

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE
AMENDMENT NO. 1

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS.

FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: CONTRACT FOR COST-PER-COPY SERVICES

Attached are pages 26, 48-49, 127, and 129-131 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to update pricing, Contractor contact information and, to add the Summary of Amendments page. All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Nicole L. Erb, CPPB
nicole.erb@das.ohio.gov

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

90240
Hewlett-Packard
3000 Hanover Street
Palo Alto CA 94304

73389
Lake Business Products, Inc.
37200 Research Drive
Eastlake, OH 44095

57484
Modern Office Methods
4747 Lake Forest Drive
Blue Ash, OH 45242

3578
Sharp Electronics Corporation
One Sharp Plaza, Suite 1
Mahwah, NJ 07495

4734
Xerox Corporation
5555 Park Center Circle, Suite 300
Dublin, OH 43017

ITEM IDENTIFICATION INFORMATION

MULTI-FUNCTION PRINT DEVICES

Contractor Name: Lake Business Products

CATEGORY 3 BLACK ONLY		
MANUFACTURER: Canon	BRAND NAME: imageRUNNER Advance	MODEL: 4225
RATED COPIES PER MINUTE: 25		
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: 34lb		
BASE MEMORY <u> 1.25GB </u> BASE HARD DRIVE <u> 160GB </u>		
	COST-PER-COPY	
	3-Year Rental Period	5-Year Rental Period
Base Unit for this Category as listed above	\$0.036488	\$0.025087 **
REQUIRED ACCESSORIES FOR CATEGORY 3		
ITEM DESCRIPTION	COST-PER-COPY	
If a listed accessory is standard equipment, enter "std." in Cost-Per-Copy column. If a listed accessory is not available, enter "NA" in Cost-Per-Copy column.		
	3-Year Rental Period	5-Year Rental Period
Large Capacity Paper Drawer	\$0.004124061	\$0.00263
Fax Board	\$0.002494247	\$0.00159
Hole Punch	\$0.003214607	\$0.00205
Multi-Position Finisher	\$0.011570783	\$0.00738
AVAILABLE ACCESSORIES FOR CATEGORY 3		
ITEM DESCRIPTION	COST PER COPY	
	3-Year Rental Period	5-Year Rental Period
8184B002AA - Super G3 Fax Board – AP1	\$0.002494247	\$0.00159
3753B001AA - Platen Cover Type-R	\$0.000567284	\$0.00036
3755B001AA -Cassette Feeding Unit –AF1	\$0.004124061	\$0.00263
6543B001AA -Cabinet Type-G	\$0.001098549	\$0.00070
3655B004AA- Paper Deck Unit –B2	\$0.00964382	\$0.00615
4811B001AA -Inner 2-way Tray-H1	\$0.000477239	\$0.00030
4808B001AA -Inner Finisher – D1	\$0.005227112	\$0.00333
4808B002AA-Inner Finisher – D1 with 2/3 Hole Puncher – A1	\$0.006280639	\$0.00401
3662B001AB- Inner Finisher Additional Tray –A1 (Option for Inner Finisher-D1)	\$0.00081941	\$0.00052
4810B002AA- Inner 2/3 Hole Puncher –A1 (Option for Inner Finisher-D1)	\$0.003214607	\$0.00205
4806B002AA -Staple Finisher-G1 (include buffer Pass Unit – H1)	\$0.011570783	\$0.00738
4807B002AA- Booklet Finisher-G1 (include Buffer Pass Unit –H1)	\$0.01570835	\$0.01002
3660B006AA- External 2/3 Hole Puncher –B2	\$0.002683341	\$0.00171
3665B001AB- Envelope Feeder Attachment –D1	\$0.000612306	\$0.00039
3723B002AB- Utility Tray-A2	\$0.000612306	\$0.00039
1266V426- USB Keyboard (Cherry)	\$0.001134567	\$0.00072
8188B001AA- PCL Printer Kit – AY1	\$0.001827914	\$0.00117
4821B003AA - PCL International Font Set-A1	\$0.013056353	\$0.00083
3674B004AA - Direct Print Kit (for PDF/XPS)-H1	\$0.00072036	\$0.00046
*Managed Print Service - Utilize print management software to monitor and manage print devices volume and authentication of users and remotely monitor and manage for break fix and supply replenishment. Provide reports on performance and equipment utilization with recommendations for consolidation and efficiency.	Unavailable	Unavailable
Installation Cost for each accessory ordered after the print device delivery (to be billed directly to the agency customer). These accessories cannot be ordered after 180 calendar days from the original MOU date.	\$130.00	\$130.00

