

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE  
AMENDMENT NO. 6

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS.

FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: CONTRACT FOR NEW, MODEL YEAR 2013 OR NEWER TRUCKS, UTILITY VEHICLES, AND CARGO VANS

Attached are pages 76, 78, 80, 82, 84, and 88 to this Contract. Remove these pages from the existing Contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to notify of Dealer Order Cut Off Dates for the following vehicles; 34BT, 35BT, 38AT, 39AT, 40AT, and 41AT. Agencies are instructed to reference the current Build Out Schedule on pages 83 and 84 for ordering deadlines.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

David Colopy  
david.colopy@das.state.oh.us

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

8224  
Valley Ford Truck Inc.  
5715 Canal Rd.  
Cleveland, OH 44125  
[jenny@valley2.com](mailto:jenny@valley2.com)

ITEM – 38AT – CAB & CHASSIS – Regular Cab, 2WD, DRW, 16,000 lb. – Gasoline

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Valley Ford MFG: Ford MODEL: F450 MODEL NUMBER: F4G

Item ID No.: 23941 UNIT PRICE: \$28,449.00

List any exceptions to the specifications: NONE

ITEM ID NO.		UNIT COST
23942	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$ .50
23943	Minimum Delivery Charge	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
23944	TAG	30 Day Tag	\$ 18.50
23945	PM	Parts Manual (Electronic)	\$ 380.00
23946	SM	Service Manual (Electronic)	\$ 380.00
23947	1K	Additional Set of Keys	\$ 70.00
23948	1S	Cloth Seat Covering	\$ 85.00
23949	52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 500.00
23950	THB	All-Terrain Tires	\$ 189.00
Specify on PO	TTM1	Trailer Tow Mirrors	\$ 0.00
23951	BU	Backup Alarm	\$ 59.00
Specify on PO	SB EXT	Seat Belt Extender (1 Unit)	\$ 0.00
23952	18B	Step Rails / Running Boards	\$ 273.00
23953	9' DUMP	2 Yard Dump Body	\$ 7,100.00
23954	84" CA	84" CA in lieu of 60" CA (NA w/ 2 Yard Dump Body)	\$ 184.00
23955	99T	*Diesel Engine	\$ 6,649.00

List standard paint colors: Vermillion Red, Pale Adobe, Blue Jeans Metallic, Tuxedo Black, Sterling Gray, Ingot Silver, Green Gem Metallic, Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

\*The standard gasoline engine configuration of 38AT has a Dealer Order Cut Off Date of 4/26/13. Configured with the Diesel Engine option, the vehicle has a Dealer Order Cut Off Date of 5/24/13.

ITEM – 39AT – CAB & CHASSIS – Regular Cab, 4WD, DRW, 16,000 lb. – Gasoline

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Valley Ford MFG: Ford MODEL: F450 MODEL NUMBER: F4H

Item ID No.: 23956 UNIT PRICE: \$31,015.00

List any exceptions to the specifications: NONE

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
<u>23957</u>	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	<u>\$ .50</u>
<u>23958</u>	Minimum Delivery Charge	<u>\$ 50.00</u>

