

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE
AMENDMENT NO. 7

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS.

FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: TERM CONTRACT - SALT: TABLE, WATER SOFTENING, ICE REMOVAL AND CALCIUM CHLORIDE AS SPECIFIED HEREIN

Attached are pages 13, 16, 17, 20, 21, and 27 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to notify of the price adjustment effective for purchase orders issued on or after October 16, 2011.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

David Colopy
david.colopy@das.state.oh.us

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

49357
Robinson Salt Supply, Inc.
1202 Pine Knoll Court
Miamisburg, OH 45342
todd@robinsonsaltsupply.com

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
16478	Central State University	8	Water Softener – Tablets or Pellets	50# Bags	Flatbed w/pallets	\$ 6.02	Robinson Salt
5241	Chillicothe Correctional Institution	9	Water Softener Southern Rock	Bulk	Dump Truck – Open Tailgate	\$ 106.50	Robinson Salt
11868	Chillicothe Correctional Institution	9	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 74.44	Morton Salt
16479	Chillicothe Correctional Institution	9	Water Softener Pellets	50# Bags	Truck w/pallets	\$ 6.02	Robinson Salt
11857	Circleville Juvenile Correctional Facility	6	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	\$ 6.02	Robinson Salt
9973	Clark State Community College	7	Ice Removal-Rock	Bulk	Straight Dump Truck Open Tailgate	\$ 78.84	Morton Salt
* 16408	Clark State Community College	7	Ice Removal-Rock	50# Bags	Flatbed w/pallets	\$ 4.18	Robinson Salt
4890	Cleveland State University	12	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 61.26	Morton Salt
16409	Cleveland State University	12	Ice Removal-Rock	50# Bags	Flatbed w/pallets	\$ 8.36	National Salt
16410	Columbus Developmental Center	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 71.26	Morton Salt
11869	Columbus State Community College	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 76.26	Morton Salt
** 16480	Corrections Reception Center	6	Water Softener Solar Salt	80# Bags	Flatbed Truck w/pallets	\$ 6.99	Robinson Salt
16411	Corrections Reception Center	6	Ice Removal - Bulk	Bulk	Dump Truck – Open Tailgate	\$ 96.33	Robinson Salt
* 16412	Corrections Reception Center	6	Ice Removal - Rock	80# Bags	Flatbed Truck w/pallets	\$ 6.51	Robinson Salt
9999	Cuyahoga Community College	12	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 61.51	Morton Salt
4891	Cuyahoga Community College	12	Ice Removal-Rock	80# Bags	Flatbed Truck w/pallets	\$ 10.94	National Salt

* Indicates a price adjustment for orders issued on or after August 15, 2011.

** Indicates a price adjustment for orders issued on or after October 16, 2011.

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
* 4877	Mansfield Correctional Institution	3	Ice Removal-Rock	80# Bags	Flatbed Truck w/pallets	\$ 6.35	Robinson Salt
* 16423	Mansfield Correctional Institution	3	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 4.17	Robinson Salt
10027	Marion Correctional Institution	6	Water Softener Southern Rock	Bulk	Dump Truck – Slotted Tailgate	\$ 112.90	Robinson Salt
4882	Marion Correctional Institution	6	Ice Removal – Rock	Bulk	Dump Truck – Open Tailgate	\$ 73.00	Morton Salt
* 11860	Marion Juvenile Correctional Facility	6	Ice Removal – Rock	50# Bags	Flatbed truck w/pallets	\$ 4.17	Robinson Salt
	Maumee Bay State Park	2	Ice Removal-Rock	50# Bags	Flatbed w/pallets	No Award	
16424	Miami University	8	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 68.58	Morton Salt
** 16473	Miami University	8	Water Softener Solar Salt	50# Bags	Closed truck w/pallets	\$ 4.22	Robinson Salt
* 11638	Mohican Juvenile Correctional Facility	3	Ice Removal-Rock	50# Bags	Flatbed w/pallets	\$ 4.20	Robinson Salt
* 16425	Montgomery Developmental Center	7	Ice Removal-Rock	80# Bags	Flatbed truck w/pallets	\$ 6.47	Robinson Salt
16474	Montgomery Developmental Center	7	Water Softener Granulated	80# Bags	Flatbed truck w/pallets	\$ 8.21	Robinson Salt
16426	Mt. Vernon Developmental Center	5	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 66.27	Morton Salt
** 9975	Noble Correctional	10	Water Softener Dried Solar Salt	80# Bags	Flatbed truck w/pallets	\$ 7.00	Robinson Salt
16427	Noble Correctional	10	Ice Removal-Rock	50# Bags	Closed truck w/pallets	\$ 7.99	National Salt
5243	North Central Correctional Institution	6	Water Softener Pellets Only	80# Bags	Truck w/pallets	\$ 9.11	Robinson Salt
* 9971	North Central Correctional Institution	6	Ice Removal-Rock	50# Bags	Truck w/pallets/flatbed	\$ 4.17	Robinson Salt
9715	North Coast Behavioral Cleveland	12	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 8.36	National Salt

