

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE
AMENDMENT NO. 2

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS.

FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: CONTRACT FOR SALT: TABLE, WATER SOFTENING, ICE REMOVAL AND CALCIUM CHLORIDE AS SPECIFIED HEREIN

Attached are pages 11-16, 18, and 26-28 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to award various bulk salt items to Morton Salt, Inc. and update freight item descriptions.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

David Colopy
david.colopy@das.ohio.gov

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

186223
Morton Salt, Inc.
123 N. Wacker Drive
Chicago, IL 60606-1743
bids@mortonsalt.com

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24894	Allen / Oakwood Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$59.89	North American Salt
4579	Allen / Oakwood Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	98	Bags	\$4.97	Robinson Salt Supply
11636	Appalachian Behavioral Healthcare	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$4.97	Robinson Salt Supply
24869	Appalachian Behavioral Healthcare	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	147	Bags	\$5.22	Robinson Salt Supply
NA	Beaver Creek, Jefferson Lake, Guilford Lake	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	98	Bags	\$5.90	Dart Seasonal Products
*24895	Belmont Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	**\$71.92	**Morton Salt
24919	Belmont Correctional Institution	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	Forklift required	60	Bags	\$7.75	Dart Seasonal Products
16404	Cambridge Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	TBD	TBD
16405	Cambridge Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	no Forklift required	588	Bags	\$3.95	Robinson Salt Supply
9901	Cambridge Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	1176	Bags	\$5.88	Robinson Salt Supply
11868	Chillicothe Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	tons	TBD	TBD
5241	Chillicothe Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	600	tons	TBD	TBD
16479	Chillicothe Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - pellets w/pallets	50# bags	Forklift may be required	4,800	bags	\$5.80	Robinson Salt Supply

*20 ton minimum order required.

**Indicates award to Morton Salt, Inc.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24914	Circleville Juvenile Correctional Facility	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	980	Bags	\$3.95	Robinson Salt Supply
24870	Circleville Juvenile Correctional Facility	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	588	bags	\$4.26	Robinson Salt Supply
NA	City of Marysville	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1400	Tons	TBD	TBD
NA	Clark State Community College	Ice Removal Rock Salt	Bulk	Straight Dump truck / open tailgate	100	Tons	TBD	TBD
NA	*Cleveland State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	500	Tons	**\$60.85	**Morton Salt
16410	Columbus Development Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	TBD	TBD
NA	Columbus State Community College	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	Tons	\$70.35	North American Salt
NA	Columbus State Community College	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	200	Bags	\$4.72	Robinson Salt Supply
16411	Correctional Reception Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$81.11	North American Salt
16412	Correctional Reception Center	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	480	Bags	\$6.41	Robinson Salt Supply
16480	Correctional Reception Center	Water Softener Salt – Dried Solar Salt	80# Bags	Forklift required	2880	Bags	\$7.34	Robinson Salt Supply
24910	Cuyahoga Hills Juvenile Correctional	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$5.90	Dart Seasonal Products
24871	Deer Creek Wildlife Area	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	49	Bags	\$5.22	Robinson Salt Supply
16417	Gallipolis Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	TBD	TBD

*20 ton minimum order required.

**Indicates award to Morton Salt, Inc.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
16418	Gallipolis Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.36	Robinson Salt Supply
16477	Gallipolis Developmental Center	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	88	Tons	\$120.00	Robinson Salt Supply
10942	Heartland Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	Tons	TBD	TBD
24920	Heartland Behavioral Healthcare	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	Forklift required	750	Bags	\$6.25	Dart Seasonal Products
9903	Hocking Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift may be required	260	bags	\$9.05	Robinson Salt Supply
NA	Kent State University - Kent	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1200	Tons	TBD	TBD
NA	Kent State University - Stark	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	175	Tons	TBD	TBD
24874	Lebanon Correctional Institution	Water Softener Rock Salt w/pallets-Southern Rock	80# Bags	Forklift required	1080	Bags	\$7.69	Robinson Salt Supply
4964	Lebanon Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Pneumatic	800	Tons	TBD	TBD
16514	London Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck (200 ton min)	200	Tons	TBD	TBD
	London Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck With Piler (200 ton min)	200	Tons	TBD	TBD
4881	Lorain Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	441	Bags	\$5.90	Dart Seasonal Products
*9970	Madison Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	120	Tons	**\$79.39	**Morton Salt
24907	Mansfield Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck (200 ton min)	400	Tons	TBD	TBD
N/A	Mansfield Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / With Piler (200 ton min)	400	Tons	\$63.37	TBD
16423	Mansfield Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	588	Bags	\$4.13	Robinson Salt Supply

*20 ton minimum order required.