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
<u>23959</u>	<u>TAG</u>	30 Day Tag	<u>\$ 18.50</u>
<u>23960</u>	<u>PM</u>	Parts Manual (Electronic)	<u>\$ 380.00</u>
<u>23961</u>	<u>SM</u>	Service Manual (Electronic)	<u>\$ 380.00</u>
<u>23962</u>	<u>1K</u>	Additional Set of Keys	<u>\$ 70.00</u>
<u>23963</u>	<u>1S</u>	Cloth Seat Covering	<u>\$ 85.00</u>
<u>23964</u>	<u>52B</u>	Tow Hitch / 7-Pin Plug / Brake Controller	<u>\$ 500.00</u>
<u>23966</u>	<u>THB</u>	All-Terrain Tires	<u>\$ 189.00</u>
<u>Specify on PO</u>	<u>TTM1</u>	Trailer Tow Mirrors	<u>\$ 0.00</u>
<u>23967</u>	<u>BU</u>	Backup Alarm	<u>\$ 59.00</u>
<u>Specify on PO</u>	<u>SB EXT</u>	Seat Belt Extender (1 Unit)	<u>\$ 0.00</u>
<u>23968</u>	<u>18B</u>	Step Rails / Running Boards	<u>\$ 273.00</u>
<u>23969</u>	<u>9' Dump</u>	2 Yard Dump Body	<u>\$ 7,100.00</u>
<u>23971</u>	<u>84" CA</u>	84" CA in lieu of 60" CA (NA w/ 2 Yard Dump Body)	<u>\$ 161.00</u>
<u>23972</u>	<u>473</u>	Manufacturer Snow Plow Prep Package (Does not include Plow)	<u>\$ 73.00</u>
<u>23973</u>	<u>PLOW</u>	Snow Plow (order w/ Snow Plow Prep Package)	<u>\$ 2,971.00</u>
<u>23975</u>	<u>99T</u>	*Diesel Engine	<u>\$ 6,649.00</u>

List standard paint colors: Vermillion Red, Pale Adobe, Blue Jeans Metallic, Tuxedo Black, Sterling Gray, Ingot Silver, Green Gem Metallic, Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

\*The standard gasoline engine configuration of 39AT has a Dealer Order Cut Off Date of 4/26/13. Configured with the Diesel Engine option, the vehicle has a Dealer Order Cut Off Date of 5/24/13.

ITEM – 40AT – CAB & CHASSIS – Regular Cab, 2WD, DRW, 18,000 lb. – Gasoline

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Valley Ford MFG: Ford MODEL: F550 MODEL NUMBER: F5G

Item ID No.: 23976 UNIT PRICE: \$27,199.00

List any exceptions to the specifications: NONE

ITEM ID NO.		UNIT COST
23978	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$ .50
23979	Minimum Delivery Charge	\$ 50.00

ITEM ID NO.	CONTRACTOR'S ORDER NO.	OPTIONS	UNIT COST
23980	TAG	30 Day Tag	\$ 18.50
23981	PM	Parts Manual (Electronic)	\$ 380.00
23982	SM	Service Manual (Electronic)	\$ 380.00
23983	1K	Additional Set of Keys	\$ 70.00
23985	1S	Cloth Seat Covering	\$ 85.00
23986	52B	Tow Hitch / 7-Pin Plug / Brake Controller	\$ 329.00
23987	THB	All-Terrain Tires	\$ 189.00
Specify on PO	TTM1	Trailer Tow Mirrors	\$ 0.00
23989	BU	Backup Alarm	\$ 59.00
Specify on PO	SB EXT	Seat Belt Extender (1 Unit)	\$ 0.00
23990	18B	Step Rails / Running Boards	\$ 273.00
23991	9' Dump	2 Yard Dump Body	\$ 7,100.00
23992	84" CA	84" CA in lieu of 60" CA (NA w/ 2 Yard Dump Body)	\$ 162.00
23994	99T	*Diesel Engine	\$ 6,649.00

List standard paint colors: Vermillion Red, Pale Adobe, Blue Jeans Metallic, Tuxedo Black, Sterling Gray, Ingot Silver, Green Gem Metallic, Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

\*The standard gasoline engine configuration of 40AT has a Dealer Order Cut Off Date of 4/26/13. Configured with the Diesel Engine option, the vehicle has a Dealer Order Cut Off Date of 5/24/13.

