

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE
AMENDMENT NO. 1

TO: OFFICE OF STATE PRINTING, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS.

FROM: HUGH QUILL, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: TERM CONTRACT - COST-PER-COPY PHOTOCOPY SERVICES

Attached are pages 16, 26, 51, 54, 60, 64, 101, and 103 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to update Accessory pricing lists and the Contractor Index.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Harry Graham
harry.graham@das.state.oh.us

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:



<http://www.ohio.gov/procure>

Affected Contractor(s):

Konica Minolta Business Solutions
2120 Washington Boulevard, Suite 450
Arlington, VA 22204

kmckenna@kmb.konicaminolta.us

Oce North America Document Printing Systems
2525 Rohr Road, Suite D
Columbus, OH 43137

barb.lovensheimer@oce.com

MULTI-FUNCTION PRINT DEVICES PRICE SCHEDULE:

CATEGORY 1 BLACK ONLY		
Item No.		Contractor: Konica Minolta
MANUFACTURER: Konica Minolta	BRAND NAME: Konica Minolta	MODEL: bizhub 250
RATED COPIES PER MINUTE: 25	MONTHLY MINIMUM: 1,000	MONTHLY VOLUME RANGE: 1,000 – 4,999
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: 110 lb. Index		
BASE MEMORY: 192MB Ram	BASE HARD DRIVE: optional 40GB	COST-PER-COPY: \$0.1386
REQUIRED ACCESSORIES FOR CATEGORY 1		
ITEM DESCRIPTION	COST-PER-COPY	► COST-PER-COPY, WHEN ORDERED AFTER INITIAL PLACEMENT
Post Script PS3 Emulation included	Std.	Std.
Fax Board; analog	\$0.0158	\$0.0188
AVAILABLE ACCESSORIES FOR CATEGORY 1		
ITEM DESCRIPTION	COST PER COPY	
Fax Kit FK-503	\$0.0188	
Multi-Position Finisher	Incl. in base configuration	
2 nd line Fax –ML-502 Fax multi-Line	\$0.0294	
Memory, Expanded Memory Unit 32MB	\$0.0025	
Memory, Expanded memory Unit 64 MB	\$0.0050	
Memory Expanded memory Unit 128 MB	\$0.0100	
Hard Disk, 40 GB	\$0.0093	
Additional Drawer, letter, 2,500 sheet	\$0.0217	
Original Cover	\$0.0025	
550 Sheet Universal Cassette with Storage	\$0.0229	
Job Separator Tray	\$0.0042	
Output tray for Multi-position finisher	\$0.0014	
Mailbin Kit for Multi-position finisher	\$0.0280	
Punch unit for Multi-position finisher	\$0.0140	
Saddle Stitcher Kit for Multi-position finisher	\$0.0361	
HDD Encryption Kit	\$0.0120	
Local Interface Kit (enables printing thru parallel connection)	\$0.0042	
Stamp unit	\$0.0012	
Key Counter Mount Kit 2 (legacy Minolta or Hecon, legacy Konica)	\$0.0023	
Spare TX Marker Stamp 2	\$0.0007	

► If accessories are ordered after the print device delivery, an installation cost of \$50.00 will be applied, per each accessory and billed directly to the agency customer. For Required Accessories ordered after the initial print device placement, Konica Minolta charges a higher cost-per-copy rate. Accessories cannot be ordered after 180 calendar days from the original MOU date.

► Specifications updated per Amendment No. 1 dated 02/27/09.

MULTI-FUNCTION PRINT DEVICES PRICE SCHEDULE:

