

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE
AMENDMENT NO. 7

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS.

FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: CONTRACT FOR SALT: TABLE, WATER SOFTENING, ICE REMOVAL AND CALCIUM CHLORIDE AS SPECIFIED HEREIN

Attached are pages 11-13, 15-16, 24, and 26-28 to this Contract. Remove these pages from the existing Contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to award various bulk salt items to Morton Salt, Inc.; to update agency off-loading requirements; to update agency ship-to location; to update facility name; and, to update contractor information.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Alice Ewing
alice.ewing@das.ohio.gov

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

186223
Morton Salt, Inc.
123 N. Wacker Drive
Chicago, IL 60606-1743
bids@mortonsalt.com
aturner@mortonsalt.com
srichmond@mortonsalt.com

81157
North American Salt Co.
9900 W. 109, Ste. 100
Overland Park, KS 66210
dyerd@compassminerals.com

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24894	Allen / Oakwood Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$59.89	North American Salt
4579	Allen / Oakwood Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	98	Bags	\$4.97	Robinson Salt Supply
11636	Appalachian Behavioral Healthcare	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$4.97	Robinson Salt Supply
24869	Appalachian Behavioral Healthcare	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	147	Bags	\$5.22	Robinson Salt Supply
NA	Beaver Creek, Jefferson Lake, Guilford Lake	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	98	Bags	\$5.90	Dart Seasonal Products
*24895	Belmont Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$71.92	Morton Salt
24919	Belmont Correctional Institution	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	Forklift required	60	Bags	\$7.75	Dart Seasonal Products
*16404	Cambridge Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$70.89	Morton Salt
16405	Cambridge Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	no Forklift required	588	Bags	\$3.95	Robinson Salt Supply
9901	Cambridge Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	1176	Bags	\$5.88	Robinson Salt Supply
*11868	Chillicothe Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	Tons	\$74.17	Morton Salt
*5241	Chillicothe Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	**Pneumatic	600	Tons	**\$103.07	Morton Salt
16479	Chillicothe Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - pellets w/pallets	50# bags	Forklift may be required	4,800	Bags	\$5.80	Robinson Salt Supply

*20 ton minimum order required.

**Indicates update to off-loading requirements.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24914	Circleville Juvenile Correctional Facility	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	980	Bags	\$3.95	Robinson Salt Supply
24870	Circleville Juvenile Correctional Facility	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	588	Bags	\$4.26	Robinson Salt Supply
NA	*City of Marysville	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1400	Tons	**\$64.71	**Morton Salt
NA	*Clark State Community College	Ice Removal Rock Salt	Bulk	Straight Dump truck / open tailgate	100	Tons	\$77.89	Morton Salt
NA	*Cleveland State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	500	Tons	\$60.85	Morton Salt
16410	Columbus Development Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	TBD	TBD
NA	Columbus State Community College	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	Tons	\$70.35	North American Salt
NA	Columbus State Community College	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	200	Bags	\$4.72	Robinson Salt Supply
16411	Correctional Reception Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$81.11	North American Salt
16412	Correctional Reception Center	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	480	Bags	\$6.41	Robinson Salt Supply
16480	Correctional Reception Center	Water Softener Salt – Dried Solar Salt	80# Bags	Forklift required	2880	Bags	\$7.34	Robinson Salt Supply
24910	Cuyahoga Hills Juvenile Correctional	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$5.90	Dart Seasonal Products
24871	Deer Creek Wildlife Area	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	49	Bags	\$5.22	Robinson Salt Supply
16417	Gallipolis Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	TBD	TBD

*20 ton minimum order required.

