

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF STATE PURCHASING
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

AMENDMENT FOR CHANGE
AMENDMENT NO. 5

TO: ALL STATE AGENCIES, STATE INSTITUTIONS OF HIGHER EDUCATION AND PROPERLY REGISTERED COOPERATIVE PURCHASING MEMBERS OF THE COOPERATIVE PURCHASING PROGRAM OF THE DEPARTMENT OF ADMINISTRATIVE SERVICES, AS APPLICABLE.

FROM: CAROL NOLAN DRAKE, DIRECTOR, DEPARTMENT OF ADMINISTRATIVE SERVICES

SUBJECT: STATE TERM SCHEDULE - LAWN, GARDEN AND HEAVY CONSTRUCTION EQUIPMENT

Attached are pages 1, 2, 3, 4, 5, 6 and 7 to this contract. Remove these pages from the existing contract and replace with the attached pages on the effective and/or revision date.

This amendment is issued to add GSA based Terms and Conditions dated 10/24/05 and to change the contract number from 775515A to 7751501306; dealer information remains the same.

All other prices, terms and conditions remain unchanged.

Questions regarding this Amendment and/or the Requirements Contract may be directed to:

Maureen McGuire, CPPB
mo.mcguire@das.state.oh.us

This amendment, the State Term Schedule and any additional amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Affected Contractor(s):

98094
EKA-Earle Kinlaw Associates, Inc.
2166 A West Park Court
Stone Mountain, GA 30087
cindy@kinlaw.com

STATE OF OHIO
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STATE TERM SCHEDULE: LAWN, GARDEN AND HEAVY CONSTRUCTION EQUIPMENT

GSA BASED PRICING SCHEDULE

SCHEDULE NUMBER: 7751501306

EFFECTIVE DATES: 07/16/03 TO 06/30/05
Renewed Through 06/30/10

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions (mm/dd/yy).

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$1000.00 using the state of Ohio payment card. Any purchases that exceed \$1000.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Maureen McGuire, CPPB
mo.mcguire@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: _____
Carol Nolan Drake, Director Date _____

APPROVED PRODUCTS/SERVICES: Only those vendors, products or services as listed in the price pages, approved by the Office of State Purchasing, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request For Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) In accordance with the Ohio Revised Code Sections 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: THE STATE OF OHIO INCLUDING BUT NOT LIMITED TO ITS AGENCIES, BOARDS, COMMISSIONS, DEPARTMENTS, STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OF OHIO, AND ANY ENTITY AUTHORIZED BY LAW TO USE THIS STATE TERM SCHEDULE (THE "STATE") IS NOT OBLIGATED TO PROCURE ANY PRODUCTS OR SERVICES FROM THIS STATE TERM SCHEDULE. THIS TERM SCHEDULE SHALL NOT BE CONSTRUED TO PREVENT THE STATE FROM PURCHASING PRODUCTS OR SERVICES USING OTHER PROCUREMENT METHODS AS AUTHORIZED BY LAW.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

CONTRACTOR INDEX

CONTRACTOR ID: 7751500306-1

Vendor ID: 98094
EKA-Earle Kinlaw Associates, Inc.
2166 A West Park Court
Stone Mountain, GA 30087

CONTRACTOR'S CONTACT:

Ms. Cindy Kister
Email: cindy@kinlaw.com
Telephone: (770) 498-9316
Fax: (770) 498-9318
Toll Free: (800) 831-0590
Web: www.woodsonline.com

TERMS: Net 30 Days

DELIVERY: 30 Days A.R.O.

FOB Destination: freight prepaid

CONTRACTOR'S MIS/IT CONTACT:

Ms. Cindy Kister
Email: cindy@kinlaw.com
Telephone: (770) 498-9316
Fax: (770) 498-9318
Toll Free: (800) 831-0590
Web: www.woodsonline.com

CONTRACTOR'S USAGE AND REVENUE SHARE CONTACT:

Ms. Cindy Kister
Email: cindy@kinlaw.com
Telephone: (770) 498-9316
Fax: (770) 498-9318
Toll Free: (800) 831-0590
Web: www.woodsonline.com

BASIC ORDER LIMITATIONS

Minimum: Lowest Priced Model

Maximum: \$120,000 - Agencies should contact State Purchasing when they expect to exceed the Maximum Order Limitation.

Rate Schedule:
 Contact contractor's contact for catalog(s) and price list.