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ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
11597	North Coast Behavioral Northfield Campus	4	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 62.76	Morton Salt
16428	North Coast Behavioral Northfield Campus	4	Ice Removal-Rock	50# Bags	Truck w/pallets/flatbed	\$ 8.36	National Salt
16472	North Coast Behavioral Northfield Campus	4	Water Softener Tablets or Pellets	50# Bags	Truck w/pallets	\$ 7.04	National Salt
11508	North Coast Behavioral Toledo	2	Ice Removal-Rock	80# Bags	Truck w/pallets/ flatbed	\$ 8.84	National Salt
8505	N.E. Pre-Release Center	12	Ice Removal-Rock	50# Bags	Closed truck w/pallets	\$ 8.36	National Salt
4879	Northeastern Ohio College Of Medicine	4	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 62.00	Morton Salt
16429	Northwest Ohio Developmental Center	2	Ice Removal-Rock	50# Bags	Flatbed truck w/pallets	\$ 8.36	National Salt
8506	Oakwood Correctional Inst.	1	Ice Removal-Rock	80# Bags	Closed truck w/pallets	\$ 6.48	Robinson Salt
** 11639	Oakwood Correctional Inst.	1	Water Softener Dried Solar Salt	80# Bags	Flatbed truck w/pallets	\$ 7.00	Robinson Salt
11861	Ohio Dept. of Agriculture	5	Ice Removal-Rock	50# Bags	Flatbed truck w/pallets	\$ 4.17	Robinson Salt
11862	Ohio Dept. of Agriculture	5	Water Softener Tablets or Pellets	40# Bags	Truck w/pallets	\$ 4.80	Robinson Salt
* 16430	Ohio Dept. of Public Safety	6	Ice Removal - Rock	50# Bags	Flatbed truck w/pallets	\$ ---	NO AWARD
11863	(Marysville) Ohio Reformatory for Women	6	Water Softener Tablets or Pellets	80# Bags	Truck w/pallets	\$ 8.51	Robinson Salt
11870	(Marysville) Ohio Reformatory for Women	6	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 76.69	Morton Salt
16431	Ohio State School For Blind	6	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 4.18	Robinson Salt
11640	Ohio State School For Deaf	6	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 4.18	Robinson Salt

* Indicates the item is no longer available.

** Indicates a price adjustment for orders issued on or after October 16, 2011.

ITEM ID NO.:	FACILITY	BID DIST.	DESCRIPTION	REQUIRED PACKING	OFF-LOADING REQUIREMENTS	PRICE PER TON/BAG	CONTRACTOR
16441	Toledo Correctional Institution	2	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 66.92	Morton Salt
11874	The University of Cincinnati	8	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 4.00	Robinson Salt
16442	The University of Cincinnati	8	Ice Removal-Rock	50# Bags	Closed Truck w/pallets	\$ 4.00	Robinson Salt
* 8726	The University of Cincinnati	8	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ ---	NO AWARD
* 16443	The University of Cincinnati	8	Ice Removal-Rock	Bulk	Dump Truck – Slotted Tailgate	\$ ---	NO AWARD
16444	The University of Cincinnati	8	Ice Removal-Rock	80# Bags	Flatbed truck w/pallets	\$ 6.47	Robinson Salt
9974	The University of Cincinnati	8	Water Softener Southern Rock	Bulk	Pneumatic	\$ 108.82	Robinson Salt
16467	The University of Cincinnati	8	Water Softener Tablets or Pellets	50# Bags	Flatbed truck w/pallets	\$ 5.42	Robinson Salt
11871	The University of Toledo	2	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 66.92	Morton Salt
9968	Trumbull Correctional Institution	4	Ice Removal-Rock	50# Bags	Truck w/pallets	\$ 4.42	Robinson Salt
** 5160	Warren Correctional Institution	8	Water Softener Dried Solar Salt	80# Bags	Truck w/pallets	\$ 6.97	Robinson Salt
16445	Warren Correctional Institution	8	Ice Removal-Rock	50# Bags	Flatbed truck w/pallets	\$ 4.18	Robinson Salt
4655	Wright State University	7	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 85.24	Morton Salt
11867	Wright State University	7	Water Softener Dried Solar Salt	Bulk	Offload via pneumatic	\$ 166.00	Robinson Salt
16446	Youngstown Developmental Center	4	Ice Removal-Rock	50# Bags	Flatbed Truck w/pallets	\$ 8.20	National Salt
4880	Youngstown State University	4	Ice Removal-Rock	80# Bags	Flatbed Truck w/pallets	\$ 10.94	National Salt
11872	Youngstown State University	4	Ice Removal-Rock	Bulk	Dump Truck – Open Tailgate	\$ 63.26	Morton Salt

* Indicates the item is no longer available.

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This section is for Salt to be purchased by participating agencies not listed on pages twelve (12) through twenty (20). Minimum shipment for these participating agencies will be one (1) pallet or one (1) ton. On all orders over (1) pallet or one (1) ton, shipping will be F.O.B. destination prepaid and freight added to invoice.