CATEGORY 3 BLACK ONLY		
		Contractor: Konica Minolta
MANUFACTURER: Konica Minolta	BRAND NAME: Konica Minolta	MODEL: bizhub 350
RATED COPIES PER MINUTE: 35	MONTHLY MINIMUM: 10,000 MONTHLY VOLUME RANGE: 10,000 – 14,999	
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: 110 lb. Index		
BASE MEMORY: 192MB Ram	BASE HARD DRIVE: Optional 40GB	COST-PER-COPY: \$0.0228
REQUIRED ACCESSORIES FOR CATEGORY 3		
ITEM DESCRIPTION	COST-PER-COPY	► COST-PER-COPY, WHEN ORDERED AFTER INITIAL PLACEMENT
Large Sheet Capacity Cabinet, Letter, 2,500 sheet drawer	\$0.0018	\$0.0022
Saddle Stitch Finisher	\$0.0030	\$0.0036
Multi-Position Finisher	Inc.	Inc.
Post Script PS Emulation included	Std.	Std.
Fax Board; analog	\$0.0016	\$0.0019
2/3 hole punch	\$0.0012	\$0.0014
AVAILABLE ACCESSORIES FOR CATEGORY 3		
ITEM DESCRIPTION	COST PER COPY	
Document Management Workflow (Contractor will negotiate cost with customer)		
2 nd Line Fax	\$0.0029	
Expanded Memory 32MB	\$0.0002	
Expanded Memory 64MB	\$0.0005	
Expanded Memory 128MB	\$0.0010	
HD Upgrade	\$0.0009	
Original cover	\$0.0003	
550 Sheet Universal cassette with storage	\$0.0023	
550 sheet Universal cassette x 2	\$0.0030	
Cabinet, letter, 2,500 sheet	\$0.0022	
Job Separator Tray	\$0.0004	
Output Tray	\$0.0001	
Mailbin Kit	\$0.0028	
Punch Unit	\$0.0014	
HDD Encryption Kit	\$0.0012	
Local Interface Kit	\$0.0004	
Stamp Unit	\$0.0001	
Key Counter mount Kit	\$0.0002	
Key Counter Attachment Kit	\$0.0002	
Spare TX Marker Stamp 2	\$0.0001	

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MULTI-FUNCTION PRINT DEVICES PRICE SCHEDULE:

CATEGORY 8 BLACK ONLY		
Contractor: Konica Minolta		
MANUFACTURER: Konica Minolta	BRAND NAME: Konica Minolta	MODEL: bizhub 601
RATED COPIES PER MINUTE: 60	MONTHLY MINIMUM: 75,000 MONTHLY VOLUME RANGE: 75,000 – 100,000	
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: 110 lb. Index		
BASE MEMORY: 1,024MB	BASE HARD DRIVE: 60GB	COST-PER-COPY: \$0.0096
REQUIRED ACCESSORIES FOR CATEGORY 8		
ITEM DESCRIPTION	COST-PER-COPY	► COST-PER-COPY, WHEN ORDERED AFTER INITIAL PLACEMENT
Large Sheet Capacity 4,000 sheet letter portrait	\$0.0004	\$0.0005
Saddle Stitch Finisher	\$0.0009	\$0.0010
Multi-Position Finisher	\$0.0008	\$0.0010
Post Script PS3 emulation Included	Std.	Std.
Fax Board; analog	\$0.00027	\$0.000315
2/3 hole punch	\$0.0002	\$0.0003
AVAILABLE ACCESSORIES FOR CATEGORY 8		
ITEM DESCRIPTION (include Part Number)	COST PER COPY	
Document Management Workflow (Contractor will negotiate cost with customer)		
Additional paper drawer Cassette, 4,000 sheet to 12 x 18	\$0.0007	
Hard Drive Upgrade 60GB	\$0.0002	
Shift Tray	\$0.0003	
Output Tray	\$0.0001	
Post Process Inserter	\$0.0004	
Punch and Z-fold Unit	\$0.0018	
HDD Encryption Kit	\$0.0002	
USB Interface Kit	\$0.00006	
Work Table	\$0.0010	
Biometric Authentication Unit	\$0.0001	

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MULTI-FUNCTION PRINT DEVICES PRICE SCHEDULE:

