

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE  
AMENDMENT NO. 3

TO: LIMITED DISTRIBUTION – OHIO DEPARTMENT OF HEALTH  
FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES  
SUBJECT: CONTRACT FOR FLEX QUALITY, FINANCIAL, AND OPERATIONAL IMPROVEMENT PROJECT FOR CRITICAL ACCESS HOSPITALS (CAHS)

Attached are pages 2 and 4 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to add \$72,000.00 to line item 3 of the Contract.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Ross Leider, CPPB  
ross.leider@das.state.oh.us

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

210595  
iVantage Health Analytics, Inc.  
509 Forest Ave., Ste. 250  
Portland, ME 04101  
mtopchik@ivanagehealth.com

Flex Quality, Financial, and Operational Improvement Project for Critical Access Hospitals (CAHs)  
 CSP904712

UNSPSC CATEGORY CODE: 80100000, 85000000, 85100000

BUDGET: \$400,000

OAKS ID Number: 20065

Description	Cost
1. Correspondence with the Flex Program Coordinator, usually once per month in regards to assignments and related progress.	\$ 0
2. With guidance from the Flex Program Coordinator and Ohio Quality Improvement Organization (QIO), plan, facilitate, and assist in conducting two (2), six hour meetings and two (2) hour webinars with Ohio CAHs. Meetings will focus on topics identified by the CAHs as needed to improve hospital delivery of care, as well as financial and operational performance. Specific topics will be determined using feedback from CAHs. All meetings are to be held either in a central location in Ohio or at a CAH, and the successful bidder will be responsible for preparing and for delivering presentations and materials on the identified topics of interest at each meeting, with the guidance of the Flex Program.	\$ 10,000
3. Install a reliable information system/software system for quality improvement to monitor participation and performance across a variety of metrics that includes inpatient and outpatient process of care measures, HCAHPS, and financial and operational data collection, reporting, and benchmarking for up to 25 participating CAH facilities as well as the Ohio Department of Health (ODH), State office of Rural Health (SORH) to monitor and evaluate the progress of the project. The SORH system should be capable of summarizing CAH financial, operational and quality data as well as providing details analysis and hospital by hospital and indicator by indicator basis for performance needs assessments.	*\$ 347,000
4. Provide a mechanism or system, such as a message board, for all Ohio CAHs to interact with each other and exchange ideas, best practices, research and educational materials related to quality improvement.	\$ 0
5. Provide training and technical assistance (TA) to uploading and utilizing information system/software system. TA can be provided either via telephone, webinar, email, or on-site. Successful bidder will respond to phone and e-mail inquiries from CAHs regarding quality improvement and financial and operational data collection as directed by the Flex Program coordinator. Inquiries from CAHs given to the Flex Program will be given to the successful bidder on a weekly basis and should be responded to within one week for receipt of inquiry.	\$ 0
6. Submit quarterly reports to the ODH. Report shall include contacts, details of the consultations provided and summary of CAHs performance. Reports shall also include financial measures, patient satisfaction measures, outcomes measures, quality measures (core measure indicators as well as MBQIP indicators). Measures shall include OH CAH and PPS benchmarks as well as national CAH and PPS Benchmarks.	\$ 30,000
7. Submit a final report to the ODH. Report shall include all contacts, summarized findings, details of the consultations provided, and future recommendations for action and training. Report should be submitted to the ODH by August 31, 2013.	\$ 0
<b>TOTAL NOT TO EXCEED COST</b>	<b>*\$ 387,000</b>

All costs are in U.S. Dollars.

There will be no additional reimbursement for travel or other related expenses.

\* Increase line item 3 by \$72,000 to \$347,000 and increase Total from \$315,000 to \$387,000.

SUMMARY OF ADMENDMENTS

ADMENDMENT NUMBER	REVISION DATE	DESCRIPTION
3	5/3/13	Add \$72,000.00 to line item 3 of the Contract and increase total cost to \$387,000.
2	5/2/13	Company name change to include a new vendor ID number.
1	9/25/12	Reduce the Contract amount by \$85,000 and reword some of the deliverables.