

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE  
AMENDMENT NO. 11

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS.

FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: CONTRACT FOR SALT: TABLE, WATER SOFTENING, ICE REMOVAL AND CALCIUM CHLORIDE AS SPECIFIED HEREIN

Attached are pages 12, 14-16, 18-20 and 28 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to indicate a price increase effective on all orders issued on or after September 18, 2014 and; to modify the footnote of the minimum order requirement to be placed under the UOM of the referenced line item.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Alice Ewing  
alice.ewing@das.ohio.gov

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

49357  
Robinson Salt Supply  
1202 Pine Knoll Court  
Miamisburg, OH 45342  
todd@robinsonsaltsupply.com

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24914	Circleville Juvenile Correctional Facility	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	980	Bags	\$3.95	Robinson Salt Supply
24870	Circleville Juvenile Correctional Facility	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	No forklift required	588	Bags	\$4.26	Robinson Salt Supply
*NA	City of Marysville	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1400	Tons (20 ton minimum order required)	\$64.71	Morton Salt
*NA	Clark State Community College	Ice Removal Rock Salt	Bulk	Straight Dump truck / open tailgate	100	Tons (20 ton minimum order required)	\$77.89	Morton Salt
*NA	Cleveland State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	500	Tons (20 ton minimum order required)	\$60.85	Morton Salt
*16410	Columbus Development Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons (20 ton minimum order required)	\$70.36	Morton Salt
NA	Columbus State Community College	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	Tons	\$70.35	North American Salt
NA	Columbus State Community College	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	200	Bags	\$4.72	Robinson Salt Supply
16411	Correctional Reception Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$81.11	North American Salt
16412	Correctional Reception Center	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	480	Bags	\$6.41	Robinson Salt Supply
16480	Correctional Reception Center	Water Softener Salt – Dried Solar Salt	80# Bags	Forklift required	2880	Bags	**\$7.74	Robinson Salt Supply
24910	Cuyahoga Hills Juvenile Correctional	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$5.90	Dart Seasonal Products
24871	Deer Creek Wildlife Area	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	No forklift required	49	Bags	\$5.22	Robinson Salt Supply
*16417	Gallipolis Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons (20 ton minimum order required)	\$79.47	Morton Salt

\*To modify the footnote of the 20 ton minimum order requirement to be placed under the UOM of the referenced line item.

\*\*Indicates price increase effective for orders issued on or after September 18, 2014.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24876	Mansfield Correctional Institution	Water Softener Rock Salt w/pallets-Southern Rock	80# Bags	No forklift required	98	Bags	\$7.69	Robinson Salt Supply
*4882	Marion Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	150	Tons (20 ton minimum order required)	\$72.03	Morton Salt
*10027	Marion Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	175	Tons (20 ton minimum order required)	\$106.69	Morton Salt
*16424	Miami University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	700	Tons (20 ton minimum order required)	\$67.64	Morton Salt
16473	Miami University	Water Softener Salt – Dried Solar Salt w/pallets	50# bags	Forklift required	22,050	Bags	\$4.35	Dart Seasonal Products
24916	Montgomery Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	392	Bags	\$3.95	Robinson Salt Supply
24880	Montgomery Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	600	Bags	\$6.55	Robinson Salt Supply
*16426	Mt. Vernon Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons (20 ton minimum order required)	\$65.64	Morton Salt
16427	Noble Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$5.04	Robinson Salt Supply
9975	Noble Correctional Institution	Water Softener Salt – Dried Solar Salt w/pallets	80# bags	No forklift required	900	Bags	**\$7.79	Robinson Salt Supply
5243	North Central Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - pellets w/pallets	80# Bags	Forklift may be required	1,080	Bags	\$7.86	Dart Seasonal Products
*11597	Northcoast Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	300	Tons (20 ton minimum order required)	\$62.46	Morton Salt
16428	Northcoast Behavioral Healthcare	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	882	Bags	\$4.90	Dart Seasonal Products
8505	Northeast Pre-Release Center	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	784	Bags	\$5.90	Dart Seasonal Products