CATEGORY 9 COLOR		Contractor: Konica Minolta	
MANUFACTURER: Konica Minolta		BRAND NAME: Konica Minolta	
		MODEL: bizhub C253	
RATED COPIES PER MINUTE: 25 Color, 25 B/W		MONTHLY MINIMUM: B/W: 1,000; ► COLOR: NONE	
		MONTHLY VOLUME RANGE: B/W: 1,000 - UP; ► COLOR: NONE	
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: COLOR 140 lb Index B/W 140 lb. Index			
BASE MEMORY: 1,024MB		BASE HARD DRIVE: 60GB	
COST-PER-COPY, COLOR: \$0.0580		COST-PER-COPY, B/W: \$0.2040	
REQUIRED ACCESSORIES FOR CATEGORY 9			
ITEM DESCRIPTION		COST-PER-COPY	► COST-PER-COPY, WHEN ORDERED AFTER INITIAL PLACEMENT
Large Sheet Capacity 2,500 sheets		\$0.0182	\$0.0182
Saddle Stitch Finisher		\$0.0196	\$0.0234
Multi-Position Finisher		Std.	Std.
Post Script PS3 Emulation included		Std.	Std.
Fax Board; analog		\$0.0200	\$0.0295
2/3 hole punch		\$0.0117	\$0.0140
AVAILABLE ACCESSORIES FOR CATEGORY 9			
ITEM DESCRIPTION			COST PER COPY
Document Management Workflow (Contractor will negotiate cost with customer)			
Cassette, 2,500 sheets			\$0.0217
2 nd Fax line			\$0.0052
Memory upgrade 1024MB			Std.
Hard drive 60GB			Std.
Original Cover			\$0.0024
Paper feed cabinet, 500 x 2			\$0.0299
Paper feed cabinet, 500 x 1			\$0.0229
Job Separator Tray			\$0.0126
Mailbin Kit			\$0.0280
Additional output tray			\$0.0014
Booklet finisher			\$0.0516
Hole Punch Kit			\$0.0147
Stamp Unit			\$0.0012
Spare TX marker Stamp 2			\$0.0007
Image Controller, EFI Fiery			\$0.1108
Video interface kit			\$0.0074
EFI Secure Erase			\$0.0231
EFI Hot Folders			\$0.0231
EFI AutoTrap			\$0.0231
Spectrophotometer			\$0.0364
EFI Impose V2.6			\$0.0699
EFI Color profiler			\$0.0895
Fiery densitometer			\$0.0280
Biometric Authentication Kit			\$0.0238
USB Host Kit			\$0.0050
Scan accelerator			\$0.0112
HDD Encryption Kit			\$0.0120
Working table			\$0.0028
Key counter attachment kit			\$0.0023

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MULTI-FUNCTION PRINT DEVICES PRICE SCHEDULE:

CATEGORY 10 COLOR		Contractor: Konica Minolta	
MANUFACTURER: Konica Minolta		BRAND NAME: Konica Minolta	
		MODEL: bizhub C353	
RATED COPIES PER MINUTE: 35 color, 35 B/W		MONTHLY MINIMUM: B/W: 10,000 ► COLOR: NONE	
		MONTHLY VOLUME RANGE: B/W: 10,000 - UP ► COLOR: NONE	
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: COLOR 140 lb. index, 100 lb. cover bypass B/W 140 lb. Index, 100 lb. cover bypass			
BASE MEMORY: 1,024MB		BASE HARD DRIVE: 60GB	
COST-PER-COPY, COLOR: \$0.058		COST-PER-COPY, B/W: \$0.0352	
REQUIRED ACCESSORIES FOR CATEGORY 10			
ITEM DESCRIPTION	COST-PER-COPY	► COST-PER-COPY, WHEN ORDERED AFTER INITIAL PLACEMENT	
Large Sheet Capacity Cassette, 2,500 sheets	\$0.0018	\$0.0018	
Saddle Stitch Finisher	\$0.0020	\$0.0023	
Multi-Position Finisher	Std.	Std.	
Post Script	Std.	Std.	
Fax Board; analog	\$0.0020	\$0.0024	
2/3 hole punch	\$0.0012	\$0.0014	
AVAILABLE ACCESSORIES FOR CATEGORY 10			
ITEM DESCRIPTION	COST PER COPY		
Document Management Workflow (Contractor will negotiate cost with customer)			
Cassette, 2,500 sheets	\$0.0022		
Memory upgrade 1024MB	Std.		
Hard drive 60GB	Std.		
Original Cover	\$0.0002		
Paper feed cabinet, 500 x 2	\$0.0030		
Job Separator Tray	\$0.0013		
Mailbin Kit	\$0.0028		
Additional output tray	\$0.0001		
Booklet finisher	\$0.0052		
Hole Punch Kit	\$0.0015		
Stamp Unit	\$0.0001		
Spare TX marker Stamp 2	\$0.0001		
Image Controller, EFI Fiery	\$0.0111		
Video interface kit	\$0.0007		
EFI Secure Erase	\$0.0023		
EFI Hot Folders	\$0.0023		
EFI AutoTrap	\$0.0231		
Spectrophotometer	\$0.0036		
EFI Impose V2.6	\$0.0070		
EFI Color profiler	\$0.0090		
Fiery densitometer	\$0.0028		
Biometric Authentication Kit	\$0.0024		
USB Host Kit	\$0.0005		
Scan accelerator	\$0.0011		
HDD Encryption Kit	\$0.0012		
Working table	\$0.0003		
Key Counter Attachment Kit	\$0.0002		

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MULTI-FUNCTION PRINT DEVICES PRICE SCHEDULE:

