



Index No.: MAC009  
Contract No.: RS904315  
Eff. Date: 11/02/15

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE  
AMENDMENT NO. 8

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS.

FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: CONTRACT FOR COST PER COPY SERVICES

Attached are pages 26, 30, 34 and 131 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to add an accessory to Categories 3, 4 and 5 for Canon Models.

All other prices, terms and conditions remain unchanged.

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

73389  
Lake Business Products, Inc.  
37200 Research Drive  
Eastlake, OH 44095

ITEM IDENTIFICATION INFORMATION

MULTI-FUNCTION PRINT DEVICES

Contractor Name: Lake Business Products

<b>CATEGORY 3 BLACK ONLY</b>		
MANUFACTURER: <b>Canon</b>	BRAND NAME: <b>imageRUNNER Advance</b>	MODEL: <b>4225</b>
RATED COPIES PER MINUTE: <b>25</b>		
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: <b>34lb</b>		
BASE MEMORY <u>  <b>1.25GB</b>  </u> BASE HARD DRIVE <u>  <b>160GB</b>  </u>		
	COST-PER-COPY	
	3-Year Rental Period	5-Year Rental Period
Base Unit for this Category as listed above	\$0.036488	\$0.025087
<b>REQUIRED ACCESSORIES FOR CATEGORY 3</b>		
ITEM DESCRIPTION	COST-PER-COPY	
If a listed accessory is standard equipment, enter "std." in Cost-Per-Copy column. If a listed accessory is not available, enter "NA" in Cost-Per-Copy column.		
	3-Year Rental Period	5-Year Rental Period
Large Capacity Paper Drawer	\$0.004124	\$0.00263
Fax Board	\$0.002494	\$0.00159
Hole Punch	\$0.003214	\$0.00205
Multi-Position Finisher	\$0.011570	\$0.00738
<b>AVAILABLE ACCESSORIES FOR CATEGORY 3</b>		
ITEM DESCRIPTION	COST PER COPY	
	3-Year Rental Period	5-Year Rental Period
8184B002AA - Super G3 Fax Board – AP1	\$0.002494	\$0.00159
3753B001AA - Platen Cover Type-R	\$0.000567	\$0.00036
3755B001AA -Cassette Feeding Unit –AF1	\$0.004124	\$0.00263
6543B001AA -Cabinet Type-G	\$0.001098	\$0.00070
3655B004AA- Paper Deck Unit –B2	\$0.009643	\$0.00615
4811B001AA -Inner 2-way Tray-H1	\$0.000477	\$0.00030
4808B001AA -Inner Finisher – D1	\$0.005227	\$0.00333
4808B002AA-Inner Finisher – D1 with 2/3 Hole Puncher – A1	\$0.006280	\$0.00401
3662B001AB- Inner Finisher Additional Tray –A1 (Option for Inner Finisher-D1)	\$0.000819	\$0.00052
4810B002AA- Inner 2/3 Hole Puncher –A1 (Option for Inner Finisher-D1)	\$0.003214	\$0.00205
4806B002AA -Staple Finisher-G1 (include buffer Pass Unit – H1)	\$0.011570	\$0.00738
4807B002AA- Booklet Finisher-G1 (include Buffer Pass Unit –H1)	\$0.015708	\$0.01002
3660B006AA- External 2/3 Hole Puncher –B2	\$0.002683	\$0.00171
3665B001AB- Envelope Feeder Attachment –D1	\$0.000612	\$0.00039
3723B002AB- Utility Tray-A2	\$0.000612	\$0.00039
1266V426- USB Keyboard (Cherry)	\$0.001134	\$0.00072
8188B001AA- PCL Printer Kit – AY1	\$0.001827	\$0.00117
4821B003AA - PCL International Font Set-A1	\$0.013056	\$0.00083
3674B004AA - Direct Print Kit (for PDF/XPS)-H1	\$0.000720	\$0.00046
**3726B001AA- Copy Interface Kit A-1	\$0.00029	\$0.00018
<b>*Managed Print Service</b> - Utilize print management software to monitor and manage print devices volume and authentication of users and remotely monitor and manage for break fix and supply replenishment. Provide reports on performance and equipment utilization with recommendations for consolidation and efficiency.	Unavailable	Unavailable
Installation Cost for each accessory ordered after the print device delivery (to be billed directly to the agency customer). These accessories cannot be ordered after 180 calendar days from the original MOU date.	\$130.00	\$130.00

\*This service must be offered through a competitively selected Ohio Certified MBE business subcontractor.