ITEM – 41AT – CAB & CHASSIS – Regular Cab, 4WD, DRW, 18,000 lb. – Gasoline

DELIVERY: 120 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Louisville, KY

CONTRACTOR: Valley Ford MFG: Ford MODEL: F550 MODEL NUMBER: F5H

Item ID No.: 23995 UNIT PRICE: \$29,463.00

List any exceptions to the specifications: NONE

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
<u>23997</u>	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	<u>\$ .50</u>
<u>23998</u>	Minimum Delivery Charge	<u>\$ 50.00</u>

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
<u>23999</u>	<u>TAG</u>	30 Day Tag	<u>\$ 18.50</u>
<u>24001</u>	<u>PM</u>	Parts Manual (Electronic)	<u>\$ 380.00</u>
<u>24002</u>	<u>SM</u>	Service Manual (Electronic)	<u>\$ 380.00</u>
<u>24003</u>	<u>1K</u>	Additional Set of Keys	<u>\$ 70.00</u>
<u>24005</u>	<u>1S</u>	Cloth Seat Covering	<u>\$ 85.00</u>
<u>24006</u>	<u>52B</u>	Tow Hitch / 7-Pin Plug / Brake Controller	<u>\$ 329.00</u>
<u>24008</u>	<u>THB</u>	All-Terrain Tires	<u>\$ 189.00</u>
<u>Specify on PO</u>	<u>TTM1</u>	Trailer Tow Mirrors	<u>\$ 0.00</u>
<u>24009</u>	<u>BU</u>	Backup Alarm	<u>\$ 59.00</u>
<u>Specify on PO</u>	<u>SB EXT</u>	Seat Belt Extender (1 Unit)	<u>\$ 0.00</u>
<u>24010</u>	<u>18B</u>	Step Rails / Running Boards	<u>\$ 273.00</u>
<u>24011</u>	<u>9' Dump</u>	2 Yard Dump Body	<u>\$ 7,100.00</u>
<u>24013</u>	<u>84" CA</u>	84" CA in lieu of 60" CA (NA w/ 2 Yard Dump Body)	<u>\$ 161.00</u>
<u>24016</u>	<u>473</u>	Manufacturer Snow Plow Prep Package (Does not include Plow)	<u>\$ 73.00</u>
<u>24017</u>	<u>PLOW</u>	Snow Plow (order w/ Snow Plow Prep Package)	<u>\$ 2,971.00</u>
<u>24018</u>	<u>99T</u>	*Diesel Engine	<u>\$ 6,649.00</u>

List standard paint colors: Vermillion Red, Pale Adobe, Blue Jeans Metallic, Tuxedo Black, Sterling Gray, Ingot Silver, Green Gem Metallic, Oxford White

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, David Colopy, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3% above manufacturer invoice.

\*The standard gasoline engine configuration of 41AT has a Dealer Order Cut Off Date of 4/26/13. Configured with the Diesel Engine option, the vehicle has a Dealer Order Cut Off Date of 5/24/13.