CATEGORY 11 COLOR		Contractor: Konica Minolta	
MANUFACTURER: Konica Minolta		BRAND NAME: Konica Minolta	
		MODEL: bizhub C353	
RATED COPIES PER MINUTE: 35 Color, 35 B/W		MONTHLY MINIMUM: ► COLOR, NONE B/W, 20,000	
		MONTHLY VOLUME RANGE: ► COLOR, NONE B/W: 20,000 - UP	
HEAVIEST WEIGHT OF PAPER THIS DEVICE WILL ACCEPT: COLOR 100 lb. cover bypass, 140 lb. Index B/W 100 lb. cover bypass, 140 lb. Index			
BASE MEMORY: 1,024MB		BASE HARD DRIVE: 60GB	
COST-PER-COPY, COLOR: \$0.0580		COST-PER-COPY, B/W: \$0.0221	
REQUIRED ACCESSORIES FOR CATEGORY 11			
ITEM DESCRIPTION	COST-PER-COPY	► COST-PER-COPY, WHEN ORDERED AFTER INITIAL PLACEMENT	
Large Sheet Capacity Cassette, 2,500 sheets	\$0.0009	\$0.0009	
Saddle Stitch Finisher	\$0.0010	\$0.0012	
Multi-Position Finisher	Std.	Std.	
Post Script	Std.	Std.	
Fax Board; analog	\$0.0010	\$0.0012	
2/3 hole punch	\$0.0006	\$0.0007	
AVAILABLE ACCESSORIES FOR CATEGORY 11			
ITEM DESCRIPTION	COST PER COPY		
Document Management Workflow (Contractor will negotiate cost with customer)			
Cassette, 2,500 sheets	\$0.0011		
Memory upgrade 1024MB	Std.		
2 nd Fax line	\$0.00026		
Hard drive 60GB	Std.		
Original Cover	\$0.0001		
Paper feed cabinet, 500 x 2	\$0.0015		
Job Separator Tray	\$0.0006		
Mailbin Kit	\$0.0014		
Additional output tray	\$0.0001		
Booklet finisher	\$0.0026		
Hole Punch Kit	\$0.0007		
Stamp Unit	\$0.0001		
Spare TX marker Stamp 2	\$0.00003		
Image Controller, EFI Fiery	\$0.0055		
Video interface kit	\$0.0004		
EFI Secure Erase	\$0.0012		
EFI Hot Folders	\$0.0012		
EFI AutoTrap	\$0.0012		
Spectrophotometer	\$0.0018		
EFI Impose V2.6	\$0.0035		
EFI Color profiler	\$0.0045		
Fiery densitometer	\$0.0014		
Biometric Authentication Kit	\$0.0012		
USB Host Kit	\$0.0003		
Scan accelerator	\$0.0006		
HDD Encryption Kit	\$0.0006		
Working table	\$0.0001		
Key Counter Attachment Kit	\$0.0001		

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CONTRACTOR INDEX (Cont'd.)

CONTRACTOR AND TERMS:



3554
Konica Minolta Business Solutions
2120 Washington Boulevard, Suite 450
Arlington, VA 22204

BID CONTRACT NO.: RS901109-4

DELIVERY: per ITB schedule

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Kristen McKenna ,

Toll Free: (800) 331-0561
Telephone: (703) 553-6000
FAX: (703) 271-1188
E-Mail: kmckenna@kmbs.konicaminolta.us

Receiving Purchase Order: via E-mail, rogersp@kmbs.konicaminolta.us

CONTRACTOR AND TERMS:

93269
Kyocera Mita America, Inc.
225 Sand Road, P.O. Box 40008
Fairfield, NJ 07004-0008

BID CONTRACT NO.: RS901109-5

DELIVERY: 30 Days A.R.O.

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Dean Showalter,

Telephone: (973) 808-8444
FAX: (502) 241-0342
E-Mail: dean_showalter@kyoceramita.com

Receiving Purchase Order: via E-Mail, nat_orders@kyoceramita.com

CONTRACTOR AND TERMS:



134549
Oce North America Document Printing Systems
2525 Rohr Road, Suite D
Columbus, OH 43137

BID CONTRACT NO.: RS901109-6

DELIVERY: per ITB schedule

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Barbara Lovensheimer,

Toll Free: (800) 377-1320
Telephone: (614) 662-9910
FAX: (614) 662-9940
► E-Mail: barb.lovensheimer@oce.com

► Receiving Purchase Order: via E-Mail, barb.lovensheimer@oce.com

► Specifications updated per Amendment No. 1 dated 02/27/09.

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
1	02/27/09	Updates to Categories for Konica Minolta (No Monthly Minimum for Color Categories, inclusion of Required Accessories pricing for items installed after initial device placement); update to Contractor Index for Oce North America.