

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE
AMENDMENT NO. 4

TO: LIMITED DISTRIBUTION – OHIO DEPARTMENT OF PUBLIC SAFETY (DPS)
FROM: ROBERT BLAIR, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES
SUBJECT: CONTRACT FOR DIGITAL LICENSE PLATE PRODUCTION AND GRAPHICS DESIGN SYSTEMS

Attached are pages 7, 8, 9, and 10 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to update the System Costs of the Raptor printer and the removal of the expiration date on the Contract Page, effective 08/05/15.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

This Amendment, the main Requirements Contract and any additional amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Affected Contractor(s):

99458
3M Company
3M Traffic Safety Systems Division
3M Center, Bldg. 235-3A-09
St. Paul, MN 55144-1000
Email: tvs@mmm.com

Offeror's System Costs – 3M New Printer, Raptor Technology

System	Cost / Period	Contact Term	Total Cost
1. Digital system: including printer(s), design station(s), plate making system, order management option with additional hardware, software, plus installation and training.	\$414,071 / year	x 3 yrs 7 mos	= \$1,483,754
2. Blanking production line including applicator registry machine. Includes installation costs.	N/A / year	x 3 yrs 7 mos	= N/A
3. System warranty and maintenance contract for system for life of contract.	\$95,177 / annual cost	x 3 yrs 7 mos	= \$341,051
4. Initial graphic conversion service of all standard plate designs into system.	\$10,000 / one time cost		= \$10,000
5. Graphic conversion service on changeover to new basic design (for future designs).	\$900 / one time cost		= \$900
6. Initial graphic conversion service of all special plate designs, including logos, into system.	\$140 / plate category	X 219	= \$30,660
7. Additional graphic design training (as needed), and help with subsequent logo design work.	\$140 / hour	X 100 (Estimated)	= \$14,000
8. Initial conversion and interface work to link current ODPS electronic plate ordering system with digital system ordering database.	\$140 / hour	X 80 (Estimate One Time)	= \$11,200
*9. Print heads. Assume 17.5% plate coverage.	\$10,000 / each	X	= As needed
10. Printer Ribbons. Assume 17.5% plate coverage.	N/A / ribbon foot	X	=
11. 3M License Plate White Reflective Sheeting Series 3750 11.9375 inches x 300 yards*	\$1,092.98 / roll	X 500	= \$546,490.00
12. 3M License Plate White Reflective Sheeting Series 3750 6.9375 inches x 300 yards	\$634.78 / roll	X 50	= \$31,739
13. 3M #1504 UV Ink Cyan Inkjet Ink, 5 Liter*	\$1,150 / each	X 9	= \$10,350.00
14. 3M #1505 UV Ink Magenta Inkjet Ink, 5 Liter*	\$1,150 / each	X 9	= \$10,350.00
15. 3M #1506 UV Ink Yellow Inkjet Ink, 5 Liter*	\$1,150 / each	X 9	= \$10,350.00

Offeror's System Costs – 3M New Printer, Raptor Technology (continued)

16. 3M #1503 UV Ink Black Inkjet Ink, 5 Liter*	<u>\$1,150</u> / each	X 15	= \$17,250.00
17. 3M #1501 Cleaner for 1500 UV Inks, 5 Liter*	<u>\$66.00</u> / each	X 46	= \$3,036.00
18. 3M #1501 Cleaner for 1500 UV Inks, 1 Gallon*	<u>\$50.00</u> / each	X 60	= \$3,000.00
19. Other Costs: 20. _____			= _____
21. (At no cost to State if not otherwise identified)			= _____
5 YEAR LEASE TOTAL (B)			<u>\$ 1,983,365.00</u>

* Reflects update to System Costs, effective with Amendment No. 4.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

99458
3M Corporation
P.O. Box 371227
Pittsburgh, PA 15250-7227

CONTRACT NO:

CSP901013-1*

TERMS:

2%, 10 Days, Net 30 Days

CONTRACTOR'S CONTACT:

Richard J. LaClair
Contract Administrator
3M Traffic Safety Systems Division
3M Center, Building 235-3A-09
St. Paul, MN 55144-1000

Telephone:

(800) 553-1380 #3

FAX:

(800) 591-9293

E-mail:

tvS@mmm.com

Remit to:

3M Accounts Receivable
2807 Payspere Circle
Chicago, IL 60674

* Reflects removal of expiration date, effective with amendment No. 4.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
4	08/05/2015	Amendment is issued to update the System Costs of the Raptor printer and the removal of the expiration date on the Contractor Page, effective 08/05/2015.
3	08/01/2015	Amendment is issued to mutually renew the contract for an additional twelve months, effective 08/01/2015 through 07/31/2016.
2	07/06/2015	Amendment is issued to add the Product Test Agreement for the Nimbus License Plate Printer establishing a new equipment process, responsibilities, and pricing for the new consumable material. Agency contact updated.
1	11/01/13	Amendment is issued to implement the new Raptor Technology printer system that 3M offered with their proposal response. The prices for the Raptor system can be found on page 7 of this contract.