## BUILD OUT SCHEDULE (Cont'd.)

Amend #	Amend Date	OAKS #	Vehicle Description	Make/Model	Requisition Approval Date	Order to Dealer Date	Dealer Order Cut Off Date	Price Protection (Yes/No)
5	02/22/13	24072	28BT – Pickup – 2WD Ext Cab 12,800# – FFV	Chevy Silverado 3500	02/25/13	03/04/13	03/07/13	
5	02/22/13	24073	29BT – Pickup – 4WD Ext Cab 12,800# – FFV	Chevy Silverado 3500	02/25/13	03/04/13	03/07/13	
5	02/22/13	24074	30BT – Pickup – 2WD Crew Cab 12,800# – FFV	Chevy Silverado 3500	03/11/13	03/18/13	03/21/13	
5	02/22/13	24075	31BT – Pickup – 4WD Crew Cab 12,800# – FFV	Chevy Silverado 3500	03/11/13	03/18/13	03/21/13	
5	02/22/13	24056	32AT – C&C – 2WD Reg Cab 12,800# – Gas	Chevy Silverado 3500	03/11/13	03/18/13	03/21/13	
5	02/22/13	23862	33AT – C&C – 4WD Reg Cab 12,800# – Gas	Chevy Silverado 3500	03/11/13	03/18/13	03/21/13	
6	04/08/13	23877	34BT – C&C – 2WD Ext Cab 12,800# – FFV	Ford F-350	*05/14/13	*05/21/13	*05/24/13	
6	04/08/13	23890	35BT – C&C – 4WD Ext Cab 12,800# – FFV	Ford F-350	*05/14/13	*05/21/13	*05/24/13	
5	02/22/13	23906	36AT – C&C – 2WD Crew Cab 12,800# – Gas	Chevy Silverado 3500	03/11/13	03/18/13	03/21/13	
5	02/22/13	23927	37AT – C&C – 4WD Crew Cab 12,800# – Gas	Chevy Silverado 3500	03/11/13	03/18/13	03/21/13	
6	04/08/13	23941	38AT – C&C – 2WD Reg Cab 16,000# – Gas	Ford F-450	*04/16/13	*04/23/13	*04/26/13	
6	04/08/13	23941	38AT – With Diesel Option (OAKS# 23955)	Ford F-450	*05/14/13	*05/21/13	*05/24/13	
6	04/08/13	23956	39AT – C&C – 4WD Reg Cab 16,000# – Gas	Ford F-450	*04/16/13	*04/23/13	*04/26/13	
6	04/08/13	23956	39AT – With Diesel Option (OAKS# 23975)	Ford F-450	*05/14/13	*05/21/13	*05/24/13	
6	04/08/13	23976	40AT – C&C – 2WD Reg Cab 18,000# – Gas	Ford F-550	*04/16/13	*04/23/13	*04/26/13	
6	04/08/13	23976	40AT – With Diesel Option (OAKS# 23994)	Ford F-550	*05/14/13	*05/21/13	*05/24/13	
6	04/08/13	23995	41AT – C&C – 4WD Reg Cab 18,000# – Gas	Ford F-550	*04/16/13	*04/23/13	*04/26/13	
6	04/08/13	23995	41AT – With Diesel Option (OAKS# 24018)	Ford F-550	*05/14/13	*05/21/13	*05/24/13	

**Key**

Requisition Approval Date - Last day to have requisitions submitted, approved by ordering agency, and routed for central approval.

Order to Dealer Date - Last day to submit Purchase Orders to the dealer.

Dealer Order Cut Off Date - Last day dealer can submit order to manufacturer.

Price Protection - Model Year 14 is available at Model Year 13 contract pricing.

\*Indicates change.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
6	04/08/13	To notify of Dealer Order Cut Off Dates for the following vehicles; 34BT, 35BT, 38AT, 39AT, 40AT, and 41AT. Agencies are instructed to reference the current Build Out Schedule on pages 83 and 84 for ordering deadlines.
5	02/22/13	To notify of Dealer Order Cut Off Dates for the following vehicles; 3AT, 4BT, 5BT, 6BT, 7BT, 8BT, 21BT, 22BT, 23BT, 24BT, 25BT, 26BT, 27BT, 28BT, 29BT, 30BT, 31BT, 32AT, 33AT, 36AT, and 37AT. Agencies are instructed to reference the current Build Out Schedule on pages 83 and 84 for ordering deadlines.
4	02/08/13	To notify of the withdraw of Mike Bass Ford from items 22BT and 26BT. These items have been re-awarded to White Family Companies, Inc. This amendment also notifies that the Dealer Order Cut Off Date for items 24BT, 25BT, 30BT, 31BT, 36AT, and 37AT is March 7, 2013.
3	01/24/13	To notify of price protection for item 2A T through the expiration of the contract. Item will be built as model year 2014 and price protected for the balance of the contract; September 30, 2013.
2	01/17/13	To notify that the Dealer Order Cut Off Date for items 14BT, 15BT, 16BT, and 17BT is February 21, 2013.
1	12/28/12	To notify that the Dealer Order Cut Off Date for items 18BT and 19BT is January 10, 2013, and to add the Summary of Amendments page.