\*\* Indicates new accessory.

ITEM IDENTIFICATION INFORMATION

MULTI-FUNCTION PRINT DEVICES

Contractor Name: Lake Business Products

<b>CATEGORY 4 BLACK ONLY</b>		
MANUFACTURER: <b>Canon</b>	BRAND NAME: <b>imageRUNNER Advance</b>	MODEL: <b>4235</b>
RATED COPIES PER MINUTE: <b>35</b>		
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: <b>34lb</b>		
BASE MEMORY <u>  <b>1.25GB</b>  </u> BASE HARD DRIVE <u>  <b>160GB</b>  </u>		
	COST-PER-COPY	
	3-Year Rental Period	5 Year Rental Period
Base Unit for this Category as listed above	\$0.021685	\$0.015644
<b>REQUIRED ACCESSORIES FOR CATEGORY 4</b>		
ITEM DESCRIPTION If a listed accessory is standard equipment, enter "std." in Cost-Per-Copy column. If a listed accessory is not available, enter "NA" in Cost-Per-Copy column.	COST-PER-COPY	
	3-Year Rental Period	5-Year Rental Period
Large Capacity Paper Drawer	\$0.002062	\$0.00132
Fax Board	\$0.001247	\$0.00080
Hole Punch	\$0.001607	\$0.00103
Multi-Position Finisher	\$0.005785	\$0.00369
<b>AVAILABLE ACCESSORIES FOR CATEGORY 4</b>		
ITEM DESCRIPTION	COST PER COPY	
	3-Year Rental Period	5-Year Rental Period
8184B002AA - Super G3 Fax Board – AP1	\$0.001247	\$0.00080
3753B001AA - Platen Cover Type-R	\$0.000283	\$0.00018
3755B001AA -Cassette Feeding Unit –AF1	\$0.002062	\$0.00132
6543B001AA -Cabinet Type-G	\$0.000549	\$0.00035
3655B004AA- Paper Deck Unit –B2	\$0.004821	\$0.00308
4811B001AA -Inner 2-way Tray-H1	\$0.000238	\$0.00015
4808B001AA -Inner Finisher – D1	\$0.002613	\$0.00167
4808B002AA-Inner Finisher – D1 with 2/3 Hole Puncher – A1	\$0.003140	\$0.00200
3662B001AB- Inner Finisher Additional Tray –A1 (Option for Inner Finisher-D1)	\$0.000409	\$0.00026
4810B002AA- Inner 2/3 Hole Puncher –A1 (Option for Inner Finisher-D1)	\$0.001607	\$0.00103
4806B002AA -Staple Finisher-G1 (include buffer Pass Unit – H1)	\$0.005785	\$0.00369
4807B002AA- Booklet Finisher-G1 (include Buffer Pass Unit –H1)	\$0.007854	\$0.00501
3660B006AA- External 2/3 Hole Puncher –B2	\$0.001341	\$0.00086
3665B001AB- Envelope Feeder Attachment –D1	\$0.000306	\$0.00020
3723B002AB- Utility Tray-A2	\$0.000306	\$0.00020
1266V426- USB Keyboard (Cherry)	\$0.000567	\$0.00036
8188B001AA- PCL Printer Kit – AY1	\$0.000913	\$0.00058
4821B003AA - PCL International Font Set-A1	\$0.000652	\$0.00042
3674B004AA - Direct Print Kit (for PDF/XPS)-H1	\$0.000360	\$0.00023
**3726B001AA – Copy Control Interface Kit A-1	\$0.00029	\$0.00018
<b>*Managed Print Service</b> - Utilize print management software to monitor and manage print devices volume and authentication of users and remotely monitor and manage for break fix and supply replenishment. Provide reports on performance and equipment utilization with recommendations for consolidation and efficiency.	Unavailable	Unavailable
Installation Cost for each accessory ordered after the print device delivery (to be billed directly to the agency customer). These accessories cannot be ordered after 180 calendar days from the original MOU date.	\$130.00	\$130.00

\*This service must be offered through a competitively selected Ohio Certified MBE business subcontractor.