Price Structure:

Awarded Items 341-100
 341-200
 341-700

See GSA – GS-06F-0030K for pricing and product literature
 Contact contractor's contact for product information and price schedule

- Addition of GSA Modification Number PA-0017, Items:
1. Deletion of items
 2. Economic steel and petroleum based materials price adjustment increase
 3. Price reduction

Addition of GSA Modification Number PO-0019, to exercise the option to extend the term of the contract for a five year period from June 2005 through June 2010.

Pay Direct Dealer Index

OAKS ID NUMBERS: All purchase orders placed against this state term schedule shall list the following class, item, group numbers, detail and check digits for the respective items.

P.O.'s To:	Remit To:	Contractor/Dealer Contact:
Contractor ID: 7751501306-1 Vendor ID: 98094 EKA-Earle Kinlaw Associates, Inc. 2166 A West Park Court Stone Mountain, GA 30087	Contractor ID: 7751501306-1 Vendor ID: 98094 EKA-Earle Kinlaw Associates, Inc. 2166 A West Park Court Stone Mountain, GA 30087	Ms. Cindy Kister Email: cindy@kinlaw.com Telephone: (770) 498-9316 Fax: (770) 498-9318 Toll Free: (800) 831-0590 Web: www.woodsonline.com
OAKS ID:		Service Counties:
Mowers, Cutters, etc. all types (EKA)	21101701	See Authorized Distributors index below.
Lawn Vacuums all types (EKA)	22100000	
Dozer, Backhoe, Blades, Buckets, Loaders, Graders all types (EKA)	22100000	
Attachments & Accessories for all equipment (EKA)	22100000	
Snow Blowers all types (EKA)	22100000	
Shredders & Grinders all types (EKA)	22100000	
Augers all types (EKA)	22700000	

***NOTICE TO INSTITUTIONS:** Your purchase orders against this contract **MUST** include the contractor/dealer number as shown above.

Authorized Distributors

Distributor Contact Information	Distributor Contact Information
Agri-Trac Equipment, LLC 3934 Johnstown-Utica Road N. E. P. O. Box 547 Utica, OH 43080-0547 Contact: Mr. David Shipley Telephone: (740) 892-2831 Fax: (740) 892-4605	Baxla Tractor Sales, Inc. 4595 Tri County Road Seaman, OH 45679 Contact: Mr. Chris Baxla Telephone: (937) 695-0766 or (937) 386-2440 Fax:
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Bishop Tractor Sales 6941 Tallmadge Road Rootstown, OH 44272 Contact: Mr. Steve Minor Telephone: (330) 325-9914 Fax:	Bortnick Tractor Sales, Inc. 5042 Center Road Conneaut, OH 44030 Contact: Mr. Dana Harju Telephone: (440) 594-3216 Fax:
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Buchanan's Power Equipment Center, Inc. 956 West Main Street P. O. Box 126 Lebanon, OH 45036 Contact: Mr. Gary Campbell Telephone: (513) 932-3961 Toll Free: (800) 589-3961 Fax:	Buchanan's Power Equipment Center, Inc. 7029 Dixie Highway Route 4 Fairfield, OH 45014 Contact: Mr. Gary Campbell Telephone: (513) 874-4336 Fax:
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Canfield New Holland, Inc. 611 East Main Street Canfield, OH 44406 Contact: Mr. Larry Bowman Telephone: (330) 702-0400 Fax: (330) 702-0600	Cortland Tractor Sales Co. 6192 Warren Road Cortland, OH 44410 Contact: Mr. Larry Longberry Telephone: (330) 924-2555 Fax: (330) 924-2152
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Ed Long, Inc. 92 Second Street S.E. Carrollton, OH 44615 Contact: Mr. Ed Long Telephone: (330) 627-2101 Fax: (330) 627-7588	Equipment Maintenance & Repair 1245 Cincinnati Batavia Pk. Batavia, OH 45103 Contact: Mr. Rich Roehm Email: lazerick@cinci.rr.com Telephone: (513) 752-0410 Fax: (513) 752-9772
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Authorized Distributors