*This service must be offered through a competitively selected Ohio Certified MBE business subcontractor.

** Indicates pricing update.

ITEM IDENTIFICATION INFORMATION

MULTI-FUNCTION PRINT DEVICES

Contractor Name: Sharp Electronics Corporation

CATEGORY 9 BLACK ONLY		
MANUFACTURER: Sharp	BRAND NAME: Sharp	MODEL: MX-M564N
RATED COPIES PER MINUTE: 56		
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: 80lb cover through drawers, 110lb through bypass tray		
BASE MEMORY 3GB BASE HARD DRIVE 320GB		
	COST-PER-COPY **	
	3-Year Rental Period	5 Year Rental Period
Base Unit for this Category as listed above	\$0.005130	\$0.004260
REQUIRED ACCESSORIES FOR CATEGORY 9		
ITEM DESCRIPTION If a listed accessory is standard equipment, enter "std." in Cost-Per-Copy column. If a listed accessory is not available, enter "NA" in Cost-Per-Copy column.	COST-PER-COPY	
	3-Year Rental Period	5-Year Rental Period
Large Capacity Paper Drawer	\$0.000350	\$0.000240
Fax Board	\$0.000210	\$0.000140
Hole Punch	\$0.000180	\$0.000120
Multi-Position Finisher	\$STD	\$STD
AVAILABLE ACCESSORIES FOR CATEGORY 9		
ITEM DESCRIPTION	COST PER COPY	
	3-Year Rental Period	5-Year Rental Period
MX-36ABD- Deluxe Copier Cabinet	\$0.000070	\$0.000040
MX-DE12 – Stand/1 x 500-sheet Paper Drawer	\$0.000190	\$0.000130
MX-DE13 – Stand/2 x 500-sheet Paper Drawers	\$0.000220	\$0.000150
MX-DE14 – Stand/3 x 500-sheet Paper Drawers	\$0.000350	\$0.000240
MX-DE20 – Stand/500 + 2,000-sheet Tandem Paper Drawer	\$0.000470	\$0.000320
MX-LC11 – Large Capacity Tray	\$0.000350	\$0.000240
MX-LT10 – Long Paper Feeding Tray	\$0.000060	\$0.000040
MX-FN17 – Inner Finisher	\$0.000340	\$0.000240
MX-FN10 – Saddle Stitch Finisher	\$0.000780	\$0.000530
MX-FN11 – 4K Stacking Finisher	\$0.001740	\$0.001200
MX-FN18 – 4K Saddle Stitch Finisher	\$0.001740	\$0.001200
MX-RB22 – Paper Pass Unit	\$0.000150	\$0.000100
MX-PNX5B – 3-Hole Punch Unit	\$0.000180	\$0.000120
MX-PNX6B – 3-Hole Punch Unit	\$0.000210	\$0.000150
MX-PN11B – 3-Hole Punch Unit	\$0.000180	\$0.000120
MX-TR13N – Exit Tray Unit (right side)	\$0.000050	\$0.000040
MX-TU12 – Center Exit Tray Unit	\$0.000030	\$0.000020
MX-FWX1 – Internet Fax Expansion Kit	\$0.000140	\$0.000090
*Managed Print Service - Utilize print management software to monitor and manage print devices volume and authentication of users and remotely monitor and manage for break fix and supply replenishment. Provide reports on performance and equipment utilization with recommendations for consolidation and efficiency.	Unavailable	Unavailable
Installation Cost for each accessory ordered after the print device delivery (to be billed directly to the agency customer). These accessories cannot be ordered after 180 calendar days from the original MOU date.	\$125.00	\$125.00

*This service must be offered through a competitively selected Ohio Certified MBE business subcontractor.