**Indicates award to Morton Salt, Inc.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24876	Mansfield Correctional Institution	Water Softener Rock Salt w/pallets- Southern Rock	80# Bags	No forklift required	98	Bags	\$7.69	Robinson Salt Supply
4882	Marion Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	150	Tons	TBD	TBD
10027	Marion Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	175	Bulk	TBD	TBD
*16424	Miami University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	700	Tons	**\$67.64	**Morton Salt
16473	Miami University	Water Softener Salt – Dried Solar Salt w/pallets	50# bags	Forklift required	22,050	Bags	\$4.35	Dart Seasonal Products
24916	Montgomery Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	392	Bags	\$3.95	Robinson Salt Supply
24880	Montgomery Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	600	Bags	\$6.55	Robinson Salt Supply
16426	Mt. Vernon Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	TBD	TBD
16427	Noble Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$5.04	Robinson Salt Supply
9975	Noble Correctional Institution	Water Softener Salt – Dried Solar Salt w/pallets	80# bags	No forklift required	900	Bags	\$7.39	Robinson Salt Supply
5243	North Central Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - pellets w/pallets	80# Bags	Forklift may be required	1,080	bags	\$7.86	Dart Seasonal Products
*11597	Northcoast Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	300	Tons	**\$62.46	**Morton Salt
16428	Northcoast Behavioral Healthcare	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	882	Bags	\$4.90	Dart Seasonal Products
8505	Northeast Pre-Release Center	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	784	Bags	\$5.90	Dart Seasonal Products

*20 ton minimum order required.

**Indicates award to Morton Salt, Inc.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
4879	Northeastern Ohio College Of Medicine	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	tons	TBD	TBD
16429	Northwest Ohio Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$5.90	Dart Seasonal Products
24911	Northwest Ohio Psychiatric Hospital	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$5.90	Dart Seasonal Products
24887	ODNR - Deer Creek State Park	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	50	Tons	\$156.00	Robinson Salt Supply
11870	Ohio Reformatory for Women	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	75	Tons	TBD	TBD
24882	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt	Bulk	Pneumatic	19	tons	\$154.00	Robinson Salt Supply
24883	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt w/pallets	50# bags	No forklift required	750	Bags	\$4.42	Robinson Salt Supply
*24892	Ohio State Penitentiary	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	2300	Tons	**47.80	**Morton Salt
16431	Ohio State School for the Blind	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.14	Robinson Salt Supply
11640	Ohio State School for the Deaf	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.14	Robinson Salt Supply
NA	Ohio State University	Ice Removal Rock Salt w/pallets sodium/calcium blend	50# Bags	Forklift required	2800	Bags	\$6.20	Dart Seasonal Products
NA	Ohio State University	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	Forklift required	800	Bags	\$4.26	Robinson Salt Supply

*20 ton minimum order required.

**Indicates award to Morton Salt, Inc.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
NA	Ohio University (Athens)	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	Forklift may be required	300	bags	\$6.17	Robinson Salt Supply
NA	Ohio University (Athens)	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	300	tons	TBD	TBD
9966	Ohio Veteran's Home	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	tons	TBD	TBD
4884	Pickaway Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	200	Tons	TBD	TBD
9902	Pickaway Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift required	2160	Bags	\$7.86	Dart Seasonal Products
16471	Pickaway Correctional Institution	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Dump truck / slotted tailgate	200	Tons	TBD	TBD
4848	Richland Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	TBD	TBD
16436	Richland Correctional Institution	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	150	Bags	\$6.39	Robinson Salt Supply
24886	Richland Correctional Institution	Water Softener Salt – Dried Solar Salt w/pallets	80# bags	Forklift required	540	Bags	\$7.39	Robinson Salt Supply
*24889	Ross Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	**\$70.17	**Morton Salt
5165	Ross Correctional Institution	Water Softener Salt – Compressed Evaporated Crystals 50# bags water softener rust removal cube or pellets w/pallets	50# Bags	No forklift required	12,348	Bags	TBD	TBD
11641	Scioto Juvenile Correctional Facility	Ice Removal Rock Salt w/pallets	50# Bags	Forklift may be required	400	bags	\$4.14	Robinson Salt Supply

*20 ton minimum order required.