**Indicates award to Morton Salt, Inc.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
16418	Gallipolis Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.36	Robinson Salt Supply
16477	Gallipolis Developmental Center	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	88	Tons	\$120.00	Robinson Salt Supply
*10942	Heartland Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	Tons	\$63.85	Morton Salt
24920	Heartland Behavioral Healthcare	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	Forklift required	750	Bags	\$6.25	Dart Seasonal Products
9903	Hocking Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift may be required	260	Bags	\$9.05	Robinson Salt Supply
NA	*Kent State University - Kent	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1200	Tons	\$55.49	Morton Salt
NA	*Kent State University - Stark	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	175	Tons	\$62.85	Morton Salt
24874	Lebanon Correctional Institution	Water Softener Rock Salt w/pallets-Southern Rock	80# Bags	Forklift required	1080	Bags	\$7.69	Robinson Salt Supply
*4964	Lebanon Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	**Dump truck/slotted tailgate	800	Tons	**94.30	Morton Salt
*16514	London Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck (200 ton min)	200	Tons	\$75.07	Morton Salt
*25567	London Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck With Piler (200 ton min)	200	Tons	\$78.07	Morton Salt
4881	Lorain Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	441	Bags	\$5.90	Dart Seasonal Products
*9970	Madison Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	120	Tons	\$79.39	Morton Salt
*24907	Mansfield Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck (200 ton min)	400	Tons	\$60.37	Morton Salt
*25572	Mansfield Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / With Piler (200 ton min)	400	Tons	\$63.37	Morton Salt
16423	Mansfield Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	588	Bags	\$4.13	Robinson Salt Supply

*20 ton minimum order required.

**Indicates update to off-loading requirements.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
*4879	***Northeast Ohio Medical University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	Tons	**\$61.49	**Morton Salt
16429	Northwest Ohio Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$5.90	Dart Seasonal Products
24911	Northwest Ohio Psychiatric Hospital	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$5.90	Dart Seasonal Products
24887	ODNR - Deer Creek State Park	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	50	Tons	\$156.00	Robinson Salt Supply
*11870	Ohio Reformatory for Women	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	75	Tons	\$75.71	Morton Salt
24882	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt	Bulk	Pneumatic	19	Tons	\$154.00	Robinson Salt Supply
24883	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt w/pallets	50# bags	No forklift required	750	Bags	\$4.42	Robinson Salt Supply
*24892	Ohio State Penitentiary	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	2300	Tons	47.80	Morton Salt
16431	Ohio State School for the Blind	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.14	Robinson Salt Supply
11640	Ohio State School for the Deaf	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.14	Robinson Salt Supply
NA	Ohio State University	Ice Removal Rock Salt w/pallets sodium/calcium blend	50# Bags	Forklift required	2800	Bags	\$6.20	Dart Seasonal Products
NA	Ohio State University	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	Forklift required	800	Bags	\$4.26	Robinson Salt Supply

*20 ton minimum order required.
 **Indicates award to Morton Salt, Inc.
 ***Indicates update to facility name.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
NA	Ohio University (Athens)	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	Forklift may be required	300	Bags	\$6.17	Robinson Salt Supply
NA	Ohio University (Athens)	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	300	Tons	TBD	TBD
9966	Ohio Veteran's Home	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$78.90	Robinson Salt Supply
*4884	Pickaway Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	200	Tons	**\$69.82	**Morton Salt
9902	Pickaway Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift required	2160	Bags	\$7.86	Dart Seasonal Products
*16471	Pickaway Correctional Institution	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Dump truck / slotted tailgate	200	Tons	**\$113.95	**Morton Salt
*25571	Richland Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$67.14	Morton Salt
16436	Richland Correctional Institution	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	150	Bags	\$6.39	Robinson Salt Supply
24886	Richland Correctional Institution	Water Softener Salt – Dried Solar Salt w/pallets	80# bags	Forklift required	540	Bags	\$7.39	Robinson Salt Supply
*24889	Ross Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$70.17	Morton Salt
***25573	Ross Correctional Institution	Water Softener Salt – Compressed Evaporated Crystals 50# bags water softener rust removal cube or pellets w/pallets	50# Bags	No forklift required	12,348	Bags	\$4.63	Morton Salt
11641	Scioto Juvenile Correctional Facility	Ice Removal Rock Salt w/pallets	50# Bags	Forklift may be required	400	Bags	\$4.14	Robinson Salt Supply

*20 ton minimum order required.
 **Indicates award to Morton Salt, Inc.
 ***22 ton minimum order required.