** Indicates pricing update for this category.

ITEM IDENTIFICATION INFORMATION

MULTI-FUNCTION PRINT DEVICES

Contractor Name: Sharp Electronics Corporation

CATEGORY 9 BLACK ONLY

MANUFACTURER: Sharp	BRAND NAME: Sharp	MODEL: MX-M564N
RATED COPIES PER MINUTE: 36		
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: 80lb cover through drawers, 110lb through bypass tray		
BASE MEMORY 3GB BASE HARD DRIVE 320GB		
AVAILABLE ACCESSORIES FOR CATEGORY 9		
ITEM DESCRIPTION	COST PER COPY	
	3-Year Rental Period	5-Year Rental Period
MX-FX11 – Facsimile Expansion Kit	\$0.000210	\$0.000140
MX-PUX1 – XPS Expansion Kit	\$0.000200	\$0.000140
MX-PF10 – Barcode Font Kit	\$0.000180	\$0.000130
AR-SU1 – Stamp Unit	\$0.000060	\$0.000040
MX-FR45U – Data Security Kit (commercial Version)	\$0.000170	\$0.000120
MX-PK11 – PostScript 3 Expansion Kit	\$0.000110	\$0.000080
MX-KB14N – Retractable Keyboard Expansion Kit	\$0.000180	\$0.000130
MX-SHP2GBXPS – 2GB Memory Upgrade	\$0.000140	\$0.000100
MX-AMX1 – Application Integration Module	\$0.000120	\$0.000080
MX-AMX2 – Application Communication Module	\$0.000120	\$0.000080
MX-AMX3 – External Account Module	\$0.000070	\$0.000050
AR-D5133NT – Digital Power Filter – 120 Volt, 15 Amps	\$0.000080	\$0.000050
MX-USX1 – Sharpdesk 3.3 License Kit 1 User	\$0.000100	\$0.000070
MX-USX5 – Sharpdesk 3.3 License Kit 5 Users	\$0.000210	\$0.000150
MX-US10 – Sharpdesk 3.3 License Kit 10 Users	\$0.000320	\$0.000220
MX-US50 – Sharpdesk 3.3 License Kit 50 Users	\$0.001040	\$0.000710
MX-USA0 – Sharpdesk 3.3 License Kit 100 Users	\$0.001540	\$0.001060

