

STATE OF OHIO, DAS, OFFICE OF PROCUREMENT SERVICES

INDEX NO.: EDU042

BID NO.: OT904213

PRODUCT/SERVICE: POTATO PRODUCTS, PROCESSED USING USDA COMMODITY POTATOES

| | | | | | | | | |
|---------------|--|--|------------------------|--|--|-----------------------|--|--|
| VENDOR NO. | | | 1 | | | 2 | | |
| VENDOR NAME | | | McCain Foods USA, Inc. | | | J. R. Simplot Company | | |
| DEL. OFFERED | | | As specified | | | As specified | | |
| LOC. BY STATE | | | Lisle, IL | | | Boise, ID | | |

| ITEM | COMMODITY WEIGHT (LBS. PER TL) | .55 YIELD OF TRUCKLOAD | | FEE FOR PROCESSING PER LB. OF FINISHED PRODUCT | EXTENSION | FEE FOR PROCESSING PER LB. OF FINISHED PRODUCT | EXTENSION |
|---|--------------------------------|------------------------|----------------------------------|--|-------------|--|-------------|
| Formed Potato Rounds, Zero Trans Fat, Ovenable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.331 | \$7,282.00 | \$0.360 | \$7,920.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$0.339 | \$7,458.00 | \$0.375 | \$8,250.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$0.348 | \$7,656.00 | \$0.390 | \$8,580.00 |
| Item Total | | | | | \$22,396.00 | | \$24,750.00 |
| Potato Wedges, Skin-On Zero Trans Fat, Ovenable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.335 | \$7,370.00 | \$0.380 | \$8,360.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$0.343 | \$7,546.00 | \$0.395 | \$8,690.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$0.351 | \$7,722.00 | \$0.410 | \$9,020.00 |
| Item Total | | | | | \$22,638.00 | | \$26,070.00 |
| Seasoned Cross-Cut/Waffle Lattice Potatoes Zero Trans Fat, Ovenable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.532 | \$11,704.00 | \$0.560 | \$12,320.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$0.545 | \$11,990.00 | \$0.575 | \$12,650.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$0.558 | \$12,276.00 | \$0.590 | \$12,980.00 |
| Item Total | | | | | \$35,970.00 | | \$37,950.00 |

BIDS TABULATED BY: _____ REVIEWED BY: _____ REC. FOR APPROVAL BY: _____
 APPROVED BY: _____

STATE OF OHIO, DAS, OFFICE OF PROCUREMENT SERVICES

INDEX NO.: EDU042

BID NO.: OT904213

PRODUCT/SERVICE: POTATO PRODUCTS, PROCESSED USING USDA COMMODITY POTATOES

| | | | | | | | | |
|---------------|--|--|------------------------|--|--|-----------------------|--|--|
| VENDOR NO. | | | 1 | | | 2 | | |
| VENDOR NAME | | | McCain Foods USA, Inc. | | | J. R. Simplot Company | | |
| DEL. OFFERED | | | As specified | | | As specified | | |
| LOC. BY STATE | | | Lisle, IL | | | Boise, ID | | |

| ITEM | COMMODITY WEIGHT (LBS. PER TL) | .55 YIELD OF TRUCKLOAD | | FEE FOR PROCESSING PER LB. OF FINISHED PRODUCT | EXTENSION | FEE FOR PROCESSING PER LB. OF FINISHED PRODUCT | EXTENSION |
|---|--------------------------------|------------------------|----------------------------------|--|-------------|--|-------------|
| Formed Triangular Potato Patties, Par-Fried Zero Trans Fat, Ovenable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.453 | \$9,966.00 | \$0.395 | \$8,690.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$0.465 | \$10,230.00 | \$0.410 | \$9,020.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$0.478 | \$10,516.00 | \$0.425 | \$9,350.00 |
| Item Total | | | | | \$30,712.00 | | \$27,060.00 |
| Mashed Potatoes, Repeatable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.440 | \$9,680.00 | \$0.760 | \$16,720.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$0.452 | \$9,944.00 | \$0.775 | \$17,050.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$0.465 | \$10,230.00 | \$0.790 | \$17,380.00 |
| Item Total | | | | | \$29,854.00 | | \$51,150.00 |
| Seasoned Spiral(Curly)Potatoes Zero Trans Fat, Ovenable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.466 | \$10,252.00 | \$0.561 | \$7,920.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$0.478 | \$10,516.00 | \$0.576 | \$8,250.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$0.490 | \$10,780.00 | \$0.591 | \$8,580.00 |
| Item Total | | | | | \$31,548.00 | | \$24,750.00 |