\*\*Indicates new accessory

**ITEM IDENTIFICATION INFORMATION**

**MULTI-FUNCTION PRINT DEVICES**

Contractor Name: Lake Business Products

<b>CATEGORY 5 BLACK ONLY</b>		
MANUFACTURER: <b>Canon</b>	BRAND NAME: <b>imageRUNNER Advance</b>	MODEL: <b>4235</b>
RATED COPIES PER MINUTE: <b>35</b>		
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: <b>34lb</b>		
BASE MEMORY <u>  <b>1.25GB</b>  </u> BASE HARD DRIVE <u>  <b>160GB</b>  </u>		
	<b>COST-PER-COPY</b>	
	3-Year Rental Period	5 Year Rental Period
Base Unit for this Category as listed above	\$0.013342	\$0.010322
<b>REQUIRED ACCESSORIES FOR CATEGORY 5</b>		
ITEM DESCRIPTION If a listed accessory is standard equipment, enter "std." in Cost-Per-Copy column. If a listed accessory is not available, enter "NA" in Cost-Per-Copy column.	<b>COST-PER-COPY</b>	
	**3-Year Rental Period	5-Year Rental Period
Large Capacity Paper Drawer	\$0.001031	\$0.00066
Fax Board	\$0.000623	\$0.00040
Hole Punch	\$0.000803	\$0.00051
Multi-Position Finisher	\$0.002892	\$0.00185
<b>AVAILABLE ACCESSORIES FOR CATEGORY 5</b>		
ITEM DESCRIPTION	<b>COST PER COPY</b>	
	3-Year Rental Period	5-Year Rental Period
8184B002AA - Super G3 Fax Board – AP1	\$0.000623	\$0.00040
3753B001AA - Platen Cover Type-R	\$0.000141	\$0.00009
3755B001AA -Cassette Feeding Unit –AF1	\$0.001031	\$0.00066
6543B001AA -Cabinet Type-G	\$0.000274	\$0.00018
3655B004AA- Paper Deck Unit –B2	\$0.002410	\$0.00154
4811B001AA -Inner 2-way Tray-H1	\$0.000119	\$0.00008
4808B001AA -Inner Finisher – D1	\$0.001306	\$0.00083
4808B002AA-Inner Finisher – D1 with 2/3 Hole Puncher – A1	\$0.001570	\$0.00100
3662B001AB- Inner Finisher Additional Tray –A1 (Option for Inner Finisher-D1)	\$0.000204	\$0.00013
4810B002AA- Inner 2/3 Hole Puncher –A1 (Option for Inner Finisher-D1)	\$0.000803	\$0.00051
4806B002AA -Staple Finisher-G1 (include buffer Pass Unit – H1)	\$0.002892	\$0.00185
4807B002AA- Booklet Finisher-G1 (include Buffer Pass Unit –H1)	\$0.003927	\$0.00251
3660B006AA- External 2/3 Hole Puncher –B2	\$0.000670	\$0.00043
3665B001AB- Envelope Feeder Attachment –D1	\$0.000153	\$0.00010
3723B002AB- Utility Tray-A2	\$0.000153	\$0.00010
1266V426- USB Keyboard (Cherry)	\$0.000283	\$0.00018
8188B001AA- PCL Printer Kit – AY1	\$0.000456	\$0.00029
4821B003AA - PCL International Font Set-A1	\$0.000326	\$0.00021
3674B004AA - Direct Print Kit (for PDF/XPS)-H1	\$0.000180	\$0.00011
**3726B001AA – Copy Control Interface Kit A-1	\$0.00029	\$0.00018
<b>*Managed Print Service</b> - Utilize print management software to monitor and manage print devices volume and authentication of users and remotely monitor and manage for break fix and supply replenishment. Provide reports on performance and equipment utilization with recommendations for consolidation and efficiency.	Unavailable	Unavailable
Installation Cost for each accessory ordered after the print device delivery (to be billed directly to the agency customer). These accessories cannot be ordered after 180 calendar days from the original MOU date.	\$130.00	\$130.00

\*This service must be offered through a competitively selected Ohio Certified MBE business subcontractor.

\*\*Indicates new accessory.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
8	11/02/15	Issued to add an additional accessory for Canon Categories 3, 4 and 5.
7	09/08/15	Issued to update the model numbers for Konica Minolta in Categories 12, 13 and 14 and to update optional accessories in several categories.
6	07/02/15	Issued to update model number and pricing in Category 4 (Modern Office Methods) and to update pricing in Category 8 (Konica Minolta Business Solutions) and Category 9 (Toshiba America Business Solutions, Inc.)
5	06/10/15	Issued to update pricing and removal of available accessories in designated categories.
4	06/05/15	Issued to update model on Category 19 (HP) due to previous model can no longer be ordered.
3	05/08/15	Issued to update pricing and Contractor contact information.
2	04/20/15	Issued to update pricing and Contractor contact information.
1	04/07/15	Issued to update pricing, Contractor contact information and, to add the Summary of Amendments page.