

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE
AMENDMENT NO. 1

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS OF THE COOPERATIVE PURCHASING PROGRAM OF THE DEPARTMENT OF ADMINISTRATIVE SERVICES, AS APPLICABLE.

FROM: HUGH QUILL, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: STATE TERM SCHEDULE - OFFICE FURNITURE

Attached are pages 2, 3, 5 and 12 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to indicate change to contractor's contacts, to correct a grammatical error in Tier 4 under the BASYX column, and to update pricelist dated July 2007, effective with all orders issued on or after February 11, 2008.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Maureen McGuire, CPPB
mo.mcguire@das.state.oh.us

This amendment, the State Term Schedule and any additional amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Affected Contractor(s):

102763
The Hon Company
200 Oak Street
Muscatine, IA 52761
hermannr@honcompany.com

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: THE STATE OF OHIO INCLUDING BUT NOT LIMITED TO ITS AGENCIES, BOARDS, COMMISSIONS, DEPARTMENTS, STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OF OHIO, AND ANY ENTITY AUTHORIZED BY LAW TO USE THIS STATE TERM SCHEDULE (THE "STATE") IS NOT OBLIGATED TO PROCURE ANY PRODUCTS OR SERVICES FROM THIS STATE TERM SCHEDULE. THIS TERM SCHEDULE SHALL NOT BE CONSTRUED TO PREVENT THE STATE FROM PURCHASING PRODUCTS OR SERVICES USING OTHER PROCUREMENT METHODS AS AUTHORIZED BY LAW.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

CONTRACTOR INDEX

CONTRACTOR:

102763
The Hon Company
200 Oak Street
Muscatine, IA 52761

TERMS: Net 30 Days

DELIVERY: 30 Days A.R.O.

FOB Destination: freight prepaid

* CONTRACTOR'S CONTACT:

Mr. Randy Hermann
Email: hermannr@honcompany.com
Telephone: (563) 272-7086
Fax: (563) 272-7384
Web: www.hon.com

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT:

Ms. Tammy Miles
Email: milest@honcompany.com
Telephone: (563) 272-7190
Fax: (563) 272-7384
Web: www.hon.com

* To indicate change to contractor's contacts.

BASIC ORDER LIMITATIONS

Minimum: \$100.00

Maximum: \$200,000.00 Seating; \$500,000.00 other projects - Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.

- * Rate Schedule: [Current Price List dated July 1, 2007](#)
- Discounts are off list price
- Design Services \$50.00 per hour
- Restocking charges of 25% applicable for items cancelled after production begins
- Cancellation is no charge prior to production

Installed Delivery

Project Size List Price Installed	Veneer & Laminate Casegoods	Tables	Wood Seating	Steel Seating	Metal Desk & Computer Support	Systems Furniture, Initiate Panel System & Flagship	Systems Furniture Simplicity II & other pedestal	Vertical Files, Lateral & Shelf Files	Other Filing & Store	B A S Y X
Tier 1 \$240.00 to \$9,999.99	49.8%	49.8%	49.8%	49.8%	49.8%	49.8%	49.8%	49.8%	49.8%	33.5%
Tier 2 \$10,000.00 to \$24,999.99	53.3%	53.3%	53.3%	53.3%	53.3%	53.3%	53.3%	53.3%	53.3%	39.5%
Tier 3 \$25,000.00 to \$49,999.99	54.8%	53.3%	53.3%	54.8%	54.8%	55.3%	54.8%	55.7%	55.7%	39.5%
Tier 4 \$50,000.00 to \$124,999.99	54.8%	53.3%	53.3%	54.8%	54.8%	See above	54.8%	58.0%	58.0%	38.5%
Tier 5 \$125,000.00 to \$312,499.99	56.5%	54.2%	55.6%	57.4%	57.4%	See above	57.4%	63.4%	59.2%	39.5%
Tier 6 \$312,500.00 to \$499,999.99	57.0%	54.8%	55.6%	57.8%	58.8%	See above	57.4%	65.8%	59.6%	39.5%
Tier 7 \$500,000.00 to \$624,999.99	57.4%	55.0%	55.6%	57.8%	58.8%	Negotiate	58.2%	65.8%	59.6%	39.5%
Tier 8 \$625,000.00 to \$999,999.99	57.8%	55.6%	Negotiate	Negotiate	58.8%	Negotiate	58.6%	68.0%	59.8%	39.5%
Tier 9 \$1,000,000 and above	58.4%	56.1%	Negotiate	Negotiate	59.7%	Negotiate	Negotiate	70.4%	60.2%	39.5%

* To correct a grammatical error in Tier 4 under the BASYX and to indicate update to price list dated July 2007, effective with all orders issued on or after February 11, 2008.

Rate Schedule (Cont'd)
 Dockside Delivery (Cont'd)

Project Size List Price Installed	Veneer & Laminate Casegood	Tables	Wood Seating	Steel Seating	Metal Desk & Computer Support	Systems Furniture, Initiate Panel System & Flagship	Systems Furniture Simplicity II & other pedestals	Vertical Files, Lateral Files & Shelf Files	Other Filing & Storage	B A S Y X
Tier 8 \$625,000.00 to \$999,999.99	64.9%	63.0%	Negotiate	Negotiate	65.7%	Negotiate	65.6%	73.3%	66.6%	49.6%
Tier 9 \$1,000,000 and above	65.3%	63.4%	Negotiate	Negotiate	66.4%	Negotiate	Negotiate	75.3%	66.9%	49.6%

Systems Furniture Initiate Panel System & Flagship Pedestals	Ohio Discount
\$50,000.00 to \$99,000.00	65.0%
\$100,000.00 to \$149,999.99	66.1%
\$150,000.00 to \$249,999.99	67.8%
\$250,000.00 to \$499,999.99	68.9%

CONTRACTOR INDEX

P.O.'s To:	Remit To:	Contractor/Dealer Contact:
Contract ID: 7771400908-1 Vendor ID: 102763 The Hon Company 200 Oak Street Muscatine, IA 52761	Contract ID: 7771400908-1 Vendor ID: 102763 The Hon Company PO Box 404422 Atlanta, GA 30384-4422	Contact: Mr. Randy Hermann Email: hermannr@honcompany.com Telephone: (563) 272-7086 Fax: (563) 272-7384 Web: www.hon.com
Item Description:	OAKS Category ID:	Service Counties:
Office Furniture	56101700	All 88 Counties

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PAY-DIRECT DEALER INDEX

P.O.'s To:	Remit To:	Contractor/Dealer Contact:
Contract ID: 7771400908-3 Vendor ID: 74302 Arwebb Office Equipment 1035 Brice Street Newark, OH 43055	Contract ID: 7771400908-3 Vendor ID: 74302 Arwebb Office Equipment 1035 Brice Street Newark, OH 43055	Contact: Mr. Bruce Bennett Email: bbennett@arwebb.com Toll Free: (800) 466-8348 Telephone: (740) 349-8348 Fax: (740) 345-9764 
Item Description:	OAKS Category ID:	Service Counties:
Office Furniture	56101700	All 88 Counties

* To indicate change to contractor's contact.

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
1	02/11/08	To indicate change to contractor's contacts, to correct a grammatical error in Tier 4 under the BASYX column, and to update pricelist dated July 2007, effective with all orders issued on or after February 11, 2008.