Distributor Contact Information	Distributor Contact Information
Franklin Tractor Sales, Inc. 915 Harmon Avenue Columbus, OH 43223-2490 Contact: Mr. Peter Blades or Sales Customer Service Telephone: (614) 228-2014 Toll Free: (800) 282-1438	Gause Equipment, Inc. 33170 State Route 172 at Guilford Lake Lisbon, OH 44432 Contact: Mr. Frank Zehentbauer Telephone: (330) 222-1521 Fax: (330) 222-2440
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
H. G. Violet Equipment 2103 North Main Street P. O. Box 334 Delphos, OH 45833-0334 Contact: Ms. Kathy Teman Email: hg violet@bright.net Telephone: (419) 695-2000 Fax: (419) 695-0717 Web: www.hgviolet.com	Holgate Implement Sales, Inc. 109 Keyser Street P. O. Box 278 Holgate, OH 43527 Contact: Mr. Jeff Stober Telephone: (419) 264-2031 Fax: (419) 264-3851
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Homer Unkefer Farm Equipment Co., Inc. 1115 North Market Street P. O. Box 87 Minerva, OH 44657 Contact: Mr. Will Evans Telephone: (330) 868-6419 Fax: (330) 868-4963	Horrisberger Implement, Inc. P. O. Box 142 3585 State Route 39 W Walnut Creek, OH 44687-0142 Contact: Mr. Keith Miller Telephone: (330) 893-2351 Fax: (330) 893-2309
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Industrial Equipment of Northern Ohio, Inc. 20521 W. State Route 579 P. O. Box 0188 Williston, OH 43468 Contact: Mr. John Thies Email: mail@industrialeq.com Telephone: (419) 836-2561 Fax: (419) 836-2581	Jones Equipment 403 Burreli Avenue Freeport, OH 43973 Contact: Mr. Thomas Jones or Ms. Bonnie Jones Telephone: (740) 658-3862 Toll Free: (800) 803-3404 Fax:
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Authorized Distributors

Distributor Contact Information	Distributor Contact Information
Lantz Sales Co., Inc. 1819 East US Highway 36 Urbana, OH 43078 Contact: Mr. Gary Lantz Telephone: (937) 653-5203	Parrott Implement Co. Richwood, OH 43344 Contact: Mr. Charlie Soltis Telephone: (740) 943-2348
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Shroyer's Implement, Inc. 1833 N. Dayton Lakeview Road New Carlisle, OH 45344 Contact: Mr. Tom Demmitt Telephone: (937) 845-3826 Fax: (937) 845-3827	Smith Custom Service, Inc. 2469 State Route 131 Goshen, OH 45122 Contact: Mr. Tom Smith Telephone: (513) 625-9000 Toll Free: (800) 831-7018 Fax: (513) 625-6552
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Streacker Tractor Sales, Inc. 1218 Trenton Avenue Findlay, OH 45840-1999 Contact: Mr. Karl Streacker Telephone: (419) 422-6973 Fax: (419) 422-5084	Streacker Tractor Sales, Inc. 1400 N. Fifth Street Fremont, OH 43420 Contact: Mr. Gregory A. Streacker Email: greg@streackertractor.com Telephone: (419) 334-9775 Fax: (419) 334-9778
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Superior Farm Supply, Inc. 13080 State Route 107 Montpelier, OH 43543 Contact: Mr. Paul Hanes Telephone: (419) 485-8351 Fax: (419) 485-8352	Twin Valley Equipment, Inc. 1980 US Route 35 East Eaton, OH 45320-2242 Contact: Mr. Kurt Caplinger Telephone: (937) 456-6281 Fax:
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Distributor Contact Information	Distributor Contact Information
Zimmer Tractor, Inc. 461 Breaden Drive Monroe, OH 45050 Contact: Mr. Michael Gilmartin Telephone: (513) 539-0539	Koenig Equipment, Inc. PO Box 549 Botkins, OH 45306-0549 Contact: Aaron Koenig Telephone: (937) 693-2201 Fax: (937) 693-6236
Service Counties: All 88 Counties	Service Counties: All 88 Counties

Summary of Amendments

Amendment Number	Revision Date	Description
5	05/15/06	To add GSA based Terms and Conditions dated 10/24/05 and to change the contract number from 775515A to 7751501306; dealer information remains the same.
4	06/15/05	Addition of GSA Modification Number PO-0019, to renew contract through June 2010.
3	03/15/05	Addition of GSA Modification Number PA-0017.
2	03/01/05	Addition of GSA Modification Number PA-0010, and price list dated March 15, 2004, to move the page numbers to the right side of the pages and correct pagination.
1	09/28/04	Add distributor--Koenig