/12	This amendment is issued to update the replacement model for Konica Minolta on pages 45, 49, and 50. There is not a price change with the substitution.
5	09/21/11	This amendment is issued to update Kyocera's contractor contact, add and remove accessory line items for Xerox, remove Category 1 model for OCE, update Toshiba's replacement models, and update the overage for Konica Minolta.
4	01/11/11	This amendment is issued to advise of Manufacturer, Brand, Model, accessory substitution and specifications updates by Oce North America Document Printing Systems in Categories 7 and 9.
3	08/31/10	This amendment is issued to advise of model substitution (VL3200x for fx3000) and specifications updates by Oce North America Document Printing Systems in Categories 19 and 20.
2	06/23/10	This amendment is issued to update and correct model numbers, update available accessories, reduce the Xerox Base Unit pricing, clarify Xerox Overage Rate pricing, and to update the Contractor Index and pagination of the contract.
1	05/25/10	Updates to Specifications, Contractor Index, Table of Contents and pagination.