BIDS TABULATED BY: _____ REVIEWED BY: _____ REC. FOR APPROVAL BY: _____
 APPROVED BY: _____

STATE OF OHIO, DAS, OFFICE OF PROCUREMENT SERVICES

INDEX NO.: EDU042

BID NO.: OT904213

PRODUCT/SERVICE: POTATO PRODUCTS, PROCESSED USING USDA COMMODITY POTATOES

| | | |
|---------------|------------------------|-----------------------|
| VENDOR NO. | 1 | 2 |
| VENDOR NAME | McCain Foods USA, Inc. | J. R. Simplot Company |
| DEL. OFFERED | As specified | As specified |
| LOC. BY STATE | Lisle, IL | Boise, ID |

| ITEM | COMMODITY WEIGHT (LBS. PER TL) | .55 YIELD OF TRUCKLOAD | | FEE FOR PROCESSING PER LB. OF FINISHED PRODUCT | EXTENSION | FEE FOR PROCESSING PER LB. OF FINISHED PRODUCT | EXTENSION |
|--|--------------------------------|------------------------|----------------------------------|--|-------------|--|-------------|
| Potatoes, Fries 3/8" x 3/8" Straight Coated Zero Trans Fat, Ovenable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.439 | \$9,658.00 | \$0.526 | \$7,920.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$0.450 | \$9,900.00 | \$0.541 | \$8,250.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$0.461 | \$10,142.00 | \$0.556 | \$8,580.00 |
| Item Total | | | | | \$29,700.00 | | \$24,750.00 |
| Potatoes, Fries 1/4" x 1/4" Shoestring coated Zero Trans Fat, Ovenable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.476 | \$10,472.00 | \$0.463 | \$7,920.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$0.488 | \$10,736.00 | \$0.478 | \$8,250.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$0.500 | \$11,000.00 | \$0.493 | \$8,580.00 |
| Item Total | | | | | \$32,208.00 | | \$24,750.00 |
| Seasoned Diced Potato Roasters Skin On Zero Trans Fat, Ovenable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.634 | \$13,948.00 | \$1.080 | \$7,920.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$0.650 | \$14,300.00 | \$1.090 | \$8,250.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$0.667 | \$14,674.00 | \$1.100 | \$8,580.00 |
| Item Total | | | | | \$42,922.00 | | \$24,750.00 |

BIDS TABULATED BY: _____ REVIEWED BY: _____ REC. FOR APPROVAL BY: _____
 APPROVED BY: _____

STATE OF OHIO, DAS, OFFICE OF PROCUREMENT SERVICES

INDEX NO.: EDU042

BID NO.: OT904213

PRODUCT/SERVICE: POTATO PRODUCTS, PROCESSED USING USDA COMMODITY POTATOES

| | | |
|---------------|------------------------|-----------------------|
| VENDOR NO. | 1 | 2 |
| VENDOR NAME | McCain Foods USA, Inc. | J. R. Simplot Company |
| DEL. OFFERED | As specified | As specified |
| LOC. BY STATE | Lisle, IL | Boise, ID |

| ITEM | COMMODITY WEIGHT (LBS. PER TL) | .55 YIELD OF TRUCKLOAD | | FEE FOR PROCESSING PER LB. OF FINISHED PRODUCT | EXTENSION | FEE FOR PROCESSING PER LB. OF FINISHED PRODUCT | EXTENSION |
|---|--------------------------------|------------------------|----------------------------------|--|--------------|--|--------------|
| Roasted Red Skin Potato Halves with Rosemary, Skin On Zero Trans Fat, Ovenable, Frozen | 40,000 | 22,000 | FIRST YEAR 07/01/13-06/30/14 | \$0.987 | \$21,714.00 | \$1.005 | \$7,920.00 |
| | | | SECOND YEAR 07/01/14-06/30/15 | \$1.010 | \$22,220.00 | \$1.015 | \$8,250.00 |
| | | | THIRD YEAR 07/01/15-06/30/16 | \$1.035 | \$22,770.00 | \$1.025 | \$8,580.00 |
| Item Total | | | | | \$66,704.00 | | \$24,750.00 |
| | | | | | \$344,652.00 | | \$290,730.00 |

AWARD

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions, Terms, and Conditions for Bidding". In addition, the bid will be evaluated according to the fee per pound for processing the specified finished product. There will be a taste test of the samples submitted to determine acceptability. There will be, at a minimum, a ten (10) member panel composed of members of the Office for Child Nutrition staff, members of the ODE Commodity Advisory Board and/or students in Ohio. Samples will be evaluated as earlier described. If the product is deemed unacceptable as a result of the taste test, no further consideration for award shall be given. If the product sample submitted for the taste test exceeds the specifications as stated in the bid and is presented as being the end product for the entire contract, then the sample shall be the standard for the entire contract with anticipated yields as projected and costs as stated.

CONTRACT AWARD: The contract will be awarded to the lowest responsive and responsible bidder meeting all bid specifications and requirements. A successful bidder shall be determined by low lot total. Low lot total shall be determined by multiplying a truckload of raw commodity for an item by 0.55 (which represents the % yield of the finished product from the raw) and by a bidder's price for the item. The line item extended prices will be added to obtain a low lot total. Failure to bid on all items may result in the bidder being deemed non responsive.

BIDS TABULATED BY: _____ REVIEWED BY: _____ REC. FOR APPROVAL BY: _____
 APPROVED BY: _____