ITEM IDENTIFICATION INFORMATION

A-4 MULTI-FUNCTION PRINT DEVICES

Contractor Name: Modern Office Machines **

CATEGORY 32 COLOR					
MANUFACTURER: Samsung **	BRAND NAME: Samsung **		MODEL: CLX-8640ND		
RATED COPIES PER MINUTE: 40					
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: 175 GSM **					
BASE MEMORY	1GB **	BASE HARD DRIVE	320GB		
		COST-PER-COPY			
		COLOR		B/W	
		3-Year Rental Period	5-year Rental period	3-Year Rental Period	5-year Rental period
Base Unit for this Category as listed above		\$0.055871	\$0.051551	\$0.023961	\$0.019641
REQUIRED ACCESSORIES FOR CATEGORY 32					
ITEM DESCRIPTION			COST-PER-COPY		
If a listed accessory is standard equipment, enter "std." in Cost-Per-Copy column. If a listed accessory is not available, enter "NA" in Cost-Per-Copy column.					
			3-Year Rental Period	5-year Rental period	
Additional Paper Drawer 1			\$0.001050	\$0.000764	
Fax Board			\$0.000902	\$0.000343	
AVAILABLE ACCESSORIES FOR CATEGORY 32					
ITEM DESCRIPTION			COST PER COPY		
			3-Year Rental Period	5-year Rental period	
Triple Cassette Feeder (1,560sh) **			\$0.006630	\$0.0050450	
2-bin Finisher			\$0.006807	\$0.005180	
Foreign Device Interface Kit			\$0.001249	\$0.000951	
Wireless & NFC (Passive Type) Adapter			\$0.001610	\$0.001225	
			\$	\$	
			\$	\$	
			\$	\$	
			\$	\$	
			\$	\$	
			\$	\$	
*Managed Print Service - Utilize print management software to monitor and manage print devices volume and authentication of users and remotely monitor and manage for break fix and supply replenishment. Provide reports on performance and equipment utilization with recommendations for consolidation and efficiency.			\$0.008000	\$0.008000	
Installation Cost for each accessory ordered after the print device delivery (to be billed directly to the agency customer). These accessories cannot be ordered after 180 calendar days from the original MOU date.			\$400.00	\$400.00	

*This service must be offered through a competitively selected Ohio Certified MBE business subcontractor.

**Indicates update of Contractor and Contractor Pricing for this category.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

BID CONTRACT NO.: RS904315-4 (03/31/17)



57484
Modern Office Methods
4747 Lake Forest Drive
Blue Ash, OH 45242

DELIVERY: per ITB schedule

CONTRACTOR'S CONTACT: Mark Roll

Toll Free: (800) 759-6860
Telephone: (513) 791-0909
FAX: (614) 891-5089
E-Mail: mark.roll@momnet.com

Awarded Categories: 1, 2, 3, 4, 11, 16, 17, 24, 29, 32

Managed Print Services MBE

CONTRACTOR AND TERMS:

BID CONTRACT NO.: RS904315-5 (03/31/17)

3578
Sharp Electronics Corporation
One Sharp Plaza, Suite 1
Mahwah, NJ 07495

DELIVERY: per ITB schedule

TERMS: Net 30 days

CONTRACTOR'S CONTACT: Gary Thompson

Toll Free: (800) 813-6127
Telephone: (614) 883-4163 *
FAX: (614) 737-5301 *
E-Mail: thompsog@aharpsec.com

Awarded Categories: 1, 2, 9, 11, 20, 21, 22, 25, 29, 30, 31

CONTRACTOR AND TERMS:

BID CONTRACT NO.: RS904315-6 (03/31/17)



59828
Toshiba America Business Solutions, Inc.
9740 Irvine Boulevard
Irvine, CA 92618-1608

DELIVERY: per ITB schedule

TERMS: Net 30 days

CONTRACTOR'S CONTACT: Christina Fisher

Toll Free: (800) 866-4361
Telephone: (949) 462-6325
FAX: (949) 462-2557
E-Mail: Christina.fisher@tabs.toshiba.com

Awarded Categories: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12,
13, 14, 15, 16, 17, 18, 24, 25, 27

*Indicates update to Contractor contract information.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:



4734
Xerox Corporation
5555 Park Center Circle, Suite 300
Dublin, OH 43017

BID CONTRACT NO.: RS904315-7 (03/31/17)

DELIVERY: per ITB schedule

TERMS: Net 30 days

CONTRACTOR'S CONTACT: Lisa Perkins

Toll Free: (855) 618-6485
Telephone: (502) 410-8679
FAX: (615) 793-3620
E-Mail: lisa.perkins@xerox.com

Awarded Categories: * 6, 7, 8, 10, 12, 13, 14, 15, 16, 17,
18, 19, 20, 21, 22, 23, 24, 26
27, 28, 30, 32

Managed Print Services MBE

*Indicates an update to list of awarded categories.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
1	04/08/15	Issued to update pricing, Contractor contact information and, to add the Summary of Amendments page.