

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE
AMENDMENT NO. 1

TO: LIMITED DISTRIBUTION – OHIO DEPARTMENT OF PUBLIC SAFETY (DPS)
FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES
SUBJECT: CONTRACT FOR DIGITAL LICENSE PLATE PRODUCTION AND GRAPHICS DESIGN SYSTEMS

Attached are pages 7, 8, and 9 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to implement the new Raptor Technology printer that 3M offered with their proposal response. The prices for the Raptor system can be found on page 7 of this contract.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Ryan Beers
ryan.beers@das.state.oh.us

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

99458
3M Company
3M Traffic Safety Systems Division
3M Center, Bldg. 235-3A-09
St. Paul, MN 55144-1000
Email: tvs@mmm.com

****Offeror's System Costs – 3M New Printer, Raptor Technology**

System	Cost / Period	Contact Term	Total Cost
1. Digital system: including printer(s), design station(s), plate making system, order management option with additional hardware, software, plus installation and training.	\$414,071 / year	x 3 yrs 7 mos	= \$1,483,754
2. Blanking production line including applicator registry machine. Includes installation costs.	N/A / year	x 3 yrs 7 mos	= N/A
3. System warranty and maintenance contract for system for life of contract.	\$95,177 / annual cost	x 3 yrs 7 mos	= \$341,051
4. Initial graphic conversion service of all standard plate designs into system.	\$10,000 / one time cost		= \$10,000
5. Graphic conversion service on changeover to new basic design (for future designs).	\$900 / one time cost		= \$900
6. Initial graphic conversion service of all special plate designs, including logos, into system.	\$140 / plate category	X 219	= \$30,660
7. Additional graphic design training (as needed), and help with subsequent logo design work.	\$140 / hour	X 100 (Estimated)	= \$14,000
8. Initial conversion and interface work to link current ODPS electronic plate ordering system with digital system ordering database.	\$140 / hour	X 80 (Estimate One Time)	= \$11,200
*9. Print heads. Assume 17.5% plate coverage.	\$10,000 / each	X	= As needed
10. Printer Ribbons. Assume 17.5% plate coverage.	N/A / ribbon foot	X	=
11. Printer Ink Containers. Assume 17.5% plate coverage.	\$0.12 / ink foot	X	= \$91,800
12. Other Costs: 13. _____			= _____
14. (At no cost to State if not otherwise identified)			= _____
*5 YEAR LEASE TOTAL (B)			\$ 1,983,365.00

* Cost does not reflect the Print Heads (Line item #9), as they are on an as needed basis and demand for this item will vary.

**Denotes pricing added to the contract that was part of the original proposal. Issued with Amendment #1 effective 11/01/13.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

99458
3M Corporation
Days
P.O. Box 371227
Pittsburgh, PA 15250-7227

CONTRACT NO: CSP901013-1

TERMS: 2%, 10 Days, Net 30

CONTRACTOR'S CONTACT:

Richard J. LaClair
Contract Administrator
3M Traffic Safety Systems Division
3M Center, Building 235-3A-09
St. Paul, MN 55144-1000

Telephone: (800) 553-1380 #3

FAX: (800) 591-9293

E-mail: tv@mmm.com

Remit to:

3M Accounts Receivable
2807 Payspere Circle
Chicago, IL 60674

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
1	11/01/13	Amendment is issued to implement the new Raptor Technology printer system that 3M offered with their proposal response. The prices for the Raptor system can be found on page 7 of this contract.