**Indicates award to Morton Salt, Inc.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
16441	Toledo Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	Tons	TBD	TBD
11865	Toledo Correctional Institution	Ice Removal Rock Salt w/pallets	80# Bags	No Forklift required	25	Bags	\$10.40	Dart Seasonal Products
9968	Trumbull Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1400	Bags	\$4.97	Robinson Salt Supply
*24893	Twin Valley Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	44	Tons	**\$71.26	**Morton Salt
24878	Twin Valley Behavioral Healthcare	Water Softener Salt - Compressed Evaporated Crystals - 50# bags water softener rust removal cube or pellets w/pallets	50# Bags	No forklift required	10	Bags	\$8.50	Robinson Salt Supply
24884	Twin Valley Behavioral Healthcare	Water Softener Salt – Dried Solar Salt w/pallets	50# Bags	No forklift required	392	Bags	\$5.50	Robinson Salt Supply
NA	University of Toledo	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1,000	Tons	\$66.00	Robinson Salt Supply
16445	Warren Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	540	Bags	\$3.95	Robinson Salt Supply
24877	Warren Correctional Institution	Water Softener Rock Salt w/pallets- Southern Rock	80# Bags	No forklift required	2700	Bags	\$4.25	Robinson Salt Supply
24906	Warrensville Developmental Center	Ice Removal Rock Salt	Bulk	PICK-UP (1 ton per pick-up)	1000	Tons	\$81.38	Robinson Salt Supply
24908	Wildlife D3 headquarters	Ice Removal Rock Salt	Bulk	Dump truck (200 ton min)	6	Tons	\$87.67	Robinson Salt Supply
NA	Wildlife D3 headquarters	Ice Removal Rock Salt	Bulk	Dump truck / With Piler (200 ton min)	6	Tons	\$87.67	Robinson Salt Supply
24873	Wildlife D3 headquarters	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No Forklift required	12	Bags	\$11.90	Dart Seasonal Products

*20 ton minimum order required.

**Indicates award to Morton Salt, Inc.

CONTRACTOR'S INDEX

CONTRACTOR, TERMS AND DELIVERY:



161312
Dart Seasonal Products, Inc.
2 Basile Ct.
Woodmere, NY 11598

BID CONTRACT NO.: RS900414-1 (06/30/16)

DELIVERY: 7 Days ARO
TERMS: Net 30

CONTRACTOR'S CONTACT: Barry Wachsler

Telephone: (516) 569-7669
Toll Free: (800) 207-1234
Fax: (516) 569-3270
E-mail: barry@dartsp.com

Preferred Method of Receiving Purchase Orders:

E-mail: barry@dartsp.com

*ITEM ID NO: 25174 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.

**186223

BID CONTRACT NO.: RS900414-6 (06/30/16)

Morton Salt, Inc.
123 N. Wacker Drive
Chicago, IL 60606-1743

DELIVERY: 7 Days ARO
TERMS: Net 30

REMIT PAYMENT TO:

186223
Morton Salt, Inc.
P. O. Box 93052
Chicago, IL 60673

CONTRACTOR'S CONTACT: Eugene Ruffin,

Telephone: (216) 481-9215
Fax: (440) 639-4205
Toll Free: (888) 800-8905
E-mail: bids@mortonsalt.com

ORDERS:

Telephone: (440) 639-4200

Preferred Method of Receiving Purchase Orders:

Fax: (440) 639-4205

ITEM NO: 4871 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.

*Indicates update to item description.

**Indicates the addition of Morton Salt, Inc. to the Contractor's Index.

CONTRACTOR'S INDEX (Cont'd.)



**174282
Net PAC International, LLC (MBE)
71 Glengary Court
Pickerington, OH 43147

BID CONTRACT NO.: RS900414-3 (06/30/16)

DELIVERY: 7 Days ARO
TERMS: Net 30

REMIT PAYMENT TO:

174282
Net Pac International, LLC
P. O. Box 32015
Columbus, OH 43232

CONTRACTOR'S CONTACT: Colette Williams

Telephone: (412) 607-3908
Fax: (614) 834-3229
E-mail: colette@netpacintl.com

Preferred Method of Receiving Purchase Orders:

E-mail: colette@netpacintl.com

*ITEM ID NO: 25175 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.

81157
North American Salt Co.
9900 W. 109, Ste. 100
Overland Park, KS 66210

BID CONTRACT NO.: RS900414-4 (06/30/16)

DELIVERY: 7 Days ARO
TERMS: Net 30

CONTRACTOR'S CONTACT: Monica Lloyd

Telephone: (913) 344-9360
Toll Free: (800) 323-1641
Fax: (913) 338-7945
E-mail: lloydm@compassminerals.com

Preferred Method of Receiving Purchase Orders:

Fax: (913) 338-7945

*ITEM ID NO: 25173 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.



49357
Robinson Salt Supply
1202 Pine Knoll Court
Miamisburg, OH 45342

BID CONTRACT NO.: RS900414-5 (06/30/16)

DELIVERY: 7 Days ARO
TERMS: Net 30

CONTRACTOR'S CONTACT: Todd Robinson

Telephone: (937) 866-7272
Toll Free: (800) 898-7258
Fax: (937) 866-3071
E-mail: todd@robinsonsaltsupply.com

Preferred Method of Receiving Purchase Orders:

Fax: (937) 866-3071

ITEM ID NO: 25169 For freight charges for participating agencies not listed on pages 11-19, but purchasing through this contract on page 20.

*Indicates update to item description.

**Net PAC International contact information was moved from page 26 to page 27.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
2	11/05/13	To award various bulk salt items to Morton Salt, Inc. and update freight item descriptions.
1	09/10/13	To update contact information and item numbers for freight charges.