APPENDIX OF SHIP TO LOCATIONS

Facility	Street	City	State	Zip Code
Allen / Oakwood Correctional Institution	2338 N. West Street	Lima	OH	45805
Appalachian Behavioral Healthcare	100 Hospital Dr	Athens	OH	45701
Beaver Creek, Jefferson Lake, Guilford Lake	6835 E. Lake Rd	Lisbon	OH	44432
Belmont Correctional Institution	68518 Bannock Rd	St. Clairsville	OH	43950
Cambridge Developmental Center	66737 Old Twenty-One Rd	Cambridge	OH	43725
Chillicothe Correctional Institution	15802 Ohio 104	Chillicothe	OH	45601
Circleville Juvenile Correctional Facility	640 Island Rd	Circleville	OH	43113
City of Marysville	125 East 6th Street	Marysville	OH	43040
Clark State Community College	570 E. Leffel Lane	Springfield	OH	45501
Cleveland State University	2121 Euclid Avenue	Cleveland	OH	44115
COLUMBUS DEVELOPMENTAL CENTER	1601 W. BROAD	Columbus	OH	43222
Columbus State Community College	550 East Spring Street	Columbus	OH	43215
Correctional Reception Center	11271 State Route 762	Orient	OH	43146
Cuyahoga Hills Juvenile Correctional	4321 Green Rd	Highland Hills	OH	44128
Deer Creek Wildlife Area	12552 Post Rd	Mt. Sterling	OH	43143
Franklin Medical Center	1990 & 1800 Harmon Ave	Columbus	OH	43223
Gallipolis Developmental Center	2500 Ohio Avenue	Gallipolis	OH	45631
Grafton Correctional Institution	2500 S Avon Belden	Grafton	OH	44044
Heartland Behavioral Healthcare	3000 Erie Street South	Massillon	OH	44646
Hocking Correctional Institution	16759 Snake Hollow Rd	Nelsonville	OH	45764
Hocking Hills State Park	19852 ST RT 664 S	Logan	OH	43138
Kent State University-Ashtabula	3300 Lake Road West	Ashtabula	OH	44004
Kent State University - Kent	1781 Summit Street	Kent	OH	44242
Kent State University - Stark	6000 Frank Avenue	North Canton	OH	44720
Lebanon Correctional Institution	3791 State Route 63	Lebanon	OH	45036
London Correctional Institution	1580 St Rt 56	London	OH	43140
Lorain Correctional Institution	2075 S Avon-Belden Rd	Grafton	OH	44044
Madison Correctional Institution	1851 State Route 56 SW	London	OH	43140
Mansfield Correctional Institution	1150 N Main	Mansfield	OH	44901
Marion Correctional Institution	940 Marion Williamsport Rd	Marion	OH	43302
Miami University	351 E. Spring St.	Oxford	OH	45056
Montgomery Developmental Center	7650 Timbercrest Drive	Huber Heights	OH	45424
Mt. Vernon Developmental Center	1250 Vernonview Drive	Mount Vernon	OH	43050
Noble Correctional Institution	15708 McConnelsville Rd	Caldwell	OH	43724
North Central Correctional Institution	670 Marion Williamsport Rd E	Marion	OH	43302
Northcoast Behavioral Healthcare	1756 Sagamore Road	Northfield	OH	44067
Northeast Pre-Release Center	2675 East 30 th Street	Cleveland	OH	44115
**Northeast Ohio Medical University	*4209 St. Rt. 44	Rootstown	OH	44272
Northwest Ohio Developmental Center	1130 S Detroit Ave	Toledo	OH	43614
Northwest Ohio Psychiatric Hospital	930 S. Detroit Ave.	Toledo	OH	43614-2701
ODNR Deer Creek State Park	20635 ST PK RD.	Mt Sterling	OH	43143
ODNR Wildlife / OLWRS	*1201 US Route 23 North	Delaware	OH	43015
Ohio Reformatory for Women	1479 Collins ave	Marysville	OH	43040
Ohio School for the Blind	5220 N. HIGH ST	Columbus	OH	43214

*Indicates update to facility address.

**Indicates update to facility name.

CONTRACTOR'S INDEX

CONTRACTOR, TERMS AND DELIVERY:



161312
Dart Seasonal Products, Inc.
2 Basile Ct.
Woodmere, NY 11598

BID CONTRACT NO.: RS900414-1 (06/30/16)

DELIVERY: 7 Days ARO
TERMS: Net 30

CONTRACTOR'S CONTACT: Barry Wachslar

Telephone: (516) 569-7669
Toll Free: (800) 207-1234
Fax: (516) 569-3270
E-mail: barry@dartsp.com

Preferred Method of Receiving Purchase Orders:

E-mail: barry@dartsp.com

ITEM ID NO: 25174 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.