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PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
*4879	Northeast Ohio Medical University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	Tons (20 ton minimum order required)	\$61.49	Morton Salt
16429	Northwest Ohio Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$5.90	Dart Seasonal Products
24911	Northwest Ohio Psychiatric Hospital	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$5.90	Dart Seasonal Products
24887	ODNR - Deer Creek State Park	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	50	Tons	\$156.00	Robinson Salt Supply
*11870	Ohio Reformatory for Women	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	75	Tons (20 ton minimum order required)	\$75.71	Morton Salt
24882	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt	Bulk	Pneumatic	19	Tons	\$154.00	Robinson Salt Supply
24883	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt w/pallets	50# bags	No forklift required	750	Bags	**\$4.72	Robinson Salt Supply
*24892	Ohio State Penitentiary	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	2300	Tons (20 ton minimum order required)	\$47.80	Morton Salt
16431	Ohio State School for the Blind	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.14	Robinson Salt Supply
11640	Ohio State School for the Deaf	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.14	Robinson Salt Supply
NA	Ohio State University	Ice Removal Rock Salt w/pallets sodium/calcium blend	50# Bags	Forklift required	2800	Bags	\$6.20	Dart Seasonal Products
NA	Ohio State University	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	Forklift required	800	Bags	\$4.26	Robinson Salt Supply

\*To modify the footnote of the 20 ton minimum order requirement to be placed under the UOM of the referenced line item.

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PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
NA	Ohio University (Athens)	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	Forklift may be required	300	Bags	\$6.17	Robinson Salt Supply
*NA	Ohio University (Athens)	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	300	Tons (20 ton minimum order required)	\$112.02	Morton Salt
9966	Ohio Veteran's Home	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$78.90	Robinson Salt Supply
*4884	Pickaway Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	200	Tons (20 ton minimum order required)	\$69.82	Morton Salt
9902	Pickaway Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift required	2160	Bags	\$7.86	Dart Seasonal Products
*16471	Pickaway Correctional Institution	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Dump truck / slotted tailgate	200	Tons (20 ton minimum order required)	\$113.95	Morton Salt
*25571	Richland Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons (20 ton minimum order required)	\$67.14	Morton Salt
16436	Richland Correctional Institution	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	150	Bags	\$6.39	Robinson Salt Supply
24886	Richland Correctional Institution	Water Softener Salt – Dried Solar Salt w/pallets	80# bags	Forklift required	540	Bags	**\$7.79	Robinson Salt Supply
*24889	Ross Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons (20 ton minimum order required)	\$70.17	Morton Salt
*25573	Ross Correctional Institution	Water Softener Salt – Compressed Evaporated Crystals 50# bags water softener <b>rust removal</b> cube or pellets w/pallets	50# Bags	No forklift required	12,348	Bags (22 ton minimum order required)	\$4.63	Morton Salt

\*To modify the footnote of the 20 and 22 ton minimum order requirement to be placed under the UOM of the referenced line item.

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PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
*16441	Toledo Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	Tons (20 ton minimum order required)	\$59.05	Morton Salt
11865	Toledo Correctional Institution	Ice Removal Rock Salt w/pallets	80# Bags	No Forklift required	25	Bags	\$10.40	Dart Seasonal Products
9968	Trumbull Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1400	Bags	\$4.97	Robinson Salt Supply
*24893	Twin Valley Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	44	Tons (20 ton minimum order required)	\$71.26	Morton Salt
24878	Twin Valley Behavioral Healthcare	Water Softener Salt - Compressed Evaporated Crystals - 50# bags water softener rust removal cube or pellets w/pallets	50# Bags	No forklift required	10	Bags	\$8.50	Robinson Salt Supply
24884	Twin Valley Behavioral Healthcare	Water Softener Salt – Dried Solar Salt w/pallets	50# Bags	No forklift required	392	Bags	**\$5.80	Robinson Salt Supply
NA	University of Toledo	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1,000	Tons	\$66.00	Robinson Salt Supply
16445	Warren Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	540	Bags	\$3.95	Robinson Salt Supply
24877	Warren Correctional Institution	Water Softener Rock Salt w/pallets-Southern Rock	80# Bags	No forklift required	2700	Bags	\$4.25	Robinson Salt Supply
24906	Warrensville Developmental Center	Ice Removal Rock Salt	Bulk	PICK-UP (1 ton per pick-up)	1000	Tons	\$81.38	Robinson Salt Supply
24908	Wildlife D3 headquarters	Ice Removal Rock Salt	Bulk	Dump truck (200 ton min)	6	Tons	\$87.67	Robinson Salt Supply
NA	Wildlife D3 headquarters	Ice Removal Rock Salt	Bulk	Dump truck / With Piler (200 ton min)	6	Tons	\$87.67	Robinson Salt Supply
24873	Wildlife D3 headquarters	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	No Forklift required	12	Bags	\$11.90	Dart Seasonal Products

\*To modify the footnote of the 20 ton minimum order requirement to be placed under the UOM of the referenced line item.