BAGGED SALT (50 Lb. Bag)

ITEM NO.	CLASSIFICATION	CONTRACTOR'S PRODUCT DESCRIPTION	ITEM NO. FOR FREIGHT	PRICE PER 50 LB. BAG	CONTRACTOR
9721	Water Softening Salt Northern Rock	Cargill/Diamond Crystal Rock Salt Crystals	4759	\$ 4.44	National Salt
** 5158	Water Softening Salt Southern Rock	Cargill/Diamond Crystal Rock Salt	5067	\$ 4.13	Robinson Salt
16466	Water Softening Salt Vacuum Evaporated Crystals	NA Industrial Purity Evaporated Salt with/without YPS	5067	5.06	Robinson Salt
5239	Water Softening Salt Compressed Evaporated (tablets or pellets)	Cargill/Diamond Crystal Pellets w/Softener Care Additive	5067	\$ 5.08	Robinson Salt
*** 10028	Water Softening Salt Dried Solar Salt	United Tru-Soft Washed Solar Crystals	5067	\$ 4.00	Robinson Salt
** 4959	Ice Removal Rock Salt	Cargill/Diamond Winter Melt Ice Melter	5067	\$ 3.88	Robinson Salt

BAGGED SALT (80 Lb. Bag)

ITEM NO.	CLASSIFICATION	CONTRACTOR'S PRODUCT DESCRIPTION	ITEM NO. FOR FREIGHT	PRICE PER 80 LB. BAG	CONTRACTOR
10026	Water Softening Salt Northern Rock	Cargill/Diamond Crystal Rock Salt Crystals	4759	\$ 6.62	National Salt
** 5242	Water Softening Salt Southern Rock	Cargill/Diamond Crystal Rock Salt	5067	\$ 6.64	Robinson Salt
5151	Water Softening Salt Vacuum Evaporated Crystals	NA Industrial Purity Evaporated Salt with/without YPS	5067	\$ 7.89	Robinson Salt
9904	Water Softening Salt Compressed Evaporated (tablets or pellets)	Cargill/Diamond Crystal Pellets w/Softener Care Additive	5067	\$ 8.21	Robinson Salt
*** 9906	Water Softening Salt Dried Solar Salt	United Tru-Soft Washed Solar Crystals	5067	\$ 6.16	Robinson Salt
** 9716	Ice Removal Rock Salt	Cargill/Diamond Winter Melt Ice Melter	5067	\$ 6.19	Robinson Salt

BULK SALT

ITEM NO.	CLASSIFICATION	CONTRACTOR'S PRODUCT DESCRIPTION	ITEM NO. FOR FREIGHT	PRICE PER TON	CONTRACTOR
5240	Water Softening Salt Northern Rock	Cargill/Diamond Crystal Rock Salt Crystals	4759	\$ 117.30	National Salt
10029	Water Softening Salt Southern Rock	Cargill/Diamond Crystal Rock Salt	5067	\$ 89.00	Robinson Salt
9898	Water Softening Salt Vacuum Evaporated Crystal	NA Industrial Purity Evaporated Salt with/without YPS	5067	\$ 100.50	Robinson Salt
	Water Softening Salt Compressed Evaporated Tablets or Pellets			No Award	
10024	Water Softening Salt Dried Solar Salt	Cargill Bulk KD Coarse Solar Salt	5067	\$ 135.00	Robinson Salt
4960	Ice Removal Rock Salt	Cargill/Diamond Winter Melt Ice Melter	5067	\$ 78.43	Robinson Salt

* Up Charge of \$.01/lb. is to be added to the base price for Rust Removal Additive. ITEM ID No.: 5157
 ** Indicates a price adjustment for orders issued on or after August 15, 2011.
 *** Indicates a price adjustment for orders issued on or after October 16, 2011.

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
7	10/16/11	This amendment is issued to notify of the price adjustment for purchase orders issued on or after October 16, 2011.
6	8/23/11	This amendment is issued to notify of the removal of Key Industries, L.L.C. from the contract award of items; 16430, 8726, and 16443. For the facilities assigned to these items, refer to pages 21 and 24 for ordering options. Amendment also notifies of the change in contract analyst.
5	08/15/11	This contract amendment is issued to notify of a price increase effective for orders issued on or after August 15 and 24, 2011. Amendment is also issued to notify that 80# bags are no longer available.
4	04/20/11	This contract amendment is issued to notify of a price increase effective for orders issued on or after April 20, 2011.
3	11/15/10	This amendment is issued to indicate the removal of the Ohio State Penitentiary from Page 17 of this Contract, effective 12/15/10. The Ohio State Penitentiary may utilize services from Page 21, effective 12/15/10.
2	11/01/10	This amendment is issued to indicate an update to Morton Salt, Inc.'s name, OAKS vendor number and OAKS contract number.
1	11/02/09	This contract amendment is issued to cancel item # 2900, Iodized Table and Cooking Salt from the contract.