186223
Morton Salt, Inc.
123 N. Wacker Drive
Chicago, IL 60606-1743

BID CONTRACT NO.: RS900414-6 (06/30/16)

DELIVERY: 7 Days ARO
TERMS: Net 30

REMIT PAYMENT TO:

186223
Morton Salt, Inc.
P. O. Box 93052
Chicago, IL 60673

*FOR ROAD DEICING SALT -
CONTRACTOR'S CONTACT: Eugene Ruffin

Telephone: (216) 481-9215
Fax: (440) 639-4205
Toll Free: (888) 800-8905
E-mail: bids@mortonsalt.com

*ORDERS: Kaye C. Harris

*Telephone: (312-807-2757)

Preferred Method of Receiving Purchase Orders:

*Fax: (312-807-2669)
*Email: bids@mortonsalt.com

*FOR WATER SOFTENER SALT -
CONTRACTOR'S CONTACT: Allison Turner

Telephone: (513) 829-0207
Fax: (513) 829-0207
E-mail: aturner@mortonsalt.com

*ORDERS: Sheila Richmond

Telephone: (630) 861-2693
Toll Free: (855) 292-0916
Email: srichmond@mortonsalt.com

*Preferred Method of Receiving Purchase Orders:

Email: srichmond@mortonsalt.com

ITEM NO: 4871 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.

*Indicates updated contractor information.

CONTRACTOR'S INDEX (Cont'd.)



174282
Net PAC International, LLC (MBE)
71 Glengary Court
Pickerington, OH 43147

BID CONTRACT NO.: RS900414-3(06/30/16)

DELIVERY: 7 Days ARO
TERMS: Net 30

REMIT PAYMENT TO:

174282
Net Pac International, LLC
P. O. Box 32015
Columbus, OH 43232

CONTRACTOR'S CONTACT: Colette Williams

Telephone: (412) 607-3908
Fax: (614) 834-3229
E-mail: colette@netpacintl.com

Preferred Method of Receiving Purchase Orders:

E-mail: colette@netpacintl.com

ITEM ID NO: 25175 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.

81157
North American Salt Co.
9900 W. 109, Ste. 100
Overland Park, KS 66210

BID CONTRACT NO.: RS900414-4 (06/30/16)

DELIVERY: 7 Days ARO
TERMS: Net 30

*CONTRACTOR'S CONTACT: Doug Dyer

*Telephone: (913) 344-9346
Toll Free: (800) 323-1641
*Fax: (913) 344-7945
*E-mail: dyerd@compassminerals.com
*Fax: (913) 344-7945

Preferred Method of Receiving Purchase Orders:

ITEM ID NO: 25173 for freight charges between one (1) pallet, one (1) ton and two (2) pallets, two (2) tons.



49357
Robinson Salt Supply
1202 Pine Knoll Court
Miamisburg, OH 45342

BID CONTRACT NO.: RS900414-5 (06/30/16)

DELIVERY: 7 Days ARO
TERMS: Net 30

CONTRACTOR'S CONTACT: Todd Robinson

Telephone: (937) 866-7272
Toll Free: (800) 898-7258
Fax: (937) 866-3071
E-mail: todd@robinsonsaltsupply.com

Preferred Method of Receiving Purchase Orders:

Fax: (937) 866-3071

ITEM ID NO: 25169 For freight charges for participating agencies not listed on pages 11-19, but purchasing through this contract on page 20.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
7	03/07/14	To award various bulk salt items to Morton Salt, Inc.; to update agency off-loading requirements; to update agency ship-to location; to update facility name; and, to update contractor information.
6	01/10/14	To update Ice Melter item numbers; and, to correct pricing.
5	12/12/13	To award various bulk salt items.
4	11/27/13	To award various bulk salt items; to update Ice Melter item number; and to update analyst information.
3	11/06/13	To award the Kent State University's Bulk Ice Removal Rock Salt items.
2	11/05/13	To award various bulk salt items to Morton Salt, Inc. and update freight item descriptions.
1	09/10/13	To update contact information and item numbers for freight charges.