

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE  
AMENDMENT NO. 4

TO: OHIO LOTTERY COMMISSION

FROM: HUGH QUILL, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: TERM CONTRACT - PRODUCTION OF REGULARLY SCHEDULED GAME SHOW(S) TO INCLUDE CLIENT MANAGEMENT AND PRODUCTION MANAGEMENT SERVICES FOR THE OHIO LOTTERY COMMISSION

Attached are pages 1, 2 and 3 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to reduce the amount in the "Other Product Costs" line item for Year One, FY2010, and Year 2, FY2011, and also to advise of change of assigned Analyst.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Harry Graham, CPPB  
harry.graham@das.state.oh.us

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:



<http://www.ohio.gov/procure>

Affected Contractor(s):

000050838  
Mills/James Productions, Inc.  
3545 Fishinger Road  
Columbus, OH 43026

mbarrett@mjp.com

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
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**REQUIREMENTS CONTRACT: PRODUCTION OF REGULARLY SCHEDULED GAME SHOW(S) TO INCLUDE CLIENT MANAGEMENT AND PRODUCTION MANAGEMENT SERVICES FOR THE OHIO LOTTERY COMMISSION**

CONTRACT NUMBER: CSP907007

EFFECTIVE DATES: 06/05/07 TO 06/30/09  
Renewal through 06/30/11

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP907007 that opened on April 18, 2007. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

The agency listed herein is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Lottery Commission as applicable.

Questions regarding this and/or the Services Contract may be directed to:

Harry Graham, CPPB  
harry.graham@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:



<http://www.ohio.gov/procure>

COST SUMMARY

OAKS Item ID: 11742  
 UNSPSC: 83111800

Television Show Costs (All costs are in U.S. dollars.)		
	Year 1	Year 2
Performance Bond (The State will not reimbursement the Offeror for the bond cost).	(Exclude from Not-to-Exceed cost below) \$5,000.00/\$5,000.00	
30-minute "Network Quality" televised show (production costs) – includes any and all costs associated with production of the show (i.e. administrative expenses, wardrobe, make-up, etc.)	\$962,000.00/ \$1,102,000.00	
Preparation for the show, one-time discovery, development and set-up of show – excludes equipment purchase or rental (provide detailed list)	\$175,000.00/-0-	
Web development and management	\$28,500.00/\$28,500.00	
Set changes or revisions, if required	To Be Negotiated	
Equipment purchase or rental (provide detailed list)	\$6,500.00/\$-0-	
Satellite Coordinates at cost (no markup)	\$42,900.00/\$42,900.00	
Contestant lodging (at a 3-5 star level hotel) for one (1) night. (If the production facility is outside the Cleveland Metropolitan area, the Offeror shall be responsible for lodging eight (8) people – five (5) employees of the Lottery and three (3) employees of the State Auditor's office.) (Costs associated with contestant/staff hospitality will be reimbursed to the Offeror at cost).	\$85,000.00/\$85,000.00	
Refreshments for the contestants during the Lottery briefing of Game play (30 per show). (Costs associated with contestant/staff hospitality will be reimbursed to the Offeror at cost).	\$9,750.00/\$6,150.00	
A meal for production crew and staff associated with the show (your employees). (Costs associated with crew and staff will be reimbursed to the Offeror at cost).	\$10,400.00/\$14,000.00	
► Other Product Costs: The Game Show and set is mobile and can be taken on the road to various locations across the State during certain times of the year. Should the Lottery determine to take the Show on the road, production of the "Road Show" must be handled directly by the selected Offeror or subcontracted for by the selected Offeror based on the selected "Road Show" venues. The selected Offeror must be willing to perform these services, which will be reimbursed to the Offeror at cost (reimbursement = road show less the normal show cost) as approved by the Lottery based on its Road Show budget. There may also be some one-time-only fees such as design of special road cases. Up to four (4) "Road Shows" are contemplated each year of the Contract. (Plan cost for four (4) Road Shows).	\$592,145.52 Year one (FY10)  \$646,679.52 Year two (FY11)	
Other	\$130,000.00/\$130,000.00	
	► Not to Exceed \$4,441,959.04	

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

50838  
 Mills/James Productions, Inc.  
 3545 Fishinger Road  
 Columbus, OH 43026

BID CONTRACT NO.: CSP907007-1

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Marsha Barrett

Telephone: (614)-777-9933  
 FAX: (614)-777-9943

E-Mail: mbarrett@mjp.com

► Reduction in allotted funding by \$100,000.00 for Year One, FY2010, and \$250,000.00 for Year 2, FY2011, per Amendment No. 4 dated 05/20/10.

SUMMARY OF AMENDMENTS

<b>Amendment Number</b>	<b>Revision Date</b>	<b>Description</b>
4	05/20/10	Reduction in allotted funds for "other product costs" by \$100,000.00 for Year 1 (FY2010) and \$250,000.00 for Year 2 (FY2011); change in assigned Analyst.
3	04/28/09	Contract renewal from July 1, 2009 through June 30, 2011
2	04/17/09	Cost Summary changes and new line item label of Other Production Costs
1	10/22/07	Reduce performance bond requirements