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PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
NA	Wright State University	Water Softener Salt – Dried Solar Salt w/pallets	50# Bags	No Forklift required	1,029	Bags	**\$4.72	Robinson Salt Supply
NA	Wright State University	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	pneumatic	300	Tons	\$152.00	Robinson Salt Supply
16446	Youngstown Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	245	Bags	\$5.90	Dart Seasonal Products
24881	Youngstown Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	343	Bags	\$6.75	Dart Seasonal Products
*NA	Youngstown State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	400	Tons (20 ton minimum order required)	\$61.09	Morton Salt
NA	Youngstown State University	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	1764	Bags	\$4.50	Dart Seasonal Products

\*To modify the footnote of the 20 ton minimum order requirement to be placed under the UOM of the referenced line item.

\*\*Indicates price increase effective for orders issued on or after September 18, 2014.

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**PRICE SCHEDULES (Cont'd.)**

This section is for Salt to be purchased by participating agencies not listed on pages eleven (11) through nineteen (19). Minimum shipment for these participating agencies will be one (1) pallet or one (1) ton. On all orders over (1) pallet or one (1) ton, shipping will be F.O.B. destination prepaid and freight added to invoice.

**BAGGED SALT (50 Lb. Bag)**

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER 50 LB. BAG	CONTRACTOR
5158	Water Softening Salt Southern Rock	0	\$4.11	Robinson Salt Supply
16466	Water Softening Salt Vacuum Evaporated Crystals	49	\$5.28	Robinson Salt Supply
5239	Water Softening Salt Compressed Evaporated (tablets or pellets)	294	\$4.86	Robinson Salt Supply
*10028	Water Softening Salt Dried Solar Salt	49	\$4.53	Robinson Salt Supply
4959	Ice Removal Rock Salt	2450	\$3.86	Robinson Salt Supply

**BAGGED SALT (80 Lb. Bag)**

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER 80 LB. BAG	CONTRACTOR
5242	Water Softening Salt Southern Rock	0	\$6.62	Robinson Salt Supply
5151	Water Softening Salt Vacuum Evaporated Crystals	0	\$8.24	Robinson Salt Supply
9904	Water Softening Salt Compressed Evaporated (tablets or pellets)	0	\$7.73	Robinson Salt Supply
*9906	Water Softening Salt Dried Solar Salt	75	\$6.94	Robinson Salt Supply
9716	Ice Removal Rock Salt	0	\$6.16	Robinson Salt Supply

**BULK SALT**

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER TON	CONTRACTOR
10029	Water Softening Salt Southern Rock	485	\$88.00	Robinson Salt Supply
9898	Water Softening Salt Vacuum Evaporated Crystal	0	\$99.00	Robinson Salt Supply
10024	Water Softening Salt Dried Solar Salt	0	\$120.00	Robinson Salt Supply
4960	Ice Removal Rock Salt	75	\$75.00	Robinson Salt Supply

**RUST REMOVAL ADDITIVE**

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER POUND	CONTRACTOR
	Rust Removable Additive Water Softening Salt Compressed Evaporated	0	\$.02	Robinson Salt Supply

Up charge to be added to the base price for the rust removal additive

\*Indicates price increase effective for orders issued on or after September 18, 2014.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
11	09/18/14	To indicate a price increase effective on all orders issued on or after September 18, 2014 and; to modify the footnote of the minimum order requirement to be placed under the UOM of the referenced line item.
10	08/07/14	To correct this subject contract to reflect the Procurement Program as a Partial Minority Enterprise Award in accordance with ORC CH. 125.081.
9	07/07/14	To remove Scioto Juvenile Correctional Facility from this contract due to closure of the facility.
8	04/11/14	To award and re-award various bulk salt items to Morton Salt, Inc.; and, to remove Wright State University from page 19 of this contract for the procurement of Ice Removal Rock Salt only.
7	03/07/14	To award various bulk salt items to Morton Salt, Inc.; to update agency off-loading requirements; to update agency ship-to location; to update facility name; and, to update contractor information.
6	01/10/14	To update Ice Melter item numbers; and, to correct pricing.
5	12/12/13	To award various bulk salt items.
4	11/27/13	To award various bulk salt items; to update Ice Melter item number; and to update analyst information.
3	11/06/13	To award the Kent State University's Bulk Ice Removal Rock Salt items.
2	11/05/13	To award various bulk salt items to Morton Salt, Inc. and update freight item descriptions.
1	09/10/13	To update contact information and item numbers for freight charges.